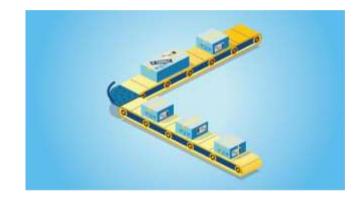


Shivendu Kishore & Ayush Singh

### **Business Overview**

Exposed to the wave of the Covid-19 pandemic, the marketplace industry experienced an exponential surge in sales it is one of the triggers that ultimately encourages people to shop online, which ultimately brings benefits to certain lines of business, one of which is a third-party logistics service provider (Third Party Logistics). Competition among logistics service providers is heating up, new startups are emerging to answer the needs of order fulfillment services. After the pandemic subsided, the competition between logistics companies finally tried to offer various new benefits to support changes in business models for customers. B2B services to deal with customers who increasingly want to shop in offline stores, cooperation with several delivery service providers, and of course, **increase order fulfillment speed**. Through this analysis, the authors hope to exchange ideas regarding what are the factors that influence the delay in order fulfillment using machine learning models.





### **Problems**

→ Late Delivery Risk factor.

What affects the level of order fulfillment speed, as well as the characteristics of orders that can trigger the emergence of late delivery risk.

#### → Recommendation

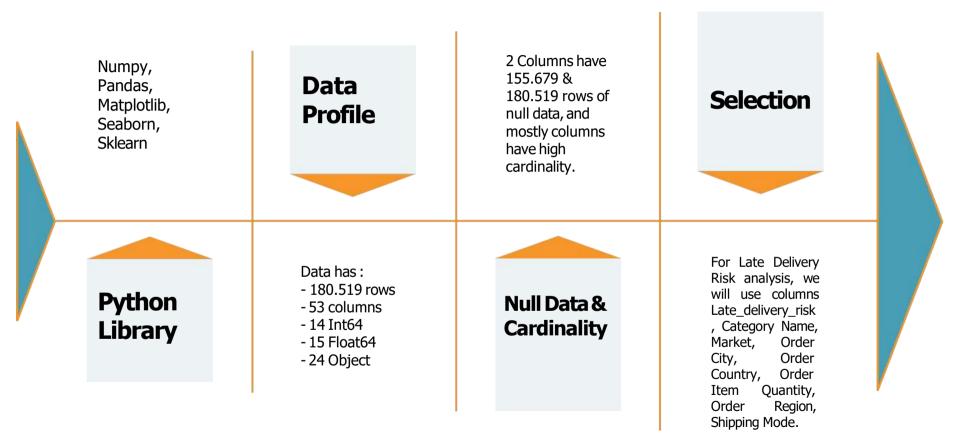
What are the recommendations and improvised strategies that can increase the speed of order fulfillment and the preventive measures that can be taken to deal with delays.



### Steps

- → Data Preparation & Profiling
- **→** Exploratory Data Analysis
- → Preprocessing
- → Modeling Preparation
- → Modelling
- → Recommendation

#### DataCo Smart Supply Chain for Big Data Analytics

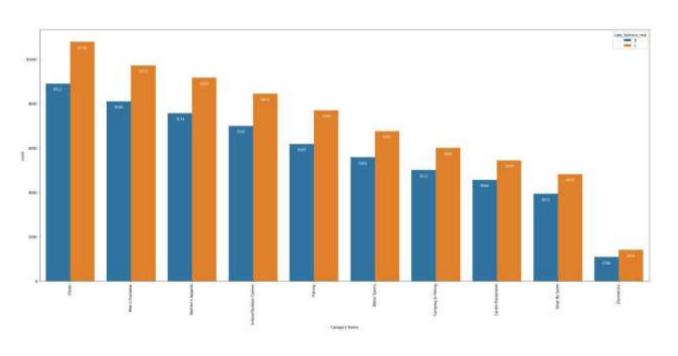


# Shipping Modes do matter!



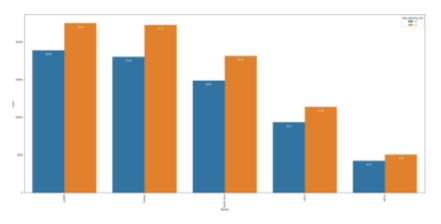
From the plot, we know that Shipping Modes can really determine in which late delivery risk more often to As we can see the OCCUP. shipping mode that lowest chance to be over delivery is Standard Class, however we could see that all other types modes have very huge for delivery chance late service.

