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in recognition of the above market growth we are generating. Our management team is driving improved execution,

Our business both expanded relationships with current customers and added a number of new accounts in the period.

In summary, we're operating 2 successful and growing businesses and our management teams are executing on their operating plans.

Barry brings extensive e-commerce and distribution knowledge to our board and will be a valuable addition to the company as we continue to execute on our strategic plan.

Top line growth was once again among the best in the industry as we benefited from solid performance in core categories, led by sales of stocked products.

This new service was developed as a direct result of customer feedback and we have a number of customers live on the system today.

In both Industrial and France, we are strengthening customer relationships, enhancing the customer experience and broadening our services offerings in support of our core product lines.

Historically, we had recorded the costs associated with operating our distribution centers as well as the costs of our purchasing and product development teams as a component of cost of goods sold.

As such, we expect the future quarters to show continued margin gains compared to last year but likely at a lower rate of improvement than realized this quarter.

expert real estate evaluations of our future disposition of these properties along with accounting for our experiencing and exiting our first 35 retail outlets.

While certain contingencies remain, as of this time, we do not believe there are any further material costs associated with the exit of these operations.

as well as excluding certain recurring and nonrecurring adjustments for comparable GAAP measures, investors have an additional meaningful measurement of the company's performance.

We also benefited from the investment and efficiency efforts of the past 18 months, which includes inventory, freight,

It should allow us to expand our MRO and consumable products business and is a good example of the expert knowledge and enhanced services we are bringing to our customers.

France outperformed its peer group on the top line and continued to benefit from its senior sales team, efficient operations,

We are returning capital to shareholders through our quarterly dividend and are focused on driving performance and long-term value.

I've had the pleasure of working with Stacy since I joined the company. He will be missed and we wish him well in his future endeavors. I will now turn the call over to Tex.

Today, we have amended our presentation and reclassified those costs to within operating expenses

France continues to look for opportunities to ramp higher margin peripherals, services and solutions around the sales of its core products

However, given the continued change in the commercial real estate landscape as well as specific limitations on certain of our remaining properties,

Today's discussion may include certain forward-looking statements. It should be understood that actual results could differ materially from those projected

I would note that we will continue to invest in sales and other business initiatives going forward,

In conclusion, Industrial had an exceptional first half of the year and remains well positioned for continued success.

outstanding customer and vendor relationships and excellent customer service.

Thank you, Larry. I will address our segment financial performance in more detail. As mentioned previously, my comments will be primarily directed to non-GAAP results.

Overall, revenue growth was driven by a solid performance in our legacy product lines as we've focused marketing campaigns on these categories in the quarter.