

# Video Game Sales & Engagement Analysis

## Analyst: Shivali Muthukumar

This notebook uses the **games.csv** and **vgsales.csv**, cleans and merges them, builds a **SQLite database** with three tables, runs **example SQL queries**, and creates **EDA plots**.

In [ ]:

```
import os
from pathlib import Path

# Define the output base path
OUTPUT_DIR = Path("/Users/shivalimuthukumar/Desktop/video_game_sales")
OUTPUT_DIR.mkdir(parents=True, exist_ok=True)
(OUTPUT_DIR / "plots").mkdir(exist_ok=True)
print("All files will be saved under:", OUTPUT_DIR)
```

## 1) Import Data

In [1]:

```
from pathlib import Path
import pandas as pd

games_src = Path('/Users/shivalimuthukumar/Desktop/video_game_sales')
sales_src = Path('/Users/shivalimuthukumar/Desktop/video_game_sales')

games = pd.read_csv(games_src)
sales = pd.read_csv(sales_src)

for c in list(games.columns):
    if str(c).lower().startswith("unnamed"):
        games = games.drop(columns=[c])

games.head(), sales.head(), games.shape, sales.shape
```

/Users/shivalimuthukumar/anaconda3/lib/python3.11/site-packages/pandas/core/arrays/masked.py:60: UserWarning: Pandas requires version '1.3.6' or newer of 'bottleneck' (version '1.3.5' currently installed).

```
    from pandas.core import (
```

Out[1]: (

0  
1

	Title	Release Date	\
0	Elden Ring	Feb 25, 2022	
1	Hades	Dec 10, 2019	

```

2 The Legend of Zelda: Breath of the Wild Mar 03, 2017
3 Undertale Sep 15, 2015
4 Hollow Knight Feb 24, 2017

```

		Team	Rating	Time
s Listed \				
0	['Bandai Namco Entertainment', 'FromSoftware']		4.5	
3.9K				
1		['Supergiant Games']	4.3	
2.9K				
2	['Nintendo', 'Nintendo EPD Production Group No...']		4.4	
4.3K				
3		['tobyfox', '8-4']	4.2	
3.5K				
4		['Team Cherry']	4.4	
3K				

	Number of Reviews	G
enres \		
0	3.9K	['Adventure', 'RPG']
1	2.9K	['Adventure', 'Brawler', 'Indie', 'RPG']
2	4.3K	['Adventure', 'RPG']
3	3.5K	['Adventure', 'Indie', 'RPG', 'Turn Based St...']
ra...		
4	3K	['Adventure', 'Indie', 'Platform']

	Summary \
0	Elden Ring is a fantasy, action and open world...
1	A rogue-lite hack and slash dungeon crawler in...
2	The Legend of Zelda: Breath of the Wild is the...
3	A small child falls into the Underground, wher...
4	A 2D metroidvania with an emphasis on close co...

	Reviews	Plays	Playin
g Backlogs \			
0	["The first playthrough of elden ring is one o... 17K	3.8	
K	4.6K		
1	['convinced this is a roguelike for people who... 21K	3.2	
K	6.3K		
2	['This game is the game (that is not CS:GO) th... 30K	2.5	
K	5K		
3	['soundtrack is tied for #1 with nier automata... 28K	67	
9	4.9K		
4	["this games worldbuilding is incredible, with... 21K	2.4	
K	8.3K		

	Wishlist
0	4.8K
1	3.6K

```

2      2.6K
3      1.8K
4      2.3K  ,
      Rank
Publisher \
0      1          Wii Sports      Wii  2006.0  Sports
Nintendo
1      2          Super Mario Bros.  NES  1985.0  Platform
Nintendo
2      3          Mario Kart Wii      Wii  2008.0  Racing
Nintendo
3      4          Wii Sports Resort  Wii  2009.0  Sports
Nintendo
4      5  Pokemon Red/Pokemon Blue  GB  1996.0  Role-Playing
Nintendo

      NA_Sales  EU_Sales  JP_Sales  Other_Sales  Global_Sales
0      41.49    29.02    3.77      8.46      82.74
1      29.08    3.58    6.81      0.77      40.24
2      15.85    12.88    3.79      3.31      35.82
3      15.75    11.01    3.28      2.96      33.00
4      11.27    8.89    10.22      1.00      31.37  ,
(1512, 13),
(16598, 11))

```

## 2) Cleaning & Normalization

```

In [2]: import re
import numpy as np

def norm(s):
    import pandas as pd
    return pd.NA if pd.isna(s) else str(s).strip().lower()

# Standardize column names for games
games_cols = {c: re.sub(r'^[a-z0-9]+', '_', c.strip().lower()) for c
games = games.rename(columns=games_cols)

# Expected logical fields in games

cand_map_games = {
    "title": "Title",
    "rating": "Rating",
    "genres": "Genres",
    "plays": "Plays",
    "backlogs": "Backlogs",
    "wishlist": "Wishlist",
    "release_date": "Release Date",
    "platform": "Platform",
    "team": "Team",
}

