

# Our features



## Customized Workflows with Triggers

For scenarios where a sales request goes through various departments and processing stages Stack|N|Trace's workflow based solution with triggers and action items, such as approvals can come in handy for streamlining business operations

# INDUSTRIES

## Industries that we serve



Flavour Industry



Sea Food Industry



Other Industry

## Fonts

(Kerning -40)

Arial

The quick brown fox jumps over the lazy dog

Calibri

The quick brown fox jumps over the lazy dog

Constantia

The quick brown fox jumps over the lazy dog

# The Flavour Industry

When samples become an integral part of your business, The Stack|N|Trace Workflow CRM can become a crucial factor in driving profitability and growth

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HEX Codes  
0b6dff

Visual tracking of the request in the form of a pipeline view to track each sample, its variant or equivalent and their status across various stages.

27df87

Option to interact between sales team and varied ops department members at each stage using a built-in chat tied to the specific request

963596

If a sample dispatch does not translate to an order then the system creates a feedback submission task for the salesperson to complete the loop and re-open the request for a fresh dispatch of samples should the customer want one

## Module Benefits

f16c51

Options to roll back accidental data entries from a user's end based on a valid set of business rules similar to that of slack's

cea73a

Notification system that is similar to facebook/ linkedin providing alerts for tasks, updates or whenever a comment is made within the application

f13005

Auto and manual prioritization of requests based on request type and business rules. Follow-ups are automatically created whenever a sample delivery is complete for the next stages of evaluation & approval.

## Supportive Modules

Sales Order  
Management System



Price Calculator for  
Multiple Product  
Based Shipments



Sales Register of  
Historical Sales Data



Shipping Docs, Inland  
& Export Sales



HEX Codes

c4fae0

c3f0ed

c9defd

fbd3c5

f6fad1

## Add Ons

Transform your business with

**INVENTORY**

Management Module

**PURCHASE**

Management Module

**ASSET**

Management Module

# Consumable & Electronics Manufacturing

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Export Process Units



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# Cashew Process Units

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Cashew Process Units



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