

Extreme Temperatures, Adaptation Capacity, and Household Retail Consumption

Seunghoon Lee* Siqi Zheng^{†,‡}

2023-06-27

Abstract

While the large cost of extreme temperatures on production is well documented, relatively little is known about its impact on consumption, a prevailing measure of welfare. Using high-frequency micro shopping data from U.S. households, we report three findings. First, deviating from mild temperatures negatively affects the number of store visits, but the impact on the contemporaneous consumption quantity is moderated by stockpiling behavior, especially for extreme cold. Second, households actively manage inventory over time, which nullifies the cumulative impact of extreme cold, while they permanently reduce consumption levels on extremely hot days. Third, passenger cars substantially moderate the negative impact of extreme temperatures on retail consumption—as large as 49% in comparison to the baseline of zero vehicles—while rideshare services or public transit do not produce a similar moderating effect.

*Sustainable Urbanization Lab and Center for Real Estate, MIT (shoonlee@mit.edu)

[†]Sustainable Urbanization Lab, Center for Real Estate, and Department of Urban Studies and Planning, MIT (sqzheng@mit.edu)

[‡]We thank the editor and the two anonymous referees for constructive comments. We also thank Matthew Khan, Albert Saiz, Derek Wu, and seminar participants at MIT and the UEA National Conference for their helpful comments. Binzhe Wang provided excellent research assistance. Researchers' own analyses were calculated (or derived) based in part on data from Nielsen Consumer LLC and marketing databases provided through the NielsenIQ Datasets at the Kilts Center for Marketing Data Center at The University of Chicago Booth School of Business. The conclusions drawn from the NielsenIQ data are those of the researcher(s) and do not reflect the views of NielsenIQ. NielsenIQ is not responsible for, had no role in, and was not involved in analyzing or preparing the results reported herein. All errors are our own.

1 Introduction

As greenhouse gases accumulate in the atmosphere, the world is getting continuously warmer: every decade since the 1960s has been warmer than the one before (NASA 2020). At the same time, recent studies have pointed out a linkage between the warming Arctic and more frequent extreme cold across the Northern Hemisphere (Cohen et al. 2021). Earlier works have documented that such temperature change—mostly focusing on heat—harms productivity, human capital formation, labor supply, health conditions, and economic growth (Deschenes and Moretti 2009, Dell et al. 2012, 2014, Graff Zivin and Neidell 2014, Burke et al. 2015b, Barreca et al. 2016, Burke and Emerick 2016, Park et al. 2020, Somanathan et al. 2021). While these studies provide useful insights to understand the impact of climate change—with a focus on extreme temperatures—on production, relatively little is known about its impact on consumption.¹

However, understanding the relationship between extreme temperatures and consumption is also important for at least three reasons. First, consumption reflects current economic welfare (Deaton and Zaidi 2002, Chen and Ravallion 2010, Attanasio and Pistaferri 2016), and thus identifying the impact of temperature shocks on consumption helps to deepen our understanding of the welfare cost of climate change. Second, given the availability of effective yet costly adaptation technologies, investigating the impact of extreme temperatures on consumption can shed light on how damages from climate change vary across populations of different socioeconomic status. Third, investigating consumption responses may help enhance our understanding about the mechanism behind earlier findings on the relationship between heat and firm outcomes (Addoum et al. 2020, Li et al. 2020).

In this paper, we provide one of the first empirical evidence on the impact of extreme temperatures on U.S. household retail consumption using micro shopping data. We link the Nielsen consumer panel to county-level temperature data and flexibly estimate the impact of temperatures on retail consumption. In doing so, we investigate both contemporaneous and dynamic effects to test whether a temperature shock has a lasting impact on consumption. Further, we explore the role of adaptation by estimating the moderating effect of different modes of transportation available for shopping

¹This paper aims to study the impact of climate change on consumption using weather variations, a method pioneered by Deschênes and Greenstone (2007) (for more formal discussion, see Hsiang (2016), for instance). To the best of our knowledge, relatively little work has focused on the relationship between climate change and consumption, but we do note that numerous papers as early as Steele (1951) have studied the relationship between weather variations and sales to understand either business implications or consumer biases. For more discussion on related works, see p.4.

trips. The analysis exploits plausibly exogenous deviations from county-specific weekly temperature patterns, which allows us to estimate the causal effect of additional hot or cold days on household consumption.

Our empirical analysis produces three key results. First, we find an inverse-U shaped relationship between the number of store visits and temperature. The negative impact on contemporaneous store visits is the most pronounced with extreme cold: one additional day with a daily mean temperature below 10°F reduces the weekly number of store visits by 0.9%. Interestingly, we find that the total expenditure and the quantity purchased have asymmetric effects between hot and cold days. That is, while extreme heat reduces both the total expenditure and the quantity purchased by up to 0.5%, extreme cold leads to a moderate *increase* in both despite fewer store visits. We show that this is driven by higher expenditure (and quantity purchased) per store visit on colder days. To explore the nature of higher spending per visit, we separately estimate the impact of extreme temperatures on three different product types: food (perishable and storable) and non-food products. The results show that while expenditures on perishable or non-food items remain constant or decline as the daily mean temperature deviates from a moderate condition, expenditures on storable food products increase sharply in extreme cold. This implies that stockpiling is an important margin of adjustment that allows households to reduce exposure to extreme cold without compromising their nutritional needs.

Second, we estimate a distributed lag model to investigate the potential dynamic impact of temperature shocks. We find that the negative impact of extreme temperatures on the number of store visits are long-lasting—even after four weeks following the temperature shock, the reduction in the number of store visits remains at 1–1.5%. The quantity purchased, however, has a hump shape for extreme cold, which is consistent with the stockpiling behavior discussed earlier. Specifically, households increase “inventory” in advance (starting from a week before the temperature shock) and let it return to the usual level three weeks after the temperature shock. In contrast, extreme heat leads to a persistent 0.5% decline in the quantity purchased. The systemic difference between extreme heat and cold might be driven by two factors. First, the benefit of stockpiling behavior can be larger on colder days because unfavorable driving conditions are more likely to materialize. Consistent with this, we find that rainfall has a large negative impact on store visits only for cold days. Second, home production activity is likely to be lower during summer because of higher time spent away

from home due to, for instance, vacation. Taking the contemporaneous and dynamic effects together, extreme temperatures seem to have a small (up to 1%) but statistically significant negative effect on the number of store visits. On the other hand, the negative impact (0.5%) on total expenditure or quantity purchased are concentrated on hot days only. The magnitudes we find are smaller than prior works showing the impact of extreme temperatures on various economic outcomes in developing countries (Somanathan et al. 2021, Lai et al. 2022) and are similar to findings from the US (Addoum et al. 2020, Roth Tran 2022), which suggests that adaptation capacity might play an important role in determining the impact of temperature shocks.

In the last section, we explore the role of potential modifiers for extreme temperatures in the household consumption context. Because intense exposure to extreme temperatures mostly happens during travel to and from a shop, we focus on three different modes of transportation and estimate the moderating effect of passenger car ownership, public transit accessibility, and ride share service availability, respectively. We fit a model that includes interaction terms between moderators and temperature bins to find that having passenger cars substantially alleviates the negative impact of extreme temperatures on consumption. Specifically, all else equal, having 2.12 vehicles, which is the mean expected number of vehicles for Nielsen panelists, mitigates the negative effect by nearly 50% in comparison to households without a vehicle. In contrast, Uber service availability and higher public transit density does not seem to have any moderating effect, which implies that disadvantaged people with less access to private transportation might bear substantially higher costs from extreme temperatures. It is worth pointing out that we also explore potential alternative moderators or counterbalancing factors such as interchannel substitution (brick and mortar shops to online shops) or price adjustment by retailers. Our results rule out those possibilities by showing that online shopping and price do not seem to respond to extreme temperatures.

This paper contributes to three different strands of literature. First, it is related to earlier works studying the impact of climate change with a focus on temperature shocks (Burke et al. 2015a, Barreca et al. 2016, Burke and Emerick 2016, Pankratz and Schiller 2019, Addoum et al. 2020, Li et al. 2020, Park et al. 2020, Park et al. 2021).² This paper departs from the existing literature by turning

²Given that our paper studies the relationship between weather variations and consumption activities—with an aim to understand the impact of climate change, this paper is also related to the broader literature that studies the relationship between weather and sales to investigate business impacts (Steele 1951, Petty 1963, Starr-McCluer 2000, Bloesch and Gourio 2015, Buchheim and Kolaska 2017, Tian et al. 2021) or study consumer behavioral biases using weather as a trigger (Rind 1996, Conlin et al. 2007, Busse et al. 2015).

attention to household consumption, a topic which has gained limited attention from the literature despite its economic importance.³

Second, we contribute to the growing literature studying the ways to adapt to negative environmental conditions caused by climate change. While earlier studies have shown that air conditioning, urban green space, irrigation, high-speed railways, and relocation can substantially moderate the impact of detrimental environmental conditions (Finger et al. 2011, Boustan et al. 2012, Barreca et al. 2016, Fankhauser 2017, Han et al. 2021, Lee 2021, Barwick et al. 2022, He et al. 2022), we focus on passenger cars. While it is true that passenger cars contribute significantly to carbon emissions, the findings of this paper suggest that they substantially mitigate biological stress from climate change as well (Fan et al. 2021).

Third, because adaptation capacity, namely the consumer's choice of the mode of transportation in our context, varies across households with different socioeconomic conditions, our paper also sheds light on the distributional impact of climate change. While earlier works have emphasized the distributional consequences from different levels of exposure, which is a function of geographic endowments (Hsiang and Narita 2012, Hsiang et al. 2017, 2019, Burke and Tanutama 2019), we focus on *vulnerability*, which may vary even within a relatively identical climate region due to socioeconomic conditions. In that respect, our work is related to Doremus et al. (2022), Garg et al. (2020), and Park et al. (2021), which show a temperature–driven income gap in energy spending, learning, and workplace safety, respectively. Our work differs from these by studying the gap in household consumption.

The paper proceeds as follows. Section 2 details the data sources and provides summary statistics on household retail consumption, temperature shock moderators, and recent temperature patterns. Section 3 describes the empirical model and presents estimation results on the effect of temperature shocks on consumption while Section 4 explores potential moderators. Section 5 concludes.

2 Data

³A few recent works that have explored the relationship between climate change and consumption including Lai et al. (2022) (overall retail purchases), He et al. (2022) (air conditioner purchases) and Roth Tran (2022) (apparel purchases) are important exceptions.

2.1 Data Description

To understand the impact of extreme temperatures on household consumption, we collect and combine four different sets of data.

Household Retail Consumption. Our study utilizes the Nielsen Consumer Panel Dataset from 2004 to 2019, which contains purchasing information from approximately 40,000 to 60,000 US households who continuously report their purchases and household characteristics to Nielsen.⁴ The data is collected through hand-held scanners, which are used by panelists to scan receipts for all purchases made for personal use. The dataset tracks the Universal Product Codes (UPCs) of all consumer goods households purchased from any outlet.⁵ Products are classified into 10 departments, including health and beauty aids, non-food grocery, general merchandise, and seven different food categories.⁶ Note that non-packaged grocery, gasoline, and utilities are not captured by the Nielsen dataset as they do not have UPCs.⁷ Nielsen Consumer Panel data also has rich demographic information on the panelists such as location (as granular as a 5-digit zip code), income, household size, and race.

Our primary analysis aggregates transaction level data at a weekly frequency, defined as Sunday to Saturday, although there is a potential concern for underestimating the impact of extreme temperatures (in comparison to the daily frequency analysis). Our choice reflects our intention to reduce the noise caused by high autocorrelation of daily temperature (Lai et al. 2022). Indeed, Appendix Figure A.2 (a) shows that the correlation between daily mean temperatures of a given day and its one-day lead or lag is 0.95, and the correlation remains high at 0.84 even before/after a week.⁸ In our analysis, we weight each observation by a projection factor, which makes purchases projectable to the entire US.

Weather Variables. The weather data are drawn from the PRISM Daily datasets (Product AN81d) released by PRISM Climate Group at Oregon State University. The PRISM daily dataset provides

⁴On average a household stays in the sample for 4.7 years.

⁵Consumer Panel also documents online expenditures as well. More discussion on online shopping can be found in Section 2.2 and Section 4.2.

⁶Food departments are dry groceries, frozen foods, dairy, deli, packaged meat, fresh produce, and alcohol. The health and beauty aids department includes products such as baby care, cosmetics, cough and cold remedies, skincare, etc. Non-food grocery includes detergents, diapers, pet care, etc.

⁷For consistency across different years, we exclude magnet data, which documents non-packaged grocery purchases, from our analysis because it is available only for a small subset of years.

⁸In contrast, the correlation is at maximum a little over 0.2 for rainfall (Appendix Figure A.2 (b)), which is more suitable for a daily level analysis as conducted in Roth Tran (2022).

climate information for each 4 by 4 km grid in the contiguous US, where each cell's information is interpolated based on the PRISM station records. We use three climate elements provided in the dataset: precipitation, which covers both rainfall and snow melt; daily minimum temperature; and daily maximum temperature, from January 2002 to December 2019. For daily mean temperature, we take the average of the minimum and maximum temperature for each day. We convert the cell-level data to county-level data by taking the weighted average of each grid that belongs to a county. For weight, we use the fraction of cell area that falls within each county.

Temperature Shock Modifiers. We collect data on potential modifiers of a temperature shock on consumption behavior. Given that the exposure to extreme weather is concentrated on the travel between the point of origin and destination, our primary focus is on three different modes of transportation that provide differential degrees of protection: passenger cars, ride sharing, and public transit. For vehicles, we use 2001, 2009, and 2017 National Household Transportation Survey (NHTS) from the Federal Highway Administration. Each wave has over 100,000 household responses with information on household characteristics such as region, household size, income, race, and population density. Importantly, it also documents the number of vehicles at each household, which we link to the Consumer Panel Data using demographic characteristics.

For the ride share service, we leverage a differential availability of the Uber rideshare service across space and time. We use Uber launch year information for the 50 largest Metropolitan Statistical Areas from Berger et al. (2018). To measure the degree of public transit accessibility, we use the number of public transit stops for each zip code at a point in time between 2016-2018, data constructed by Melendez et al. (2021) based on the National Transit Map.

Retail Store Sales Information. We use the Nielsen Retail Scanner Dataset to construct the price index at the store level from 2006 to 2019. Depending on the year, the dataset contains 30,000 to 50,000 individual stores from approximately 90 retail chains in all US markets. These stores cover various retail channels ranging from convenience stores, grocery and drug stores, and liquor shops, to mass merchandisers. Each individual store reports weekly pricing and sales volume for each UPC that had any sales during a given week. For price index construction, we use 17,030 stores that were repeatedly observed every year and have positive sales every quarter of the study period.⁹

⁹These stores account for 45% of all unique stores as of 2006 (the first year in our sample).

2.2 Summary Statistics

Table 2.1 presents summary statistics for key variables used in the analysis. The variables are grouped into two categories: the first ten rows are related to household consumption activities and the next four rows shed light on demographic characteristics of the panelists.

A few points are worth noting. First, an average panelist spends \$84 each week (or \$4,368 annually). We construct a balanced panel for our analysis, suggesting that \$84 is an average over both zero and non-zero expenditure weeks. These figures are inflation-adjusted to 2019 dollars using the CPI. When compared to the annual expenditure of the average US household from the Bureau of Labor Statistics, \$4,368 captures about 60% of the average retail expenditure (Bureau of Labor Statistics 2020).¹⁰ Using a unique trip ID, we also document that the total number of stores visited in a given week is on average 3.3, which means that an average household visits a store roughly every other day. Similarly, using unique product codes (i.e., UPC codes) from each product, we document that the total quantity purchased (i.e., the number of items purchased) in a given week is on average 18. By dividing the total expenditure and total quantity purchased by the number of store visits, we find that the average expenditure per store visit is \$34 and the average quantity purchased (i.e., average number of items purchased) is 7.4. Note that these variables are constructed using only non-zero store visit weeks because average expenditure and quantity purchased per store visit are not defined when a household has zero store visits for a given week.¹¹

Second, out of the \$84 weekly expenditure, roughly 65% of the total is for food purchases and 35% is for non-food purchases. Within food items, perishable foods (fresh produce and deli products) are less than 10% of the total expenditure and the rest are storable items such as dry groceries, frozen foods, dairy products, and packaged meat. We also single out cold medicine from the non-food product category despite its small contribution to the consumption basket, because it is useful to test consumption responses to temperature shocks.

¹⁰In 2019, the average household spent \$4,643 on food at home, \$768 on personal care products and services, and \$1,891 on other miscellaneous expenditures. Expenditures not covered by the Nielsen dataset include housing (\$20,679), transportation (\$10,742), food away from home (\$3,526), insurance, pensions and cash contributions (\$9,160), education (\$1,443), health insurance (\$3,529), entertainment (\$3,050), and apparel and services (\$1,883).

¹¹Note, the minimum of the variable “Exp. per Store Visit (\$)” in Table 2.1 is 0. This is possible because of discounts or coupons that makes paid price essentially zero. Also, the minimum for the variable “Quantity Purchased per Store Visit” is lower than 1 because Nielsen data may not capture the entire set of products purchased for various reasons. For instance, some items don’t have a UPC code (e.g., Magnet products) and some items aren’t “coded” by Nielsen (e.g., most apparel, electronics, etc.). Further, sometimes panelists might not scan all products purchased.

Table 2.1: Summary Statistics for Key Variables

Variables	Min.	Max.	Mean	Std.Dev.	N
Panel A: Household Weekly Consumption					
Total Expenditure (\$)	0	7,826	84	99	47,921,841
Total Number of Store Visits	0	112	3.32	3.43	47,921,841
Total Quantity Purchased	0	1,296	18	20	47,921,841
Exp. per Store Visit (\$)	0	3,678	34	36	37,024,064
Quantity Purchased per Store Visit	0.019	461	7.37	7.91	37,024,064
Exp. on Perishable Food (\$)	0	1,203	4.36	8.39	47,921,841
Exp. on Storable Food (\$)	0	2,935	50	61	47,921,841
Exp. on Non-food (\$)	0	7,692	30	50	47,921,841
Exp. on Cold Medicine (\$)	0	1,116	0.769	4.27	47,921,841
Online Exp. (\$)	0	2,362	1.18	12	47,921,841
Panel B: Household Demographic Characteristics					
Income (\$)	5,215	360,998	81,007	48,779	917,692
Household Size	1	9	2.55	1.3	917,692
Race: White	0	1	0.766	0.38	917,692
Density (Population per square mile for zip code)	0	148,228	3,723	6,937	916,368

Third, online shopping consists of a small fraction of the entire consumption over the sample period. Based on the averages, the online expenditure consists of a little less than 2% of the total expenditure. This is consistent with the overall trend in the US: the quarterly US retail sales data from the US Census indicate that the arithmetic mean of the fraction of e-commerce out of the entire retail expenditure over 2004-2019 is 5.6% (Census Bureau 2022). Although slightly lower than the national average, the Nielsen data (at least partially) can capture potential switches from brick-and-mortar shops to online shops.

Lastly, a few remarks are worth noting for demographic variables. For income, we convert the income category from Nielsen data into numeric values by taking the median value of each category's income range. We further adjust for inflation using the CPI. In our analysis, we classify households into three income groups based on annual income: low (below \$40,000), middle (between \$40,000 and \$100,000), and high (above \$100,000). This minimizes measurement error in the income variable that can arise from the fact that the income record in year t reflects income in year $t - 2$ (e.g., income information in the year 2012 of consumer panel reflects income in 2010).¹²

The average household size is 2.55, which is exactly the same as the average number of people

¹²This happens because of the way Nielsen surveys income. For example, panelists in the 2014 panel are surveyed in September of 2013 about their total annual income at the end of 2012.

per household over 2004-2019 estimated using the Current Population Survey.¹³ For many panelists, household size does not vary over time—76% of them remain the same in size household while in the panel. Similarly, the fraction of White households is 77%, which closely mirrors the overall pattern in the US, which stands at 75.8% (US Census Bureau 2023).

