

Agenda



Recommendation for Improvement

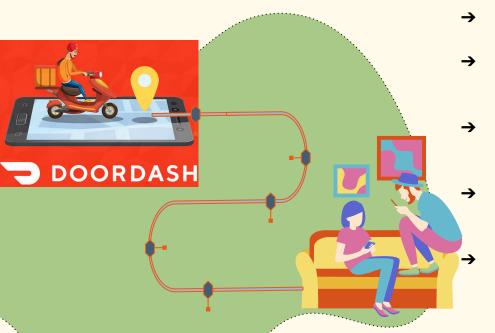








Introduction



- → DoorDash is an online food ordering service and delivery platform service.
- → Its an American company based in San Francisco.
- → It serves in USA, Australia, Canada, Germany, Japan and New Zealand.
- → It works with local and nearby restaurants to deliver food to customers' homes and workplaces.
- Nowadays, it is all in one; it also helps to deliver products from nearby grocery and convenience stores.
 - However, because of how DoorDash orders are delivered, the app makes it easier for restaurants and other stores to enter the delivery market.

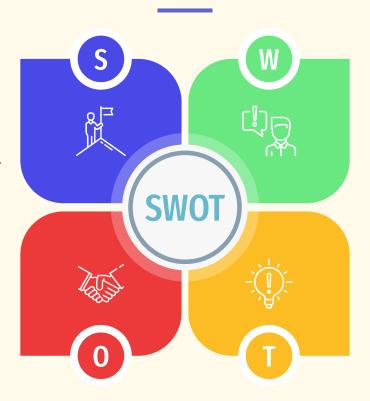
SWOT Analysis of DOORDASH

Strengths

- Market leader in the United States
- **★** International Growth
- **★** Attractive Deals
- ★ Online Platforms with easy usability

Opportunities

- ★ Introduction to DashMarts
- ★ Expansion
- ★ Acquisitions and mergers



Weaknesses

- ★ International Presence is Limited
- ★ High Delivery Fees
- **★** Expensive Commission Structure
- History is Limited
- **★** Customer Services

Threats

- **★** Competition
- **★** Increase in the Oil prices
- ★ Recessions

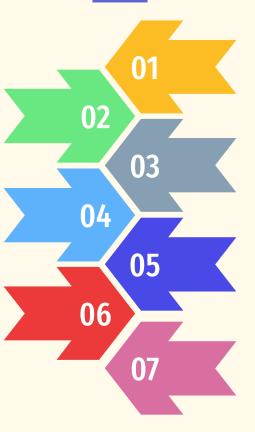


Issue Area

Stealing or tampering with the food by the dashers

Delivery Issue (Messed up Order or cold food)

Doordash Unauthorized Charges



Missing or Wrong Items on Doordash

Did not receive the Doordash order

Doordash App down

Doordash error in validating basket or confirming orders

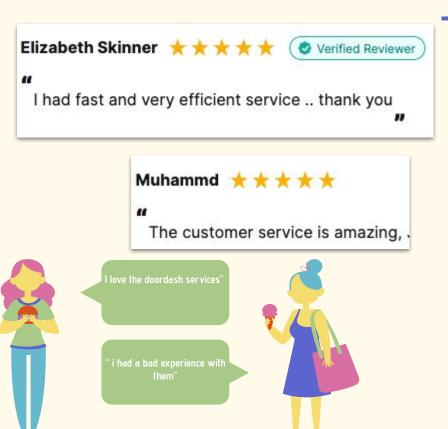


Recommendation for Improvements





Customer reviews & ratings









Resources Required

- ★ Addition of Human resources
- ★ Expansion of Technical teams based on new technologies like Artificial Intelligence and Machine Learning.
- ★ InfraStructure improvement in the field of computing ,storage and network bandwidth .
- ★ Mandatory training for the dashers related with better customer service.
- ★ Tamper proof hardware devices for real time tracking and accurate address.





Summary

★ DoorDash, a significant player in the food delivery industry, has issues. However, there are several possible solutions to the issues raised.

Replacement orders, refunds, coupons and discounts, credit for future orders, changes to the delivery app, reporting a driver, filing a card dispute, and updating personal information can help resolve issues with DoorDash.









Thanks!

Any Questions!