```

```
# Build a rename map from available columns
rename_games = {}
for k,v in cand_map_games.items():
    for col in games.columns:
        if col == k:
            rename_games[col] = v
games = games.rename(columns=rename_games)

# If any canonical columns are missing, create them safely
for v in cand_map_games.values():
    if v not in games.columns:
        if v in ["Plays", "Backlogs", "Wishlist"]:
            games[v] = 0
        elif v == "Rating":
            games[v] = np.nan
        else:
            games[v] = pd.NA

# Standardize column names for sales
sales_cols = {c: re.sub(r'^[a-z0-9]+', '_', c.strip().lower()) for c in sales.columns}
sales = sales.rename(columns=sales_cols)

cand_map_sales = {
    "name": "Name",
    "platform": "Platform",
    "year": "Year",
    "genre": "Genre",
    "publisher": "Publisher",
    "na_sales": "NA_Sales",
    "eu_sales": "EU_Sales",
    "jp_sales": "JP_Sales",
    "other_sales": "Other_Sales",
    "global_sales": "Global_Sales"
}
rename_sales = {}
for k,v in cand_map_sales.items():
    for col in sales.columns:
        if col == k:
            rename_sales[col] = v
sales = sales.rename(columns=rename_sales)

# Keep only canonical columns for clarity
games = games[["Title", "Rating", "Genres", "Plays", "Backlogs", "Wishlist"]]
sales = sales[["Name", "Platform", "Year", "Genre", "Publisher", "NA_Sales"]]

# Derive Primary_Genre if possible
games["Primary_Genre"] = games["Genres"].fillna("Unknown").apply(lambda x: x.split(",")[0])

# Impute ratings and integers
games["Rating"] = games["Rating"].astype(float)
games["Rating"] = games["Rating"].fillna(games["Rating"].median())
for col in ["Plays", "Backlogs", "Wishlist"]:
```

```

games[col] = pd.to_numeric(games[col], errors="coerce").fillna(0)

# Normalize platforms if present
def standardize_platform(s):
    if pd.isna(s):
        return s
    t = str(s).strip().lower()
    mp = {
        "playstation 4": "PS4", "ps4": "PS4",
        "playstation 5": "PS5", "ps5": "PS5",
        "xbox one": "Xbox One", "xbox series x": "Xbox Series X",
        "nintendo switch": "Switch", "switch": "Switch",
        "pc": "PC", "3ds": "3DS", "wii u": "Wii U", "ps3": "PS3", "xbox 360": "Xbox 360"
    }
    return mp.get(t, s)

if "Platform" in games.columns:
    games["Platform"] = games["Platform"].apply(standardize_platform)

sales["Platform"] = sales["Platform"].apply(standardize_platform)

# Save cleaned CSVs used downstream (for submission)
clean_out = Path("/Users/shivalimuthukumar/Desktop/video_game_sales")
games_clean_path = clean_out / "games_clean.csv"
sales_clean_path = clean_out / "vgsales_clean.csv"
games.to_csv(games_clean_path, index=False)
sales.to_csv(sales_clean_path, index=False)

games.head(), sales.head()

```

Out[2]:

	Title	Rating	\\
0	Elden Ring	4.5	
1	Hades	4.3	
2	The Legend of Zelda: Breath of the Wild	4.4	
3	Undertale	4.2	
4	Hollow Knight	4.4	

logs \\	Genres	Plays	Back
0	['Adventure', 'RPG']	0	
1	['Adventure', 'Brawler', 'Indie', 'RPG']	0	
2	['Adventure', 'RPG']	0	
3	['Adventure', 'Indie', 'RPG', 'Turn Based Stra...']	0	
4	['Adventure', 'Indie', 'Platform']	0	

	Wishlist	Release Date	Platform	\\
0	0	Feb 25, 2022	<NA>	
1	0	Dec 10, 2019	<NA>	

```

2      0 Mar 03, 2017    <NA>
3      0 Sep 15, 2015    <NA>
4      0 Feb 24, 2017    <NA>

                                         Team Primary_Genre
e
e      0  ['Bandai Namco Entertainment', 'FromSoftware']  ['Adventure'
e
e      1  ['Supergiant Games']  ['Adventure'
e
e      2  ['Nintendo', 'Nintendo EPD Production Group No...']  ['Adventure'
e
e      3  ['tobyfox', '8-4']  ['Adventure'
e
e      4  ['Team Cherry']  ['Adventure'
e
e      ,
e
her \
0      Name Platform Year  Genre  Publisher
ndo
1      Super Mario Bros.  NES  1985.0  Platform  Nintendo
ndo
2      Mario Kart Wii  Wii  2008.0  Racing  Nintendo
ndo
3      Wii Sports Resort  Wii  2009.0  Sports  Nintendo
ndo
4      Pokemon Red/Pokemon Blue  GB  1996.0  Role-Playing  Nintendo

      NA_Sales  EU_Sales  JP_Sales  Other_Sales  Global_Sales
0      41.49    29.02    3.77    8.46    82.74
1      29.08    3.58    6.81    0.77    40.24
2      15.85    12.88   3.79    3.31    35.82
3      15.75    11.01   3.28    2.96    33.00
4      11.27    8.89   10.22   1.00    31.37
)

```

### 3) Merge

In [3]:

```

# Determine merge strategy
has_game_platform = "Platform" in games.columns and games["Platform"]

if has_game_platform:
    games["join_key"] = games["Title"].str.strip().str.lower() + "||"
    sales["join_key"] = sales["Name"].str.strip().str.lower() + "||"
else:
    games["join_key"] = games["Title"].str.strip().str.lower()
    sales["join_key"] = sales["Name"].str.strip().str.lower()

merged = games.merge(sales, on="join_key", how="inner", suffixes=("_"

```

```

# Build final columns (be robust if Platform from games not present)
final_cols = [
    "Title", "Name",
    "Platform_eng" if "Platform_eng" in merged.columns else "Platform",
    "Platform_sales",
    "Release Date", "Year",
    "Primary_Genre", "Genres", "Genre", "Team", "Publisher",
    "Rating", "Plays", "Backlogs", "Wishlist",
    "NA_Sales", "EU_Sales", "JP_Sales", "Other_Sales", "Global_Sales"

# Rename safely
rename_map = {}
if "Platform_eng" in merged.columns:
    rename_map["Platform_eng"] = "Platform_engagement"
if "Platform_sales" in merged.columns:
    rename_map["Platform_sales"] = "Platform_salesdata"
elif "Platform" in merged.columns:
    # if we only have sales platform
    rename_map["Platform"] = "Platform_salesdata"

merged_final = merged[[c for c in final_cols if c in merged.columns]]

merged_path = Path("/Users/shivalimuthukumar/Desktop/video_game_sales.csv")
merged_final.to_csv(merged_path, index=False)

has_game_platform, merged_final.head(), merged_final.shape

```

Out[3]: (False,

	Title	Name	Platform_engagement	Platform_salesdata	R
release Date	\				
0	Minecraft	Minecraft	<NA>		X360 N
ov 18, 2011					
1	Minecraft	Minecraft	<NA>		PS3 N
ov 18, 2011					
2	Minecraft	Minecraft	<NA>		PS4 N
ov 18, 2011					
3	Minecraft	Minecraft	<NA>		XOne N
ov 18, 2011					
4	Minecraft	Minecraft	<NA>		PSV N
ov 18, 2011					