Population density, which is defined as the number of people per square mile within a zip code is on average 3,723. Given that urban areas typically have a population density of over 1,000 (Cohen et al. 2015), an average panelist in the Nielsen dataset lives in a large metropolitan city.¹⁴

Figures 2.1 (a)-(c) show the distribution of potential moderators for extreme temperatures. Figure (a) shows the expected number of vehicles for each Nielsen panelist. For this, we merge the National Household Transportation Survey with the Nielsen Consumer Panel data based on the demographic variables that are particularly relevant for vehicle ownership (see Appendix Table A.1). Specifically, we create cells using household size (1, 2-3, 4 or more), household income (Below \$40,000, \$40,000 - \$100,000, and over \$100,000), race (white, black, others), density, namely, population per square mile at the zip code level (below 1,000, 1,000-5,000, and over 5,000), four census regions (Northeast, Midwest, South, and West), and year (2001, 2009, and 2017). We calculate the average number of vehicles per household for each of 972 cells using sample weights and merge it with the Nielsen household data. The histogram suggests that the majority of households have 1-3 vehicles (mean 2.12).

Figure 2.1 (b) illustrates the distribution of the number of transit stops per zip code during 2016-2018, which proxies the degree of access to public transit. The data come from Melendez et al. (2021), which has spatially merged the National Transit Map with ZCTA boundaries from the Census Bureau. The data is a snapshot of public transit status at a point between 2016-2018 for the areas administered by one of 270 regional transit agencies choosing to report to the National Transit Map. Because of the selection issue—that is, we do not know about the transit status for areas served by non-reporting transit agencies, we only keep observations with a positive number of transit stops.¹⁵ The plot shows that the number of stops has a large variation, with the average

¹³<https://www.census.gov/data/tables/time-series/demo/families/households.html>, accessed on Sep 12, 2022.

¹⁴To put this in context, the population density in the City of Houston and City of Dallas are 3,661 and 3,684, respectively (Cohen et al. 2015).

¹⁵Appendix Table A.2 shows more details about the implication of this sample restriction. There are 23,115 unique zip codes that appear at least once (as part of the panelists' residency information) in the Nielsen homescan dataset, and only 28% of them appear in the National Transit Map (16,694 missing versus 6,421 non-missing). Perhaps not surprisingly, areas with denser transit networks seem to have chosen to report to the National Transit Map: for instance,

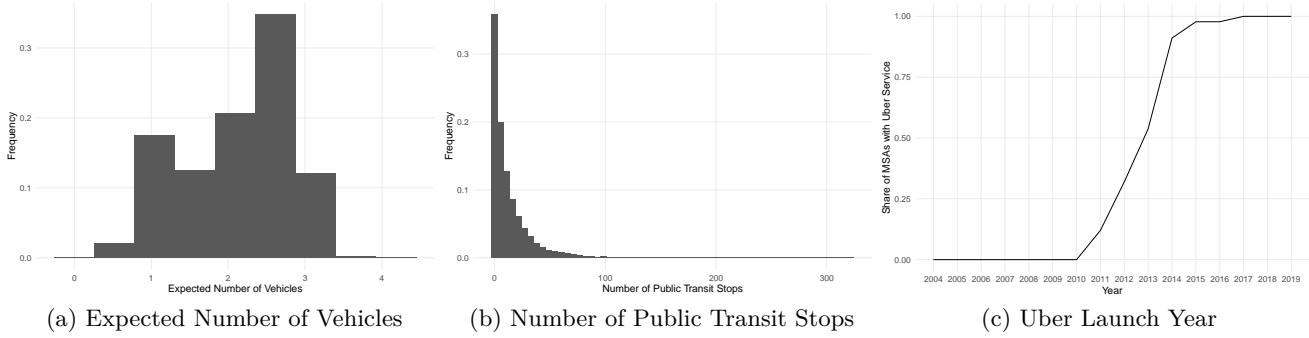


Figure 2.1: Characteristics of Potential Temperature Shock Moderators. Figure (a) shows the distribution of expected number of vehicles for Nielsen panelists while (b) shows the distribution of the number of public transit stops per zip code. Figure (c) illustrates the cumulative distribution of Uber launch year for the 50 largest Metropolitan Statistical Areas.

number of stops at 97. Figure (c) shows the share of the MSAs with Uber service for each year in the sample. The figure is produced based on the 50 largest MSAs following Berger et al. (2018). The figure shows that the most dramatic increase occurred between 2012 and 2014, and by 2015, every MSA except for Buffalo and Rochester, NY had the service. We spatially merge the panelist zip code with the MSA map and create a dummy variable for Uber availability based on the launch year.

In Figures 2.2 (a)-(d), we illustrate how the temperature pattern has changed over our sample period. In panel (a), each dot represents a single county in our dataset, where the x-axis indicates the number of days in 2004 with a mean daily temperature over 80°F and the y-axis illustrates the 2019 equivalent. There are two important points in this figure. First, almost all the dots are above the 45 degree line, indicating that overall it became much hotter over the 15 year period. Second, the magnitude is large, especially for relatively cooler places—many of them have experienced more than twice as many hot days as they used to experience over the 15 years. Plot (a) provides evidence of rising temperatures even for a relatively short period of time. This coincides with findings that both the periods of 2000-2009 and 2010-2019 have broken the record for the warmest decade since 1850 (IPCC 2021).

In panel (b), we plot the temperature change between 2004 and 2019 for each county to illustrate as the third column shows, the zip code level population density is over 7 times higher for zip codes included in the National Transit Map. Further, as the fourth column shows, the total population for the two groups of zip codes are almost identical despite a large difference in the number of zip codes with and without the transit information. As the last column reports, the Nielsen sample mirrors the population distribution between the two groups: the number of unique panelist-year pairs are almost identical between these two groups (460,896 for non-missing zip codes and 456,796 for missing zip codes). Note, this sample restriction is applied to the transit effect analysis only.

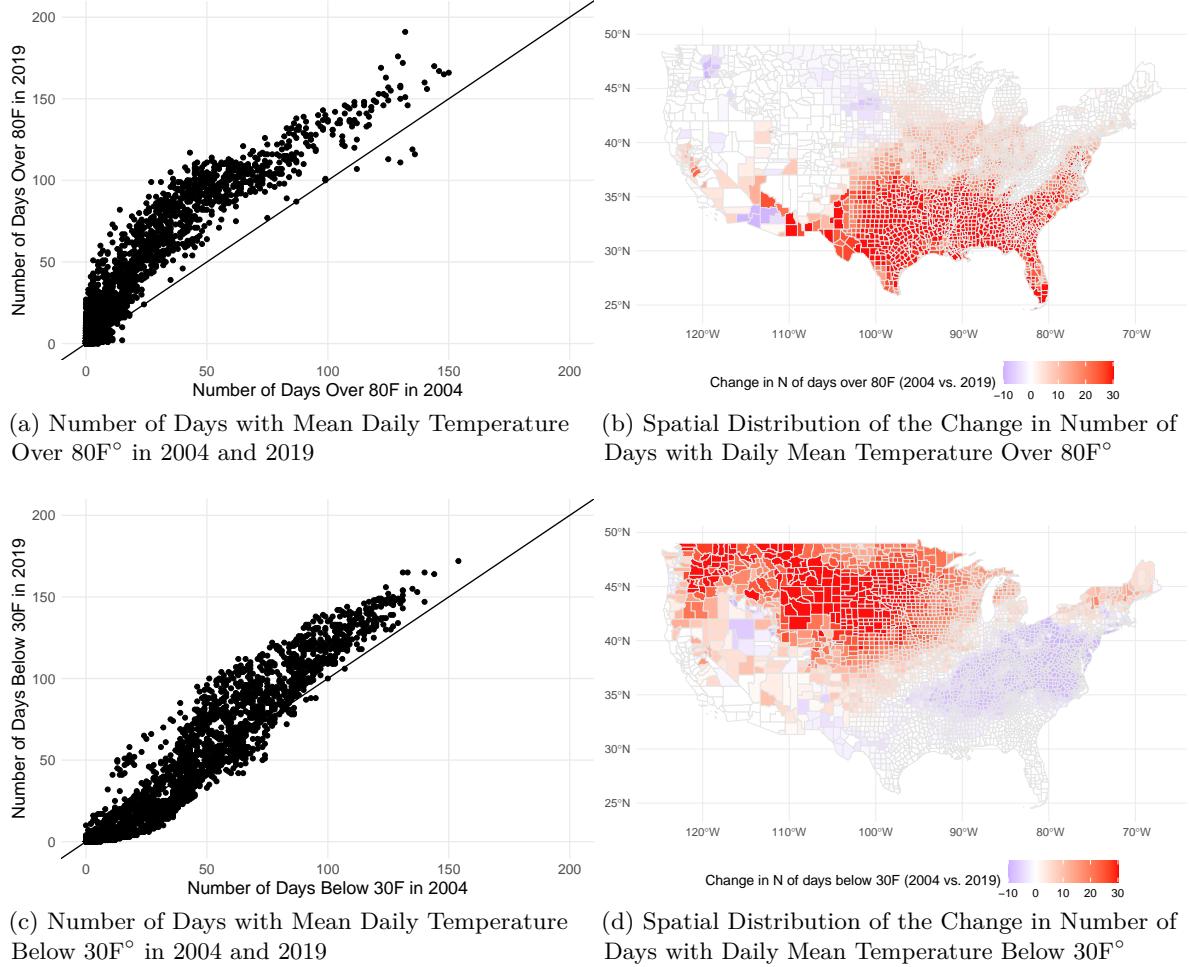


Figure 2.2: Change in Temperature Over Time. Figure (a) illustrates the number of days with a mean daily temperature over 80°F in 2004 and 2019. Each dot represents a county and the straight line is the 45 degree line. Figure (b) shows the corresponding spatial distribution. Similarly, Figure (c) illustrates the number of days with a mean daily temperature below 30°F in 2004 and 2019 for each county. Figure (d) shows the corresponding spatial distribution.

the spatial distribution. The map shows that the number of days with a daily mean temperature over 80°F has increased substantially in many parts of the contiguous US. While hotter places such as the East and West Central South regions have experienced the most dramatic change—as depicted by dark red, which indicates gaining more than 30 additional days of hot days, relatively cooler places such as the Midwest or Mid Atlantic region have also gained more than 10 of such hot days over the past 15 years. Note, as we topped out at 30 and bottomed out at -10 for visibility, the extent of additional hot days in some places could be much larger than 30.

In panels (c)-(d), we repeat the same exercise for the number of days with a mean daily temperature below 30°F. The pattern in panel (c) is slightly different from that in panel (a). While we find

a near-universal increase in hotter days in panel (a), the distribution of colder days became more polarized. Namely, places with fewer colder days in 2004 had fewer colder days in 2019 while places with a higher number of colder days in 2004 experienced more cold days in 2019. Figure (d) shows this pattern more clearly. We find that a large fraction of the northwestern part of the contiguous US gained a significantly larger number of colder days between 2004 and 2019. Combining panels (b) and (d) together, we know that over the last 15 years, the temperature has become more polarized: a cooler part of the country (the northwest) experienced far more cold days while a warmer part of the country (the southeast) experienced far more hot days. In appendix Figure A.1, we repeat the same plot using 2004-2006 versus 2017-2019 as opposed to the two end years of our sample. Although somewhat muted, the patterns in plots (a) through (d) persist, suggesting that temperature distribution has become more extreme over our sample period.

3 The Impact of Temperature Shock on Retail Consumption

3.1 Contemporaneous Effect

Our main empirical exercise is to estimate the impact of extreme temperatures on weekly household retail consumption activities. Specifically, we estimate equation (1), which exploits deviations from county-specific weekly temperature patterns.

$$Y_{icwmy} = \sum_k \beta^k T_{cwy}^k + \gamma \mathbf{X}_{cwy} + FEs + \epsilon_{icwmy} \quad (1)$$

Here Y_{icwmy} is various consumption outcomes for a household i living in county c in week w , month m at year y . Specifically, we study the total expenditure and its building blocks to investigate the margins of adjustments. To fix the idea, consider weekly household expenditure $Exp_{iw} = \sum_k p^k q_i^k$ where k represents each store, p^k is the price for store k and q_i^k is the quantity purchased from store k by household i , which in practice is measured by the number of items purchased. Our outcome variables include the total number of store visits $\sum_k 1_{q_i^k > 0}$,¹⁶ the total quantity purchased $\sum_k q_i^k$, the average expenditure per store visit $\frac{\sum_k p^k q_i^k}{\sum_k 1_{q_i^k > 0}}$, and the

¹⁶If a household visits the same store twice within a week, each visit is counted separately.

average quantity purchased per store visit $\frac{\sum_k q_i^k}{\sum_k 1_{q_i^k > 0}}$.¹⁷ We also explore these outcome variables separately for three mutually exclusive but collectively exhaustive product categories $j \in \{\text{Perishable food, Storable food, and non-food}\}$.

Control vector \mathbf{X}_{cwy} includes precipitation and its square term for county c in week-year wy . We also include four different sets of fixed effects. Specifically, individual household fixed effects control for time-invariant unobserved household characteristics that might affect consumption activities. We also include county by week-of-year (e.g., week 1, 2, \dots , 52) fixed effects to exploit year-to-year variation in temperatures for the same county at the same time of the year. Year by month fixed effects control for macro level shocks for each year-month while income group fixed effects controls for a known demand shifter. The key independent variables are the measure of temperature T_{cwy}^k , which is the number of days in a county-week-year that the daily average temperature belongs to bin k where $k \in \{\text{Below } 10^\circ F, 10 - 20^\circ F, 20 - 30^\circ F, 30 - 40^\circ F, 40 - 50^\circ F, 50 - 60^\circ F, 60 - 70^\circ F, 70 - 80^\circ F, 80 - 90^\circ F, \text{Over } 90^\circ F\}$. For temperature extremes, we focus on Below $10^\circ F$ and Over $90^\circ F$ bins, which have similar relative frequency (Appendix Figure A.3).

Equation (1) allows a flexible relationship between temperature and consumption outcomes. Throughout various estimation models, we omit the $50 - 60^\circ F$ temperature bin, and thus the interpretation of β^k is the impact of replacing one day (in a given week) from a moderate temperature ($50 - 60^\circ F$) to the temperature of bin k on consumption outcomes.

Figures 3.1 (a)-(f) show the contemporaneous impact of extreme temperatures on various consumption outcomes. While equation (1) is estimated using outcome variables in their original scale, the estimated coefficients are expressed in percentages in Figures 3.1 (a)-(f) by dividing the estimated coefficient with the average value of each variable.¹⁸ In Figures (a)-(c), we find that while the number of store visits shows a clear “inverse-U shape” relationship with respect to the temperature, expenditure and the quantity purchased have a peak at the $10 - 20^\circ F$ bin. Specifically, we find that while swapping a day with a daily mean temperature between $50-60^\circ F$ to a day with daily mean temperature below $10^\circ F$ (over $90^\circ F$) reduces the number of store visits by 0.9% (0.4%), both expenditure and quantity purchased are negatively affected only in hotter days—where the magnitude in percent-

¹⁷In this section, we abstract away from potential change in p^k . We test if extreme temperatures impact price in Section 4.2.

¹⁸Appendix Table A.3 and A.4 presents all the coefficients appearing in Figures 3.1 (a)-(f) in the original scale. The table also present mean values for each outcome variables that have been used for percentage conversion.

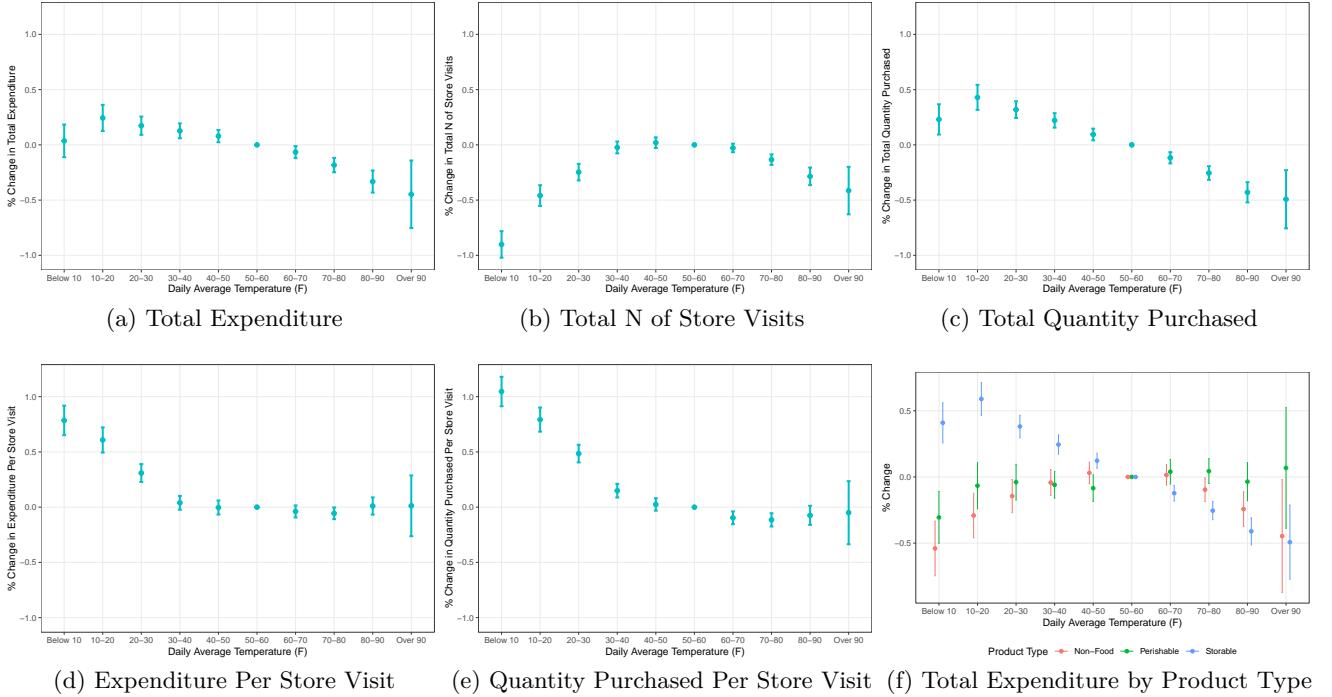


Figure 3.1: Temperature and Household Weekly Consumption. Figures (a)-(f) show the estimated coefficients from equation (1) on various outcome variables. (a)-(e) are for all products purchased and (f) is for three different product groups (perishable food, storable food, and non-food). The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each outcome variable. Standard errors are clustered at the county level.

age is almost identical to the effect on the number of trips.

In Figures (d)-(e), we explore the impact of having one additional day of extreme temperatures on the average expenditure and average quantity purchased, where the denominator is the total number of store visits. We find that on colder days, households purchase roughly 1% more items per store visit (and spend roughly 0.8% more). This implies that purchasing more per visit is an important margin of adjustment that allows households to reduce their exposure to extreme weather without compromising their nutritional needs. In contrast, we find that the average expenditure and quantity purchased are stable beyond the $40 - 50^{\circ}\text{F}$ bin, which suggests that stockpile behavior occurs only on colder days.

