

Note the following information was found through web scraping CBInsights

### List of Missed Investments

#### **LEL Ranking System:**

- 0 – Given to startups that weren't considered
  - 1 – Given to startups that were highlighted yellow (potentially promising)
  - 2 – Given to startups that were highlighted green (very promising)
  - 3 – Given to startups LEL invested in
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#### **Rosebud AI – Seed Stage**

Industry/Sector: Gaming

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$150,000.00

Current Funding: \$8,970,000.00

Multiple: 50-100x

#### **Description:**

Rosebud AI is a synthetic media company that allows users to choose or select the skin color and ethnicity of the person in the image.

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#### **Shotcall – Seed Stage**

Industry/Sector: Gaming

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$24,000.00

Current Funding: \$2,320,000.00

Multiple: 50-100x

#### **Description:**

A platform for gaming content creators to play with, connect, and sell stuff to their fans. Content creators can easily create raffles, organize live sessions to play with fans, and create better connections with their fanbase. Creates value on two ends, allowing avid fans to get closer with their favorite games and allowing games another avenue to monetize and build their brand

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#### **Seso – Series A Stage**

Industry/Sector: HR & Workforce Management

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$440,000.00  
Current Funding: \$28,590,000.00  
Multiple: 50-100x

Description:

Seso aims to make it easier for farms to build and manage their workforces by automating visa applications and regulations, connecting farmers with a pool of laborers, and providing HCM tools to manage employees. Farmers hiring under the H-2A program can more easily find recruits, onboard them, and manage them to avoid lost time and money with paperwork and regulation

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**Doorvest** — Series A Stage

Industry/Sector: Real Estate  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$1,000,000.00  
Current Funding: \$92,510,000.00  
Multiple: 50-100x

Description:

Doorvest is an end-to-end real estate investing platform that helps busy working professionals own and invest in passive income rental homes.

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**NachoNacho** — Seed Stage

Industry/Sector: Marketplace  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$36,000.00  
Current Funding: \$3,030,000.00  
Multiple: 50-100x

Description:

NachoNacho offers businesses the ability to manage all subscriptions in one account.

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**Toolbox** — Seed Stage

Industry/Sector: internet, construction  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$125,000.00

Current Funding: \$9,620,000.00  
Multiple: 50-100x

Description:

An online labor marketplace for construction workers. Toolbox is an online labor marketplace for construction workers.

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**Grain** — Seed Stage

Industry/Sector: Accounting & Finance  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$180,000.00  
Current Funding: \$16,600,000.00  
Multiple: 50-100x

Description:

Grain is an application that allows you to use your debit card as a credit card. Grain will provide users with a line of credit based upon thier cashflows, not their credit score.

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**Medmo** — Unattributed Stage

Industry/Sector: Health & Wellness  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$175,000.00  
Current Funding: \$14,920,000.00  
Multiple: 50-100x

Description:

Medmo is a streamlined platform that helps patients get the best price for medical imaging tests at a convenient, high-quality center in their area. They target their product towards doctors, imaging centers, and patients.

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**Skinive** — Grant Stage

Industry/Sector: Health & Wellness  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$250,000.00  
Current Funding: \$20,550,000.00  
Multiple: 50-100x

Description:

AI-powered Skin Health Risks Asessments at the dermatologist level.

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**ESTAT Actuation** — Incubator/Accelerator Stage

Industry/Sector: Robotics

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$50,000.00

Current Funding: \$3,310,000.00

Multiple: 50-100x

Description:

ESTAT is producting a line of actuators and clutches for applications in robotics, prosthetics and other industries. Their products leverage electrostatic forces to allow robots to lock joints with minimal power, switch quickly between high and low torque applications, and provide haptics and precise control for prosthetics. Their products are extremely thin and lightweight and therefore can be incurporated into textiles and can reduce the power requirements for robotics applications.

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**Finni Health** — Seed Stage

Industry/Sector: Specialized Healthcare Services

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$50,000.00

Current Funding: \$4,350,000.00

Multiple: 50-100x

Description:

Enabling autism providers (known as BCBAs) to start in-home clinics. Finni provides them with software to automate operational tasks that take up 50% of their time, negotiated insurance contracts, and patients.

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**Thread** — Private Stage

Industry/Sector: Science & Engineering

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$500,000.00

Current Funding: \$50,000,000.00

Multiple: 50-100x

Description:

Thread develops incident management tools for enterprises

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**H2Ok Innovations** — Seed Stage

Industry/Sector: Manufacturing, Warehousing & Industrial

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$220,000.00

Current Funding: \$11,920,000.00

Multiple: 50-100x

Description:

An IoT analytics platform for data-driven optimization of industrial liquid systems for manufacturing. Building scalable sensors and ML analysis tools to help manufactures reduce waste and increase production.

