

JUBILANT FOODWORKS LTD- One Page Profile



Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets' food-tech companies. Its Group network comprises 3,316 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong Portfolio of Brands in emerging markets with franchise rights for three global brands - Domino's, Popeyes and Dunkin' – and two own-brands, Hong's Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

INR (Cr)

Key Financial Metrics	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Total Sales	3,927.27	3,311.87	4,396.12	5,158.25	5,654.09
Sales Growth (y-o-y)	10.2%	-15.7%	32.7%	17.3%	9.6%
Gross Profit Margin (%)	64.3%	65.7%	66.0%	63.6%	59.9%
EBITDA Margin (%)	22.5%	23.6%	25.2%	22.0%	20.5%
EBIT Margin (%)	13.5%	12.2%	16.2%	12.6%	9.9%
Net Profit Margin (%)	7.1%	7.0%	9.6%	6.8%	7.1%
Earnings Per Share (In Rs)	4.24	3.51	6.37	5.35	6.05
EPS Growth (y-o-y)	-12.4%	-17.3%	81.5%	-16.0%	13.1%
Dividend Per Share (In Rs)	1.20	1.20	1.20	1.20	1.20
DPS Growth (y-o-y)	20%	0%	0%	0%	0%

Key Financial Ratios	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Price to Earnings	69.35x	165.81x	82.76x	82.21x	74.16x
EV/EBITDA	23.14x	50.63x	32.85x	27.58x	29.07x
EV/Sales	5.20x	11.92x	8.27x	6.07x	5.95x
Price to Book Value	17.31x	26.92x	17.89x	14.25x	13.64x
Return on Equity (%)	25%	16%	22%	17%	18%
Return on Capital Employed (%)	28%	16%	21%	16%	14%

Top 10 Shareholders	No. of Shares (in Crs)	Holding (%)	Market Value (in Crs)
Jubilant Consumer Private Limited	27.67	41.94%	19418.31
SBI Focused Equity Fund	5.96	9.03%	4179.78
Nippon Life India Trustee Ltd	1.82	2.75%	1273.61
Life Insurance Corporation of India	1.23	1.87%	865.81
Franklin India Focused Equity Fund	1.20	1.82%	840.41
Uti-Flexi Cap Fund	1.17	1.77%	819.67
Government Pension Fund Global	1.09	1.65%	765.59
Sundaram Mutual Mid Cap Fund	0.83	1.26%	585.49
Kotak Mahindra Trustee Co Ltd	0.81	1.23%	569.31
Axis Mutual Fund Trustee Limited - Axis Mutual Midcap Fund	0.72	1.09%	503.94

Managerial Remuneration	Designation	Remuneration	X of Median Salary
Sameer Khetarpal	CEO & MD	6.623	370.1x
Hari S. Bhartia	Co-Chairman & Director	0.224	12.5x
Shyam S. Bhartia	Chairman & Director	-	-
Ashish Goenka	EVP & CFO	1.679	N.A.
Suman Hegde	EVP & CFO	0.231	N.A.

Recent Updates

JUBLFOOD Soft Earnings Are Actually Better Than They Appear- Jubilant FoodWorks generated much more real cash (₹8.1b) than its reported profit (₹2.26b) in FY25, showing strong financial health. Its accrual ratio of -0.17 means it converts profits into cash very well — a positive sign for long term investors, hinting at potentially understated earnings.

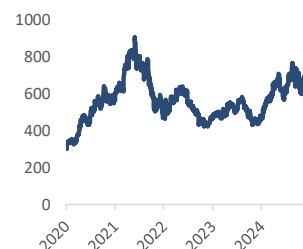
Brands Under Jubilant FoodWorks



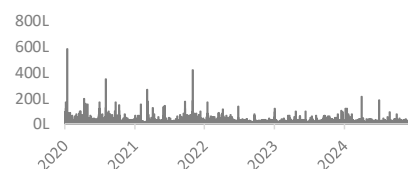
Sources

1. Official Website- jubilantfoodworks.com
2. Company Annual Report
3. Screener.in
4. EquityMaster.com
5. Simplywall.st

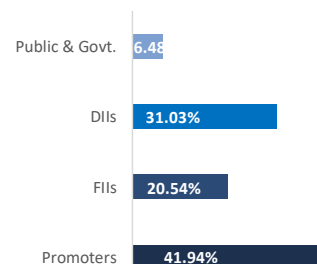
Share Price - 5Y



Volume



Shareholding Pattern



Capital Structure

Share Price as on XXX	702
Number of Shares o/s	66
Market Capitalisation	46375
Less: Cash & Equivalents	(157)
Add: Total Debt	4,207
Add: Minority Interest	73
Enterprise Value	50,497