To explore the nature of stockpiling, in Figure 3.1 (f), we estimate equation (1) for expenditure on three mutually exclusive but collectively exhaustive product types: food (perishable and storable) and non-food products.¹⁹ If the peaks on colder days seen in Figures (d)-(e) are due to food stockpil-

¹⁹The highest level of classification is “department” in the Nielsen homescan data. Departments 1 to 6 are food products: dry grocery, frozen foods, dairy, deli, packaged meat, and fresh produce. Departments 0 and 7–9 are non-

ing, we should see larger effects from storable food products. Consistent with the conjecture, Figure (f) shows that expenditures on storable food products sharply increase with additional cold days. Interestingly, demand for perishable items seems to be highly stable across different temperature conditions, presumably due to nutritional needs and limited storability. Further, non-food items, in general, seem to be of lower priority than food items in the sense that the expenditure drops sharply as daily mean temperature deviates from the moderate condition, although one important exception is a cold medicine that is highly sensitive to temperature (see Appendix Figure A.6), presumably for health reasons (Deschenes and Moretti 2009). Finally, columns (4)-(6) of Appendix Table A.4 suggest that the results are highly similar when we use quantity purchased as opposed to expenditure as an outcome variable.

It is also worth emphasizing that a combination of individual effects for three different product categories fully explain the overall effect. To fix the idea, take the sum of the estimated changes in expenditure (in levels) on three product types for one additional day with daily mean temperature below $10^{\circ}F$ as opposed to $50\text{-}60^{\circ}F$ from columns (1)-(3) of Appendix Table A.4. Then, the sum $(-0.0133 + 0.2046 - 0.1608 = 0.0305)$ is almost identical to the change in total expenditure (again, in levels) from Appendix Table A.3 (0.0304). This exercise is useful because it allows us to pin down the driver of the overall effect.

We show that our results are robust to a series of alternative specifications. First, in Appendix Figure A.4 and Appendix Table A.6, we present a Poisson regression version of equation (1). We find that the result is similar to our main specification not only in terms of overall patterns but also in terms of magnitude. Given this similarity, we choose to use untransformed outcome variables for our main specification because a non-linear estimation is computationally burdensome. Second, Appendix Table A.5 shows that the inclusion of a county-specific linear time trend, which could capture, for instance, a county-specific temperature increase over time, produces essentially identical results. Third, in Appendix Figure A.5, we include the household size fixed effect to control for another potential demand shifter (i.e., households with larger size tend to purchase more). The figure shows that our results are robust to the inclusion of household size FE, which is not surprising given that household size does not change for 76% of the panelists during the time that they provide data to

food items such as beauty and health, non-food grocery, alcohol, and general merchandise. We classify deli and fresh produce as perishable food; the dry groceries, frozen foods, dairy, and packaged meat as storable food; and the rest as non-food products.

Nielsen.

Taken together, findings from this section indicate that households reduce trips to stores in unfavorable weather conditions, but the potential margins of adjustment can differ depending on whether the daily temperature is hot or cold. Specifically, while households stockpile storable food items for colder days, we do not find similar patterns for hotter days. In the next section, we explore another margins of adjustment, intertemporal substitution, to test if households employ different adaptation strategies on hotter days.

3.2 Dynamic Effect

Section 3.1 shows that households increase their expenditure per store visit and engage in stockpiling during cold temperatures to meet their nutritional needs while reducing exposure to unpleasant weather. In this section, we explore another potential margin of adjustment—intertemporal substitution. Given easily accessible weather forecast information, households might change the timing of store visits to minimize their exposure to extreme temperatures. Investigating the impact of extreme temperatures over time is important from the welfare perspective as well because it allows us to determine whether households *defer* or *reduce* consumption.

To investigate this possibility, we estimate a distributed lag model in equation (2). While a typical distributed model focuses on estimating the lagged periods, we include leads to allow potential anticipatory behavior. Here, $T_{cy,w-t}^k$ is the number of days with the daily mean temperature belonging to bin k in a county-year-lagged week (of $w - t$). We present the cumulative effect of temperature on consumption $\sum_{t=-4}^T \beta_{w-t}^k$, where the effect is normalized such that $\beta_{w-4}^k = 0$. Similar to equation (1), we omit the $50 - 60^{\circ}\text{F}$ temperature bin, and thus the interpretation of β_{w-t}^k is the impact of replacing one day (in a given week) from a moderate temperature ($50 - 60^{\circ}\text{F}$) to the temperature of bin k on consumption outcomes at lead or lag week $w - t$. Standard error is calculated using the delta method.

$$Y_{icwmy} = \sum_{t=-4}^4 \sum_k \beta_{w-t}^k T_{cy,w-t}^k + \gamma \mathbf{X}_{cwy} + FEs + \epsilon_{icwmy} \quad (2)$$

In Figures 3.2 (a)-(c), we plot the estimated coefficients from equation (2) for the coldest days bin for three different outcome variables. We plot the cumulative effect over time where the effect size

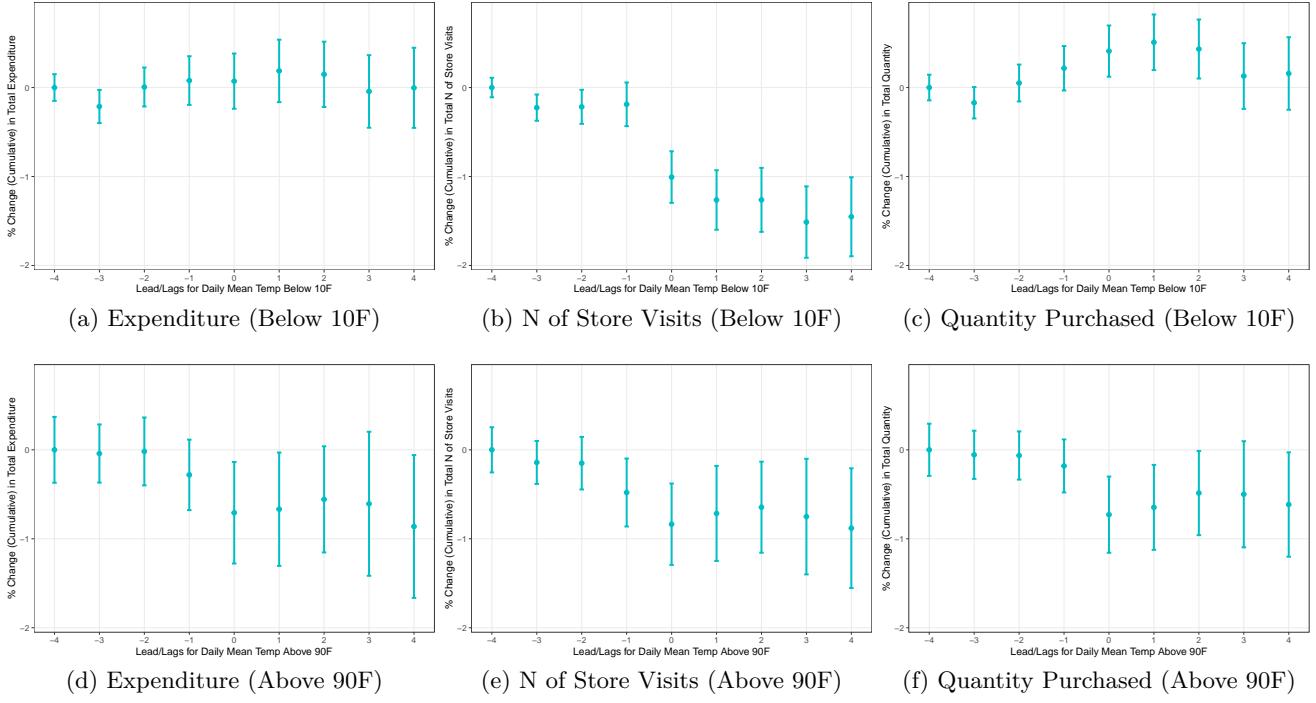


Figure 3.2: Cumulative Effect of Temperature Shock on Household Consumption. Figures (a)-(f) show the cumulative household consumption responses to temperature shocks over time, estimated using equation (2). The plot presents the cumulative effect $\sum_{t=-4}^T \beta_{w-t}^k$, where the effect is normalized such that $\beta_{w-4}^k = 0$. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable. Figures (a)-(c) are for days with daily mean temperature below 10F and Figures (d)-(f) are for days with daily mean temperature over 90F. Standard errors are clustered at the county level. For standard errors of cumulative effects, we use the delta method.

is relative to the period -4. We start by noting that the weekly expenditure is strikingly stable at 0 over time, which suggests that being exposed to extremely cold weather does not make households to spend more or less. However, Figures 3.2 (b)-(c) indicate that the null effect in Figure 3.2 (a) does not mean that households do not change their shopping behavior. Consistent with findings from Section 3.1, we find that the number of store visits sharply declines on the week with extremely cold weather and remains at -1.5% four weeks after the cold weather exposure, suggesting that the impact is likely to be long-lasting. Figure 3.2 (c) shows that despite fewer store visits, households maintain their needs. Specifically, starting from week -1, households purchase a higher quantity than usual, an amount that continues to grow until week +1 then goes back to the normal level in week +3. Combined with earlier results from Section 3.1, we find that households actively manage their inventory over time to maintain their nutritional needs.

In Appendix Figure A.7, we repeat the same exercise for three different product categories and

find that the stockpiling behavior is driven by storable food item purchases. Interestingly, we also find that perishable food purchases decline over time, which might reflect a temporary substitution between storable and perishable foods. That is, while people consume the storable food they have stockpiled, they might purchase less perishable food.

Figures 3.2 (d)-(f) show the cumulative effect for hot days. We find that the total expenditure declines by 0.7% on the week of extreme heat (as opposed to being constant) and remains nearly 1% lower even after 4 weeks. The same is true for the number of store visits and the quantity purchased, both of which have similar magnitudes as expenditure. Interestingly, no stockpiling behavior is detected on hot days and households seem to reduce their consumption levels, although the magnitude seems relatively small at roughly 1%. When we investigate the product category specific effect, as seen in Appendix Figure A.7, we find that households neither stockpile storable items (figures (h) and (k)) nor change consumption levels of perishable items (figures (g) and (h)). These findings suggest that intertemporal substitution does not seem to be an adaptation strategy for hotter days.

The consumption response to very hot versus cold days can be systematically different for several different reasons.²⁰ First, the difficulty of travel could be higher on colder days because of snow or icy roads, which might increase the value of stockpiling behavior. Indeed, earlier studies have reported that retail sales are sensitive to snowfall (Roth Tran 2022). To test this, we estimate a modified version of equation (1) where we interact a dummy variable for rain, which takes 1 if weekly precipitation exceeds 10mm, with temperature bins.²¹ Appendix Figure A.9 shows that rainfall has a significant impact on consumption behaviors almost exclusively on colder days. For instance, when a day with moderate temperature is swapped with a day with daily mean temperature below 10°F, the number of store visits decline by 0.7% when there is minor to no precipitation (red dots in Appendix Figure A.9) but with rainfall the effect is twice as large (blue dots in Appendix Figure A.9) at a 1.3% reduction. In contrast, for hotter days, the effect of rainfall on consumption behaviors is null.

Second, the relative demand for shopping that caters to demand at home might be lower in summer. While one reason might be biologic—as a homeothermic mammal, the human body needs higher (lower) energy in a colder (hotter) ambient temperature (Moellering and Smith 2012, Spence

²⁰Doremus et al. (2022) suggests that extreme temperatures might have an impact on disposable income because of higher energy spending. This does not seem to be the primary channel in our case because they find that the increase in energy spending is higher for colder days while we find no reduction in expenditure during extreme cold.

²¹10mm is slightly lower than the median precipitation (12mm).

2021)—with pervasive temperature control technologies, the importance of such a channel has been dwindling recently. Further, Appendix Figures A.7 (i) and (l) suggest that consumption of non-food items declines in hot days as well, as is consistent with households spending less time at home during the summer. Indeed, a survey finds that nearly half of households in the US spend an extended period of time away from home during summer on a vacation (Kiesnoski 2019). Similarly, it has been documented that demand for food away from home is in general higher over the summer months due to an increase in tourism and locals spending more time dining out (Blue Cart 2022), which mechanically reduces demand for food at home (and groceries).²² In contrast, during winter, snowstorms that result in the closing of schools and workplaces force households to consume a larger fraction of their meals at home, thus raising the demand for food items (Gagnon and López-Salido 2020). Similarly, people might spend more time at home in the winter because of health conditions (e.g., cold or flu) as a sharp increase in cold medicine spending in colder days suggests (Appendix Figure A.6).²³ Consistent with this, Appendix Figure A.10, which plots the simple average of expenditures and purchased quantities of food items by calendar month over the sample period, shows that people purchase about 10% less on food during the summer months.

Findings in Section 3 suggest that extreme temperatures reduce the number of store visits by about 1%. On the other hand, the impact on total expenditure or the total quantity purchased are more nuanced: while the impact of extreme cold is muted by an increased number of purchases per store visit, extreme heat seems to cause a long-lasting reduction.

More broadly, it is worth comparing our findings to a few related works. For instance, Lai et al. (2022) documents an inverse-U shaped response for expenditure in China, which differs from the pattern we documented: a negative impact on overall expenditure appears only under extreme heat. Further, the magnitude in their paper seems much larger than ours.²⁴ Roth Tran (2022), in contrast,

²²Nielsen data does not capture expenditure on food away from home. Further, while Nielsen data provides store location information at the three-digit zip code level, it is inferred from a panelist's home zip code. Thus we have limited ability to directly test these "leakage" effects both in terms of items (food at home vs. food away from home) and location (home neighborhood vs. vacation destinations).

²³Similarly, as Appendix Figure A.8 (a) shows, we find that seniors refrain from non-food shopping especially during colder days in comparison to other age groups. However, in terms of cold medicine, we cannot find a difference across different age groups, which suggests that health is an important reason behind shopping trip adjustments during extreme cold.

²⁴Due to specification and level of observation differences, it is somewhat difficult to directly compare, but their main result suggests that a day with extreme heat or cold reduces the 10-day cumulative expenditure by 5.9% and 3.2%, respectively.

using data from the US, finds that indoor stores do not experience a reduction in sales in extreme cold while extreme heat reduces sales, which is consistent with our findings. Literature on the impact of extreme temperatures on production also report a substantial heterogeneity across countries or industries (Graff Zivin and Neidell 2014, Addoum et al. 2020, Somanathan et al. 2021). One important factor that can contextualize these findings is the difference in adaptation capacities. In the next section, we explore the role of potential modifiers for extreme temperatures in the household consumption setting.

4 Moderating Factors to a Temperature Shock

In this section, we explore factors that could moderate the negative impact of temperature shocks on consumption. In particular, given that households are most susceptible to extreme temperatures when they are traveling to shop, we evaluate the effectiveness of three different modes of transportation—passenger cars, ride share services, and public transit—that provide different levels of protection. Practically, we modify equation (1) and fully interact the moderator variable with the entire set of temperature bins. This exercise could not only provide explanations for the small impact documented in Section 3, but also allow us to better understand the distributional implications of extreme temperatures due to difference in adaptation capacity across households.

4.1 Mode of Transportation and Temperature Shock Moderation

Passenger Vehicles. The most powerful weather protection is likely to be provided by passenger cars. The distance from indoor spaces to the parking space is short, waiting time is essentially zero, and travel distance and time are likely to be the shortest as well. Further, modern vehicles are equipped with temperature control systems, which effectively convert travel into an indoor experience.

As detailed in Section 2.2, we merge the Nielsen Consumer Panel dataset with the National Household Transportation Survey using demographic characteristics because vehicle ownership information is not a part of the Nielsen survey questionnaire.

In Figures 4.1 (a)-(b), we compare the effect of daily mean temperatures on the total number of store visits and quantity purchased for households with (blue dots) and without (red dots) passenger vehicles. Specifically, the red dots are the estimated coefficient for each temperature bin while the

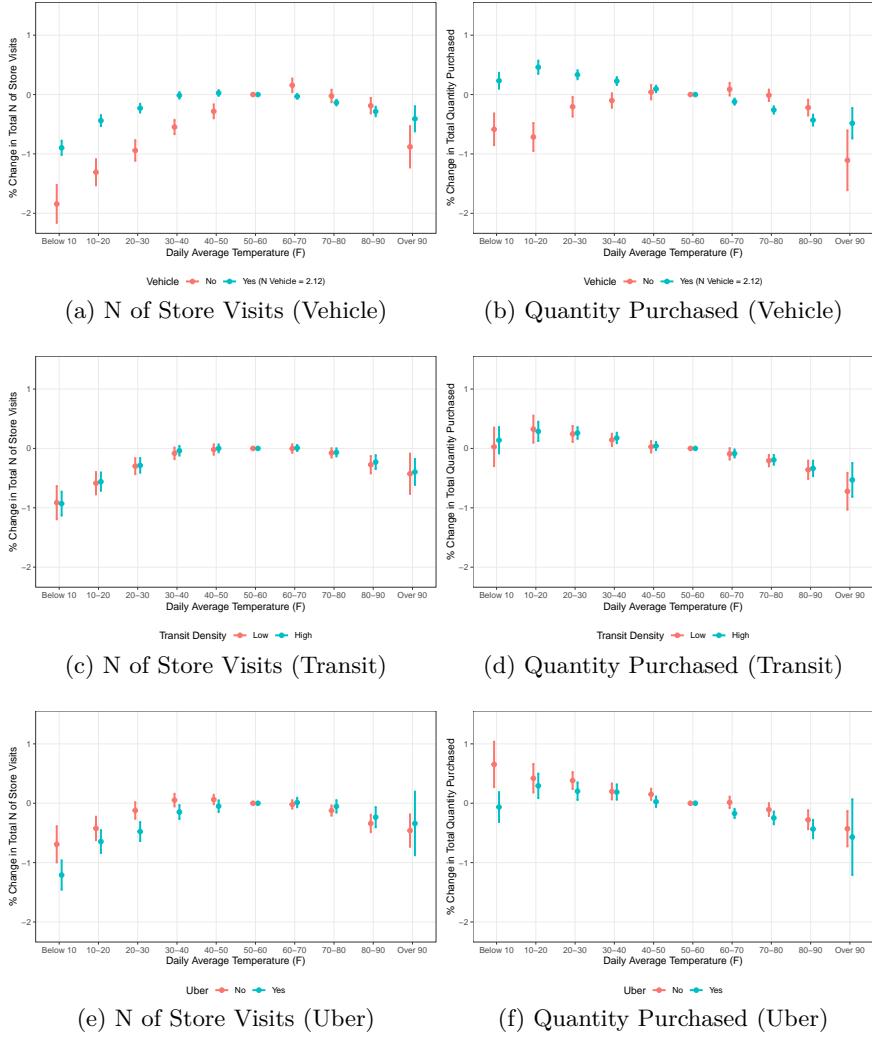


Figure 4.1: Moderating Factors to a Temperature Shock. Figures (a)-(f) show the differential impact of temperature shocks on the total expenditure and total number of store visits for three different modes of transportation. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable. Figures (a)-(b) illustrate the impact of having the mean number of vehicles ($N=2.12$) versus not having a vehicle. Similarly, Figures (c)-(d) illustrate the impact of having the mean number of public transit stops per zip code ($N=97$) versus not having a public transit stop. Figures (e)-(f) show the differential impact depending on Uber availability in the Metro area.

blue dots are the sum of the estimated coefficient for each temperature bin and its interaction term with a vehicle evaluated at the mean number of vehicles per panelist (2.12).²⁵ Standard errors for blue dots are calculated using the delta method.

²⁵Note, in plotting blue dots, we ignore the “level effect” of each modifier because we focus on understanding the moderating effect specific to each temperature bin. For instance, the coefficient for the “N Vehicles” variable in Appendix Table A.7 suggests that a household with the mean number of vehicles (2.12) has 0.35 (or 10%) higher store visits per week than a household without a car *independent of* the temperature level, which is ignored in plotting blue dots.

Figures (a)-(b) suggest that extreme temperatures have a large negative impact on consumption behaviors for a household without a vehicle. For instance, in Figure (a), one additional day with a daily mean temperature over $90^{\circ}F$ (below $10^{\circ}F$) reduces weekly number of store visits by nearly 1% (2%).²⁶ However, having a typical number of vehicles substantially offsets the negative impact. At the mean number of vehicles (2.12), the impact of extreme heat (cold) is reduced by 47% (49%) in comparison to the baseline (e.g., effect of an additional day with temperatures below $10^{\circ}F$ is reduced to nearly 1% from the baseline of 2%). Similarly, Figure (b) shows that the impact of extreme temperatures on the quantity purchased is starkly different. In particular, while a household with an average vehicle ownership has a peak at the $10\text{--}20^{\circ}F$ bin, a household without a vehicle has a large dip (0.8% reduction) at the same temperature bin. This is plausible given that stockpiling capacity is likely to be determined by vehicle ownership.