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**Cyble** — Series B Stage

Industry/Sector: Monitoring & Security

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$232,000.00

Current Funding: \$44,350,000.00

Multiple: 100x+

Description:

Cyble Inc.'s mission is to provide organizations with a real-time view of their supply chain cyber threats and risks. Their SaaS-based solution powered by machine learning and human analysis provides organizations' insights to cyber threats introduced by suppliers and enables them to respond to them faster and more efficiently.

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**Moichor** — Seed Stage

Industry/Sector: Healthcare

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$45,000.00

Current Funding: \$11,390,000.00

Multiple: 100x+

Description:

Moichor develops an automated blood testing application for animal, which is crucial for accurate diagnosis

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**Supabase** — Series B Stage

Industry/Sector: Database Management

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$125,000.00

Current Funding: \$116,630,000.00

Multiple: 100x+

Description:

Supabase is an opensource Firebase alternative that adds realtime and RESTful APIs to your PostgreSQL database without a single line of code. Supabase helps developers by providing a Postgres database with a self-documenting API based around the data inside.

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**Roots Automation** — Incubator/Accelerator Stage

Industry/Sector: Artificial Intelligence

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$50,000.00

Current Funding: \$25,000,000.00

Multiple: 100x+

Description:

Provides companies with digital coworkers or bots to complete repetitive, monotonous tasks.

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**Intenseye** — Series B Stage

Industry/Sector: Monitoring & Security

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$175,000.00

Current Funding: \$90,000,000.00

Multiple: 100x+

Description:

An AI-powered video analytics integration to help protect occupational health and safety in workplaces.

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**Nickson Living** — Series A Stage

Industry/Sector: Home Furnishings & Improvement  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$100,000.00  
Current Funding: \$12,250,000.00  
Multiple: 100x+

Description:

Nickson is a furniture rental service for leased apartments. starting at \$200/month, you have have your new empty apartment designed and furnished, all without the hassle of planning and moving/insalling. Nickson offers full apartment furnishing plans as well as add ons, and it also gives renters the option of purchasing their rented furniture. They are currently based in Dallas and looking to expand into different areas.

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**Qoheren** — Series B Stage

Industry/Sector: Application & Data Integration  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$173,700.00  
Current Funding: \$89,000,000.00  
Multiple: 100x+

Description:

Qoherent is a provider of software development tools. It provides heterogeneous computing solutions through advanced research systems. The company went through the 2019-2020 the Creative Destruction Lab Quantum Stream, and are part of the current cohorts of NEXT Founders Canada and LaunchYU.

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**Parade** — Acquired Stage

Industry/Sector: Apparel & Accessories  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$125,000.00  
Current Funding: \$33,000,000.00  
Multiple: 100x+

Description:

Parade's software creates unique branded marketing materials automatically. Companies use our product to instantly generate a style guide, marketing emails, social media posts, and more, all without a human in the loop.

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**Notable System** — Series B Stage

Industry/Sector: Healthcare

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$1,000,000.00

Current Funding: \$116,750,000.00

Multiple: 100x+

Description:

Notable Systems provides a health data platform intended to transform healthcare IT by humanizing health data input and access. The company's platform offers intuitive, natural data entry and passive data collection, easy access to data across systems, time and organizations, and easy inclusion of different products using open API, enabling healthcare organizations to capture and access health data in a more easy and efficient way.

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**Atomic** — Series A Stage

Industry/Sector: Asset & Financial Management & Trading

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$125,000.00

Current Funding: \$25,130,000.00

Multiple: 100x+

Description:

Atomic is a personalized investment management service API that lets companies offer their end-users a disciplined way to invest with them.

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**Myntor** — Other Stage

Industry/Sector: Application & Data Integration

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$360,000.00



Current Funding: \$38,000,000.00  
Multiple: 100x+

Description:

Myntor builds online courses that help students outperform traditional classrooms by providing real-time feedback using conversational AI.

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**Gable** — Series A Stage

Industry/Sector: HR & Workforce Management  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$125,000.00  
Current Funding: \$15,370,000.00  
Multiple: 100x+

Description:

Gable platform helps remote professionals across the globe can use to access a nearby neighborhood workspace to work, focus, innovate, connect, and thrive

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**4D Biomaterials** — Seed Stage

Industry/Sector: Biomedicine / Biomaterial  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$478.00  
Current Funding: \$2,840,000.00  
Multiple: 100x+

Description:

4D Biomaterials develops novel solutions for the targeted and controlled regeneration of human tissue.

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**ELANZA Wellness** — Seed Stage

Industry/Sector: Health & Wellness  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$120.00  
Current Funding: \$120,000.00  
Multiple: 100x+

Description:

technology-driven fertility patient care platform to translate and personalize medical, lifestyle and mental health data into actionable insights that optimize patients' experiences and rates of success

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#### **Bops — Series C Stage**

Industry/Sector: Supply Chain Software

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$100,000.00

Current Funding: \$52,500,000.00

Multiple: 100x+

#### **Description:**

**Problem:** Manufacturers and distributors are losing \$350B in working capital on mis-selling from too little inventory or high costs from too much inventory using outdated, complicated and cluttered programs to track inventory.

