# **Shobhit Bhaumik**

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# PROFESSIONAL EDUCATION

### Data Science Bootcamp - TransOrg Analytics

- Successfully completed a 6-month course that includes modules on Exploratory Data Analysis, SQL, Tableau, Power BI, statistics, Python for data science and machine learning along with a final capstone project
- 2 Portfolio Projects completed including an online fraud detection classification model and a regression model to predict housing prices in Kings County, USA

# **WORK EXPERIENCE**

Graduate Trainee – Brand Strategy

September 2023 - March 2024

# **Dentsu Creative India, Gurugram**

- Worked on insights/messaging for ad campaigns/pitches of brands including Hindustan Hindi and New Holland and Maruti Swift
- Competitor Analysis for clients in various fields including Health and Wellness, Water Purifiers and Luxury Fans
- Conducted primary competitor research and worked on customer journey for small commercial vehicle channel of Volvo-Eicher

ACADEMIC QUALIFICATIONS					
Degree	Institute	Board/University	Year	Grade/Score	
BBA	Narsee Monjee Institute of Management Studies (NMIMS) - Anil Surendra Modi School Of Commerce	NMIMS	2020-2023	CGPA 3.39/4.0*	
Class XII	The Shri Ram School, Moulsari (Commerce)	ISC	2017-2020	92%	
Class X	The Shri Ram School, Moulsari	I.C.S.E	2017	86.83%	

# **ACADEMIC PROJECTS**

- Research paper: Impact of Covid-19 on Economy of India
- Research Paper: Analysis of Organizational Culture in Service Industry
- Project: Made print advertisement, television commercial and social media advertisements
- Project: Collection and Analysis of data for studying brand switching behavior in mobile data provider industry
- Project: Ratio Analysis and Firm Valuations.
- Project: Predicting customer satisfaction of Disney+ Hotstar
- Research Paper: The Fall of Samsung

## INTERNSHIPS/POSITIONS OF RESPONSIBILITY

<u>Intern – Marketing Research</u>

May 2022 – June 2022

# Signify India Limited, Gurugram

- Primary data collection regarding the main competitor of the company
- Worked with head of marketing and pricing to understand where the company was losing ground against its competitors
- Presented the project along with my recommendations of what the marketing team could do to increase market share.

#### Intern - Research

#### **Deloitte- Deloitte Touche Tohmatsu Limited, Gurugram**

May 2021- June 2021

Supported Deloitte team in research work and helped them identify potential acquisition targets in industries such as garments, footwear and bathroom fixtures.

# Senior Member

#### **Montage - The Cultural Club, Music Committee**

July 2021- May 2023

• Took part in various projects undertaken by the committee

• Represented the committee in music competitions at college fests

# CO-CURRICULAR OR EXTRA - CURRICULAR ACTIVITIES /AWARDS/ACHIEVEMENTS

- Placed 3<sup>rd</sup> at Malhar 2021 in Fusion singing event.
- Represented Delhi in Subroto cup Junior National Football tournament

# **SKILLS & ABILITIES**

- Python (including modules such as pandas, NumPy, matplotlib, seaborn, scikit-learn, etc.)
- Tableau
- Power BI
- SQL
- Proficient in Microsoft Office Suite, including; Excel, Word, PowerPoint.
- Basic Knowledge of SAS (Statistical Analysis System).
- Search Engine Optimization

PERSONAL INFORMATION			
Languages Known	English, Hindi, Bengali		
Hobbies & Interests	Music, Film, Travelling		
Permanent Address	New Delhi		