It is important to note that the vehicle ownership variable that we interacted with the temperature bins is not quasi-experimental, which implies that the vehicle ownership effect we document in Figures 4.1 (a)-(b) might capture the effect of other correlated household characteristics. Given this concern, we check the robustness of our results by adding predictors of vehicle ownership as control variables. Specifically, we interact six matching variables (income, household size, race, density, NHTS survey wave, and Census region), which have been used to connect the Nielsen dataset with the NHTS data with the entire set of temperature bins and include them as fixed effects one at a time. These controls allow us to recover the impact of vehicle ownership that goes beyond income, density, etc., for a given temperature bin.

Appendix Tables A.8 and A.9 report the estimated coefficients from these six different regressions for the total number of store visits and the total quantity purchased. Note, the results are highly stable across different set of fixed effects and are similar to columns (2) and (3) of Appendix Table A.7 (and Figures 4.1 (a)-(b)).

Public transit accessibility. Figures 4.1 (c)-(d) show the moderating effect of public transit by comparing the effect of having the mean number of public transit stops within a zip code ($N=97$) to having zero public transit stops within a zip code on consumption outcomes. Figure (c), which

²⁶ Appendix Table A.7 reports the estimated coefficients and standard errors in original scale for five different outcome variables (total expenditure, total number of store visits, total quantity purchased, expenditure per store visit, and quantity purchased per store visit).

depicts the impact on the number of store visits, shows that the red and blue dots are essentially identical for all temperature bins, which is in striking contrast to Figure 4.1 (a). That is, public transit does not seem to moderate the negative impact of extreme temperatures on store visits at all. Figure (d) shows a similar pattern: while the difference in red versus blue dots for the coldest and the hottest bins suggest a small moderating effect for the quantity purchased, the difference is small and statistically insignificant. Appendix Table A.11 suggests that the impact on additional sets of outcome variables such as total expenditure, average expenditure per store visit, and average quantity purchased are similar to findings in Figures (c)-(d).

Overall, we do not find any moderating effect from having better transit accessibility, presumably because a “transit trip” inevitably involves modes other than just transit (Mohiuddin 2021). That is, to use public transit, trips to and from transit stops are essential. As these “first mile” and “last mile” trips involve exposure to extreme temperatures, households might simply choose to give up their consumption. Combined with Figures 4.1 (a)-(b), this suggests that households resorting to public transit or non-motorized transportation might have a difficult time meeting their needs in the wake of more frequent temperature shocks. Given that those are likely to be low-income households, this adds another layer of a potential distributional consequence of climate change.

Also it is worth noting that, as discussed in detail in Section 2.2, the sample for the transit analysis is limited to zip codes that appear in the National Transit Map (Melendez et al. 2021), which have a lot higher population density than zip codes not included in the map. Due to this sample restriction, we lose about half of our observations, but we believe that the remaining zip codes are a relevant sample for which to study the effect of public transit because sparsely populated areas have only limited transit coverage anyway.

Ride Share Availability. Finally, we explore whether the availability of ride share services could moderate the negative impact of extreme temperatures on consumption behaviors. Practically, we leverage the Uber service launch year information for the 50 largest Metropolitan Statistical Areas (MSAs) in the US from Berger et al. (2018). Limiting our attention to the largest 50 MSAs reduces our sample size by roughly half, but, similar to the public transit analysis, we believe that they are the right sample to explore the effect of ride share service because the service can thrive only in dense urban areas.

We interact the entire set of temperature bins with a dummy variable which takes 1 when an MSA has the Uber service. In Figure 4.1 (e), we find that the number of store visits declines to a larger extent on colder days for places with an Uber service although the magnitude is small and the difference between red and blue dots are statistically insignificant. Similarly, in Figure (f), we find that the quantity purchased is slightly lower in almost all temperature bins for places with an Uber service, although the magnitude is meaningfully large only for the coldest bin. Appendix Table A.10 also shows that the presence of an Uber service does not seem to reduce the negative impact of extreme temperatures on consumption.

These findings suggest that rideshare service availability not only fails to moderate the impact of extreme temperatures on retail consumption but also amplifies the negative impact, especially on colder days. This is surprising given that the ride share service provides a similar level of protection as passenger cars. However, these seem consistent with the ridership patterns found in prior studies. Concerning the first part—namely why the presence of a ridesharing service fails to moderate the impact of extreme temperatures, Shokoohyar et al. (2020) reports that the demand for Uber under extreme weather conditions is higher than usual on weekdays but lower on weekends. This implies that people might use Uber less frequently for non-essential activities. In the shopping context, when we take into account the cost of an Uber service, households might not switch from their status quo mode for a shopping trip (e.g., a non-motorized mode) to an Uber in response to extreme temperatures. From Table 2.1, the average expenditure amount per store visit is roughly \$34, and spending extra money on ride share services would make shopping substantially more expensive. Shokoohyar et al. (2020) shows that an average fare per mile of travel is \$2.25. If households travel 2 miles both ways, the transportation cost can constitute up to 26% of the shopping cost.

Concerning the second part—namely, why the presence of an Uber service exacerbates the negative impact, Gorback (2022) finds that an Uber service increases demand for restaurant services due to improved accessibility, which might explain why demand for consumption decreases after an Uber launch, especially on colder days. Consistent with this, Appendix Figure A.11 shows that Uber availability has a differential impact depending on product categories. In particular, we find that the demand for storable food items decreases in every temperature bin—with the largest and most statistically significant differential impact in the coldest temperature bin. In contrast, for non-food items, we cannot reject the null for the impact of Uber availability.

4.2 Alternative Moderators

The discussion so far focuses on the role of transportation, but in theory there are other moderating or counterbalancing channels as well. In this section, we explore the role of interchannel substitution and price adjustments from retailers.

Interchannel Substitution While we cannot rule out the possibility that households switch to online shops when the weather is unpleasant, we believe that such an interchannel substitution plays little role in our context. First, online shopping is not a perfect substitute for brick-and-mortar shopping, especially in the earlier years of our sample period. Most online shops have several upfront fixed costs such as shipping fees, minimum purchase threshold, or membership fees, which makes online shopping expensive. Further, households have to wait for a long time to have their product be delivered. For instance, the average delivery time for Amazon, which is one of the fastest in the industry, was 8 days in 2005, 5 days in 2010, and became 2 days only in 2015 (McKinsey and Company 2020). This means that unless a temperature shock persists for an extended period, postponing shopping trips for a couple of days could be a simpler solution.

Consistent with this, we do not find that the impact of extreme temperatures on consumption activities has meaningfully changed over time. In Appendix Table A.12, we report the estimated coefficient of equation (1) for three different sample periods 2004-2008, 2009-2014, and 2015-2019 for the total number of store visits (columns (1)-(3)) and the quantity of non-food items purchased (columns (4)-(6)). Columns (1)-(3) do not seem to reject the null: while the negative impact of extreme cold (heat) on store visits became larger (smaller) over time, none of the differences are statistically significant. In columns (4)-(6), we zoom into non-food items, which are more online-shopping friendly. Interestingly, the impact of extreme temperatures is by and large stable over time for the product group, which again rules out a strong interchannel substitution.

Second, our data show that the majority of panelists do not engage in online shopping at all, which rules out frequent interchannel substitution. Specifically, for 82% of panelists, online shopping constitutes less than 1% of their annual expenditure while only 7% of panelists spend more than 5% on online channels. This suggests that the majority of panelists almost completely rely on brick-and-mortar shops. Similarly, Wheat et al. (2021) also find that households' online shopping habits are persistent, suggesting that households are more likely to switch and stick to online shopping rather

than switching between different online and brick-and-mortar stores. Consistent with this, in Appendix Table A.13, we find that the impact of extreme temperatures on weekly online expenditure is a small negative, if anything. Similarly, Lai et al. (2022) and Roth Tran (2022) find that extreme temperatures or rainfall has little impact on online shopping.

Lastly, especially for many low-income households, online shopping might not be an accessible option. Connolly and Stavins (2015) find that cash, prepaid cards, and money orders are the most popular payment type portfolios among the lowest income groups. Also, lowest-income consumers used cash about twice as often as the highest-income consumers. These differences in payment methods make it challenging to make purchases online in the first place.²⁷

Price Change. We also explore the impact of extreme temperatures on potential price change because of its potential counterbalancing effect. For instance, retailers might engage in promotions in response to lower demand when the temperature is very high or low.

For this exercise, we construct a store-level price index using the Nielsen Retail Scanner Dataset following Leung (2021) for the 2006–2019 period. We retain 17,030 stores that were observed with positive sales throughout the entire sample period from 2007 to 2019, and thus the index is not affected by store entry or exit.

In Appendix Table A.14, we report the impact of temperature shock on retail prices. The dependent variable is the log of price index. In column (1), we estimate the effect using the quarterly price index. As the data frequency is quarterly, we adjust temporal fixed effects from equation (1) accordingly and include county by quarter and year by quarter fixed effects. Also, we include the store fixed effect to control for store-specific unobserved characteristics. The estimated coefficients suggest that retailers do not seem to aggressively adjust their prices in response to lower demand induced by extreme temperatures. To see this, take the coefficient from the extreme heat, which is the largest in magnitude. It suggests that being exposed to one additional day of extreme heat reduces the quarterly retail price by 0.037%. This number is over an order of magnitude smaller than the response in quantity purchased, which is a 0.5–0.8% reduction depending on the time frame (Figure 3.1 (c) and Figure 3.2 (f)). No meaningful price change in response to demand shock induced by extreme temperatures is consistent with Gagnon and López-Salido (2020), which finds no price change during

²⁷However, we do note that the fraction of households substituting to the online channel in response to extreme temperatures might have increased in recent years, especially after the COVID pandemic.

snowstorms despite a demand spike.

In column (2), we repeat the same exercise using the annualized price index to further explore the nature of the price change. Again, accounting for data frequency, we use year and county fixed effects instead of year by quarter and county by quarter fixed effects. The estimated coefficients in column (2) are smaller than column (1), which suggests that the price adjustment appearing in column (1), if any, is likely to be temporary, a finding consistent with Gagnon and López-Salido (2020). When we compare the estimates in column (2) with the average annual inflation rate of 2.2% over the sample period, the magnitude is about 1% of annual price change (-0.029/2.2).²⁸

In columns (3) and (4), we modify column (1) to account for recent findings that most US chains charge nearly uniform prices across stores, despite differences in local market conditions (DellaVigna and Gentzkow 2019). A practical implication is that most drug and merchandise stores, which are dominated by national chains, are much less likely to be responsive to local shocks than grocery stores, which are more likely to be located in only a few states (Leung 2021). We incorporate these findings in two different ways. In column (3), we limit our attention to grocery stores and repeat the same exercise as in column (1) following Leung (2021) and Leung and Seo (2023). Again, we find a very similar result to the previous two columns, which suggests that local temperature shocks do not meaningfully affect local prices even for grocery stores.

In column (4), we estimate the impact of temperature based on chain level exposure following Handbury and Moshary (2020). Given uniform pricing, national chains are not likely to change store level prices in response to local shocks. Do they change in response to a chain-level shock? To test this, we calculate chain-level exposure by taking the weighted average of county-level temperature exposure while using the revenue of each county as a weight. The estimated magnitude is similar to columns (1)-(3) and we again find a close to null effect from temperature exposure on prices. Taken together, retailers do not seem to change their prices in response to potential demand shock from extreme temperatures. These findings are consistent with earlier works that found a small change in retail prices despite a large change in quantities sold (Gagnon and López-Salido 2020).

²⁸The value of a dollar in 2004 is equivalent to \$1.39 in 2019, which suggests an annualized inflation rate of 2.2%. The calculation is based on the CPI Inflation Calculator at https://www.bls.gov/data/inflation_calculator.htm, accessed on May 24, 2023. The CPI inflation calculator uses the Consumer Price Index for All Urban Consumers (CPI-U) U.S. city average series for all items, not seasonally adjusted.

5 Conclusion

Climate scientists predict that extreme temperature conditions are likely to become more frequent in the future as climate change intensifies. While the prior literature has extensively studied the impact of heat on the production side of the economy, this paper studies how extreme temperatures affect household retail consumption. Given that retail consumption is an important component of household welfare, our estimates extend our understanding of the welfare cost of climate change.

Using micro shopping data, we find a statistically significant but small (up to about 1%) reduction in the number of store visits due to extreme temperatures. The impact on the number of quantity consumed, however, is moderated by stockpiling behavior, especially during extreme cold. By investigating the dynamic effect, we show that while the cumulative impact of extreme cold on the quantity of consumption is null, extreme heat causes a small (0.5%) but persistent decline in consumption levels. Given the large negative impact on human behavior and economic performance reported in earlier studies, the small effect we find is somewhat surprising. We explore potential explanations by estimating the impact of moderating factors. We find that passenger cars dramatically reduce the negative impact of extreme temperatures on consumption behaviors, but do not find a similar effect for ride share services or public transit. We rule out alternative moderating or counterbalancing factors such as interchannel substitution to online shopping and price adjustment by retailers. These findings suggest that the welfare cost of extreme temperature in the context of retail shopping—albeit small—may be concentrated on disadvantaged households who mainly rely on public transit.

References

- Addoum, J. M., D. T. Ng, and A. Ortiz-Bobea. 2020. Temperature Shocks and Establishment Sales. *The Review of Financial Studies* 33:1331–1366.
- Attanasio, O. P., and L. Pistaferri. 2016. [Consumption Inequality](#). *Journal of Economic Perspectives* 30:3–28.
- Barreca, A., K. Clay, O. Deschenes, M. Greenstone, and J. S. Shapiro. 2016. [Adapting to Climate Change: The Remarkable Decline in the US Temperature-Mortality Relationship over the Twentieth Century](#). *Journal of Political Economy* 124:105–159.
- Barwick, P. J., D. Donaldson, S. Li, Y. Lin, and D. Rao. 2022. [Improved Transportation Networks Facilitate Adaptation to Pollution and Temperature Extremes](#). NBER Working Paper w30462.
- Berger, T., C. Chen, and C. B. Frey. 2018. [Drivers of disruption? Estimating the Uber effect](#). *European Economic Review* 110:197–210.
- Bloesch, J., and F. Gourio. 2015. The effect of winter weather on U.S. Economic activity. *Economic Perspectives* 39.
- Blue Cart. 2022. [Restaurant Seasonality](#).
- Boustan, L. P., M. E. Kahn, and P. W. Rhode. 2012. [Moving to Higher Ground: Migration Response to Natural Disasters in the Early Twentieth Century](#). *American Economic Review* 102:238–244.
- Buchheim, L., and T. Kolaska. 2017. [Weather and the Psychology of Purchasing Outdoor Movie Tickets](#). *Management Science* 63:3718–3738.
- Bureau of Labor Statistics. 2020, September. CONSUMER EXPENDITURES - 2019.
- Burke, M., and K. Emerick. 2016. [Adaptation to Climate Change: Evidence from US Agriculture](#). *American Economic Journal: Economic Policy* 8:106–140.
- Burke, M., S. M. Hsiang, and E. Miguel. 2015a. [Climate and Conflict](#). *Annual Review of Economics* 7:577–617.
- Burke, M., S. M. Hsiang, and E. Miguel. 2015b. [Global non-linear effect of temperature on economic production](#). *Nature* 527:235–239.
- Burke, M., and V. Tanutama. 2019. [Climatic Constraints on Aggregate Economic Output](#). Page w25779. National Bureau of Economic Research, Cambridge, MA.
- Busse, M. R., D. G. Pope, J. C. Pope, and J. Silva-Risso. 2015. [The Psychological Effect of Weather on Car Purchases*](#). *The Quarterly Journal of Economics* 130:371–414.
- Census Bureau. 2022. [Quarterly E-Commerce Report \(Time Series\)](#).

- Chen, S., and M. Ravallion. 2010. THE DEVELOPING WORLD IS POORER THAN WE THOUGHT, BUT NO LESS SUCCESSFUL IN THE FIGHT AGAINST POVERTY. QUARTERLY JOURNAL OF ECONOMICS 125:1577–1625.
- Cohen, D. T., G. W. Hatchard, and S. G. Wilson. 2015. Population Trends in Incorporated Places: 2000 to 2013. US Census Bureau.
- Cohen, J., L. Agel, M. Barlow, C. I. Garfinkel, and I. White. 2021. [Linking Arctic variability and change with extreme winter weather in the United States](#). Science 373:1116–1121.
- Conlin, M., T. O'Donoghue, and T. J. Vogelsang. 2007. [Projection Bias in Catalog Orders](#). American Economic Review 97:1217–1249.
- Connolly, S., and J. Stavins. 2015. Payment Instrument Adoption and Use in the United States, 2009–2013, by Consumers' Demographic Characteristics. Page 51. Research {Data} {Reports}, Federal Reserve Bank of Boston.
- Deaton, A., and S. Zaidi. 2002. Guidelines for Constructing Consumption Aggregates For Welfare Analysis. World Bank Publications 135.
- Dell, M., B. F. Jones, and B. A. Olken. 2012. [Temperature Shocks and Economic Growth: Evidence from the Last Half Century](#). American Economic Journal: Macroeconomics 4:66–95.
- Dell, M., B. F. Jones, and B. A. Olken. 2014. [What Do We Learn from the Weather? The New Climate-Economy Literature](#). Journal of Economic Literature 52:740–798.
- DellaVigna, S., and M. Gentzkow. 2019. [Uniform Pricing in U.S. Retail Chains*](#). The Quarterly Journal of Economics 134:2011–2084.
- Deschenes, O., and E. Moretti. 2009. EXTREME WEATHER EVENTS, MORTALITY, AND MIGRATION. THE REVIEW OF ECONOMICS AND STATISTICS 91:659–681.
- Deschênes, O., and M. Greenstone. 2007. [The Economic Impacts of Climate Change: Evidence from Agricultural Output and Random Fluctuations in Weather](#). The American Economic Review 97:354–385.
- Doremus, J. M., I. Jacqz, and S. Johnston. 2022. [Sweating the energy bill: Extreme weather, poor households, and the energy spending gap](#). Journal of Environmental Economics and Management 112:102609.
- Fan, Y., J. Palacios, M. Arcaya, R. Luo, and S. Zheng. 2021. [Health perception and commuting choice: A survey experiment measuring behavioral trade-offs between physical activity benefits and pollution exposure risks](#). Environmental Research Letters 16:054026.
- Fankhauser, S. 2017. Adaptation to Climate Change. Annual Review of Resource Economics 9:209–30.
- Finger, R., W. Hediger, and S. Schmid. 2011. [Irrigation as adaptation strategy to climate change—a biophysical and economic appraisal for Swiss maize production](#). Climatic Change 105:509–528.