**Product:** bops is an inventory intelligence platform helping manufacturers and distributors source, make, and deliver their products. By powering data applications, bops provides operators with end-to-end supply chain visibility and continuous insights to make daily decisions and unlock working capital.

**Traction:** working with Pepsi, Bath & Body Works, Victoria's Secret; 10+ customer waitlist

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#### **NotedSource — Seed Stage**

Industry/Sector: Collaboration & Project Management

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$20,000.00

Current Funding: \$2,120,000.00

Multiple: 100x+

#### **Description:**

**Problem:** A large gap exists between academia and enterprise. Academics and scientists lack networks to share research and face shrinking job markets. Companies wanting to conduct R&D and sustainable scaling struggle to digest data and connect with centralized database of researchers.

**Solution:** NotedSource is an R&D discovery and engagement platform that connects companies to the resources and research they need to reach sustainability pledges and R&D goals. Academics build up profiles with research and publications and companies post their projects and ESG

metrics; NotedSource uses NLP-based matching to link the two in an end-to-end solution.

Business Model: SaaS, likely monthly subscription or taking commissions off each matched project; need to know more.

Traction: Need to know more.

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#### **Nitrility** — Series A Stage

Industry/Sector: Consumer

Blockchain

Marketplace

Media

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$200,000.00

Current Funding: \$26,890,000.00

Multiple: 100x+

#### Description:

Nitrility is the world's first platform facilitating the peer-to-peer transfer of intellectual property (IP) rights and licenses, which includes materials protected under copyright, trademark, and patent. On Nitrility, all transactions are handled through smart contracts, and licenses are sold as verifiable tokens with an immutable transaction history, providing a layer of authentication and transparency previously unseen in the industry. Exchange & authentication of rights and licenses, which used to take weeks, now takes seconds.

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#### **Dots** — Series B Stage

Industry/Sector: Imaging & Diagnostic Equipment

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$125,000.00

Current Funding: \$30,900,000.00

Multiple: 100x+

#### Description:

Dots is a multichannel payouts API that automates manual processes for marketplaces. Dots' API lets a marketplace pay their sellers in the ways they want to be paid, including Venmo, Paypal, ACH and Zelle. As more Americans earn a living by becoming a 1099 worker, marketplaces need to

provide flexible payout options and we make supporting these payouts easy through a single API.

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**Notch** — Series A Stage

Industry/Sector: Cyber Security, Software, Electronics  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$120,000.00  
Current Funding: \$85,000,000.00  
Multiple: 100x+

Description:  
Notch Technologies developing metamaterial solutions that enable antennas to be electronically controlled for beamforming and boosting communication ranges while simultaneously providing cyber-security protection

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**YouShd** — Seed Stage

Industry/Sector: Advertising, Sales & Marketing  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$250.00  
Current Funding: \$500,000.00  
Multiple: 100x+

Description:  
The company's product integrates with a DTC brand's storefront and enables its customers to share their exciting new purchases on social media in exchange for rewards and cashback. It enables current customers to share their favorite new purchases on social media in exchange for small payments for views, clicks, and conversions.

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**Betterhalf** — Angel Stage

Industry/Sector: Social  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$500,000.00  
Current Funding: \$12,390,000.00  
Multiple: 20-50x

Description:

World's largest AI powered partner prediction engine based on the past data of millions of married couples. This invention is unique in its way as partner search industry has potential to offer a useful and valuable product for 500M globally.

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#### **Hanalei** — Series A Stage

Industry/Sector: Consumer Goods

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$11,090,000.00

Multiple: error

#### Description:

Our cruelty-free Hawaiian beauty products are created paraben-free utilizing unique Hawaiian botanicals such as kukui nut oil to provide restorative skincare.

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#### **Sleek** — Seed Stage

Industry/Sector: Accounting & Finance

Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$1,200,000.00

Current Funding: \$11,100,000.00

Multiple: 5-10x

#### Description:

Sleek is a virtual queuing platform that saves customers the headache of standing in long lines. Sleek unlocks new streams of revenue by introducing a dynamic fee, where customers that value convenience over money may simply choose to pay a fee and skip the line. Sleek currently has 20,142 businesses using their platform.

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#### **Dollaride** — Seed Stage

Industry/Sector: Travel (mobile)

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$12,250,000.00

Multiple: error

Description:

Dollaride ensures that marginalized, outer-city communities have a faster, more convenient commute. By merging their platform with the informal network of local commuter van drivers (ie "dollar vans"), Dollaride meets the growing demand for mobility solutions in transit deserts. Drivers trust Dollaride because the product helps them grow their business by accepting digital payments and expanding to new territory.

