

### **confusion\_matrix based question**

	<b>precision</b>	<b>recall</b>	<b>f1-score</b>	<b>support</b>
<b>0</b>	<b>0.76</b>	<b>0.96</b>	<b>0.85</b>	<b>85</b>
<b>1</b>	<b>0.88</b>	<b>0.47</b>	<b>0.61</b>	<b>49</b>
<b>accuracy</b>			<b>0.78</b>	<b>134</b>
<b>macro avg</b>	<b>0.82</b>	<b>0.72</b>	<b>0.73</b>	<b>134</b>
<b>weighted avg</b>	<b>0.81</b>	<b>0.78</b>	<b>0.76</b>	<b>134</b>

#### **1. Recall-related questions (TP & FN)**

Recall =  $TP / (TP + FN)$

**Questions:**

- What is the purchased recall?**
- How many actual buyers did the model successfully identify?**
- What percentage of people who purchased were correctly predicted?**
- How well does the model capture real buyers? (Recall)**

#### **2. Precision-related questions (TP & FP)**

Precision =  $TP / (TP + FP)$

**Questions:**

- What is the purchased precision?**
- Out of all people predicted to buy, how many actually bought?**
- How reliable is the prediction that a customer will buy? (Precision)**

### **3. Accuracy-related questions (TP, TN, FP, FN)**

Accuracy =  $(TP + TN) / \text{Total}$

#### **Questions:**

- **What is the overall accuracy of the model?**

### **4. False Negative-related questions (missed positives)**

#### **Questions:**

- **How many buyers did we fail to identify (FN)?**
  - **Are we missing high-value customers? (FN)**
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### **5. False Positive-related questions (false alarms)**

#### **Questions:**

- **How many people were predicted to buy but did not (FP)?**
  - **Are we wasting money targeting non-buyers? (FP)**
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