- Gagnon, E., and D. López-Salido. 2020. [Small Price Responses to Large Demand Shocks](#). Journal of the European Economic Association 18:792–828.
- Garg, T., M. Jagnani, and V. Taraz. 2020. [Temperature and Human Capital in India](#). Journal of the Association of Environmental and Resource Economists 7:1113–1150.
- Gorback, C. 2022. Ridesharing and the Redistribution of Economic Activity. Working Paper:79.
- Graff Zivin, J., and M. Neidell. 2014. Temperature and the Allocation of Time: Implications for Climate Change. Journal of Labor Economics 32:1–26.
- Han, L., S. Heblitch, C. Timmins, and Y. Zylberberg. 2021. Cool Cities: The Value of Urban Trees:41.
- Handbury, J., and S. Moshary. 2020. School Food Policy Affects Everyone: Retail Responses to the National School Lunch Program:40.
- He, P., P. Liu, Y. Qiu, and L. Liu. 2022. [The weather affects air conditioner purchases to fill the energy efficiency gap](#). Nature Communications 13:5772.
- Hsiang, S. 2016. [Climate Econometrics](#). Annual Review of Resource Economics 8:43–75.
- Hsiang, S. M., and D. Narita. 2012. ADAPTATION TO CYCLONE RISK: EVIDENCE FROM THE GLOBAL CROSS-SECTION. Climate Change Economics 3:28.
- Hsiang, S., R. Kopp, A. Jina, J. Rising, M. Delgado, S. Mohan, D. J. Rasmussen, R. Muir-Wood, P. Wilson, M. Oppenheimer, K. Larsen, and T. Houser. 2017. [Estimating economic damage from climate change in the United States](#). Science 356:1362–1369.
- Hsiang, S., P. Oliva, and R. Walker. 2019. [The Distribution of Environmental Damages](#). Review of Environmental Economics and Policy 13:83–103.
- IPCC. 2021. AR6 Climate Change 2021: The Physical Science Basis.
- Kiesnoski, K. 2019. [Here's where Americans will vacation this summer and what they'll spend](#). CNBC.
- Lai, W., S. Li, Y. Liu, and P. Jia Barwick. 2022. [Adaptation mitigates the negative effect of temperature shocks on household consumption](#). Nature Human Behaviour 6:837–846.
- Lee, S. 2021. [Adapting to Natural Disasters through Better Information: Evidence from the Home Seller Disclosure Requirement](#). MIT Center for Real Estate Research Paper.
- Leung, J. H. 2021. Minimum Wage and Real Wage Inequality: Evidence from Pass-Through to Retail Prices. Review of Economics and Statistics 103:754–769.
- Leung, J. H., and H. K. Seo. 2023. [How do government transfer payments affect retail prices and welfare? Evidence from SNAP](#). Journal of Public Economics 217:104760.
- Li, F. W., Y. Lin, Z. Jin, and Z. Zhang. 2020. [Do Firms Adapt to Climate Change? Evidence from Establishment-Level Data](#). SSRN Electronic Journal.

- McKinsey and Company. 2020, January. Future of Retail Operations: Winning in a Digital Era.
- Melendez, R., M. Li, A. Khan, I. Gomez-Lopez, P. Clarke, and M. Chenoweth. 2021, January. National Neighborhood Data Archive (NaNDA): Public Transit Stops by ZIP Code Tabulation Area, United States, 2016-2018.
- Moellering, D. R., and D. L. Smith. 2012. Ambient Temperature and Obesity. Current Obesity Reports 1:26–34.
- Mohiuddin, H. 2021. Planning for the First and Last Mile: A Review of Practices at Selected Transit Agencies in the United States. Sustainability 13:2222.
- NASA. 2020, January. NASA, NOAA Analyses Reveal 2019 Second Warmest Year on Record. Text.
- Pankratz, N. M. C., and C. Schiller. 2019. Climate Change and Adaptation in Global Supply-Chain Networks. SSRN Electronic Journal.
- Park, J., N. M. C. Pankratz, and A. Behrer. 2021. Temperature, Workplace Safety, and Labor Market Inequality. SSRN Electronic Journal.
- Park, R. J., J. Goodman, M. Hurwitz, and J. Smith. 2020. Heat and Learning. American Economic Journal: Economic Policy 12:306–339.
- Petty, M. T. 1963. Weather and Consumer Sales. Bulletin of the American Meteorological Society 44:68–71.
- Rind, B. 1996. Effect of Beliefs About Weather Conditions on Tipping. Journal of Applied Social Psychology 26:137–147.
- Roth Tran, B. 2022. Sellin' in the Rain: Adaptation to Weather and Climate in the Retail Sector. Technical Report. Federal Reserve Bank of San Francisco Working Paper.:1–34.
- Shokoohyar, S., A. Sobhani, and A. Sobhani. 2020. Impacts of trip characteristics and weather condition on ride-sourcing network: Evidence from Uber and Lyft. Research in Transportation Economics 80:100820.
- Somanathan, E., R. Somanathan, A. Sudarshan, and M. Tewari. 2021. The Impact of Temperature on Productivity and Labor Supply: Evidence from Indian Manufacturing. Journal of Political Economy 129:1797–1827.
- Spence, C. 2021. Explaining seasonal patterns of food consumption. International Journal of Gastronomy and Food Science 24:100332.
- Starr-McCluer, M. 2000. The Effects of Weather on Retail Sales. SSRN Electronic Journal.
- Steele, A. T. 1951. Weather's Effect on the Sales of a Department Store. Journal of Marketing 15:436–443.
- Tian, X., S. Cao, and Y. Song. 2021. The impact of weather on consumer behavior and retail performance: Evidence from a convenience store chain in China. Journal of Retailing and Consumer Services 62:102583.

US Census Bureau. 2023. [U.S. Census Bureau QuickFacts: United States](#).

Wheat, C., J. Duguid, L. Relihan, and B. Kim. 2021. [The COVID Shock to Online Retail: The Persistence of New Online Shopping Habits and Implications for the Future of Cities](#). SSRN Electronic Journal.

A Additional Tables and Figures

Table A.1: Predictors of Vehicle Ownership

	(1)
Constant	5.519*** (1.341)
Race:Other	0.1529*** (0.0268)
Race:White	0.3148*** (0.0208)
Pop. Per Square Mile	-0.0406*** (0.0028)
Household Size	0.2733*** (0.0070)
Household Income (in \$1,000)	0.0070*** (0.0002)
Midwest	0.1937*** (0.0325)
South	0.1378*** (0.0337)
West	0.2376*** (0.0316)
Year	-0.0025*** (0.0007)
Observations	349,660

Note:

Column (1) shows the correlation between household demographic characteristics and the number of vehicles using National Household Transportation Survey of 2001, 2009, and 2017. The dependent variable is number of vehicles. Regressions are weighted by the National Household Transportation Survey to represent the entire US population. Standard errors are clustered on state.

[Back to Section 2.2.](#)

Table A.2: Zip codes Characteristics by Transit Information Availability

Transit Info	N zip codes	Population Density	Total Population	N Panelist-Year
Missing	16,694	622	138,744,437	456,796
Not Missing	6,421	4,442	162,747,162	460,896

Note:

This table shows the characteristics of zip codes that appear at least once in the Nielsen consumer panel dataset (as panelist's residency zip code) with missing and non-missing public transit information. A zip code has missing transit information when a zip code is not covered by the National Transit Map. Population density comes from the zipcodeR package, which draws from the 2010 decennial census. For total population, we use American Community Survey when available (after 2011) and the 2010 decennial census in other cases. The last column shows the number of unique panelists by year that belong to each group (missing versus non-missing zip codes).

Back to Section [2.2](#).

Table A.3: Extreme Temperatures and Household Weekly Consumption

	(1)	(2)	(3)	(4)	(5)
N of Days Below 10F	0.0304 (0.0633)	-0.0300*** (0.0020)	0.0409*** (0.0124)	0.2659*** (0.0231)	0.0771*** (0.0050)
N of Days 10-20F	0.2052*** (0.0509)	-0.0152*** (0.0016)	0.0763*** (0.0103)	0.2060*** (0.0196)	0.0584*** (0.0041)
N of Days 20-30F	0.1459*** (0.0355)	-0.0082*** (0.0013)	0.0566*** (0.0069)	0.1046*** (0.0140)	0.0357*** (0.0030)
N of Days 30-40F	0.1071*** (0.0290)	-0.0008 (0.0009)	0.0393*** (0.0059)	0.0133 (0.0109)	0.0110*** (0.0023)
N of Days 40-50F	0.0667*** (0.0239)	0.0007 (0.0008)	0.0167*** (0.0048)	-0.0012 (0.0110)	0.0018 (0.0021)
N of Days 60-70F	-0.0553** (0.0236)	-0.0009 (0.0007)	-0.0208*** (0.0046)	-0.0130 (0.0094)	-0.0071*** (0.0022)
N of Days 70-80F	-0.1540*** (0.0280)	-0.0045*** (0.0008)	-0.0452*** (0.0056)	-0.0189** (0.0091)	-0.0085*** (0.0023)
N of Days 80-90F	-0.2793*** (0.0430)	-0.0095*** (0.0014)	-0.0762*** (0.0083)	0.0035 (0.0134)	-0.0054* (0.0032)
N of Days Above 90F	-0.3766*** (0.1313)	-0.0138*** (0.0036)	-0.0874*** (0.0238)	0.0041 (0.0475)	-0.0037 (0.0107)
Precipitation	-0.0008 (0.0012)	-0.0004*** (3.84e-5)	0.0007*** (0.0002)	0.0028*** (0.0005)	0.0010*** (0.0001)
Precipitation ²	-4.3e-5*** (6.51e-6)	-1.38e-6*** (1.85e-7)	-1.18e-5*** (1.33e-6)	1.21e-6 (2.42e-6)	-1.2e-6** (5.64e-7)
Dep.Var	Expenditure	N Visits	Quantity	Avg Exp	Avg Quantity
Mean. Dep.Var	84.2	3.3	17.8	33.9	7.4
Fixed-Effects:					
Year × Month FE	Yes	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes
Income Group FE	Yes	Yes	Yes	Yes	Yes
Household FE	Yes	Yes	Yes	Yes	Yes
Observations	47,921,631	47,921,631	47,921,631	37,023,909	37,023,909

Note:

Coefficients are estimated based on equation (1) in original scale. The mean dependent variable is averaged over the entire households over the entire sample years and is used to calculate the percentage changes as in Figure 3.1. The average expenditure in column (4) is total expenditure divided by the total number of visits only for the weeks with non-zero store visits. Similarly, the average quantity purchased in column (5) is total quantity purchased divided by the total number of visits only for weeks with non-zero store visits. Regressions are weighted by the Nielsen Consumer Panel projection factor to project the estimates for the entire US population. Standard errors are clustered on county.

Back to Section 3.1.

Table A.4: Extreme Temperatures and Household Weekly Consumption (by Product Type)

	(1)	(2)	(3)	(4)	(5)	(6)
N of Days Below 10F	-0.0133*** (0.0043)	0.2046*** (0.0387)	-0.1608*** (0.0314)	-0.0026** (0.0011)	0.0673*** (0.0095)	-0.0238*** (0.0034)
N of Days 10-20F	-0.0029 (0.0039)	0.2948*** (0.0316)	-0.0867*** (0.0255)	0.0003 (0.0009)	0.0869*** (0.0080)	-0.0109*** (0.0027)
N of Days 20-30F	-0.0017 (0.0030)	0.1907*** (0.0216)	-0.0431** (0.0191)	0.0003 (0.0006)	0.0632*** (0.0053)	-0.0069*** (0.0018)
N of Days 30-40F	-0.0026 (0.0022)	0.1224*** (0.0185)	-0.0128 (0.0149)	2.21e-5 (0.0005)	0.0414*** (0.0047)	-0.0021 (0.0014)
N of Days 40-50F	-0.0037* (0.0022)	0.0613*** (0.0145)	0.0091 (0.0124)	-0.0003 (0.0005)	0.0169*** (0.0037)	0.0002 (0.0013)
N of Days 60-70F	0.0017 (0.0021)	-0.0615*** (0.0152)	0.0045 (0.0117)	0.0001 (0.0005)	-0.0213*** (0.0037)	0.0004 (0.0012)
N of Days 70-80F	0.0019 (0.0021)	-0.1273*** (0.0175)	-0.0286** (0.0136)	-0.0002 (0.0005)	-0.0410*** (0.0043)	-0.0040*** (0.0014)
N of Days 80-90F	-0.0016 (0.0032)	-0.2056*** (0.0261)	-0.0722*** (0.0200)	-0.0009 (0.0007)	-0.0638*** (0.0062)	-0.0115*** (0.0022)
N of Days Above 90F	0.0030 (0.0101)	-0.2466*** (0.0714)	-0.1330** (0.0648)	-6.89e-5 (0.0023)	-0.0670*** (0.0172)	-0.0203*** (0.0063)
Precipitation	-0.0002 (0.0001)	0.0018** (0.0008)	-0.0024*** (0.0006)	3.34e-5 (2.66e-5)	0.0010*** (0.0002)	-0.0003*** (6.31e-5)
Precipitation ²	-2.73e-6*** (4.61e-7)	-2.9e-5*** (4.42e-6)	-1.12e-5*** (2.7e-6)	-9.93e-7*** (1.41e-7)	-9.01e-6*** (1.1e-6)	-1.79e-6*** (2.96e-7)
Product Outcome	Perishable Expenditure	Storable Expenditure	Non-Food Expenditure	Perishable Expenditure	Storable Quantity	Non-Food Quantity
Mean. Dep.Var	29.8	4.4	50	3.6	1.2	13
Fixed-Effects:						
Year × Month FE	Yes	Yes	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Income Group FE	Yes	Yes	Yes	Yes	Yes	Yes
Household FE	Yes	Yes	Yes	Yes	Yes	Yes
Observations	47,921,631	47,921,631	47,921,631	47,921,631	47,921,631	47,921,631

Note:

Coefficients are estimated based on equation (1) for three mutually exclusive but collectively exhaustive product types (perishable food, storable food, and non-food) for two different outcomes (total expenditure and total quantity purchased) in original scale. The mean dependent variable is averaged over the entire households over the entire sample years and is used to calculate the percentage changes as in Figure 3.1 (f). Regressions are weighted by the Nielsen Consumer Panel projection factor to project the estimates for the entire US population. Standard errors are clustered on county.

Back to Section 3.1.

Table A.5: Extreme Temperatures and Household Weekly Consumption (Linear Time Trend)

	(1)	(2)	(3)	(4)	(5)
N of Days Below 10F	0.0471 (0.0608)	-0.0284*** (0.0019)	0.0493*** (0.0117)	0.2471*** (0.0213)	0.0742*** (0.0048)
N of Days 10-20F	0.1889*** (0.0488)	-0.0144*** (0.0016)	0.0684*** (0.0098)	0.1742*** (0.0184)	0.0501*** (0.0040)
N of Days 20-30F	0.0955*** (0.0336)	-0.0087*** (0.0012)	0.0486*** (0.0064)	0.0762*** (0.0132)	0.0311*** (0.0029)
N of Days 30-40F	0.0630** (0.0280)	-5.9e-5 (0.0009)	0.0367*** (0.0057)	-0.0191* (0.0104)	0.0066*** (0.0022)
N of Days 40-50F	0.0320 (0.0244)	0.0009 (0.0008)	0.0138*** (0.0048)	-0.0191* (0.0102)	-0.0006 (0.0021)
N of Days 60-70F	-0.0760*** (0.0233)	-0.0012* (0.0007)	-0.0242*** (0.0047)	-0.0130 (0.0086)	-0.0066*** (0.0020)
N of Days 70-80F	-0.1617*** (0.0279)	-0.0025*** (0.0008)	-0.0399*** (0.0056)	-0.0345*** (0.0091)	-0.0095*** (0.0022)
N of Days 80-90F	-0.3530*** (0.0399)	-0.0080*** (0.0013)	-0.0745*** (0.0080)	-0.0362*** (0.0128)	-0.0068** (0.0031)
N of Days Above 90F	-0.4828*** (0.1308)	-0.0192*** (0.0047)	-0.1029*** (0.0248)	-0.0048 (0.0452)	-0.0013 (0.0102)
Precipitation	-0.0030** (0.0012)	-0.0004*** (3.77e-5)	0.0007*** (0.0002)	0.0018*** (0.0004)	0.0010*** (0.0001)
Precipitation ²	-4.03e-5*** (6.02e-6)	-1.53e-6*** (2.32e-7)	-1.17e-5*** (1.38e-6)	3.51e-6 (2.19e-6)	-9.28e-7 (5.97e-7)
Dep.Var	Expenditure	N Visits	Quantity	Avg Exp	Avg Quantity
Mean. Dep.Var	84.2	3.3	17.8	33.9	7.4
Fixed-Effects:					
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes
Income Group FE	Yes	Yes	Yes	Yes	Yes
County FE	Yes	Yes	Yes	Yes	Yes
Household FE	Yes	Yes	Yes	Yes	Yes
Varying Slopes:					
Year (County)	Yes	Yes	Yes	Yes	Yes
Observations	47,921,631	47,921,631	47,921,631	37,023,909	37,023,909

Note:

This table presents estimated coefficients from a modified version of equation (1) that controls for county-specific linear time trend. The coefficients are in their original scale. The mean dependent variable is averaged over the entire set of household over the entire sample years. The average expenditure in column (4) is total expenditure divided by the total number of visits only for the weeks with non-zero store visits. Similarly, the average quantity purchased in column (5) is total quantity purchased divided by the total number of visits only for the weeks with non-zero store visits. Regressions are weighted by the Nielsen Consumer Panel projection factor to project the estimates for the entire US population. Standard errors are clustered on county.

Back to Section 3.1.

Table A.6: Extreme Temperatures and Household Weekly Consumption (Poisson Regression)

	(1)	(2)	(3)	(4)	(5)
N of Days Below 10F	0.0004 (0.0008)	-0.0095*** (0.0006)	0.0025*** (0.0007)	0.0077*** (0.0006)	0.0099*** (0.0006)
N of Days 10-20F	0.0025*** (0.0006)	-0.0048*** (0.0005)	0.0043*** (0.0006)	0.0060*** (0.0006)	0.0076*** (0.0005)
N of Days 20-30F	0.0018*** (0.0004)	-0.0026*** (0.0004)	0.0033*** (0.0004)	0.0031*** (0.0004)	0.0047*** (0.0004)
N of Days 30-40F	0.0013*** (0.0003)	-0.0003 (0.0003)	0.0023*** (0.0003)	0.0004 (0.0003)	0.0015*** (0.0003)
N of Days 40-50F	0.0008*** (0.0003)	0.0002 (0.0003)	0.0010*** (0.0003)	-4.82e-5 (0.0003)	0.0002 (0.0003)
N of Days 60-70F	-0.0007** (0.0003)	-0.0003 (0.0002)	-0.0012*** (0.0003)	-0.0004 (0.0003)	-0.0009*** (0.0003)
N of Days 70-80F	-0.0019*** (0.0003)	-0.0014*** (0.0003)	-0.0026*** (0.0003)	-0.0005** (0.0003)	-0.0011*** (0.0003)
N of Days 80-90F	-0.0036*** (0.0005)	-0.0030*** (0.0004)	-0.0045*** (0.0005)	0.0001 (0.0004)	-0.0007* (0.0004)
N of Days Above 90F	-0.0047*** (0.0016)	-0.0046*** (0.0012)	-0.0051*** (0.0014)	0.0001 (0.0013)	-0.0004 (0.0014)
Precipitation	3.13e-6 (1.62e-5)	-0.0001*** (1.37e-5)	5.99e-5*** (1.51e-5)	8.06e-5*** (1.36e-5)	0.0001*** (1.39e-5)
Precipitation ²	-6.7e-7*** (8.94e-8)	-6.12e-7*** (6.84e-8)	-8.38e-7*** (8.41e-8)	3.09e-8 (6.97e-8)	-1.71e-7** (7.15e-8)
Dep.Var	Expenditure	N Visits	Quantity	Avg Exp	Avg Quantity
Fixed-Effects:					
Year × Month FE	Yes	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes
Income Group FE	Yes	Yes	Yes	Yes	Yes
Household FE	Yes	Yes	Yes	Yes	Yes
Observations	47,920,067	47,920,067	47,920,067	37,023,909	37,023,909

Note:

This table presents estimated coefficients from a Poisson regression version of equation (1). The average expenditure in column (4) is the total expenditure divided by the total number of visits only for the weeks with non-zero store visits. Similarly, the average quantity purchased in column (5) is total quantity purchased divided by the total number of visits only for the weeks with non-zero store visits. Regressions are weighted by the Nielsen Consumer Panel projection factor to project the estimates for the entire US population. Standard errors are clustered on county.