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**Calypso Finances** — Merger Stage

Industry/Sector: Asset & Financial Management & Trading

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$11,000,000.00

Multiple: error

Description:

Calypso is a reverse auction marketplace that enables borrowers to create personalized loan proposals.

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**Fieldguide** — Series A Stage

Industry/Sector: Accounting & Finance

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$17,160,000.00

Multiple: error

Description:

Fieldguide provides a workflow and collaboration platform for audit firms.

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**Intellihealth** — Series A Stage

Industry/Sector: Healthcare

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$19,380,000.00

Multiple: error

Description:

Intellihealth is transforming how specialized treatment for chronic conditions can be administered by combining the best in medical science with advanced digital technologies. Our primary objective is obesity, an epidemic that is one of the most urgent health issues of our time and a key risk factor leading to many serious illnesses, including cardiovascular disease and diabetes.

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#### **Inflow — Series A Stage**

Industry/Sector: Healthcare  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$680,000.00  
Current Funding: \$14,110,000.00  
Multiple: 20-50x

##### **Description:**

Inflow is creating a digital healthcare program for people with ADHD, by people with ADHD.

Inflow is the first science-based digital program to manage ADHD.

Built for your phone, the initial seven week program is broken down into modules that comprehensively cover impulsivity, mindfulness, time management, organization, procrastination, and how to manage emotions.

Each module has short daily exercises that will help you learn about yourself, your ADHD, your cognitive distortions, and how to develop new habits through practicing skills and techniques.

After the initial seven-week program, you will unlock additional modules to help you continue on your journey. You will also retain access to the supportive tools and community experience that Inflow provides.

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#### **Change Foods — Seed Stage**

Industry/Sector: Biotech, Food  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$1,300,000.00  
Current Funding: \$17,890,000.00  
Multiple: 10-20x

##### **Description:**

Change Foods creates real, animal-free cheese and dairy products using fermentation biotechnology.

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#### **ARAV — Private Stage**

Industry/Sector: Construction, AI

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$600,000.00

Current Funding: \$11,770,000.00

Multiple: 10-20x

Description:

Developer of construction equipment using robotics intended to ensure the safety of the site and reduce risks as soon as possible around the world. The company's equipment can be operated from a distance with a smartphone or laptop and can be retrofitted regardless of the manufacturer or model of the construction machine, thereby enabling workers to reduce the burden on the site.

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**Toggle** — Series A Stage

Industry/Sector: Robotics

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$0.00

Current Funding: \$14,570,000.00

Multiple: error

Description:

SaaS company building state-of-the-art AI technology to help investors turn Big Data into investment insights.

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**Buywith** — Seed Stage

Industry/Sector: Advertising, Sales & Marketing

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$1,000,000.00

Current Funding: \$10,500,000.00

Multiple: 5-10x

Description:

Buywith is an online shopping Livestream marketplace for retailers & brands, where influencers and experts can broadcast online shopping sessions with their followers & make them buy via a highly engaging experience. We help brands generate more revenues from their e-commerce activity and increase their ROI.



I like the design. And 75% of the kids (6-17) set their career goals to be a Youtuber - this app sure can be a big thing in the next 5-7 years LOL

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#### **Bluedot** – Series A Stage

Industry/Sector: Management & Strategy Consulting  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: None  
Current Funding: \$10,100,000.00  
Multiple: error

##### Description:

Bluedot is a marketplace where electric vehicles reach charging units and charger owners can share their spots with others. It is a software and hardware integrated system with a mobile application where charger owners can easily schedule and share charger and make money, while electric car owners reach all the chargers which are publicly and privately owned

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#### **Pirouette Medical** – Convertible Stage

Industry/Sector: Healthcare  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: None  
Current Funding: \$11,030,000.00  
Multiple: error

##### Description:

Pirouette has developed a simplified form factor for self injectors, in order to ease use for untrained individuals. The device has been patented and is targeted for all single dose self administered drugs such as epinephrine.

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#### **Cyberdantics** – Series A Stage

Industry/Sector: Robotics  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$300,000.00  
Current Funding: \$15,150,000.00  
Multiple: 20-50x

##### Description:

Cyberdodontics is bringing medical robotics into dental surgeries and procedures. Their product is beginning with crown procedures and will expand to more complicated procedures in the future.

