

Shouryjeet Gupta

Bhubaneswar, Odisha | 22051623@kiit.ac.in | +91 7800044192 | linkedin/shouryjeetgupta | github/shoury-dev

Summary

B.Tech Computer Science student with a Minor in Financial Economics, proficient in Python and data analysis. Skilled in strategic consulting and client relationship management, leading teams to achieve 90% market fit and 20% client growth. Shark Tank India S3 & S4 Finalist, eager to drive impactful consulting solutions.

Technical Skills

- **Programming Languages** : Python, Java, JavaScript, Node.js, C, C++.
- **Management** : Client Relationship Management, Stakeholder Engagement, Leadership, Project Management, Negotiation, Consulting Methodologies.
- **Data Analysis** : Data Insights, Benchmarking, Dashboard Creation, Financial Analysis, Market Research, Python, Statistical Analysis, Business Growth Strategies.
- **Tools & Platforms** : MS Office (Excel, PowerPoint), Power BI, Azure.
- **Concepts** : Strategic Planning, Business Model Development, Change Management, Corporate Finance, Business Transformation, Strategic Consulting.

Education

Kalinga Institute Of Industrial Technology, Bachelor of Technology September 2022 – Present

- CGPA: 8.06/10
- **Coursework**: Data Structures, Algorithms, Artificial Intelligence, Machine Learning, Cloud Computing, Software Engineering, Database Management
- **Minor in Financial Economics**: SGPA 9.2/10

Professional Experience

Startup Consulting, Freelancing March 2023 – Present

- Advised 100+ student founders on strategic consulting, leveraging Python for data-driven market to drive market entry decisions.
- Developed statistical models to analyze business challenges, improving operational efficiency by 15% for startup clients.

Head of Product Development, Udyog Technologies January 2023 – September 2024

- Led 50+ engineers in a health-tech marketplace, using data analytics to secure partnerships with 15+ pharma companies and 3 banks, achieving 70% market fit.
- Collaborated with stakeholders to define product roadmaps, enhancing client trust through data-driven insights.

Domain Lead, Startup Grind Bhubaneswar November 23 - Present

- Organized 15+ events, creating data-driven strategies to enhance community engagement and secure 25+ VC partnerships.

Business Development Officer, Anant Enterprises July 2021 - Present

- Spearheaded market expansion to 13+ cities, using statistical analysis to identify growth opportunities, achieving a 20% increase in client base.

Projects

digiPharm - Full-Stack Health-Tech Marketplace digipharm

- Built data pipelines using Python, MySQL, and AWS for a health-tech marketplace, improving supply chain efficiency by 20% through statistical analysis.
- Developed machine learning models to validate market fit, achieving 90% alignment for client presentations.
- Technologies: React, React Native, MongoDB, Express.js, Node.js, Java, AWS.

LifeVerse – Emergency Blood Donation App Lifeverse

- Developed a community-driven app using Java and React, integrating AI-driven features to address blood donation access gaps for 500+ users.
- Technologies: Java, React, HTML/CSS, Web3, Python, SQL.