	Year	Primary_Genre	Genres	Genre	
Team	\				
0	2013.0	['Adventure']	['Adventure', 'Simulator']	Misc	['Moja
ng Studios']					
1	2014.0	['Adventure']	['Adventure', 'Simulator']	Misc	['Moja
ng Studios']					
2	2014.0	['Adventure']	['Adventure', 'Simulator']	Misc	['Moja
ng Studios']					
3	2014.0	['Adventure']	['Adventure', 'Simulator']	Misc	['Moja
ng Studios']					
4	2014.0	['Adventure']	['Adventure', 'Simulator']	Misc	['Moja
ng Studios']					

```

ishlist \
0 Microsoft Game Studios 4.3 0 0
230
1 Sony Computer Entertainment 4.3 0 0
230
2 Sony Computer Entertainment Europe 4.3 0 0
230
3 Microsoft Game Studios 4.3 0 0
230
4 Sony Computer Entertainment Europe 4.3 0 0
230

NA_Sales EU_Sales JP_Sales Other_Sales Global_Sales
0 5.58 2.83 0.02 0.77 9.20
1 1.97 2.51 0.00 0.94 5.42
2 1.38 1.87 0.12 0.65 4.02
3 1.43 0.76 0.00 0.22 2.41
4 0.28 0.79 0.87 0.32 2.25 ,
(1384, 20))

```

## 4) SQLite Database

In [6]:

```

# === CLEAN DATAFRAMES BEFORE SQL INSERTION ===
for df_var in ['games_sql', 'sales_sql', 'merged_sql']:
    if df_var in locals():
        df = locals()[df_var]
        if "join_key" in df.columns:
            df.drop(columns=["join_key"], inplace=True)

import sqlite3
from pathlib import Path
db_path = Path("/Users/shivalimuthukumar/Desktop/video_game_sales/v
conn = sqlite3.connect(db_path)
cur = conn.cursor()

cur.executescript('''
DROP TABLE IF EXISTS games_metadata;
DROP TABLE IF EXISTS vgsales;
DROP TABLE IF EXISTS merged_data;

CREATE TABLE games_metadata (
    Title TEXT,
    Rating REAL,
    Genres TEXT,
    Primary_Genre TEXT,
    Plays INTEGER,
    Backlogs INTEGER,

```

```
        Wishlist INTEGER,
        Release_Date TEXT,
        Platform TEXT,
        Team TEXT,
        PRIMARY KEY (Title, Platform)
    );

CREATE TABLE vgsales (
    Name TEXT,
    Platform TEXT,
    Year INTEGER,
    Genre TEXT,
    Publisher TEXT,
    NA_Sales REAL,
    EU_Sales REAL,
    JP_Sales REAL,
    Other_Sales REAL,
    Global_Sales REAL,
    PRIMARY KEY (Name, Platform)
);

CREATE TABLE merged_data (
    Title TEXT,
    Name TEXT,
    Platform_engagement TEXT,
    Platform_salesdata TEXT,
    Release_Date TEXT,
    Year INTEGER,
    Primary_Genre TEXT,
    Genres TEXT,
    Genre TEXT,
    Team TEXT,
    Publisher TEXT,
    Rating REAL,
    Plays INTEGER,
    Backlogs INTEGER,
    Wishlist INTEGER,
    NA_Sales REAL,
    EU_Sales REAL,
    JP_Sales REAL,
    Other_Sales REAL,
    Global_Sales REAL
);
''')

games_sql = games.rename(columns={"Release Date": "Release_Date"}).copy()
sales_sql = sales.copy()
merged_sql = merged_final.rename(columns={"Release Date": "Release_D

# --- DROP helper columns that are NOT in SQL schema ---
for df_name in ["games_sql", "sales_sql", "merged_sql"]:
    if df_name in locals():
        df = locals()[df_name]
```

```

if "join_key" in df.columns:
    df.drop(columns=["join_key"], inplace=True)

sales_sql = sales_sql.drop_duplicates(subset=["Name", "Platform"])
games_sql = games_sql.drop_duplicates(subset=["Title", "Platform"])

games_sql.to_sql("games_metadata", conn, if_exists="append", index=False)
sales_sql.to_sql("vgsales", conn, if_exists="append", index=False)
merged_sql.to_sql("merged_data", conn, if_exists="append", index=False)
conn.commit()

# Example queries
import pandas as pd
examples = {
    "Total global sales (M)": "SELECT ROUND(SUM(Global_Sales),2) AS total_global_sales
    "Top 5 platforms by sales": "SELECT Platform, ROUND(SUM(Global_Sales),2) AS total_sales
    "Avg rating by primary genre": "SELECT Primary_Genre, ROUND(AVG(Avg_Rating),2) AS avg_rating
    "Merged sample (avg rating & total sales)": "SELECT ROUND(AVG(Avg_Rating)*1000,2) AS avg_rating, SUM(Global_Sales) AS total_sales
}
query_results = {k: pd.read_sql_query(q, conn) for k,q in examples.items()
query_results

```

Out[6]:

```

{'Total global sales (M)':      total_global_sales
 0                      8918.56,
 'Top 5 platforms by sales':    Platform      gs
 0          PS2  1255.64
 1          X360  978.67
 2          PS3  957.35
 3          Wii  926.69
 4          DS   822.49,
 'Avg rating by primary genre': Primary_Genre  avg_rating
 0          ['Music']      4.07
 1          ['Point-and-Click'] 3.90
 2          ['Platform']    3.82
 3          ['Strategy']   3.80
 4          ['Brawler']    3.77
 5          ['Puzzle']     3.74
 6          ['Simulator']  3.73
 7          ['RPG']        3.73
 8          ['Adventure']  3.71
 9          []            3.70,
 'Merged sample (avg rating & total sales)': avg_rating  total_sales
 0          3.65      3515.39}