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#### **Artus Therapeutics — PIPE Stage**

Industry/Sector: Therapeutics

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$15,220,000.00

Multiple: error

Description:

a pre-clinical stage oral therapeutics company developing first-in-class drugs for barrier dysfunction disorders such as IBD, NASH, and Diabetic Retinopathy

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#### **Ampcera — Corporate Stage**

Industry/Sector: EV Battery

Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$1,200,000.00

Current Funding: \$17,500,000.00

Multiple: 10-20x

Description:

Ampcera Inc. develops high performance engineered solid-state electrolyte (SSE) materials that can be integrated into solid-state lithium batteries. Through collaborations with major automotive OEMs, consumer electronics companies, battery makers and industrial manufacturers, Ampcera is focused on integrating its scalable, low-cost, and patent-pending solid-state electrolyte technology in lithium batteries to achieve higher energy (50-100%) and power density, superior safety, and faster charging times (10min) at a lower cost (<\$75/kWh) vs. traditional liquid electrolytes used in current lithium battery technology. They've already been able to commercialize the product, with sales of \$1M+ and 200+ paying customers / strategic partners. Their IP portfolio includes more than 20 patents (including patent applications) covering our core solid-state electrolyte and battery technologies. They are raising a \$1M Seed round and expect to raise another \$5M Series A round in 2022. 3/4 founders have PhDs in materials science and engineering but only one (Hui Du) seems to have experience in lithium batteries.

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## **Rootly** — Series A Stage

Industry/Sector: Collaboration & Project Management

Ranking LEL Gave: 0 out of 3


Funding when Pitched: None

Current Funding: \$15,700,000.00

Multiple: error

Description:

Problem: It is difficult to create a incident management stack within a company

Solution: Rootly  is an incident management platform on Slack that helps automate manual admin work during incidents. Plug in seamlessly with your existing stack with over 30+ integrations across alerting, ticketing, collaboration, communication, and more.

Business model: B2B, subscription model

Traction: used by companies like Ford, Canva, and untapped

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## **Cotera** — Debt Stage

Industry/Sector: Prosthetics

Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$0.00

Current Funding: \$14,510,000.00

Multiple: error

Description:

Problem: SaaS businesses need to understand customers and their behaviors better to build campaigns that work

Solution: Cotera allows SaaS businesses to build a unified model of their customer data and act on it. It does this by integrating with their data warehouse and automatically surfacing the most important insights, which allows anyone to engage customers in a data driven way. Businesses can use Cotera to create cohort analysis more easily, while consolidating data from different data warehouses

Business Model: B2B

Traction: Currently in YC program; TBD

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## **Rome** — Acquired Stage

Industry/Sector: B2B

SaaS

Marketplace

Trucking

Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$500,000.00

Current Funding: \$19,000,000.00

Multiple: 20-50x

Description:

Rome is building a freight marketplace for truck drivers to find work, receive payments, and manage their business. Today, Rome helps 80+ drivers earn up to 40% more by accessing 10x more loads through scraping brokers/shippers. We're looking to become the platform for all truck drivers and eventually own the layer between drivers and shippers.

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#### **Narrative** — Asset Stage

Industry/Sector: Software

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$500,000.00

Current Funding: \$11,550,000.00

Multiple: 20-50x

Description:

AI-powered invoice audit, analytics, and payment tool for logistics.

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#### **Cytovia Therapeutics** — Unattributed Stage

Industry/Sector: Alternative Medicine, BioTech, healthcare

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$11,560,000.00

Multiple: error

Description:

Cytovia Therapeutics develops transformational cancer immunotherapies and addresses several unmet medical needs for cancer prevention. Uses NK cell therapy "Natural Killer"

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#### **Aleph** — Series A Stage

Industry/Sector: Accounting & Finance

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$16,830,000.00

Multiple: error

Description:

Aleph is the solution that every Finance department needs. Aleph allows ordinary spreadsheets in Excel or Google Sheets to have specialized financial tools built right in and always up to date.

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#### **Tensorfield Agriculture** – Angel Stage

Industry/Sector: AI/Agriculture

Ranking LEL Gave: 1 out of 3

Funding when Pitched: None

Current Funding: \$12,130,000.00

Multiple: error

Description:

Precision weeding tool using advanced computer vision to identify weeds and precisely remove using pesticide-free and fully environmentally healthy method (heated vegetable oil).

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#### **Jenfi** – Series A Stage

Industry/Sector: Accounting & Finance

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$1,200,000.00

Current Funding: \$38,050,000.00

Multiple: 20-50x

Description:

Jenfi is a financial technology company that lends to small businesses in Asia based on revenue.

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#### **ChargeLab** – Debt Stage

Industry/Sector: Electronic Vehicles

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$1,100,000.00

Current Funding: \$35,550,000.00  
Multiple: 20-50x

Description:

ChargeLab is a start-up that claims to be the Android of EV charging, providing hardware-agnostic software able to run on some of the most used EV chargers. Additionally, ChargeLab offers custom-made solutions for clients' charging stations, ranging from hardware, installation, and station management

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**Intus Care** — Series A Stage

Industry/Sector: Healthcare  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$500,000.00  
Current Funding: \$20,850,000.00  
Multiple: 20-50x

Description:

Intus Care is a healthcare analytics platform that synthesizes financial, clinical, and administrative data to identify and visualize trends in long-term care facilities. We do this by integrating with electronic health record, claims, and accounting software to highlight clinical risks in patients and insightfully display organizational data. Intus Care empowers care providers to mitigate preventable high-utilization events and equips executives with the tools to make informed decisions based on data.

