

## Industrial Survey Form Screener Questioner

**Namaste,**

I am from Shopemet Networks Pvt Ltd, India's Largest Industrial E-Auctions Company. We are currently doing Market Survey to understand the requirements in Procuring Raw-Metals & E-Auctioning industrial scrap (Bi-Products) Waste also sales of Machineries, Transformers and Surplus

So in this regard can you please spare few minutes of your's valuable time 3-5mins to understand and cater to your needs in a better way.

**note:** All the information provided by you will be used only for office use purposes R&D, We assure you confidentially at all levels, and will never be shared outside Shopemet Networks Pvt Ltd.

Name of the Company/Firm: \_\_\_\_\_

Corporate Office Address: \_\_\_\_\_

Website/Telephone/Mobile/Email ID: \_\_\_\_\_

Contact person's Name/Designation/Number/Email: \_\_\_\_\_

1. **Type of Business:**  
 Manufacture ☐ Distributer ☐ Trader ☐ Importer ☐ Secondary Metal ☐  
 Service provider ☐

2. **Ownership Status:**  
 Proprietorship ☐ Partnership ☐ Corporation ☐ Pvt.Ltd ☐ Public sector ☐  
 Small business ☐ India licensed ☐

3. When was your organisation established: \_\_\_\_\_  
 How many location do you have across India: \_\_\_\_\_

4. If applicable, list the name of your parent company and subsidiary:  
 Parent: \_\_\_\_\_ Subsidiary: \_\_\_\_\_

5. How do you typically procure Raw-Materials and dispose Industrial scrap(Bi-Products) Waste(Hazardous/Non-Hazardous) Disposals?  
 Traditional Method(Offline) Yes ☐ No ☐ Websites(Online E-Auction) Yes ☐ No ☐

6. Are you importring any product category's from outside India, if yes what product? Country imported?  
 \_\_\_\_\_  
 \_\_\_\_\_

7. Are you primary user decision maker in your Company/Firm regarding disposal of above mentiioned Product category:  
 Yes ☐ No ☐ If No please specify the contact person: \_\_\_\_\_

8.	Please tell me which of the following Products/Materials do you typically procure for your company/factory plant/Firm depending on day to day operations? Ferrous Metals <input type="checkbox"/> Non Ferrous Metals <input type="checkbox"/> Minor Metals <input type="checkbox"/> Paper Materials <input type="checkbox"/> Plastic Materials <input type="checkbox"/> Construction Materials <input type="checkbox"/> Others,pls specify: _____
9.	How often do you purchase or sell these products category? Several times a week <input type="checkbox"/> About once in a week <input type="checkbox"/> Several times a month <input type="checkbox"/> About once a week <input type="checkbox"/> less than once a month <input type="checkbox"/>
10.	Regarding purchasing these product category's, do you typically make decision about Brands beforehand or time of purchase? 1.Beforehand      2.At time of purchase
11.	Which are these factors are important to you when you make the decision about about which Brands to Purchase?(please select all that apply) Familiarity with the brand <input type="checkbox"/> Price <input type="checkbox"/> Materials <input type="checkbox"/> Customer service <input type="checkbox"/> convince <input type="checkbox"/> Durability <input type="checkbox"/> Comfort <input type="checkbox"/> Others, please specify _____
12.	When I talk about Raw-material procurement websites in India, What all websites you are aware of to (Sell or Buy) Raw-materials? _____ _____
13.	Normally how would you procure Raw-materials, like in terms of Tons, Kgs ,Quantity/numbers or depends on the product which has been procured? _____ _____
14.	Overall how would you rate your Current supplier taking every things into consideration? on the scale of 1 to 10 were one is not at all satisfied and towards 10 is extremely satisfied Not satisfied    1      2      3      4      5      6      7      8      9      10      Extremely Satisfied
15.	How likely are you to replace your current supplier? Extremely likely <input type="checkbox"/> Very likely <input type="checkbox"/> Somewhat likely <input type="checkbox"/> Not so likely <input type="checkbox"/> Not at all likely <input type="checkbox"/>
16.	How likely would be willing to Buy and sell(Patner) through our website www.rawmet24.com. Be it like your terms and conditions, Industry standard credit period, trustworthiness 24 Customer Service, TOT, best possible pricing, Quality uncompromised , safer shipment etc Extremely likely <input type="checkbox"/> Very likely <input type="checkbox"/> Somewhat likely <input type="checkbox"/> Not so likely <input type="checkbox"/> Not at all likely <input type="checkbox"/>
17.	Could you please tell me, What are the challenges/problems involved in selling and buying raw materials? out of all these what is the one thing which troubles you the most?Be it finding Right Buyer-Seller/ Finalizing the sale/ Transportation/ Customer Service etc. _____ _____
18.	What do you expect from a new supplier, or suggestions for (online) new supplier like us? _____ _____
19.	When was the last time you participated in Auctions to Sell or Buy be it any category product? In the last one week <input type="checkbox"/> In the last one month <input type="checkbox"/> In the last three months <input type="checkbox"/> In the last six months <input type="checkbox"/> In the last 12 months <input type="checkbox"/> More than 12 months ago <input type="checkbox"/> Never <input type="checkbox"/>

20.	How often do you participate in Auction process? Weekly <input type="checkbox"/> Monthly <input type="checkbox"/> Once in three Months <input type="checkbox"/> Once in six Months <input type="checkbox"/> Once in a year <input type="checkbox"/> Or when need arises/not fixed time/month <input type="checkbox"/>
21.	Normally how would you dispose Bi-Product/Scrap/Waste/diposals like in terms of Tons, Kgs , Quantity/numbers, Meters or depends on the product which has been disposed? _____ Approx Quantity of industrial scrap (Bi-Product) waste generated a year? _____
22.	Please name the Industtrial scrap Bi-Product waste disposal dealt by you? E-Auction/Traditional IRON <input type="checkbox"/> COPPER <input type="checkbox"/> STEEL <input type="checkbox"/> ALUMINIUM <input type="checkbox"/> LEAD <input type="checkbox"/> ZINC <input type="checkbox"/> PLASTIC <input type="checkbox"/> WOOD <input type="checkbox"/>
23.	Could you please tell me, What are the challenges/problems involved in selling and buying raw materials? out of all these what is the one thing which troubles you the most? Be it finding Right Buyer-Seller/Finalizing the sale/Transportation/Customer Service etc. _____
24.	Please let me know are you willing to be a part of Shopemet Networ.Pvt.Ltd for disposal of Bi-Product/ Scrap/Waste/diposals through our dedicated E-Auctions service platform? Extremely likely <input type="checkbox"/> Very likely <input type="checkbox"/> Somewhat likely <input type="checkbox"/> Not so likely <input type="checkbox"/> Not at all likely <input type="checkbox"/>
25.	Finally thanking you for your valuable feedback, Please feel free to share any suggestions, to improve our services pertaining to Raw-Materials buying and diposals through E-Auctions? _____ _____