

DEV PATEL

SALES REPRESENTATIVE

CONTACT



382- 885-3055



devp7610@gmail.com



waterloo, ON N2T 2J7

SKILLS

- Market research
- Sales forecasting
- Customer service
- Problem-solving
- Decision making
- Time management
- Product knowledge
- Cross-selling
- Multitasking
- Attention to detail
- Strategic planning
- Technical understanding
- Conflict resolution
- Strong communication
- Teamwork and Collaboration
- Sales Techniques
- Interpersonal skills
- Analytical Thinking
- Adaptability and Flexibility
- Emotional intelligence

PROFESSIONAL SUMMARY

Dynamic Field Sales Representative(Bank Representative of scotia bank) with a track record of enhancing customer satisfaction and expanding client base at Kognitive Sales Solutions. Excelled in market research and strategic planning, boosting sales through effective communication and teamwork in stores like sobeys and freshco. Demonstrated expertise in sales forecasting and customer service, achieving significant sales growth without direct supervision.

EXPERIENCE

July 2024 - Present

Field Sales Representative(Bank Representative)

kognitive sales solutions, waterloo, ON

- Used knowledge of Bank products and services to recommend Financial solutions to customers.
- Assisted in resolving any technical issues related to product usage or activation.
- Represented brand during special events, customer interactions and sales.
- Responded promptly to customer queries regarding the credit card to increase overall satisfaction and maintained Scotia bank's all regulations while working as a Bank representative in this program.
- Developed strong relationships with clients to grow business networks and get new clients.
- Generated accurate forecasts for monthly and quarterly sales results, while working in retail giants like sobeys and freshco store.

January 2024 - July 2024

Sales Representative Team Leader

North dental studio, Waterloo

- Grew ability to work independently while completing assigned tasks without direct supervision
- Have done Door to Door sales and booked customers
- Observed rules and work regulations of organization while carrying out assigned tasks
- Developed strong communication skills while providing customer service to visitors at the Clinic.

EDUCATION

Expected graduation January 2026

Computer programming and analysis in Computer science Candidate

Conestoga college

AVAILABILITY

Monday : Full availability. Friday : Full availability

Tuesday : Full availability. Saturday : Full availability

Wednesday : Full availability. Sunday : Full availability

Thursday : Full availability.

VOLUNTEER EXPERIENCE

August 2024 - August 2024

Event Organizer

garba nights, milton, ON

- Scheduled and monitored event staff to facilitate quality service.
- Planned and developed programs, agendas, budgets, and services according to customer requirements.