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**Butlr.** — Series A Stage

Industry/Sector: Monitoring & Security  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$1,200,000.00  
Current Funding: \$33,299,999.00  
Multiple: 20-50x

Description:

A battery powered hardware and artificial intelligence sensor to track people's movement without invading their privacy.

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**Peek** — Dead Stage

Industry/Sector: Application & Data Integration  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$750,000.00  
Current Funding: \$21,500,000.00  
Multiple: 20-50x

Description:  
Virtual Tours backed by powerful tools that help you close deals faster,  
and seamlessly manage your real estate business

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#### **Pineapple** – Series B Stage

Industry/Sector: Accounting & Finance  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$0.00  
Current Funding: \$26,740,000.00  
Multiple: error

Description:  
Pineapple lets people hiring for and applying to people facing jobs hire  
and get hired through personality and not Resmués.

Pineapple uses a story format similar to Instagram or Snapchat to replace  
traditional job posts (like this one) and Resumes. The result is a much  
more engaging and personal way of hiring and getting hired.

Candidates and businesses can message each other on the app and businesses  
can send calendar invites to candidates to schedule meetings.

They are very "Gen Z"

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#### **Finley Technologies** – Series A Stage

Industry/Sector: Accounting & Finance  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: None  
Current Funding: \$20,130,000.00  
Multiple: error

Description:  
Finley simplifies debt capital raise and management. Our software helps  
growing companies automate due diligence, ensure compliance, and

streamline ongoing reporting with their capital providers. Our team brings experience from Goldman Sachs, Nova Credit, and Palantir Technologies, and is backed by Y Combinator.

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#### **Daylight** — Dead Stage

Industry/Sector: Accounting & Finance  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: None  
Current Funding: \$20,130,000.00  
Multiple: error

#### Description:

Daylight is the first and only digital banking platform in the U.S. specifically designed for the LGBT+ community by the LGBT+ community. Daylight prepares members for the future faster by helping them to navigate the finance system, generate smarter habits and connect with a community working together to build the life they deserve without compromise.

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#### **Cancer Iq** — Debt Stage

Industry/Sector: Healthcare  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$1,200,000.00  
Current Funding: \$23,870,000.00  
Multiple: 10-20x

#### Description:

CancerIQ's technology enables hospitals to identify, evaluate and manage entire patient populations based on individual genetic risk factors.

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#### **Marq Vision** — Series A Stage

Industry/Sector: Monitoring & Security  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: None  
Current Funding: \$28,330,000.00  
Multiple: error

#### Description:



Leverages ML and AI to find counterfeiter on online marketplaces and have these taken down. Works as a SAAS platform and has partnered with large businesses such as Ralph Lauren.

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#### **EngFlow** — Series A Stage

Industry/Sector: Web Development  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: None  
Current Funding: \$21,730,000.00  
Multiple: error

##### Description:

EngFlow provides remote execution service intended to help Big Code developers build software faster and ship well-tested products. The company distributes builds and tests to a cluster of remote machines that share a cache of build results. This service speeds up software builds by 5-10x on average and can be run on-prem or on cloud and supports all clients that implement the open-source Remote Execution API, enabling developers to build tools and connects experts to help companies get even more value from Bazel (free software tool for the automation of building and testing of software developed by Google, used by many large companies - stripe, google, dropbox, etc.).

- 2 founders are former Google engineers who helped develop Bazel.
- featured clients: Snap, nexar, Blue River Technology

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#### **Sublime Systems** — Series A Stage

Industry/Sector: General Building Materials  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$0.00  
Current Funding: \$45,860,000.00  
Multiple: error

##### Description:

Product: Developing technology to reduce a cement kiln's emissions by 50 percent without changing the properties or chemistry of the cement.  
Problem: Decarbonizing cement making, which accounts for the majority of emission related to concrete production  
News: Currently in the Activate fellowship for startup program

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#### **Chek** — IPO Stage

Industry/Sector: Imaging & Diagnostic Equipment

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$0.00

Current Funding: \$22,130,000.00

Multiple: error

Description:

Problem: Distributing money at scale securely and efficiently is difficult. A 10% reduction in the cost of distributing and raising funds would result in \$25B flowing back into nonprofit services.

Solution: The Chek platform helps nonprofits, universities, and sports organizations modernize and streamline the distribution of funds through fully controllable virtual and physical debit cards while ensuring that money is spent as intended.