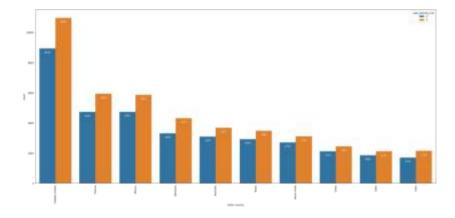
# Category needs more deep analysis.

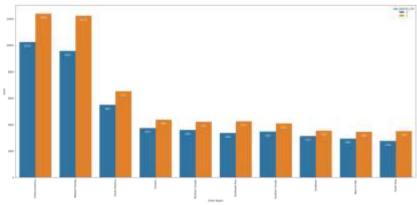


The Category didn't seems very clear about determining late delivery risk. However, we know that some of category have different category movement. As we can see the more order for specific category is also more late delivery risk will show up.

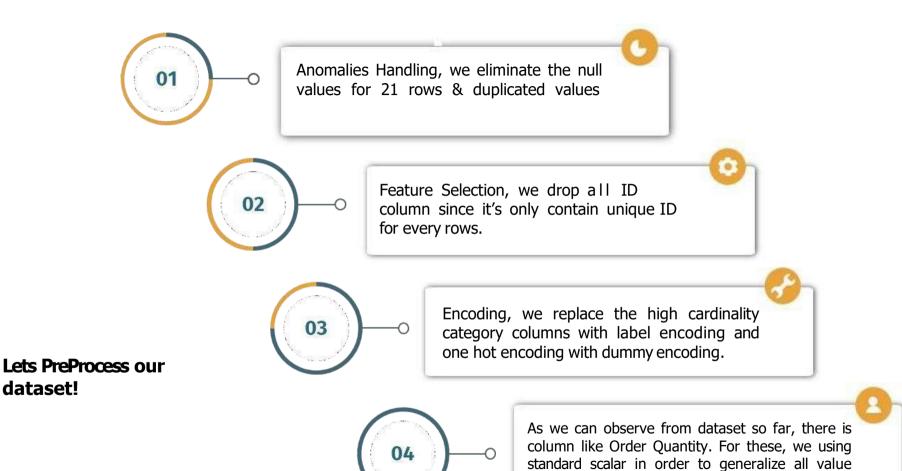
# The distance is not really a problem.





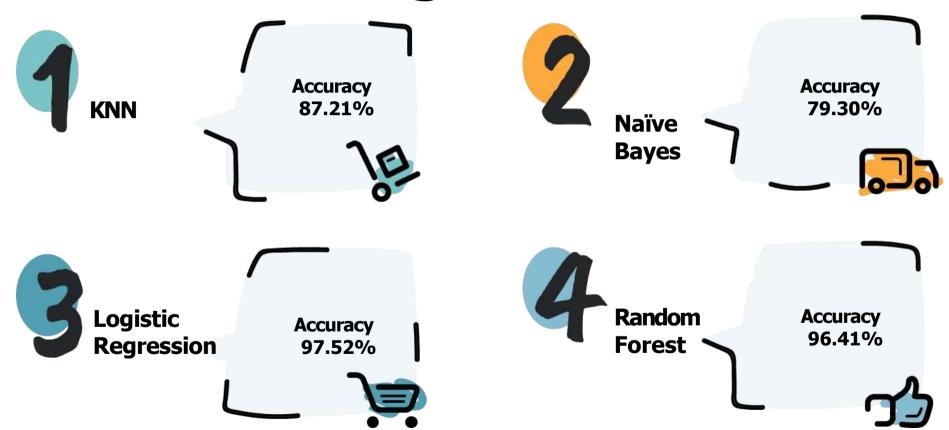


As we can see, there is no clear evidence that the late delivery is because of the distance between fulfillment center and the customers. However, we need further analysis is there any factors except distance that really make raise late delivery risk.



