- 1. Use different types of selectors to complete these assignments.
- 2. You should use class/id/ descendant/ universal/ group selectors.

Figurative Language

METAPHOR

- · A direct comparison of two dissimilar things
 - · Metaphoris stronger, more controlling and forceful
 - "The Drum" by Nikki Giovanni
 - daddy says the world is a drum tight and hard and i told him i'm gonna beat out my own rhythm
- "With rare ingenuity, Aimee kept the Ferris wheels and the merry- goround of religion going night and day." Carey McWilliams
- [Huey Long] designated his old benefactor, O.K. Allen of Winnfield, as the apostolic choice for the next full term." Hodding Carter

What do these metaphors suggest? What attitudes or associations do they have? What does 'daddy' mean about the world? What does the author feel about religion if there are Ferris wheels and merry-go-rounds in it? What is the significance of Long's choice if it is apostolic?

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- 1. Avoid alliteration. Always.
- 2. Prepositions are not words to end sentences with.
- 3. Avoid cliches like the plague. (They're old hat.)
- 4. Employ the vernacular.
- 5. Eschew ampersands & abbreviations, etc.
- Parenthetical remarks (however relevant) are necessary.
- 7. It is wrong to ever split an infinitive.
- 8. Contradictions aren't necessary.
- 9. Foreign words and phrases are not apropos.
- 10. One should never generalize.
- 11. Eliminate quotations. As Ralph Waldo Emerson once said: "I hate quotations. Tell me what you know."
- 12. Comparisons are as bad as cliches.
- 13. Don't be redundant; don't use more words than necessary; it's highly superfluous.
- 14. Profanity sucks.
- 15. Be more or less specific.
- 16. Understatement is always best.
- 17. Exaggeration is a billion times worse than understatement.

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The Basics

First and foremost, make sure that you provide all your information i.e., your particulars in the answer sheet correctly. Then once you are done completing your paper, check for the correct numbering of all the answers as per the paper. Also, revise the answer sheet before submitting it finally.

Check the question paper

When you get the question paper, don't forget to check the total number of pages and questions in it as it would save you from missing out on pages or prints.

Utilize the initial 15 minutes correctly

You get good 15 minutes at the beginning of the paper to read it. Use this time to properly plan your paper section wise or question wise. Mark the easy ones to answer them instantly.

Prioritize your sections/questions

Always go for solving the questions which you are confident about first, leaving the difficult ones for the end. This way, you will be able to secure most of the marks.

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Company Product	Target Customer	Key benefits	Price	Value Proposition
Product 1	Lorem ipsum dolor sit amet, consecte	Tenderness	10 % Premium	Lorem ipsum dolor sit amet, consecte
Product 2	Lorem ipsum dolor sit amet, consecte	Durability & Safety	20 % Premium	Lorem ipsum dolor sit amet, consecte
	Lorem ipsum dolor sit amet, consecte	Delivery Speed & Good Quality	15 % Premium	Lorem ipsum dolor sit amet, consecte
Product 4	Lorem ipsum dolor sit amet, consecte	Lorem ipsum dolor sit amet, consecte	20 % Premium	Lorem ipsum dolor sit amet, consecte
Product 5	Lorem ipsum dolor sit amet, consecte	Lorem ipsum dolor sit amet, consecte	25 % Premium	Lorem ipsum dolor sit amet, consecte