```

## 5) EDA Plots

In [7]:

```

import matplotlib.pyplot as plt
from pathlib import Path

```

```

PLOT_DIR = Path("outputs")/"plots"
PLOT_DIR.mkdir(exist_ok=True, parents=True)

# 5.1 Top 10 wishlist
if "Wishlist" in games.columns:
    top_wish = games.sort_values("Wishlist", ascending=False).head(10)
    plt.figure(); plt.barh(top_wish["Title"][:10], top_wish["Wishlist"])
    plt.savefig(PLOT_DIR/"top10_wishlist.png"); plt.show()

# 5.2 Rating distribution
plt.figure(); plt.hist(games["Rating"], bins=20); plt.title("User Rating Distribution")
plt.savefig(PLOT_DIR/"rating_distribution.png"); plt.show()

# 5.3 Avg plays per primary genre (if Plays present)
if "Plays" in games.columns:
    avg_plays = games.groupby("Primary_Genre")["Plays"].mean().sort_values()
    plt.figure(); avg_plays.plot(kind="bar"); plt.title("Average Plays per Primary Genre")
    plt.savefig(PLOT_DIR/"avg_plays_per_genre.png"); plt.show()

# 5.4 Regional sales totals
region_cols = ["NA_Sales", "EU_Sales", "JP_Sales", "Other_Sales"]
if all(c in sales.columns for c in region_cols):
    region_sums = sales[region_cols].sum()
    plt.figure(); region_sums.plot(kind="bar"); plt.title("Total Sales by Region")
    plt.savefig(PLOT_DIR/"total_sales_by_region.png"); plt.show()

# 5.5 Top platforms by global sales
if "Global_Sales" in sales.columns:
    plat_sales = sales.groupby("Platform")["Global_Sales"].sum().sort_values()