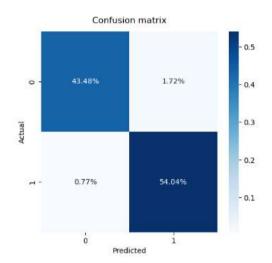
into  $0 \sim 1$ .

# Choosing best model.



As we can see, the best model that best suit for our data set is **Logistic Regression** in terms of Accuracy.

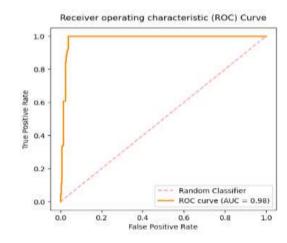
# Let's see how our model perform.



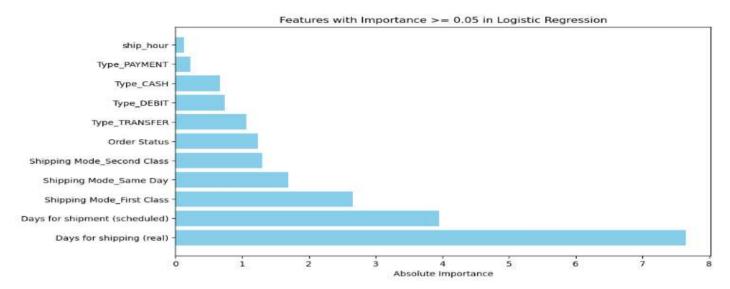
The confusion matrix show:

- The model predicted delivery will be late and actually late is 54.04%. (True Positive)
- The model predicted delivery will not late and actually late is 0.77%.
   (False Negative)
- The model predicted delivery will late and actually not is 1.72%.
   (False Positive)
- The model predicted delivery will not late and actually not late is 43.48%. (True Negative)

ROC Curvers show that our model success rate in distinct True Positive and True Negative is 97%. With the F1-Score (the harmony between precision and recall) is 98%.



#### Now let's talk with our machine learning model.



From the feature importance plot, we know that even there are many factor that impact late delivery, the higher effect comes from shipping mode. We know that if the more shipping mode get used by the company, the higher chance that the delivery will be on time.

From the feature importance, we know that the highest four importance variable that help our model to determine late delivery risk is :

- Shipping Mode
- Order Status
- Payment Type

All of the following result really make sense.

#### Last but not least, improvement step!

#### From the EDA and maching learning modelling, can formulate recommendation like:

- Check the possibility of closing few of Shipping mode. We found that the Standard Class have best performance amongst all, so we can recommend this shipping mode for customer. We can also opening partnership with third-party courier with more sorting hub since we know where the potential orders comes from.
- Doing more analysis for characteristic of the customer city. From the modelling we know that city more
  important than country and region in terms of predicting late delivery risk. Therefore, there is possibility that
  the distance is not so important. How about the road condition? Weather climate? or anything else that can
  determine late delivery risk on potential city.
- Initiate movement grouping for all Category. From the modelling we know that Category is also have higher
  importance in determine late delivery risk. Therefore, we can make movement grouping to FAST,
  MED, and SLOW movement for the Category that company handle. So we can prepare the more effective
  layout for outbound staging to minimize the lead time for order processing.
- Calculate manpower more efficiently. As we can see, the order quantity is also one of important feature. The
  company can calculate several point and analyze the possibility where the most needed for additional
  manpower. Also we can add the facility to maximize the productivity like conveyor belt so the picker could
  deliver the goods to packing station without actually walking there.

# Thank you

Will move to coding!