



division All
customer All
FY All
region **APAC**

P & L
By Market
All values in USD

Market	Net Sales	COGS	Gross Margin	GM %
Australia	35.6M	22.1M	13.5M	37.9%
Bangladesh	9.7M	6.3M	3.4M	35.4%
China	29.7M	17.6M	12.1M	40.8%
India	241.9M	161.2M	80.7M	33.4%
Indonesia	27.1M	16.3M	10.8M	39.8%
Japan	9.8M	5.4M	4.4M	44.7%
Newzealand	13.4M	7.4M	6.0M	45.0%
Pakistan	11.0M	6.7M	4.3M	39.2%
Philippines	50.9M	30.2M	20.8M	40.8%
South Korea	79.1M	50.2M	28.8M	36.5%
Grand Total	508.1M	323.3M	184.8M	36.4%

division All
customer All
FY All
region **NA**

P & L
By Market
All values in USD

Market	Net Sales	COGS	Gross Margin	GM %
Canada	52.0M	31.5M	20.5M	39.4%
USA	131.2M	82.5M	48.7M	37.1%
Grand Total	183.2M	114.1M	69.2M	37.8%



division All
customer All
FY All
region **EU**

P & L
By Market
All values in USD

Market	Net Sales	COGS	Gross Margin	GM %
Austria	3.0M	2.1M	0.9M	30.0%
France	37.5M	21.2M	16.2M	43.3%
Germany	19.3M	13.5M	5.8M	29.9%
Italy	19.1M	12.9M	6.2M	32.6%
Netherlands	11.6M	6.5M	5.0M	43.6%
Norway	16.2M	11.2M	5.0M	30.7%
Poland	8.4M	4.9M	3.5M	41.5%
Portugal	16.2M	9.6M	6.6M	40.7%
Spain	14.4M	9.5M	4.8M	33.7%
Sweden	2.0M	1.2M	0.8M	40.6%
United Kingdom	44.2M	25.3M	18.9M	42.7%
Grand Total	191.7M	118.0M	73.7M	38.5%