

# MICHAEL CHANG

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## PROFESSIONAL SUMMARY

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Product Manager with 5 years of experience launching B2B SaaS products. Skilled in agile methodologies, user research, and cross-functional leadership. Passionate about building intuitive user experiences that solve complex business problems. Track record of increasing user adoption and driving product-led growth.

## PROFESSIONAL EXPERIENCE

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### Product Manager

Oct 2019 - Present

*WorkFlow Solutions*

- Led the end-to-end launch of a new workflow automation feature, achieving 15% adoption within the first quarter and generating \$500k in ARR.
- Conducted 40+ user interviews and usability tests to validate product hypotheses, resulting in a 25% reduction in customer support tickets.
- Prioritized the product backlog for a team of 8 engineers and 2 designers, ensuring on-time delivery of quarterly roadmap items.

### Associate Product Manager

Aug 2017 - Sep 2019

*Logistics Tech Inc.*

- Managed the mobile app roadmap, overseeing 3 major version releases that increased App Store rating from 3.5 to 4.7 stars.
- Collaborated with sales and marketing to create go-to-market assets, contributing to a 20% increase in lead conversion.
- Analyzed user behavior data using Mixpanel to identify drop-off points in the onboarding flow, implementing fixes that improved activation rate by 10%.

## EDUCATION

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### B.A. Economics

2017

*University of Washington*

## TECHNICAL SKILLS

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Product Strategy: Roadmap Planning, User Stories, PRDs, Competitive Analysis

Tools: Jira, Confluence, Figma, Amplitude, Mixpanel, Salesforce

Methodologies: Agile, Scrum, Kanban, Design Thinking