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# Shivasish Mahapatra

Product Manager | Gen AI Expert



Mumbai IN



Linkedin Profile

## **SUMMARY**

Experienced Product specialist in Generative AI, Large Language Models (LLMs), Machine Learning, and Data Science technologies. Passionate about Python and SQL, with a strong focus on building and optimizing LLMs and generative AI models. Skilled in data analysis and continuously learning about the latest advancements in AI. Committed to devising innovative problem-solving methods for complex challenges and enthusiastic about adopting new technologies and tools. Determined to deliver results with excellent communication skills.

# **KEY SKILLS**

• Machine Learning Methodologies • Data Science • Predictive Modelling & Analytics • Python Programming • Data Analysis • Technical Analysis • Python programming languages • Prompt Engineering Techniques • Complex Technical Concepts • Conceptual Approach Creation • Model Deployment • Business Requirements • Conduct research • Evaluation Metrics • Large-Scale Datasets • Data Privacy • Seamless Data Processing • Research • Stakeholder Management • Product Management • RAG • LLM Fine-tuning • Leadership & Training • Process Improvement • Team Incubation • Data Visualization • Team Coordination & Leadership • Communications & Planning • Collaborate with cross-functional teams • Proactive problem-solving • Drive cross-functional teams • Deliver projects on-time • Execute projects on-time • Azure • Databricks

## **TECHNICAL SKILLS**

Languages - Python, SQL, GraphQL Scripting - Bash Generative AI - RAG, Fine-Tuning, LLM, GPT, BERT, LLAMA2, Mistral, Openai, Huggingface, Langchain, Langsmith Vector Databases - Pinecone, ChromaDB, FAISS, ObjectBox Data processing - Exploratory Data Analysis, Feature Engineering Libraries - numpy, pandas, scikit-learn, seaborn, matplotlib Frameworks - pytorch, tensorflow, langchain, FastAPI, Streamlit, RAGAs, LLamaIndex, MLFlow, DSPy Machine Learning - Linear Regression, Logistic Regression, Naive Bayes, Support Vector Machines, Decision Trees, Random Forests, AdaBoost, Gradient Boosting, XGBoost, Deep Learning - ANN, CNN, RNN, LSTM, GRU Maths - Statistics, Probability, Calculus, Hypothesis Testing, Linear Algebra Natural Language Processing - Lexical processing, Syntactic Processing, Semantic Processing, Question Answering, Sentiment Analysis, Text Summarisation, Transformers, LLMs

# **PROFESSIONAL EXPERIENCE**

**Machine Learning Engineer** 

Oct '24-Present

Exponantia AI.

Mumbai, IN

## Product Manager || Team Lead

- Developed advanced Generative AI solutions under the AIXponent initiative, focusing on Text-to-SQL, Retrieval-Augmented Generation
  (RAG), and Speech-to-Text (STT) applications. Enhanced automated data retrieval and analysis capabilities, leading to a 35% increase in
  process efficiency for enterprise clients.
- Led a cross-functional team in the end-to-end development of AI-driven products, acting as a **Product Consultant** to ensure user experience alignment with client goals and optimize product-market fit. Provided **strategic guidance on AI implementation** to drive key business objectives.
- Utilized **LangChain and LlamaIndex** frameworks to improve model retrieval accuracy and domain-specific relevance in RAG systems, enabling 28% faster data-driven decision-making through the extraction of actionable insights.
- Applied advanced prompt engineering methodologies such as **Chains-of-Thought and Trees-of-Thought** with tools like **GPT-4**, **Llama**, **and Mistral**, reducing hallucination rates and boosting model efficiency by 20%, ensuring **accuracy and reliability in AI-generated responses**.
- Conducted **fine-tuning** of Generative AI models tailored to client-specific use cases, optimizing for industry demands and achieving a 25% improvement in model relevance and user satisfaction.
- Leveraged cross-cultural communication skills to manage diverse teams and spearhead **international business development** initiatives, enhancing global visibility for Exponentia AI and executing effective AI technology strategies for global clientele.

Associate Data Scientist

May '23-Oct '24

# Blenheim Chalcot India Pvt Ltd. Mumbai, IN

#### AI Product Manager & Gen AI Developer

Developed Interactive AI Products by integrating multiple Large Language Models with APIs, creating user-centric tools such as a Virtual Call
Agent for NHS UK, In-house Document Summarization & QA tools, a Prompt Injection Defense Model, and a range of Application Models for
Ed-Tech clients like British Council and Avado. These implementations led to a 30% increase in user engagement, a 25% boost in operational
efficiency, and enhanced customer satisfaction.

