## Course overview

In today's volatile market climate, a high degree of uncertainty exists as to the "value" of equity securities. This course will explain traditional techniques used to value equities, and how equity "pricing" differs from "valuation". Additionally, we will examine "non-fundamental" methods used by market practitioners to price equity instruments, as well as the role of derivatives markets in equity valuation.

It is expected that students possess a basic knowledge of finance and accounting principles. Case studies, exercises and transaction analyses will comprise an important part of this course as we weave together theoretical and practical approaches to equity valuation.

## Course Summary

This comprehensive course covers the following:

- Equity market overview
- Financial statement analysis and interpretation
- Traditional valuation methods including: Discounted Cash Flow (DCF) Valuation
- Relative valuation techniquesValuing illiquid stock
- Technical analysisValuing private firms
- Understanding equity research analyst reports
- Value enhancement strategies including CFROI, EVA, etc

## Syllabus

Introduction to	The valuation process and approaches to
EquityValuation;	valuation
FinancialStatements	Risk and return considerations
Analysis I	• Fundamentals of financial statements
	• Common size financial statements.
	• CASE STUDY: Balance Sheet Tells a Story
Financial Analysis II;	Using ratios to measure earnings and
AssetPricing Models &	profitability
MarketEfficiency	<ul> <li>Using ratios to measure risk</li> </ul>
	• Single factor asset pricing models
	including CAPM
	• APT and other multifactor pricing models
	• EXAMPLE: Using Asset Pricing Models
Dividend Discount Method	Financial forecasting techniques
(DDM) Valuation I	● The Gordon Growth Model (GGM)
	• Estimating sustainable growth rates
	<ul> <li>Multistage dividend discount models</li> </ul>

Free Cash Flow (FCF)	• Introduction to free cash flows
Valuation	• Forecasting free cash flow
	• FCFE and FCFEExamples and exercises
Market-Based Valuation 1:	• Derivation of multiples
Price Multiples	• Commonly used multiples including: PE,
	price/BV, price/sales
	• A top-down approach to equity valuation
Market-Based Valuation I1:	● Industry multiples analysis
Other Multiples & Examples	• Corporate and industry lifecycles
	<ul> <li>Enterprise value multiplesExamples and</li> </ul>
	exercises
Residual Income Valuation	Calculation of residual income
	• Single-stage and multi-stage models
	• Strengths and weaknesses of RI models
	● Economic Value Added (EVA)
	• CEFOI and other manipulations of CAPM
Technical Analysis	● What is "technical" about technical
	analysis?
	<ul> <li>Underlying assumptions of TA</li> </ul>
	• Advantages / disadvantages
	• Commonly used technical rules & indicators
Special Topics in Valuation	<ul> <li>Private vs. publicly traded firms</li> </ul>
I:Valuing Private Firms	<ul> <li>Private firm betas and fundamental</li> </ul>
&Financial Services Firms	valuation
	Relative valuation metrics for private
	firms
	• Important multiples used to value financial
	firms
Special Topics in Valuation	Negative earnings: cyclical or structural?
I1: Valuing Start-Ups &	Normalizing cash flows
Firms with Negative	• Can equity be negative?
Earnings, etc.	Problems and examples
	Brand valuation