Back to Section 3.1.

Table A.7: The Impact of Extreme Temperatures on Consumption Behaviors by Vehicle Ownership

	(1)	(2)	(3)	(4)	(5)
N of Vehicles	7.619*** (0.3023)	0.1642*** (0.0112)	1.536*** (0.0574)	1.980*** (0.1274)	0.3861*** (0.0267)
Precipitation	-0.0008 (0.0012)	-0.0004*** (3.84e-5)	0.0007*** (0.0002)	0.0028*** (0.0005)	0.0010*** (0.0001)
Precipitation ²	-4.3e-5*** (6.49e-6)	-1.38e-6*** (1.85e-7)	-1.18e-5*** (1.32e-6)	1.21e-6 (2.42e-6)	-1.2e-6** (5.66e-7)
N of Days Below 10F	-0.5619*** (0.1259)	-0.0612*** (0.0054)	-0.1039*** (0.0242)	0.2498*** (0.0469)	0.0737*** (0.0110)
N of Days 10-20F	-0.7184*** (0.1063)	-0.0435*** (0.0037)	-0.1271*** (0.0214)	0.1956*** (0.0394)	0.0603*** (0.0083)
N of Days 20-30F	-0.2700*** (0.0740)	-0.0313*** (0.0029)	-0.0367** (0.0151)	0.2054*** (0.0280)	0.0522*** (0.0059)
N of Days 30-40F	-0.2008*** (0.0554)	-0.0182*** (0.0020)	-0.0180 (0.0110)	0.1379*** (0.0223)	0.0375*** (0.0046)
N of Days 70-80F	0.0637 (0.0414)	-0.0008 (0.0018)	-0.0022 (0.0087)	-0.0215 (0.0179)	-0.0052 (0.0045)
N of Days 80-90F	-0.0105 (0.0597)	-0.0062*** (0.0022)	-0.0391*** (0.0121)	-0.0048 (0.0234)	-0.0050 (0.0054)
N of Days Above 90F	-0.6810*** (0.2459)	-0.0293*** (0.0059)	-0.1965*** (0.0456)	0.0155 (0.0621)	-0.0244** (0.0121)
N of Vehicles × N of Days Below 10F	0.2810*** (0.0610)	0.0148*** (0.0022)	0.0685*** (0.0114)	0.0056 (0.0217)	0.0012 (0.0049)
N of Vehicles x N of Days 10-20F	0.4466*** (0.0509)	0.0136*** (0.0016)	0.0985*** (0.0101)	0.0059 (0.0196)	-0.0007 (0.0042)
N of Vehicles x N of Days 20-30F	0.2007*** (0.0341)	0.0112*** (0.0012)	0.0452*** (0.0070)	-0.0487*** (0.0134)	-0.0079*** (0.0028)
N of Vehicles x N of Days 30-40F	0.1476*** (0.0254)	0.0084*** (0.0009)	0.0275*** (0.0050)	-0.0602*** (0.0105)	-0.0128*** (0.0022)
N of Vehicles x N of Days 70-80F	-0.1048*** (0.0175)	-0.0018** (0.0008)	-0.0207*** (0.0036)	0.0011 (0.0079)	-0.0016 (0.0019)
N of Vehicles x N of Days 80-90F	-0.1291*** (0.0250)	-0.0015* (0.0009)	-0.0177*** (0.0049)	0.0042 (0.0100)	-0.0002 (0.0022)
N of Vehicles x N of Days Above 90F	0.1444* (0.0870)	0.0074*** (0.0023)	0.0522*** (0.0184)	-0.0051 (0.0267)	0.0100* (0.0059)
Dep.Var	Expenditure	N Visits	Quantity	Avg Exp	Avg Quantity
Mean. Dep.Var	84.2	3.3	17.8	33.9	7.4
Observations	47,899,607	47,899,607	47,899,607	37,008,521	37,008,521

Note:

This table shows how vehicle ownership moderates the impact of extreme temperatures in each outcome variable's original scale. The N of Vehicles variable shows the marginal effect of one unit increase in the predicted number of vehicles owned by each panelists. Though 40-50F and 60-70F bins and their interaction terms are omitted from the table for the interest of space, they are included in the regression. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

Back to Section 4.1.

Table A.8: The Impact of Extreme Temperatures on N of Trips by Vehicle Ownership (Alternative Specification)

	(1)	(2)	(3)	(4)	(5)	(6)
N of Vehicles × N of Days Below 10F	0.0103*** (0.0031)	0.0148*** (0.0023)	0.0144*** (0.0023)	0.0147*** (0.0022)	0.0193*** (0.0043)	0.0146*** (0.0022)
N of Vehicles x N of Days 10-20F	0.0117*** (0.0022)	0.0129*** (0.0016)	0.0138*** (0.0016)	0.0144*** (0.0016)	0.0139*** (0.0030)	0.0131*** (0.0016)
N of Vehicles x N of Days 20-30F	0.0070*** (0.0015)	0.0115*** (0.0011)	0.0112*** (0.0012)	0.0119*** (0.0012)	0.0102*** (0.0024)	0.0113*** (0.0012)
N of Vehicles x N of Days 30-40F	0.0044*** (0.0011)	0.0085*** (0.0009)	0.0083*** (0.0009)	0.0093*** (0.0010)	0.0073*** (0.0015)	0.0083*** (0.0009)
N of Vehicles x N of Days 40-50F	0.0026** (0.0010)	0.0048*** (0.0009)	0.0048*** (0.0009)	0.0046*** (0.0010)	0.0073*** (0.0015)	0.0047*** (0.0009)
N of Vehicles x N of Days 60-70F	-0.0014 (0.0010)	-0.0029*** (0.0009)	-0.0029*** (0.0009)	-0.0030*** (0.0009)	-0.0033** (0.0014)	-0.0031*** (0.0009)
N of Vehicles x N of Days 70-80F	-0.0024*** (0.0009)	-0.0018** (0.0007)	-0.0017** (0.0008)	-0.0017** (0.0008)	-0.0001 (0.0013)	-0.0018** (0.0008)
N of Vehicles x N of Days 80-90F	-0.0045*** (0.0012)	-0.0015 (0.0009)	-0.0015* (0.0009)	-0.0018* (0.0010)	0.0049*** (0.0018)	-0.0020** (0.0009)
N of Vehicles x N of Days Above 90F	0.0093*** (0.0025)	0.0082*** (0.0023)	0.0075*** (0.0023)	0.0091*** (0.0022)	-0.0029 (0.0071)	0.0075*** (0.0023)
Fixed-Effects:						
Household FE	Yes	Yes	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Year × Month FE	Yes	Yes	Yes	Yes	Yes	Yes
Temp Bins × Inc Group FE	Yes	No	No	No	No	No
Temp Bins × Race FE	No	Yes	No	No	No	No
Temp Bins × NHTS Wave FE	No	No	Yes	No	No	No
Temp Bins × Density Group FE	No	No	No	Yes	No	No
Temp Bins × HH Size Group FE	No	No	No	No	Yes	No
Temp Bins × Region FE	No	No	No	No	No	Yes
Observations	47,899,607	47,899,607	47,899,607	47,899,607	47,899,607	47,899,607

Note:

This table illustrates how vehicle ownership affects the impact of extreme temperatures on the total weekly number of store visits after controlling for a full set of interaction terms between determinants of vehicle ownership and temperature bins. Specifically, columns (1)-(6) include interaction terms between temperature bins and income, race, NHTS wave, population density, household size, and census region, respectively. The reported coefficients are in original scale. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and p < 0.1

Back to Section 4.1.

Table A.9: The Impact of Extreme Temperatures on Quantity Purchased by Vehicle Ownership
(Alternative Specification)

	(1)	(2)	(3)	(4)	(5)	(6)
N of Vehicles × N of Days Below 10F	0.0641*** (0.0155)	0.0700*** (0.0115)	0.0669*** (0.0115)	0.0699*** (0.0119)	0.0410* (0.0227)	0.0653*** (0.0115)
N of Vehicles x N of Days 10-20F	0.1024*** (0.0141)	0.0964*** (0.0101)	0.1002*** (0.0100)	0.1087*** (0.0108)	0.0451** (0.0186)	0.0981*** (0.0101)
N of Vehicles x N of Days 20-30F	0.0346*** (0.0085)	0.0473*** (0.0070)	0.0454*** (0.0069)	0.0497*** (0.0075)	0.0179 (0.0136)	0.0453*** (0.0071)
N of Vehicles x N of Days 30-40F	0.0213*** (0.0066)	0.0279*** (0.0049)	0.0277*** (0.0050)	0.0325*** (0.0053)	0.0196** (0.0089)	0.0251*** (0.0051)
N of Vehicles x N of Days 40-50F	-0.0017 (0.0065)	0.0037 (0.0055)	0.0045 (0.0056)	0.0045 (0.0061)	0.0123 (0.0096)	0.0023 (0.0055)
N of Vehicles x N of Days 60-70F	-0.0118** (0.0060)	-0.0180*** (0.0047)	-0.0175*** (0.0047)	-0.0153*** (0.0051)	-0.0243*** (0.0086)	-0.0196*** (0.0047)
N of Vehicles x N of Days 70-80F	-0.0210*** (0.0047)	-0.0213*** (0.0036)	-0.0209*** (0.0036)	-0.0206*** (0.0037)	-0.0146** (0.0069)	-0.0223*** (0.0037)
N of Vehicles x N of Days 80-90F	-0.0157** (0.0067)	-0.0176*** (0.0049)	-0.0184*** (0.0049)	-0.0183*** (0.0054)	-0.0227** (0.0093)	-0.0209*** (0.0050)
N of Vehicles x N of Days Above 90F	0.0471* (0.0258)	0.0533*** (0.0191)	0.0529*** (0.0190)	0.0587*** (0.0206)	0.0310 (0.0399)	0.0532*** (0.0194)
Fixed-Effects:						
Household FE	Yes	Yes	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes	Yes	Yes
Year × Month FE	Yes	Yes	Yes	Yes	Yes	Yes
Temp Bins × Inc Group FE	Yes	No	No	No	No	No
Temp Bins × Race FE	No	Yes	No	No	No	No
Temp Bins × NHTS Wave FE	No	No	Yes	No	No	No
Temp Bins × Density Group FE	No	No	No	Yes	No	No
Temp Bins × HH Size Group FE	No	No	No	No	Yes	No
Temp Bins × Region FE	No	No	No	No	No	Yes
Observations	47,899,607	47,899,607	47,899,607	47,899,607	47,899,607	47,899,607

Note:

This table illustrates how vehicle ownership affects the impact of extreme temperatures on the total weekly quantity purchased after controlling for a full set of interaction terms between determinants of vehicle ownership and temperature bins. Specifically, columns (1)-(6) include interaction terms between temperature bins and income, race, NHTS wave, population density, household size, and census region, respectively. The reported coefficients are in original scale. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

Back to Section 4.1.

Table A.10: The Impact of Extreme Temperatures on Consumption Behaviors by Uber Availability

	(1)	(2)	(3)	(4)	(5)
Uber	0.0939 (0.5647)	-0.0413** (0.0195)	0.2549*** (0.0922)	0.4468* (0.2296)	0.1203*** (0.0385)
Precipitation	-0.0013 (0.0017)	-0.0004*** (5.93e-5)	0.0007** (0.0003)	0.0034*** (0.0006)	0.0012*** (0.0001)
Precipitation ²	-4.02e-5*** (6.23e-6)	-1.2e-6*** (1.71e-7)	-1.16e-5*** (1.14e-6)	2.6e-8 (2.87e-6)	-1.9e-6*** (4.52e-7)
N of Days Below 10F	0.4218*** (0.1564)	-0.0230*** (0.0052)	0.1161*** (0.0346)	0.2850*** (0.0463)	0.0814*** (0.0102)
N of Days 10-20F	0.1727 (0.1129)	-0.0141*** (0.0033)	0.0746*** (0.0218)	0.1720*** (0.0381)	0.0480*** (0.0087)
N of Days 20-30F	0.2415*** (0.0748)	-0.0040* (0.0024)	0.0679*** (0.0129)	0.0911*** (0.0232)	0.0266*** (0.0050)
N of Days 70-80F	-0.1125** (0.0502)	-0.0041*** (0.0015)	-0.0191** (0.0097)	-0.0227 (0.0171)	-0.0031 (0.0040)
N of Days 80-90F	-0.2721*** (0.0756)	-0.0113*** (0.0025)	-0.0494*** (0.0145)	-0.0203 (0.0233)	-0.0023 (0.0058)
N of Days Above 90F	-0.3967** (0.1693)	-0.0153*** (0.0046)	-0.0762*** (0.0269)	-0.0517 (0.0550)	-0.0038 (0.0106)
Uber × N of Days Below 10F	-0.7196*** (0.1952)	-0.0172*** (0.0058)	-0.1275*** (0.0419)	-0.0793 (0.0718)	-0.0040 (0.0163)
Uber x N of Days 10-20F	-0.1043 (0.1499)	-0.0073* (0.0042)	-0.0225 (0.0273)	0.0386 (0.0551)	0.0195* (0.0114)
Uber x N of Days 20-30F	-0.2234* (0.1162)	-0.0118*** (0.0030)	-0.0319* (0.0189)	-0.0097 (0.0399)	0.0093 (0.0071)
Uber x N of Days 70-80F	-0.0214 (0.0609)	0.0024 (0.0023)	-0.0248** (0.0114)	-0.0059 (0.0210)	-0.0093** (0.0043)
Uber x N of Days 80-90F	0.0212 (0.0905)	0.0035 (0.0037)	-0.0279* (0.0167)	0.0420 (0.0334)	-0.0025 (0.0074)
Uber x N of Days Above 90F	0.0033 (0.2383)	0.0040 (0.0107)	-0.0250 (0.0594)	0.0837** (0.0362)	-0.0085 (0.0095)
Dep.Var	Expenditure	N Visits	Quantity	Avg Exp	Avg Quantity
Mean. Dep.Var	84.2	3.3	17.8	33.9	7.4
Observations	26,138,627	26,138,627	26,138,627	20,149,527	20,149,527

Note:

This table shows how Uber service availability moderates the impact of extreme temperatures. We use a version of equation (1) that interacts Uber, an indicator variable that takes 1 if a metro area has an Uber service, with a full set of temperature bins. Though omitted from the table, the regression include entire set of temperature bins and its interaction terms with the Uber variable. The coefficients are in their original scale. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

Back to Section 4.1.

Table A.11: The Impact of Extreme Temperatures on Consumption Behaviors by Transit Density

	(1)	(2)	(3)	(4)	(5)
N Stops	-1.369*** (0.4857)	-0.0270 (0.0222)	-0.2088** (0.0975)	-0.2869 (0.1805)	-0.0355 (0.0417)
Precipitation	-0.0028 (0.0017)	-0.0005*** (5.25e-5)	0.0004 (0.0003)	0.0028*** (0.0006)	0.0011*** (0.0001)
Precipitation ²	-3.95e-5*** (1.06e-5)	-1.15e-6*** (2.16e-7)	-1.07e-5*** (1.84e-6)	-6.61e-7 (2.81e-6)	-1.78e-6*** (4.86e-7)
N of Days Below 10F	-0.1550 (0.1447)	-0.0303*** (0.0047)	0.0047 (0.0293)	0.2365*** (0.0505)	0.0759*** (0.0109)
N of Days 10-20F	0.0796 (0.1068)	-0.0195*** (0.0032)	0.0576*** (0.0207)	0.2055*** (0.0415)	0.0594*** (0.0080)
N of Days 20-30F	0.1161* (0.0654)	-0.0099*** (0.0023)	0.0433*** (0.0122)	0.0854*** (0.0257)	0.0296*** (0.0050)
N of Days 70-80F	-0.1556*** (0.0450)	-0.0025* (0.0013)	-0.0365*** (0.0087)	-0.0296* (0.0168)	-0.0103** (0.0040)
N of Days 80-90F	-0.2839*** (0.0781)	-0.0091*** (0.0025)	-0.0638*** (0.0140)	-0.0012 (0.0219)	-0.0067 (0.0052)
N of Days Above 90F	-0.4956*** (0.1259)	-0.0142** (0.0058)	-0.1282*** (0.0281)	-0.0377 (0.0380)	-0.0220** (0.0102)
N Stops × N of Days Below 10F	0.0952 (0.0777)	-0.0006 (0.0029)	0.0204 (0.0153)	0.0025 (0.0249)	-0.0024 (0.0062)
N Stops x N of Days 10-20F	-0.0028 (0.0816)	0.0009 (0.0022)	-0.0068 (0.0146)	0.0143 (0.0300)	0.0003 (0.0049)
N Stops x N of Days 20-30F	0.0022 (0.0431)	0.0004 (0.0016)	0.0030 (0.0078)	0.0121 (0.0173)	0.0023 (0.0042)
N Stops x N of Days 70-80F	0.0183 (0.0268)	0.0003 (0.0009)	0.0024 (0.0056)	-0.0002 (0.0121)	-0.0012 (0.0024)
N Stops x N of Days 80-90F	0.0566* (0.0338)	0.0015 (0.0013)	0.0044 (0.0074)	0.0107 (0.0148)	-0.0002 (0.0026)
N Stops x N of Days Above 90F	0.0946 (0.1075)	0.0011 (0.0059)	0.0351** (0.0156)	0.0080 (0.0160)	0.0081* (0.0043)
Dep.Var	Expenditure	N Visits	N Items	Avg Exp	Avg N Items
Observations	24,074,807	24,074,807	24,074,807	18,590,308	18,590,308

Note:

This table shows how transit density moderates the impact of extreme temperatures. We use a version of equation (1) that interacts N Stops, which is the number of transit stops at the zip code level, with a full set of temperature bins. Though omitted from the table, the regression includes the entire set of temperature bins and its interaction terms with the N Stops variable. The coefficients are in their original scale. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

[Back to Section 4.1.](#)

Table A.12: The Impact of Extreme Temperatures on Consumption Behaviors by Sample Period

	(1)	(2)	(3)	(4)
N of Days Below 10F	-0.0283*** (0.0041)	-0.0316*** (0.0041)	-0.0389*** (0.0031)	-0.0289*** (0.0031)
N of Days 10-20F	-0.0168*** (0.0032)	-0.0166*** (0.0027)	-0.0210*** (0.0028)	-0.0198*** (0.0028)
N of Days 20-30F	-0.0128*** (0.0024)	-0.0102*** (0.0020)	-0.0115*** (0.0021)	-0.0111*** (0.0021)
N of Days 30-40F	-0.0057*** (0.0018)	-1.54e-5 (0.0016)	-0.0014 (0.0017)	-0.0014 (0.0017)
N of Days 40-50F	-3.72e-5 (0.0016)	-0.0004 (0.0013)	0.0008 (0.0015)	0.0008 (0.0015)
N of Days 60-70F	-0.0011 (0.0014)	-0.0025** (0.0012)	0.0027** (0.0012)	9.11e-5 (0.0012)
N of Days 70-80F	-0.0019 (0.0016)	-0.0050*** (0.0014)	-0.0028** (0.0013)	-0.0028** (0.0013)
N of Days 80-90F	-0.0091*** (0.0025)	-0.0111*** (0.0022)	-0.0075*** (0.0019)	-0.0075*** (0.0019)
N of Days Above 90F	-0.0145** (0.0074)	-0.0141** (0.0059)	-0.0085 (0.0053)	-0.0085 (0.0053)
Precipitation	-0.0005*** (9.88e-5)	-0.0004*** (0.0001)	-0.0003*** (5.11e-5)	-0.0003*** (0.0001)
Precipitation ²	-1.95e-6*** (6.9e-7)	-1.03e-6 (8e-7)	-1.81e-6*** (2.48e-7)	-2.21e-6*** (1.53e-7)
Period	2004-2008	2009-2014	2015-2019	2004-2019
Outcome	N Visits Total Prod	N Visits Total Prod	N Visits Total Prod	Quan Non Food
Fixed-Effects:				
Year × Month FE	Yes	Yes	Yes	Yes
County × Week-of-Year FE	Yes	Yes	Yes	Yes
Income Group FE	Yes	Yes	Yes	Yes
Household FE	Yes	Yes	Yes	Yes
Observations	12,570,860	19,151,352	16,199,419	12,570,860

Note:

This table illustrates how the total number of store visits (columns (1)-(3)) and the total quantity of non-food items purchased (column (4)) have changed over time. The coefficients represent the impact of extreme temperatures on consumption behaviors. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1.