- Utilized LangChain and LlamaIndex frameworks to expand LLM capabilities for Retrieval-Augmented Generation (RAG). Applied domain-specific expertise to analyze textual data within vector databases, uncovering valuable patterns, trends, and actionable insights, achieving a 30% improvement in efficiency.
- Employed advanced prompt engineering strategies like MedPrompt, alongside Chains-of-Thought and Trees-of-Thought techniques,
   leveraging tools such as GPT-4, Gemini, Llama, and Mistral. This approach reduced hallucinations and enhanced model efficiency by 25%.
- Conducted LLM **Fine-Tuning** to optimize accuracy and relevance, tailoring models to meet specific industry requirements. This process significantly improved model performance and reliability.
- Led cross-cultural team operations and executed technology implementations for global clients during **onsite work in London**. This experience contributed to business development initiatives, expanded the global network and visibility, and honed cross-cultural communication skills.

# **Operations Analyst Apprentice**

Jun '22-Jul '22

Allcargo Logistics Pvt Ltd.

Mundra, IN

#### **Business Operations Analyst**

- Synthesized profound industry insights within the **shipping & logistics domain**, infusing cutting-edge trends, obstacles, & optimum methodologies to drive strategic initiatives
- Executed market expansion initiatives & crafted new product development strategies based on insights gathered from SWOT analysis,
   customer surveys, & competitor benchmarking for enhanced strategic decision-making & operational efficiencies
- Spearheaded operational initiatives to optimize processes, improve **inventory management**, & streamline supply chain logistics, resulting in a 25% increase in operational efficiency
- Demonstrated hands-on expertise in **import/export processes**, managing documentation, **customs clearance**, & freight forwarding to ensure streamlined operations & achieving a 20% increase in cost savings & a 25% enhancement in freight forwarding efficiency
- Researched tailored marketing practices for the logistics sector, employing SWOT analysis, competitor benchmarking, & customer feedback analysis to uncover new revenue streams
- Improved efficiency in documentation procedures for bill of lading, invoices, & customs documentation, resulting in a 30% reductionin processing time
- · Acquired knowledge of customs regulations in shipping operations to ensure smooth operations & regulatory compliance

# **PROJECTS**

# **AIXponent Product**

Developed an AI Knowledge Management Solution for Enterprises, utilizing cutting-edge AI technologies to enhance user interaction and support.

- Enterprise Knowledge Management: Deployed AIXponent to enable efficient knowledge **retrieval**, **summarization**, and AI-driven insights within organizational workflows.
- Secure Cloud Integration: Implemented secure private cloud deployment via Azure and Databricks, ensuring high data security and scalable
  access
- Enhanced Productivity & Decision-Making: Utilized intuitive chat, search, and **API functionalities** to streamline information access and support data-driven decisions.
- Flexible API Integrations: Supported cross-platform compatibility, enhancing organizational knowledge sharing and improving team collaboration.

#### **AI Virtual Call Agent - NHS UK**

Developed a Virtual AI Content Agent for the NHS government, utilizing cutting-edge AI technologies to enhance user interaction and support.

- Utilized OpenAI's GPT-40 to enhance natural language understanding & generation, resulting in a 20% increase in efficiency
- Implemented Retrieval-Augmented Generation (RAG) to merge document retrieval with language generation, enhancing response accuracy & retrieval efficiency
- Integrated real-time Speech-to-Text (STT) technology with the **Wisper Model** for seamless conversion of spoken language into text, enhancing user interaction efficiency
- Enhanced user accessibility & experience by incorporating **Text-to-Speech (TTS) technology using Elevenlabs**, resulting in significantly increased user engagement & improved interaction

# **Prompt Injection Defence Model For LLM**

Developed a prompt injection defence model for all BC-UK portfolios to enhance cyber security measures & protect LLM models from cyber attacks

- Enhanced efficiency & security by 95% through text processing & analysis using HuggingFace & constitutional chains
- Designed & implemented a sophisticated security model to strengthen the LLM against **prompt injection attacks**, enhancing security measures through precise calibration & integration of defensive strategies like multi-factor authentication
- Boosted uptime by 20% by enhancing the model's resilience & implementing a secure operational framework with **proper architecture** to validate user input before transmission to LLM

# **CERTIFICATIONS**

- Generative AI with Large Language Models | DeepLearning.AI & AWS
- Supervised Machine Learning: Regression and Classification | Stanford Online
- Building And Evaluating Advance RAG | RedTeams

# **EDUCATION**

B.Tech Computer Science and Engineering(Data Science (ML&AI))

Lovely professional University & Upgrad

Aug '20-Mar '24

Jalandhar, IN

CGPA: 7.5

Higher Secondery SchoolJun '19-May '20St. Xaviers High SchoolBerhampur, IN

CGPA: 8.0