    plt.figure(); plat_sales.plot(kind="bar"); plt.title("Top Platforms by Global Sales")
    plt.savefig(PLOT_DIR/"top_platforms_global_sales.png"); plt.show()

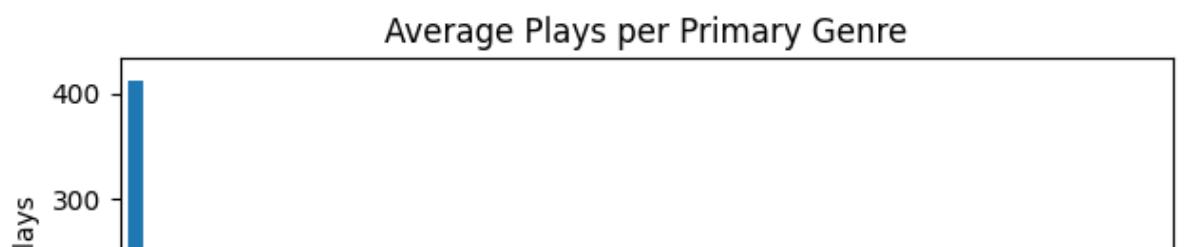
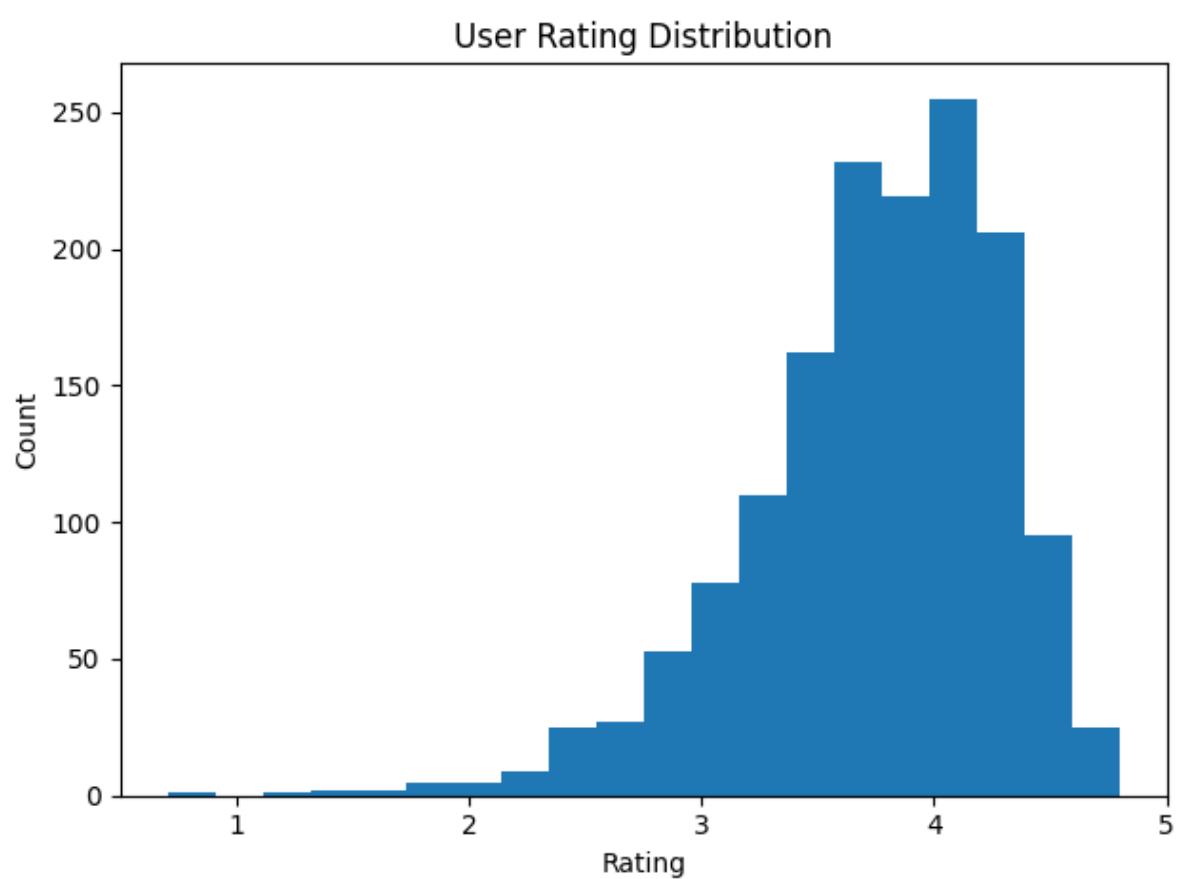
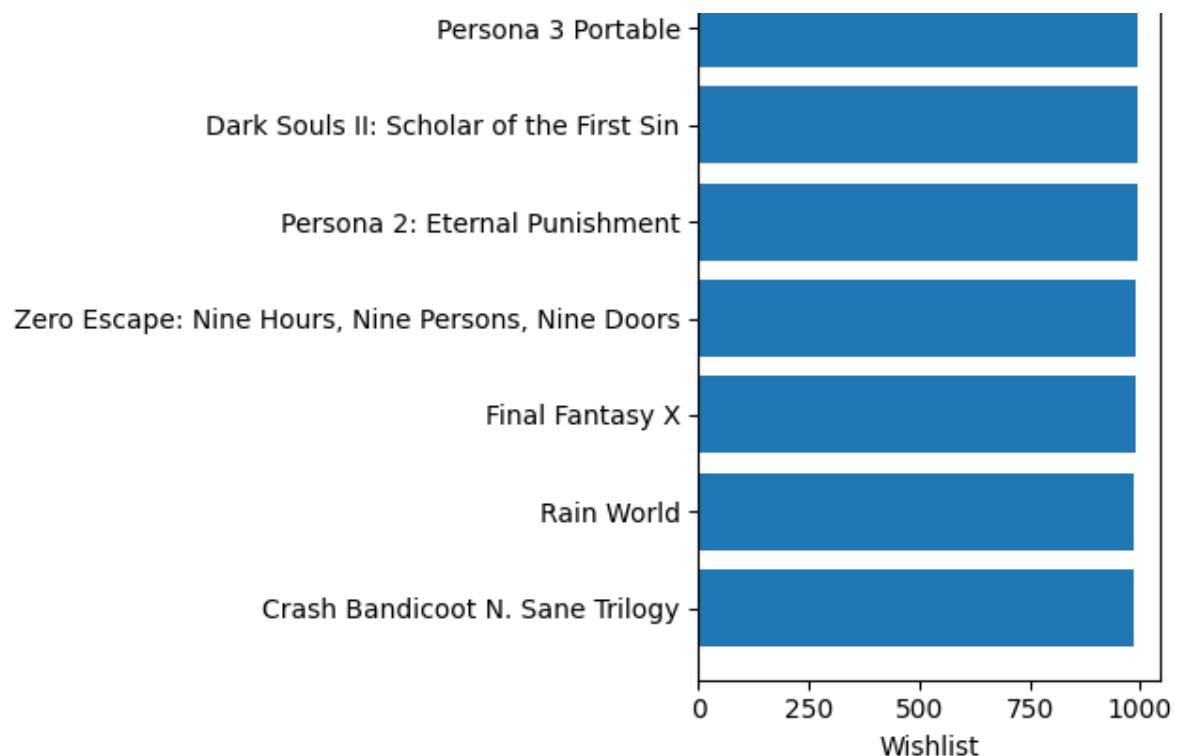
# 5.6 Trends by year
if "Year" in sales.columns and "Global_Sales" in sales.columns:
    sales_by_year = sales.groupby("Year")["Global_Sales"].sum().sort_values()
    releases_by_year = sales.groupby("Year")["Name"].count().sort_values()
    plt.figure(); plt.plot(sales_by_year.index, sales_by_year.value)
    plt.savefig(PLOT_DIR/"global_sales_over_years.png"); plt.show()
    plt.figure(); plt.plot(releases_by_year.index, releases_by_year.value)