Back to Section 4.2.

Table A.13: The Impact of Extreme Temperatures on Online Consumption

	(1)	(2)
N of Days Below 10F	-0.0125 (0.0109)	-0.0051 (0.0067)
N of Days 10-20F	-0.0159* (0.0082)	-0.0078 (0.0049)
N of Days 20-30F	-0.0134* (0.0070)	-0.0051 (0.0041)
N of Days 30-40F	-0.0014 (0.0048)	-0.0008 (0.0028)
N of Days 40-50F	-0.0054 (0.0045)	-0.0028 (0.0027)
N of Days 60-70F	-0.0056 (0.0037)	-0.0027 (0.0024)
N of Days 70-80F	-0.0095** (0.0040)	-0.0054** (0.0027)
N of Days 80-90F	-0.0102 (0.0066)	-0.0053 (0.0046)
N of Days Above 90F	-0.0018 (0.0187)	-0.0033 (0.0109)
Precipitation	-0.0006*** (0.0002)	-0.0003** (0.0001)
Precipitation ²	-9.52e-8 (8.57e-7)	-1.38e-7 (7.48e-7)
Mean. Dep.Var	1.2	
Fixed-Effects:		
Year × Month FE	Yes	Yes
County × Week-of-Year FE	Yes	Yes
Income Group FE	Yes	Yes
Household FE	Yes	Yes
Family	OLS	Poisson
Observations	37,023,909	23,133,367

Note:

This table illustrates the impact of extreme temperatures on the total expenditure on online shops using equation (1) using OLS . All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

Back to Section 4.2.

Table A.14: Price Response to Temperature Shocks

	(1)	(2)	(3)	(4)
N of Days Below 10F	-0.00013** (6.58e-5)	-0.00022*** (5.85e-5)	-0.00015** (7.1e-5)	-0.00112*** (0.00023)
N of Days 10-20F	0.00012*** (4.13e-5)	7.24e-6 (3.99e-5)	-7.9e-5 (5.44e-5)	0.00051*** (0.00017)
N of Days 20-30F	-0.00016*** (3.78e-5)	-0.00022*** (3.67e-5)	-3.57e-5 (4.13e-5)	-0.00043*** (0.00013)
N of Days 30-40F	-0.00010*** (3.65e-5)	-0.00011*** (3.23e-5)	-0.00014*** (3.09e-5)	-0.00021*** (5.56e-5)
N of Days 40-50F	-0.00012*** (3.57e-5)	-0.00014*** (3.75e-5)	-0.00014*** (4.22e-5)	-0.00056*** (8.18e-5)
N of Days 60-70F	-9.18e-5*** (2.69e-5)	-5.39e-5* (3.06e-5)	7.14e-5** (3.15e-5)	-0.00044*** (5.87e-5)
N of Days 70-80F	-0.00012*** (3.49e-5)	-0.00011*** (3.51e-5)	8.72e-5* (5.08e-5)	-0.00024*** (4.49e-5)
N of Days 80-90F	-0.00032*** (3.74e-5)	-0.00030*** (3.78e-5)	-9.2e-5* (5.4e-5)	-0.00046*** (0.00011)
N of Days Above 90F	-0.00037*** (7.14e-5)	-0.00029*** (6.34e-5)	-0.00022* (0.00013)	-0.00017** (8.37e-5)
Precipitation	-0.00104*** (0.00019)	-0.00461*** (0.00103)	-0.00174*** (0.00055)	-0.00057 (0.00039)
Precipitation ²	6.87e-5*** (2.08e-5)	0.00042*** (0.00013)	0.00016*** (4.15e-5)	-1.2e-5 (1.28e-5)
Sample	All	All	Grocery Stores	All
Store FE	Yes	Yes	Yes	Yes
Year × Quarter FE	Yes	No	Yes	Yes
County × Quarter FE	Yes	No	Yes	Yes
Year FE	No	Yes	No	No
County FE	No	Yes	No	No
Observations	953,680	238,420	227,528	953,680

Note:

This table presents the effect of extreme temperatures on retail price (log of price index). Columns (1) and (2) show the effect of store level temperature exposure on the quarterly and annual price index, respectively. Column (3) is for grocery stores only. Column (4) is estimated for all stores using chain level exposure by taking the weighted average of county-level temperature exposure while using the revenue of each county as weight. All standard errors are clustered at the county level. *** p < 0.01, ** p < 0.05, and * p < 0.1

Back to Section 4.2.

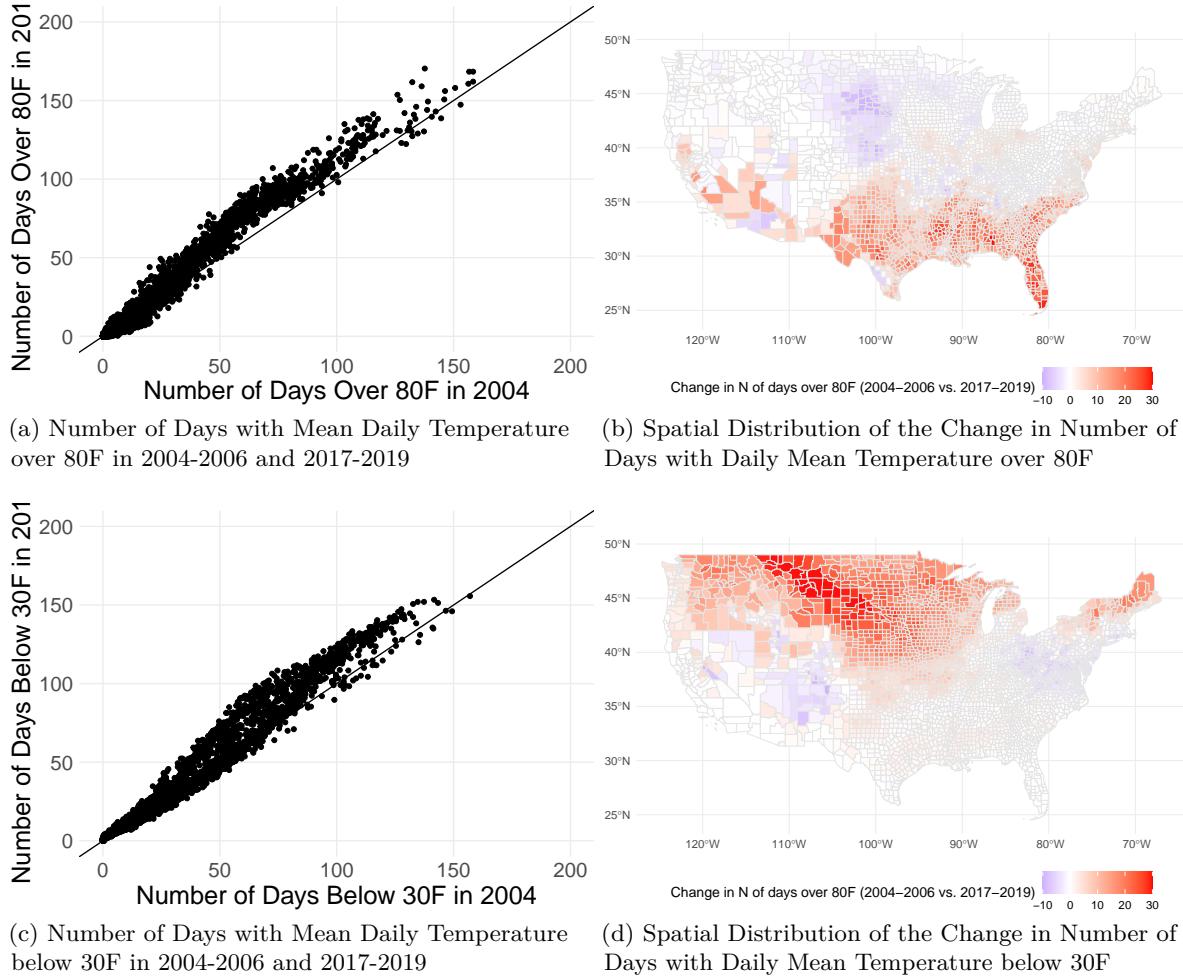


Figure A.1: Change in Temperature Over Time (2004-2006 vs. 2017-2019). Figures (a) and (b) show how the number of days with mean daily temperature over 80F has evolved between 2004-2006 and 2017-2019. We use a three-year average for each county. Figure (a) illustrates the number of days with mean daily temperature over 80F in 2004-2006 and 2017-2019 for a given county. Figure (b) shows the corresponding spatial distribution. Figures (c) and (d) repeat the same exercise for mean daily temperature below 30F.

[Back to Section 2.2.](#)

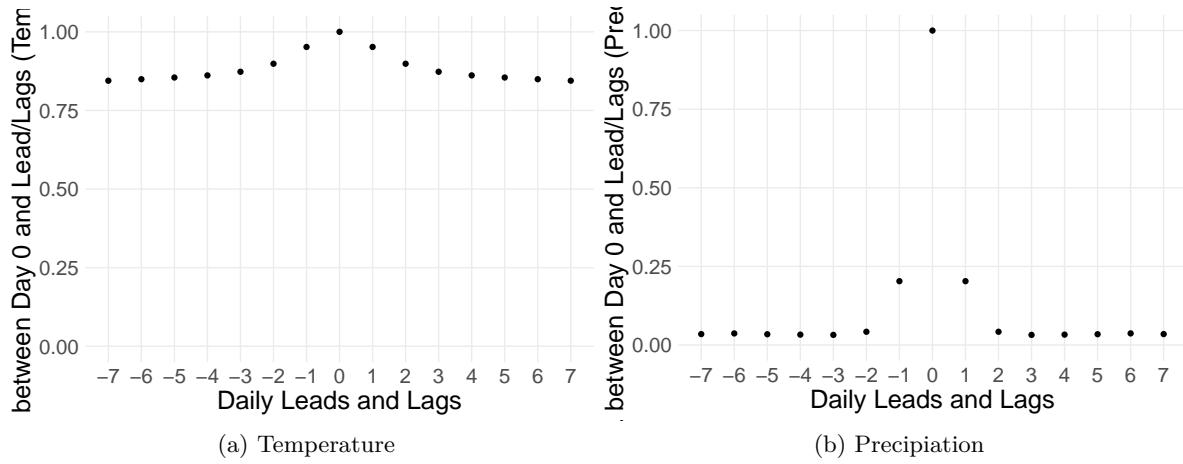


Figure A.2: Correlation between Day 0 and its Leads and Lags. Figures (a) and (b) show the correlation between Day 0 and its 7 day leads and lags for temperature (Figure A) and precipitation (Figure B) at the county level for 2002–2019 in the contiguous US.

[Back to Section 2.1.](#)

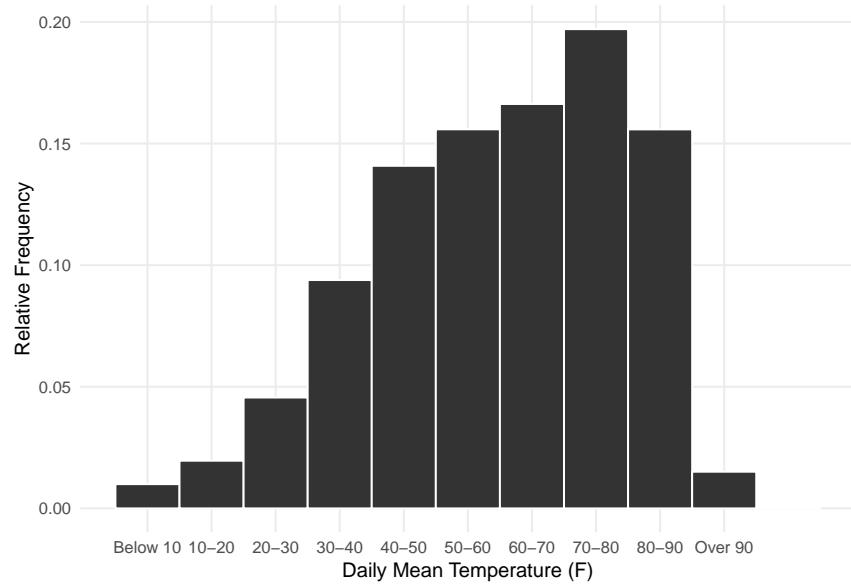


Figure A.3: Histogram of Daily Mean Temperature 2004-2019. The figure shows the distribution of daily mean temperatures across 10 temperature-day bins. Each bar represents the fraction of the number of days per year in each temperature category over 2004–2019, weighted by the number of unique panelists by county.

[Back to Section 2.2.](#)

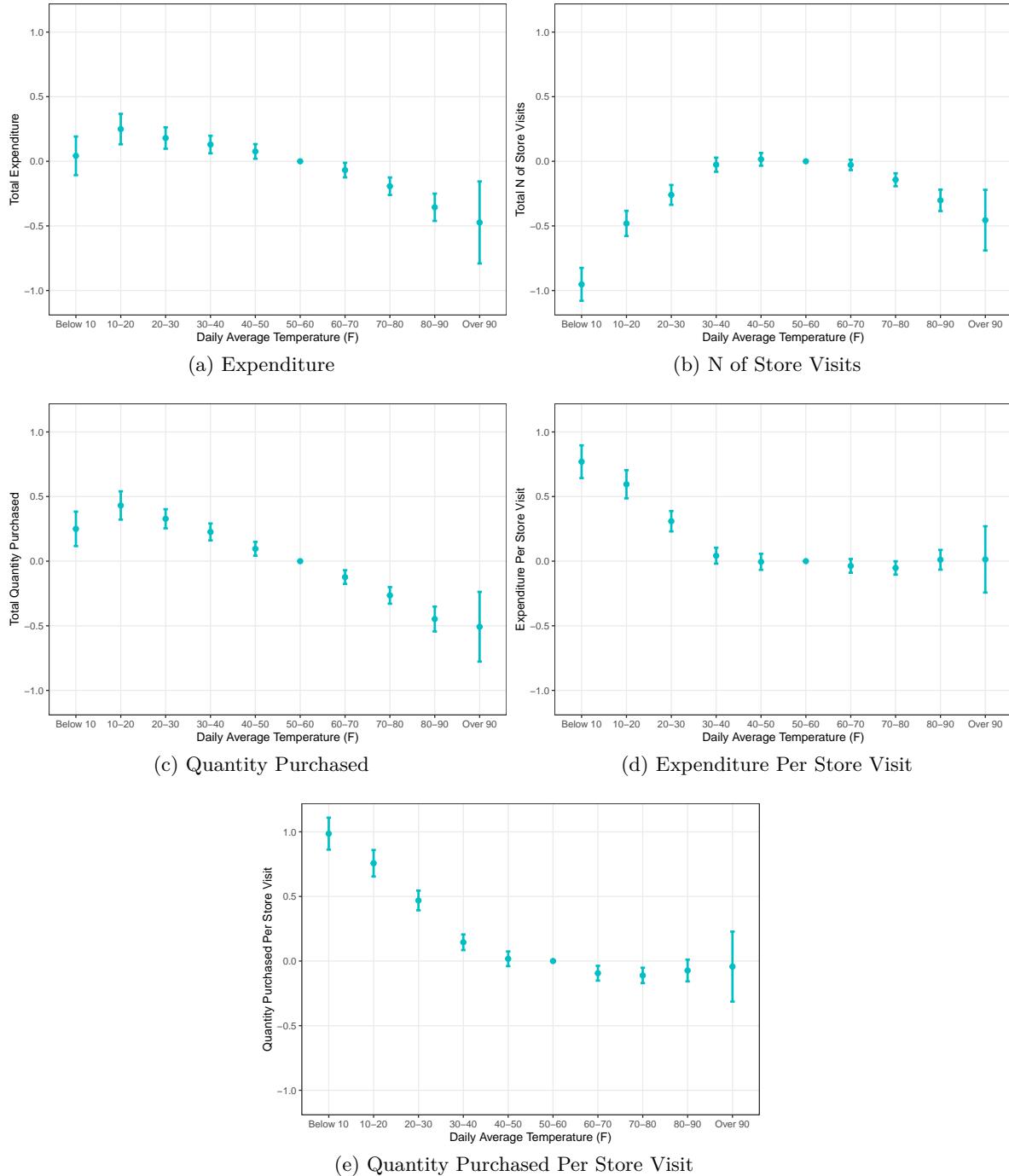


Figure A.4: Temperature and Household Consumption (Poisson Regression). Figure (a)-(e) show the marginal effect of temperatures on household consumption by fitting equation (1) using Poisson regression. The y-axis is expressed in percentages by multiplying the estimated Poisson coefficients by 100. Standard errors are clustered on county.

[Back to Section 3.1.](#)

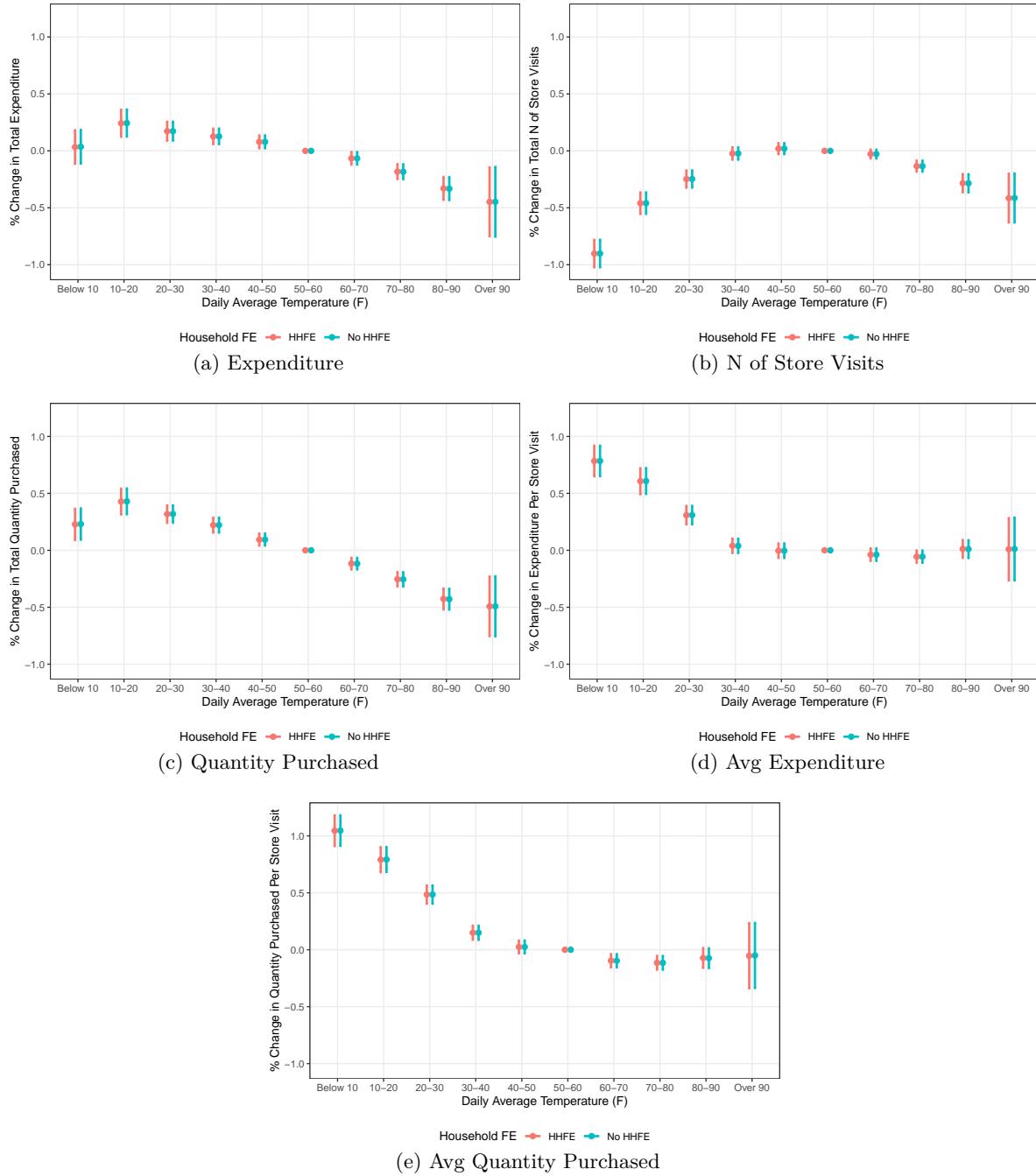


Figure A.5: Temperature and Household Consumption (with Household Size Fixed Effect). Figures (a)-(e) show the marginal effect of temperatures on household consumption using equation (1) with and without the household fixed effect. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable. The figures show the result with and without controlling for the household size fixed effect. Standard errors are clustered on county.

