

## Aurelien Y. M Legoupil

**De:** Helene STIEVENARD <helene.stievenard@exail.com>  
**Envoyé:** lundi 26 février 2024 15:37  
**À:** Aurelien Y. M Legoupil  
**Cc:** Owen Duke; Mathieu BERGONT; Thierry ROBIN; Yves DEISS  
**Objet:** RE: QU\_2402\_60570 - MIT - CFS - 1 x patchcord & 1 polished preform

**Indicateur de suivi:** Assurer un suivi  
**État de l'indicateur:** Avec indicateur

Hello Aurelien,

Please see below the revised quote, let me know if you need a formal one.

ITEM CODE	REFERENCE / DESIGNATION	QUANTITY	UNIT PRICE
PAB01522	<p>IXF-RAD-SM-1550-014-PI- PI-OPP60570 Singlemode Fiber Patchcord According to the product specifications:</p> <ul style="list-style-type: none"><li>• Fiber : IXF-RAD-SM-1550-014-PI</li><li>• Length : 3m</li><li>• Connectors: FC/PC, metallic</li><li>• Jacket: inox Ø2.3 mm</li></ul>	2	\$600 ea.

### SALES CONDITIONS

Applicable conditions	Prices are net, in \$, taxes excluded, with standard packaging, FCA Lannion France
Credit card purchase order	3.5% premium to cover for credit card processing fees
Offer validity	30 days
Payment terms	30 days after the invoice date
Guarantee	1 year
Delivery Time	Patchcord: 6 – 8 weeks, preform: stock
Shipping Fee	Please indicate on your purchase order your carrier account number or shipping charges will be invoiced
General Sales conditions	<a href="#">Exail General Sales Conditions</a>

Fiber length per spool is at Exail's convenience. Any request for specific minimum length per spool is possible and may impact pricing

Exail is a UTC/CRC licensee company and is thus allowed to manufacture and sell Fiber Bragg Gratings as stand-alone products or in more elaborated product.

Best regards,

**Helene Stievenard**  
Sales Manager NORAM  
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[www.exail.com](http://www.exail.com)