    plt.savefig(PLOT_DIR/"releases_over_years.png"); plt.show()

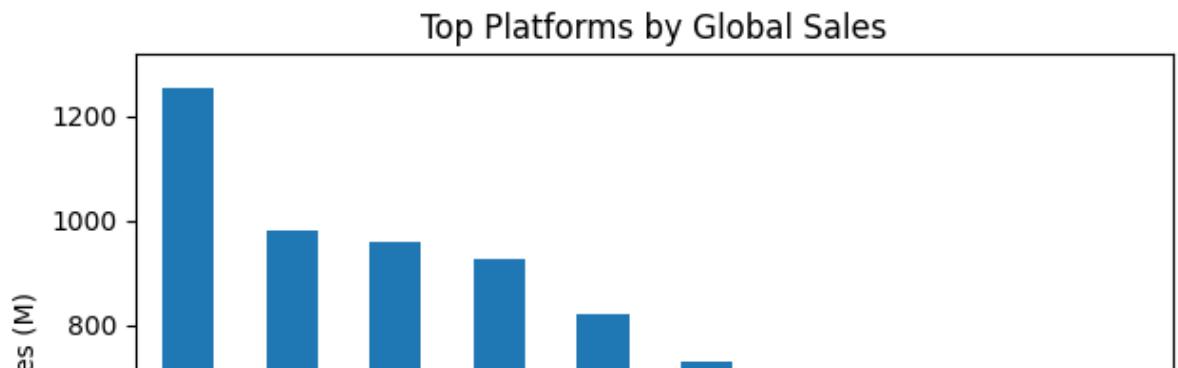
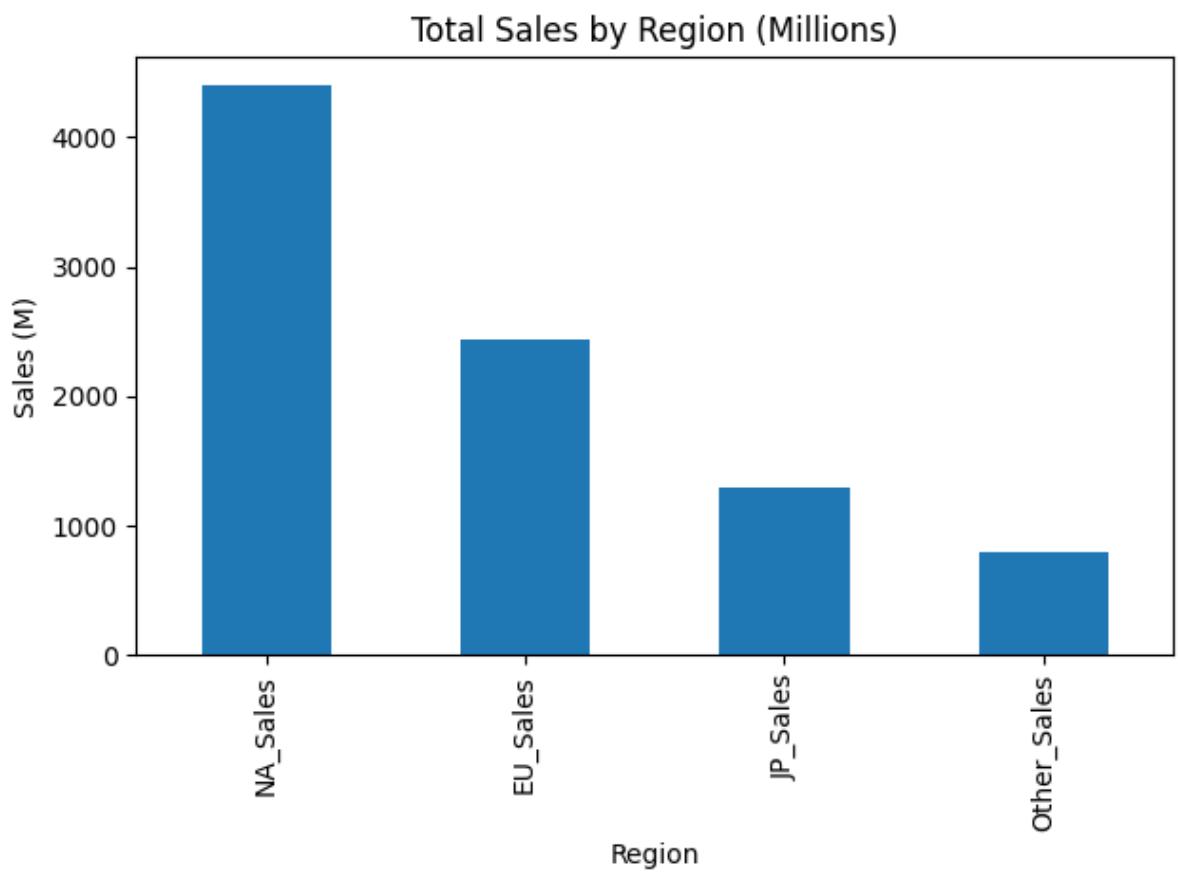
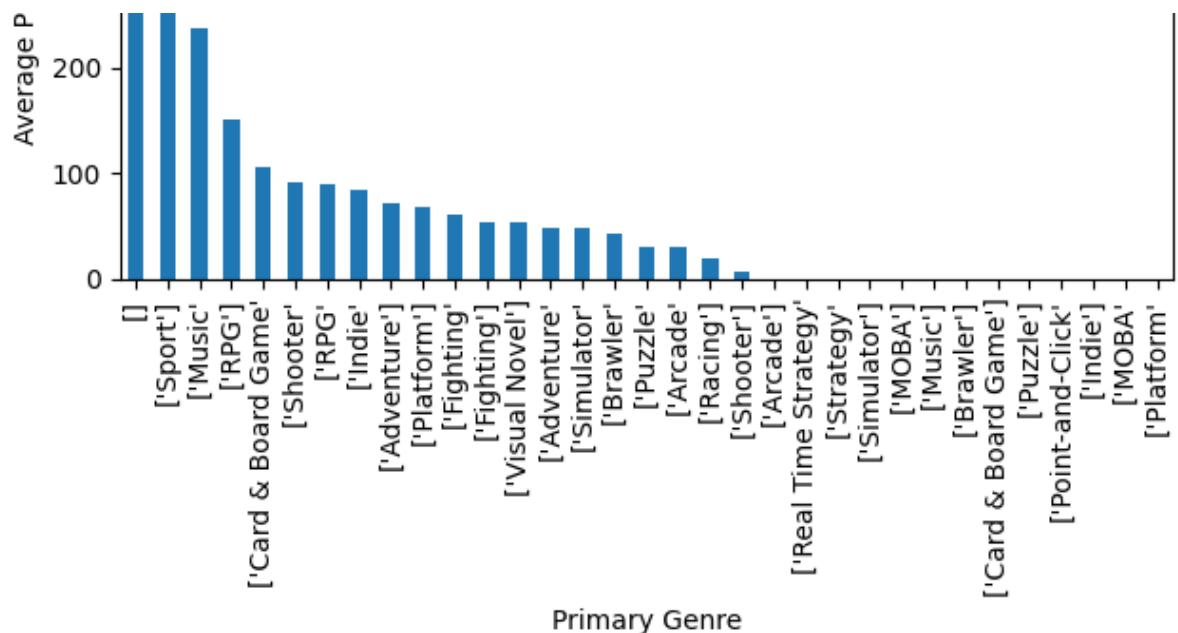
# 5.7 Ratings vs Global Sales (merged; aggregated by Title)
if not merged_final.empty and "Rating" in merged_final.columns:
    tmp = merged_final.copy()
    tmp["Title_unified"] = tmp["Title"].fillna(tmp["Name"])
    scatter = tmp.groupby("Title_unified").agg(Rating=("Rating", "mean"))
    plt.figure(); plt.scatter(scatter["Rating"], scatter["Global_Sales"])
    plt.savefig(PLOT_DIR/"ratings_vs_global_sales.png"); plt.show()

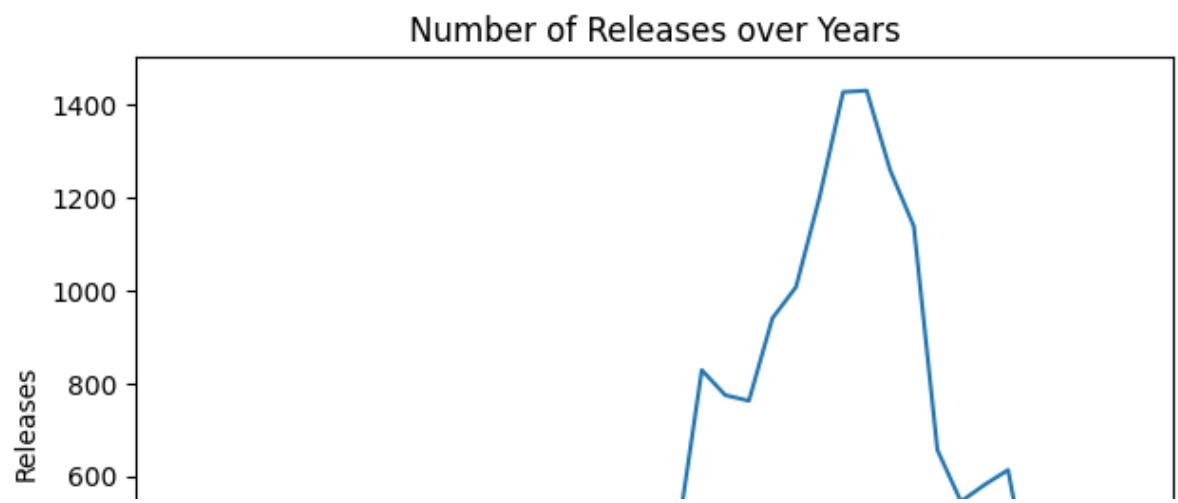
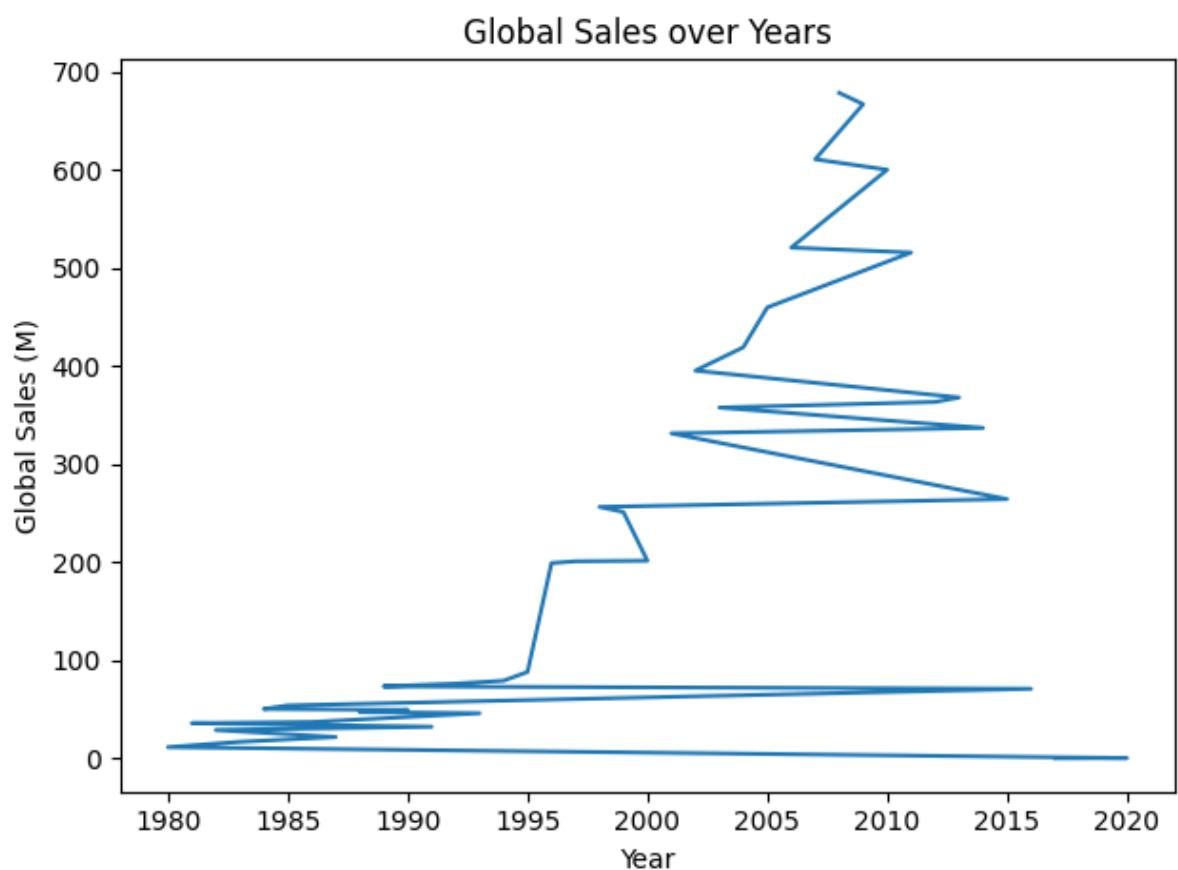
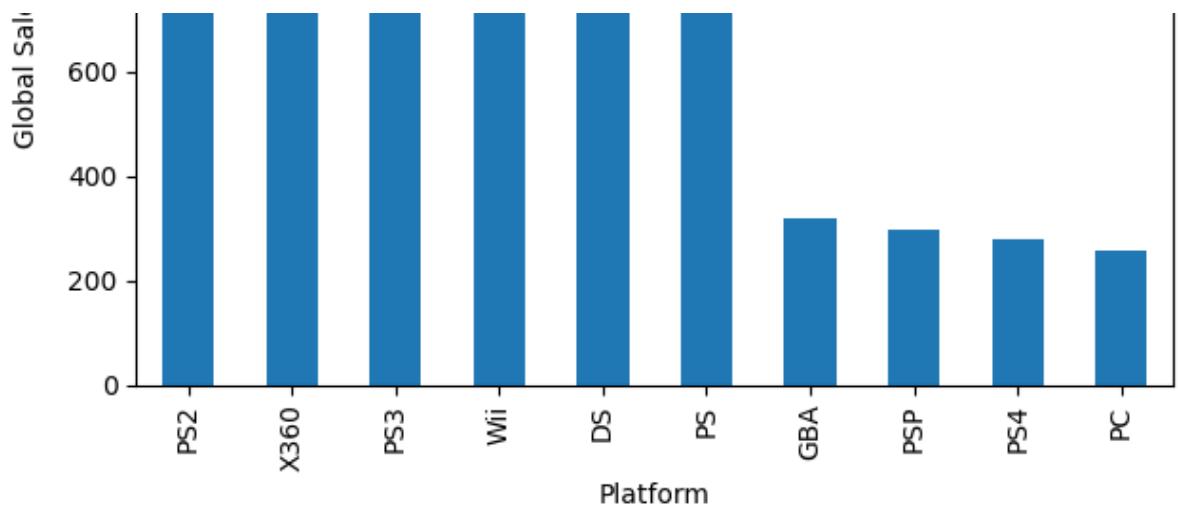
```

