2nd April 2020

To,

Ms Nisha Verma

Speedjet Aviation Academy LLP

605, Venus Amadeus,  
Opp Gold Coin Complex,  
Jodhpur Cross Road, Satellite Road,  
Ahmedabad, Gujrat- 380 015.  
Contact: +91 9099998107

**SUB: Proposal for EduSphere Enterprise - Digitize Your Institute- Revised**

Dear Sir,

We would like to extend our sincere thanks for expressing your interest in digitizing your Academic Operations with our digital solution **EduSphere**.

Please find below the quote for the same.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Sr. No.** | **Item** | **Unit Rate** |  | **Total Amount** |
| 1 | **EduSphere Enterprise - for Multi Location Institutes**   * Lead Management, SMS Marketing, * Academy Management * Student Life Cycle Management, * Programs, Courses, * Course Material, * Question bank, * Online Tests, * Fee Management, * Student Login, * Online Content Delivery * And much more | 120000 |  | 120000 |
|  | Total Cost (One Time) | 120000 |  | 120000 |
|  | GST NA |  |  | 0 |
|  | Discount (20%) |  |  | 24000 |
|  | Grand Total (Ninety Six Thousand Only) |  |  | 96000 |
|  | Note : Annual Recurring cost 30K (Thirty Thousand Only) for min 30 students thereafter 1k/year for every additional student. |  |  |  |

# Payment Terms and Timeline

The quote above is excluding taxes. Currently we are not charging GST, however as an when we are under GST, the 18% tax will be payable for transactions at that time. The confirmation along with 60000/- (Sixty Thousand) cheque in the name of Saketsoft Technologies Private Limited is needed to start the development. The amount can be transferred online to HDFC Account of Saketsoft Technologies.

The deployment will take 15 working days from the PO date along with payment. The remaining amount will be due after 3 months from the date of first payment.

**Our Bank Details for online transfer:**

**HDFC Bank**

Saketsoft Technologies Pvt Ltd

A/c no : 50200007412542

RTGS/NEFT IFSC : HDFC0001357

Branch: Indralok Building, Samarth Nagar, Andheri (W), Mumbai-400053

# Maintenance & Renewal

Yearly renewal charges (Tech Support, Domain, Hosting) will cost 30000/year for minimum 30 students. For each incremental student it will 1K/year. It’s applicable from the next year. The company reserves the right to change this amount based on market, hosting expenses by the hosting companies.

# Other Terms and Conditions

The software will remain property of Saketsoft Technologies Private Limited. The user will be owner of all the content posted on the portal.

Minor changes and updates will be free of cost. Any major modification will be estimated and upon approval from customer, will be implemented by Saketsoft Technologies.

Amount paid once will not be refunded as it gets consumed in reserving the services for customer.

Expecting a long-term relationship to keep your business technologically advanced.

Yours Sincerely,

Vaishnavi Chaturvedi

Executive Business Development,

Saketsoft Technologies Private Limited | +91 9967501105 | sales@saketsoft.com |www.saketsoft.com | 1006, 10th Floor, Lotus Trade Centre, Andheri (W), Mumbai -400053

*Providers of ERM, CRM, Mobile and IoT Solutions*