Business Model: interchange revenue for each transaction, 5-10% per purchase cash back split w/ users from participating merchants, monthly fee based on active cardholders, utilization of data and insights to provide additional upsell/value-adds to clients and prospective clients

Traction: \$1.1M in booked revenue & \$12M+ in the pipeline; Mastercard partnership; ~25,000 cardholders; customers include NFL, GiveDirectly, St. Judes Children's Research Hospital

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**Smartex. AI — Series A Stage**

Industry/Sector: Manufacturing, Warehousing & Industrial

Ranking LEL Gave: 0 out of 3

Funding when Pitched: None

Current Funding: \$27,600,000.00

Multiple: error

Description:

Problem: 30% of total textile production is wasted, up to 5% due to defective production. >80% of all textile defects produced in knitting or weaving stage, but many defects are almost invisible to the human eye and proceed into the textile chain. Final garments become garbage, affecting companies gross margins, retail prices, and the environment.

Solution: Hardware and Software solution for inspection inside Circular Knitting Machines through cameras and sensors. Using cameras and sensors on production machines, Smartex detects and avoids the defective production to close to 0%. Meanwhile, the software provides real-time monitoring and performance analysis.

Business Model: B2B

Traction: 59 employees on LinkedIn; 6K+ followers; other info TBD

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**Bobblehaus** — Series A Stage

Industry/Sector: E-commerce, retail

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$0.00

Current Funding: \$31,130,000.00

Multiple: error

Description:

Bobblehaus is a one-of-a kind community-led, sustainable genderless retail space built by and for global Gen Z. By collaborating with multidisciplinary brands and creatives to design new products and collections, Bobblehaus provides an interactive omni-space for fashion, music, art and culture.

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**Lasso** — Series A Stage

Industry/Sector: AI

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$500,000.00

Current Funding: \$20,050,000.00

Multiple: 20-50x

Description:

Lasso offers robotic process automation for Chrome using ChatGPT and computer vision.

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**Osmind** — Series B Stage

Industry/Sector: Healthcare

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$0.00

Current Funding: \$57,610,000.00

Multiple: error

Description:

Osmind is a mental healthcare platform to accelerate drug development for treatment-resistant mental health.

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### **Zeno Power Systems** — Grant Stage

Industry/Sector: Renewable Energy

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$0.00

Current Funding: \$51,440,000.00

Multiple: error

#### Description:

Zeno Power Systems develops a next-generation radioisotope power system that converts heat from recycled nuclear waste into electricity.

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### **Glorify** — Series B Stage

Industry/Sector: Health & Wellness

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$0.00

Current Funding: \$80,100,000.00

Multiple: error

#### Description:

Glorify is a super easy design tool built for eCommerce business owners & entrepreneurs, helping them create stunning product driven images for their businesses.

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### **Rebeelo** — Series A Stage

Industry/Sector: Electronics & Appliances

Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$1,300,000.00

Current Funding: \$50,250,000.00

Multiple: 20-50x

#### Description:

Reebelo is APAC's leading marketplace for pre-used tech devices. Our vision is to reduce e-waste by building the circular economy for refurbished electronics. While doing so, we enable consumers to save up to 70% on their favorite brands and flexibly rent devices instead of buying them.

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### **Pingpong — Series E Stage**

Industry/Sector: Payments

Ranking LEL Gave: 2 out of 3

Funding when Pitched: None

Current Funding: \$102,300,000.00

Multiple: error

#### Description:

PingPong is a communication platform that enables remote teams to collaborate through video, voice, and screen recording sharing.

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### **Calla Health — Series D Stage**

Industry/Sector: Therapeutic Devices

Ranking LEL Gave: 2 out of 3

Funding when Pitched: None

Current Funding: \$157,000,000.00

Multiple: error

#### Description:

Calla Health aims to sustainably improve access to women's cancer prevention, particularly in low-resource countries, with low-cost, hand-held, portable imaging devices, mHealth communication platforms, and an automated decision-making algorithm.

- Technologies under Calla Health are the Pocket Colposcope (FDA cleared) and the Callascope, which were developed to implement "see-and-treat" paradigms. These products are 1/10th the cost of traditional counterparts and have been deployed in more than 8 countries to date on more than 1,300 patients. Images taken are transmitted instantly to a smartphone, tablet or laptop.

- Colposcopy Automated Risk Evaluation (CARE): uses AI for cervical pre-cancer risk assessment that is on par with expert physicians

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### **Brightflow — Debt Stage**

Industry/Sector: Accounting & Finance

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$0.00

Current Funding: \$119,400,000.00

Multiple: error

Description:

Problem: 82% of small businesses fail due to cash flow problems. This issue can be overcome by detailed forecasts. A detailed forecast can help small businesses accomplish growth in a sustainable and efficient way.

Solution: A financial management and forecasting company for SMB.