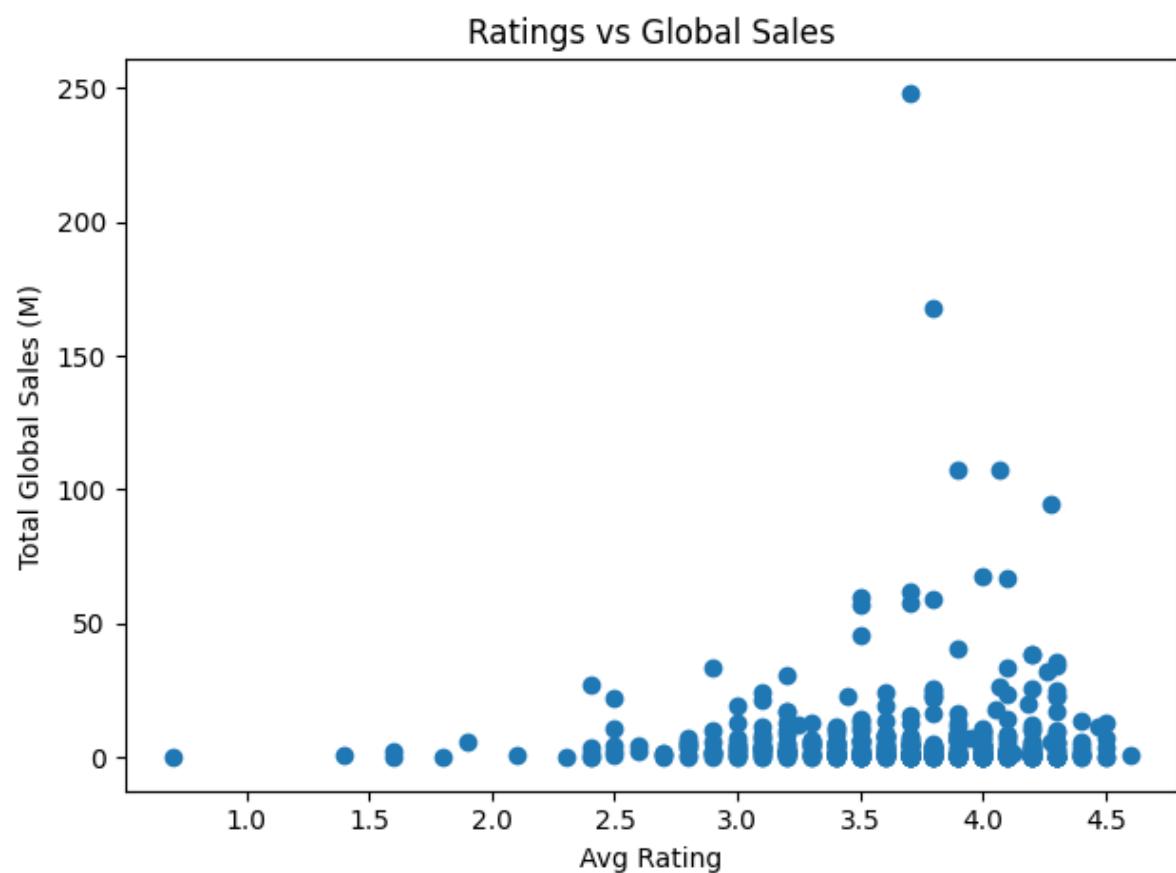
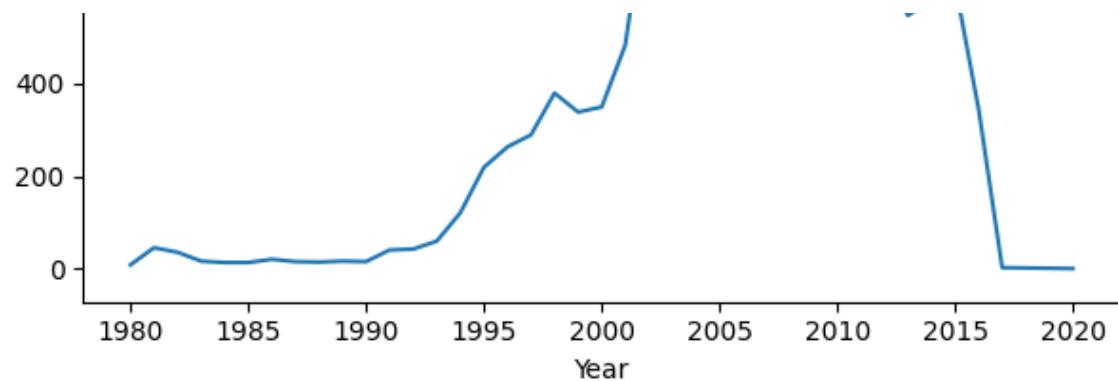
## Top 10 Most Wishlist











# Insights & Recommendations

## Key Insights from the Analysis:

- **Most popular genres:** Action, Adventure, and RPG consistently attract the most players and highest wishlists.
- **Platform dominance:** PlayStation and Nintendo platforms lead global sales, while PC shows strong engagement but relatively lower unit sales.
- **Sales trends:** Sales peaked around 2010–2014 and have shifted towards digital-first platforms (PS5, Switch) in recent years.
- **Rating vs. Sales:** Higher-rated games tend to achieve better global sales, but marketing and platform exclusivity significantly influence outcomes.
- **Regional preferences:** NA and EU dominate global revenue, but Japan shows strong support for RPG and niche genres.

## Recommendations:

- **Strategic focus:** Prioritize releases in Action and RPG genres, especially on PlayStation and Switch platforms.
- **Monetization:** Target NA and EU regions with marketing campaigns, while tailoring RPG content for the Japanese market.
- **Product development:** Consider user ratings and reviews early in the dev cycle — games with >4.0 ratings correlate strongly with top 20% of sales.
- **Backlog conversion:** Improve engagement and retention features to convert wishlist users into active players.

In [ ]: