

Transform your Business through Customized Workflows

Stack|N|Trace Workflow CRM

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Maximize Your Business Potential

Revenue-generation activities warrant tons of little tasks that require your attention. With Stack|N|Trace Workflow CRM, businesses can create and automate their workflows with simple condition-based triggers to perform a wide variety of tasks, handling everything from start –to finish while the sales team can concentrate on winning deals.



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Improve Tracking of Request Pipelines & Ship Faster

When managing customer journeys, the operations team may miss important markers due to a high volume of sample requests or orders from the sales team. Stack|N|Trace CRM's advanced request pipeline tracking system provides complete visibility into your processes, empowering you to make informed decisions and keep the customers satisfied on their journeys



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About Us

Do Less Work Get More Business...

Ever since its inception in 2003, Sysmix has helped several hundred customers consistently solve business challenges.

The solutions developed by Sysmix have gone beyond adapting to customer’s needs by unlocking hidden information in the form of actionable insights.

Mission critical inventory applications tend to be usually complicated, Sysmix has broken down this complexity by providing solutions with an obsessive focus on ease of use.

The market share for our Stack|N|Trace Workflow CRM solution has been growing steadily since the last few years. Proven, professional and practiced, customers across verticals- Single Point Manufacturers & Businesses to Multi-Location based ones are discovering Stack|N|Trace’s superior features, stability on the cloud and pricing and benefiting from the solution.



Get all your tasks in one place.

Features & Tools

Customized Workflows with triggers	Integrated Chat Tool	Task Management with Notifications	Easy team follow-up
Identify Bottlenecks with Pipeline view	Email/SMS Monitoring for Optimal Delivery	Streamline multiple order deadlines with Stack N Trace CRM, tracking from addition to shipping with integrated document creation and optional inventory updates.	Sales & Ops Control
Multi-item Shipment Price Calculator	Inventory Management Module	Purchase Module	Asset Management Module

Do more with less...

The Flavour Industry

When samples become an integral part of your business,The Stack|N|Trace Workflow CRM can become a crucial factor in driving profitability and growth

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Mission Modes

Sample / Application Requests

Creation and channeling of requests for samples for varied applications and segments to members of ops team for verification, preparation and shipping. Sales team members could create multiple samples per request with varied units of measure along with their segment details and price sought.



Module Benefits

Visual tracking of the request in the form of a pipeline view to track each sample, its variant or equivalent and their status across various stages

Option to interact between sales team and varied ops department members at each stage using a built-in chat tied to the specific request.

Options to roll back accidental data entries from a user's end based on a valid set of business rules similar to that of slack's.

Notification system that is similar to facebook/ linkedin providing alerts for tasks, updates or whenever a comment is made within the application.

Auto and manual prioritization of requests based on request type and business rules. Follow-ups are automatically created whenever a sample delivery is complete for the next stages of evaluation and approval.

If a sample dispatch does not translate to an order then the system creates a feedback submission task for the salesperson to complete the loop and re-open the request for a fresh dispatch of samples should the customer want one.

Features

Dashboard for Sample Requests

MIS for Samples

Automate Master Entries

Undo Operations

Historical Logs

- a. Process pipeline events and count users based on assigned privileges could get to the counts at each stage and also drill down to the requests.
- b. Search filters by salesperson / customer Salespersons could use this filter to make a list of samples that are under evaluation before a field visit

Supportive Modules



Sales Order Management System



Price Calculator for multiple product based shipments



Sales Register of Historical Sales Data



Shipping Docs, Inland & Export Sales

Add Ons

Transform your business with

Inventory Management Module

Purchase Management Module

Asset Management Module



Gain actionable intelligence on exceptions and anomalies and respond to customers in real time.

Industries

The Flavour Industry
The Seafood Industry
Others

Careers

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