[Back to Section 3.1.](#)

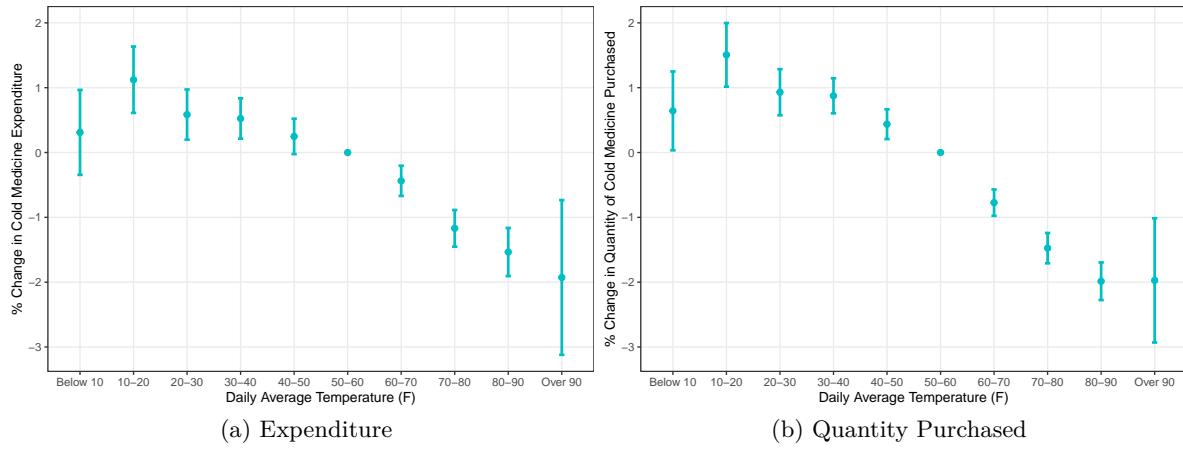


Figure A.6: Temperature and Consumption on Cold Medicine. Figures (a)-(b) show the marginal effect of temperatures on household cold medicine consumption using a version of equation (1) that has cold medicine specific outcome variables. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable. Standard errors are clustered on county.

[Back to Section 3.1.](#)

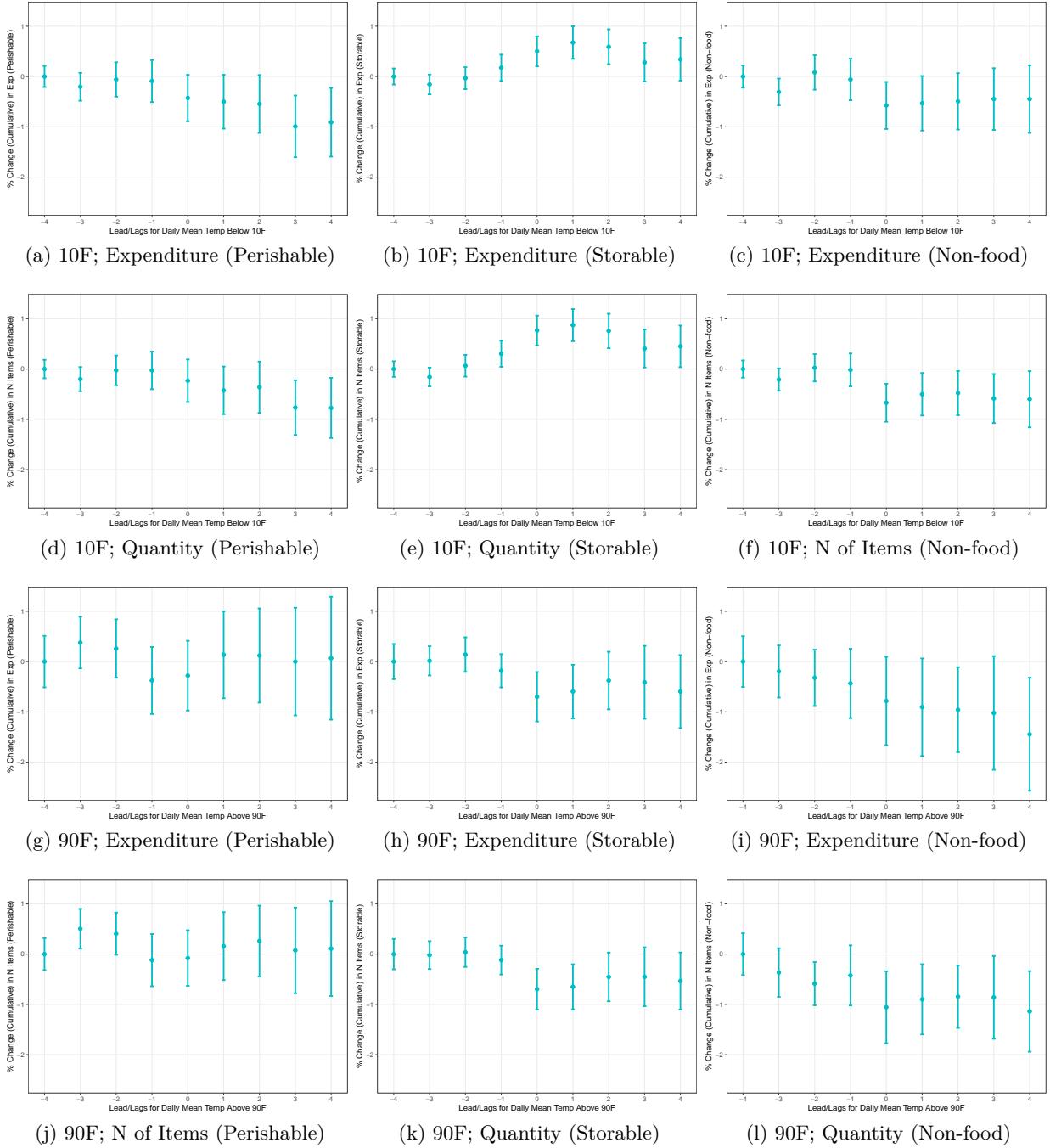


Figure A.7: Temperature and Household Consumption by Product Categories. Figures (a)-(f) show the cumulative household consumption responses to temperature shocks over time, estimated using equation (2), for three different product categories. The plot presents the cumulative effect $\sum_{t=-4}^T \beta_{w-t}^k$, where the effect is normalized such that $\beta_{w-4}^k = 0$. The y-axis represents percentages, calculated by dividing the estimated coefficient by the mean value of each variable. Figures (a)-(f) are for days with daily mean temperature below 10F and Figures (g)-(l) are for days with daily mean temperature over 90F. Standard errors are clustered at the county level. For standard errors of cumulative effects, we use the delta method.

Back to Section 3.2.

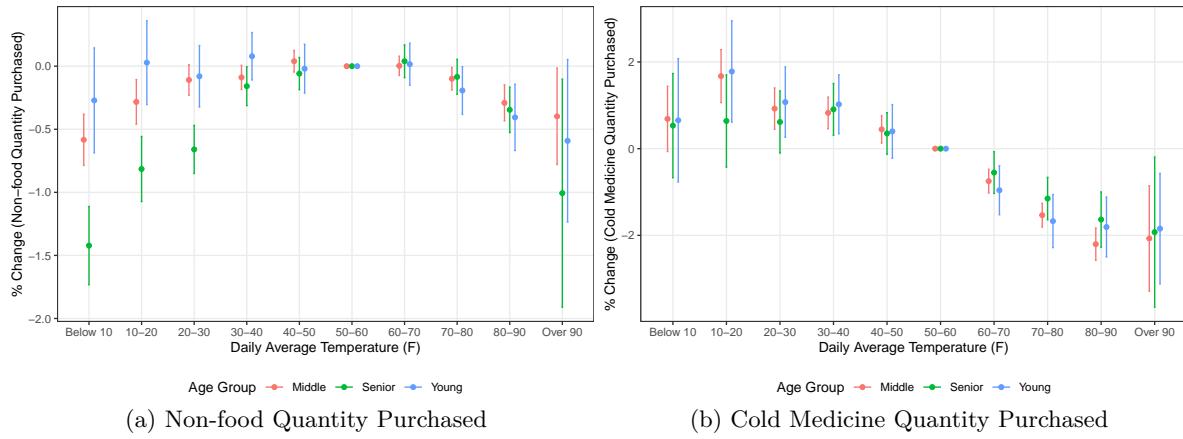


Figure A.8: Temperature and Consumption of Non-food and Cold Medicine Shopping for Different Age Groups. Figures (a)-(b) show the marginal effect of temperatures on household non-food and cold medicine consumption for three different age groups using a version of equation (1). Age thresholds are 65 and above (for seniors), 40–65 (for middle-aged), and below 40 (for young people). The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable. Standard errors are clustered on county.

[Back to Section 3.2.](#)

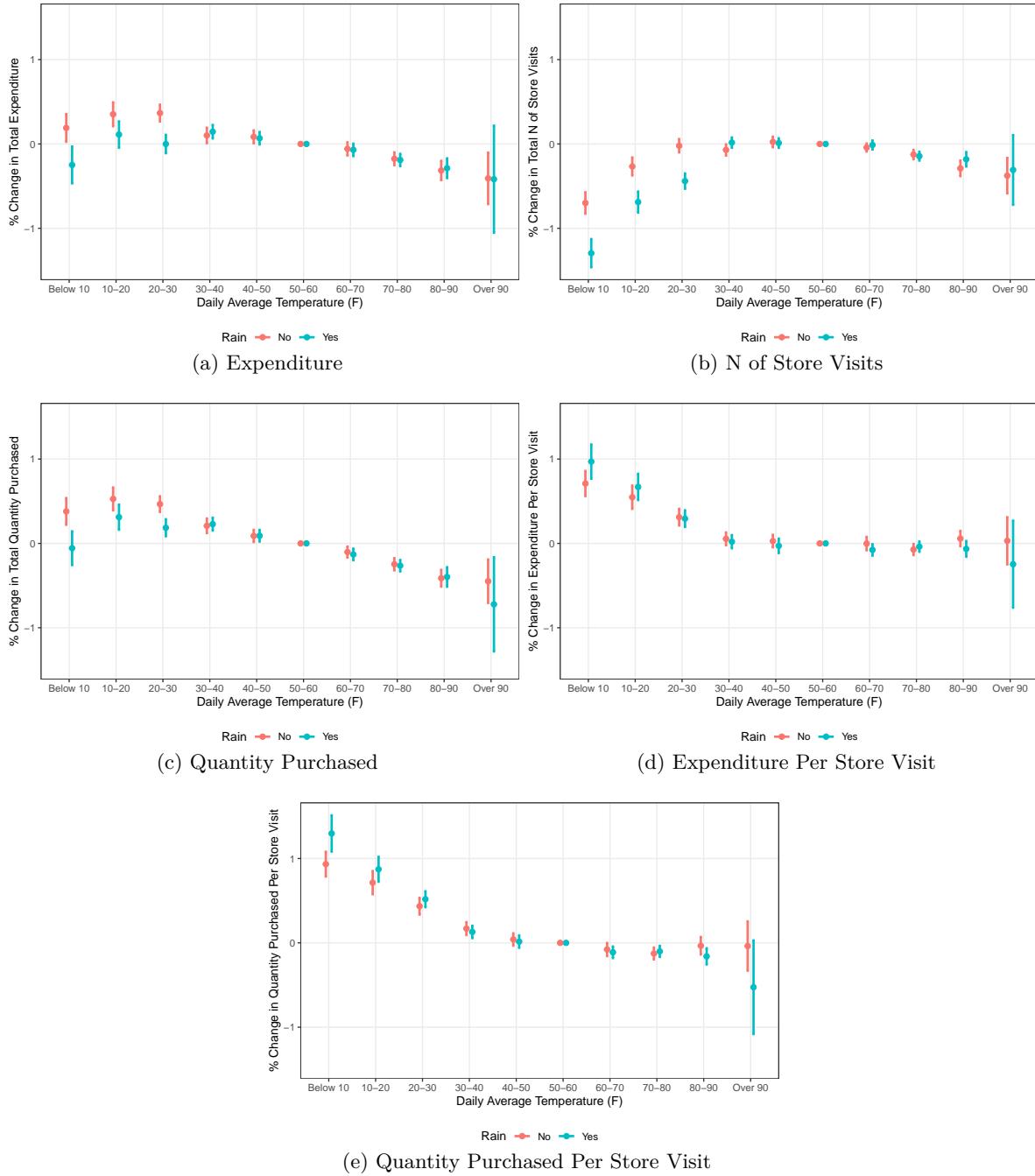


Figure A.9: Temperature and Household Consumption by Precipitation. Figures (a)-(e) show how household consumption activities respond to different temperature levels by precipitation status. Coefficients are estimated by interacting each temperature bin in equation (1) with a dummy variable that takes 1 when weekly precipitation exceeds 10mm. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable.

[Back to Section 3.2.](#)

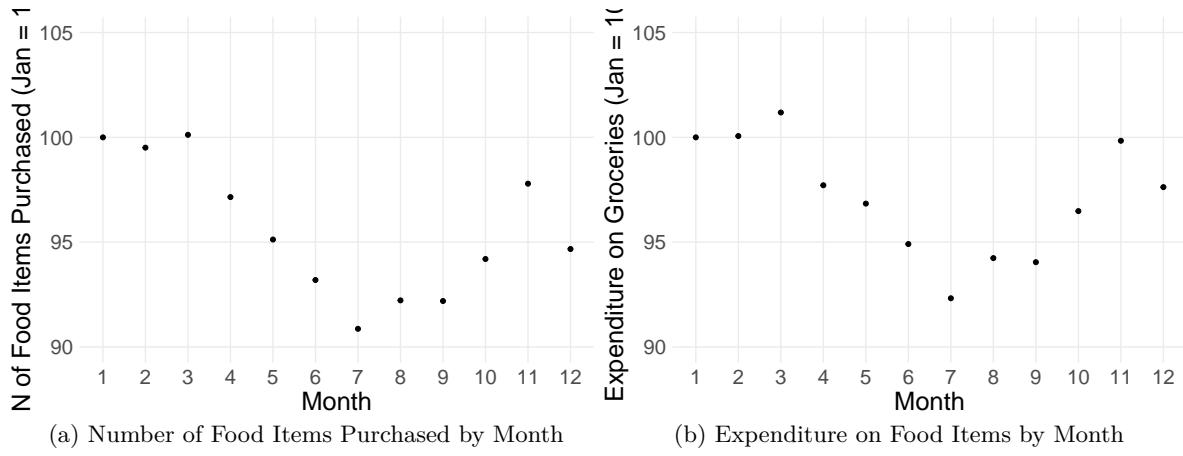


Figure A.10: Baseline Food Purchases by Month. Figure (a) shows the quantity (i.e., number) of food items purchased and (b) shows the total expenditure on food items by month, averaged over 2004–2019 from Nielsen consumer panel data. These plots do not capture items not recorded in Nielsen data such as restaurant meals.

[Back to Section 3.2.](#)

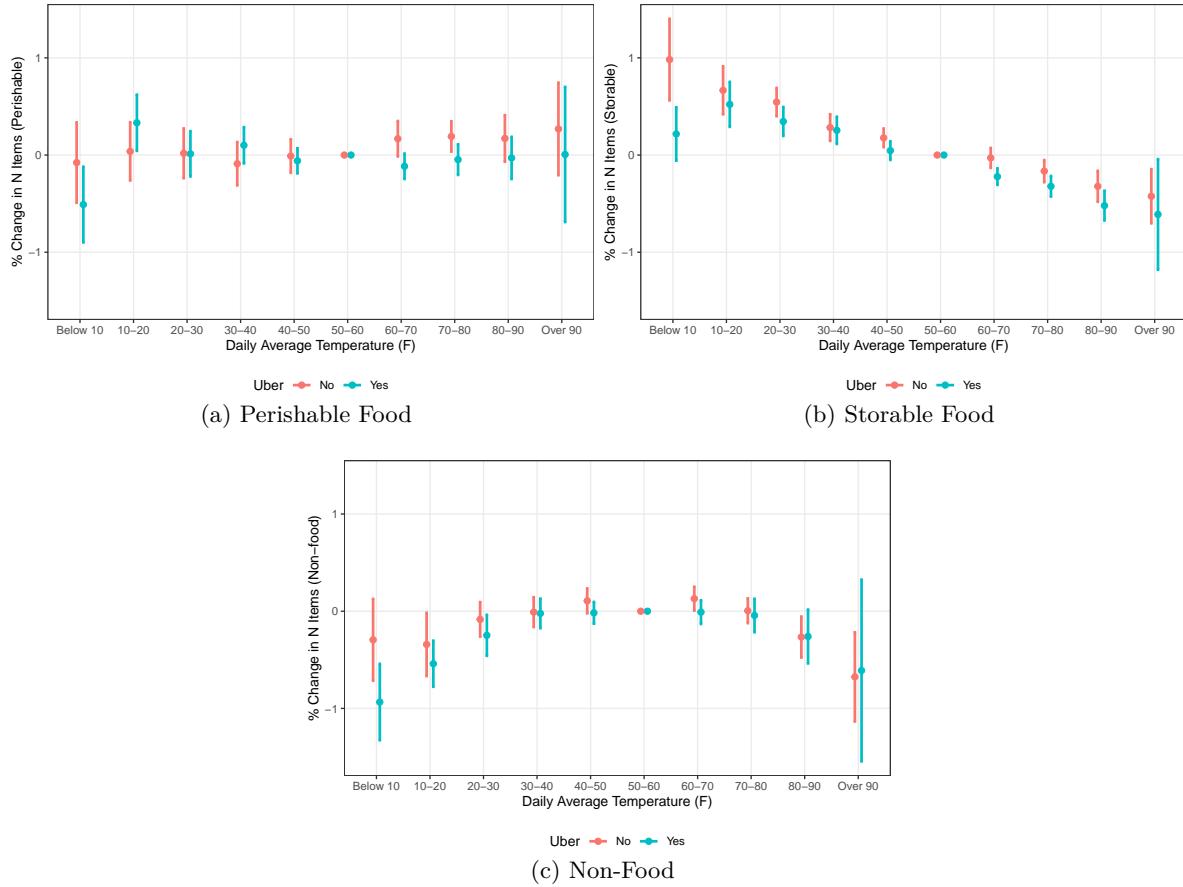


Figure A.11: Uber Availability and the Total Quantity Purchased by Product Category. Figures (a)-(c) show the marginal effect of Uber availability on the total quantity purchased for different temperature bins. The y-axis is expressed in percentages by dividing the estimated coefficient by the mean value of each variable.

[Back to Section 4.1.](#)