Integrate omnichannel financial data (amazon, shopify, google ads, facebook ads, quickbooks, etc.) to provide a simple, comprehensive, and automated platform to look at cash flow, revenue, advertising, and profitability information: revenue & project by cohort & channel, LTV calculation, return on ad spend

Business Model: B2B; Free, \$99/mo, and customized pricing for more advanced functions

Traction: 7 SMBs listed on its website as identified customers; 8 reviews on Shopify app Store (5 of 5 rating); 1,100 customer connections hosted on the platform

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**Vybe Software** — Acquired Stage

Industry/Sector: Application Development

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$500,000.00

Current Funding: \$200,000.00

Multiple: <=1x

Description:

Vybe Software is a mobile and web application development company with a focus on AI and machine learning. Our latest platform, Leia, aims to disrupt the DIY space by turning voice commands from users into beautiful, custom websites in seconds.

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**Trezeo** — Acquired Stage

Industry/Sector: Payments

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$854,000.00

Current Funding: \$870,000.00

Multiple: <=1x

Description:

Trezeo delivers inclusive financial services for independent workers to support their lives today and tomorrow.

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**zerostorefront** — Acquired Stage

Industry/Sector: Customer Relationship Management

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$170,000.00

Current Funding: \$450,000.00

Multiple: 1-5x

Description:

ZeroStorefront consists of an all-in-one platform that connects point-of-sale, delivery platforms, reviews sites, chat, phone, and other applications to help local businesses drive customer retention and acquisition.

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**UseKitch** — Acquired Stage

Industry/Sector: Food & Grocery

Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$150,000.00

Current Funding: \$5,100,000.00

Multiple: 20-50x

Description:

UseKitch is the world's first true marketplace for commercial kitchens - Providing delivery concepts, caterers, food manufacturers, bakers, mobile food vendors and other businesses with access to under-utilized kitchens sourced from hotels, restaurants, clubs, commissaries and ghost kitchen facilities.

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**ActionDesk** — Acquired Stage

Industry/Sector: Data & Document Management

Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$150,000.00

Current Funding: \$4,050,000.00

Multiple: 20-50x

Description:

It is a spreadsheet software that lets you import and refresh data from SQL, Stripe, Salesforce, Hubspot and more

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**Drapr** — Acquired Stage

Industry/Sector: E-Commerce Enablement  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$125,000.00  
Current Funding: \$630,000.00  
Multiple: 1-5x

Description:

Drapr is an online application for allowing customers to try clothing on your site.

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**Sora ID** — Acquired Stage

Industry/Sector: Monitoring & Security  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$560,000.00  
Current Funding: \$5.00  
Multiple: <=1x

Description:

Secure, one-touch identity verification and authentication. Designed to be embedded into websites and apps for simplified onboarding and security

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**Meetfox** — Acquired Stage

Industry/Sector: Customer Relationship Management  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$570,000.00  
Current Funding: \$280,000.00  
Multiple: <=1x

Description:

MeetFox is a SaaS solution that creates a seamless experience for professionals to manage their client meetings from start to finish with appointment scheduling, video conferencing, and secure payment all in one code.

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**Uprise** — Acquired Stage



Industry/Sector: Health & Wellness  
Ranking LEL Gave: 0 out of 3

Funding when Pitched: \$1,400,000.00  
Current Funding: \$190,000.00  
Multiple: <=1x

Description:

Problem: Gen Z need help in managing finances and investing.

Solution: Uprise is a free financial planning tool for Gen Z. Uprise connects customers with an advisor to understand goals and needs, allocate their finances for investment and also advise on how to minimize taxes. Uprise will continue to monitor finances for customers.

Business model: unsure, free for users

Traction: \$1.4M recent funding

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**SoundMind** — Acquired Stage

Industry/Sector: Customer Relationship Management  
Ranking LEL Gave: 2 out of 3

Funding when Pitched: \$800,000.00  
Current Funding: \$100,000.00  
Multiple: <=1x

Description:

Problem: Mental health applications often focus on advice or therapy, which often limits the amount of clinical solutions to stress and anxiety.

Solution: SoundMind is a research-baked audio and visual therapy app tackling mental health through the power of sound. SoundMind tracks moods, exercise and weather activity through watches and apps, workweek stresses, and develops binaural music and ambiences to lower respiration and blood pressure. There is a built-in rapid response feature, which immediately notifies location or wellbeing to loved ones. Music therapy is increasingly popular as a clinical solution to PTSD, depression, and anxiety, but lacks tech popularization.

Business model: Free model, with premium subscription coming with Version 2 released this summer 2022. B2B partnerships with healthcare providers, hospitals, colleges, workplaces.

Traction: Unclear, but product released >1 year

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**Brolly** — Acquired Stage

Industry/Sector: Accounting & Finance  
Ranking LEL Gave: 1 out of 3

Funding when Pitched: \$120,000.00  
Current Funding: \$1,280,000.00  
Multiple: 10-20x

Description:

Brolly is an insurance tech company in Africa that offer you pay-as-you-go auto-insurance options backed by ML solutions