



Billbi

Shared living made easy!

The Problem



- Cost of living in Australia is **skyrocketing!** With housing and utilities being a major cause.
- Home builders all over Australia are going bust!
- Australia's population is expected to boom!
- People can't afford to live on their own.
- Supply and demand aren't changing anytime soon so what's the solution?



Shared living made easy!

Share houses!

Pros

- Shared **bills!**
- Don't have to buy all the **furniture** yourself!
- Friendships and decreased **loneliness!**
- Shared **Memories!**

Cons

- Housemates might steel your **ice-cream!**

What do they care about?

Dozens

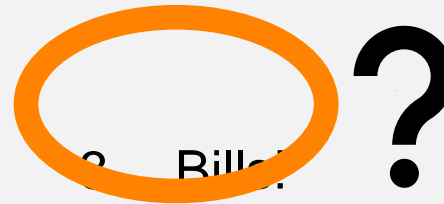
- After speaking with ~~Thousands~~, of share houses.

Flatmates
com.au

1. Who they're living with



2. Cleanliness



2. Bills

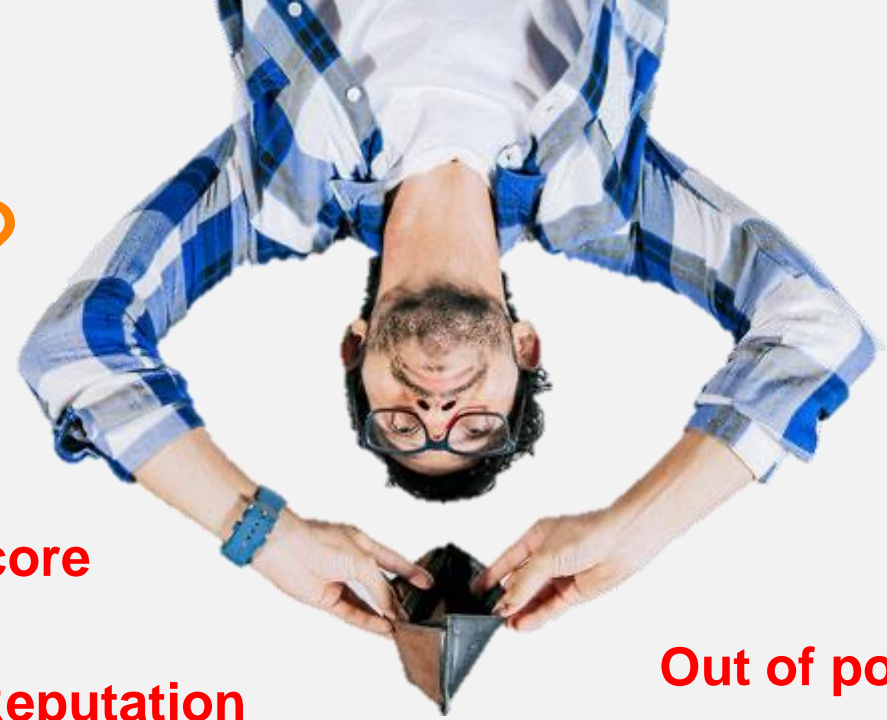


Shared living made easy!

Grrr bills!

What does this look like?

- **One person** has all the bills in their name.
- **Multiple** contracts with multiple companies **Credit score**
- Everyone else needs to **transfer** or use a one time bill splitting app at the same time.



Out of pocket

Reputation

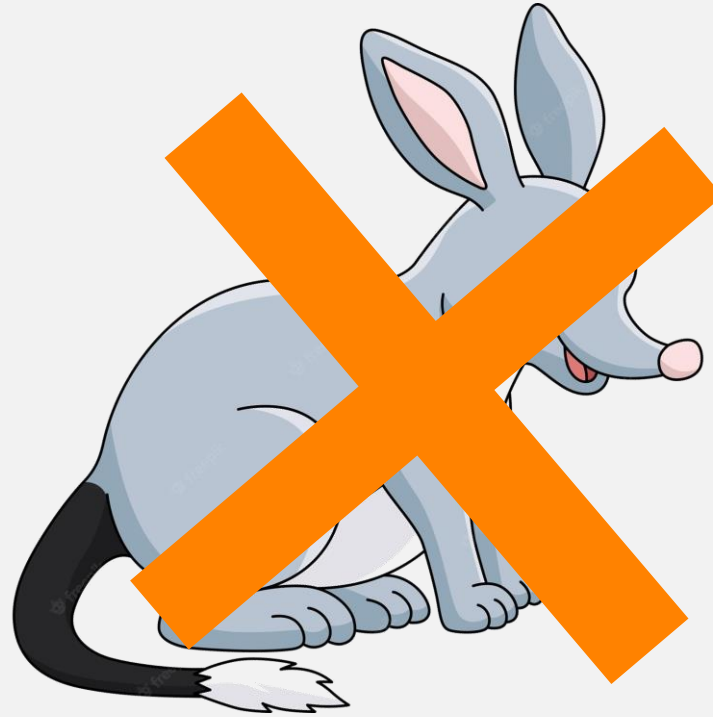
**Awkward
conversations**



What a
headache!




Solution Billbi



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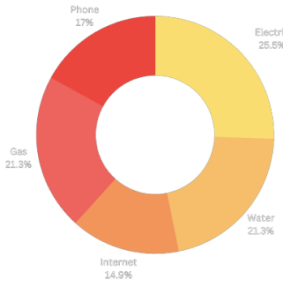
Solution Billbi



HouseholdMy BillsProfileAbout UsGet Connected

My Bill Split

- Phone : \$54.2
- Electricity : \$54.2
- Water : \$54.2
- Internet : \$54.2
- Gas : \$54.2



Pay My Bill Split

ElectricityGasWaterInternetInsurancePay TV


14 FEB 2022

Origin Electricity

Due By : 14 FEB 2022

Due Amount : \$ 158.3

Pay Now

Ask Billbi

HouseholdMy BillsProfileAbout UsGet Connected



Felix

Roxy

Shravan

Add member

Search Members



Origin Electricity

14 FEB 2022



Due Date

Felix	45.23\$
Shravan	15.23\$
Roxy	23.5\$
Beth	17.7\$

Pay Now



AGL Water

18 JUN 2022



Due Date

Felix	45.23\$
Shravan	15.23\$
Roxy	23.5\$
Beth	17.7\$

Pay Now



EA Internet

22 DEC 2022



Due Date

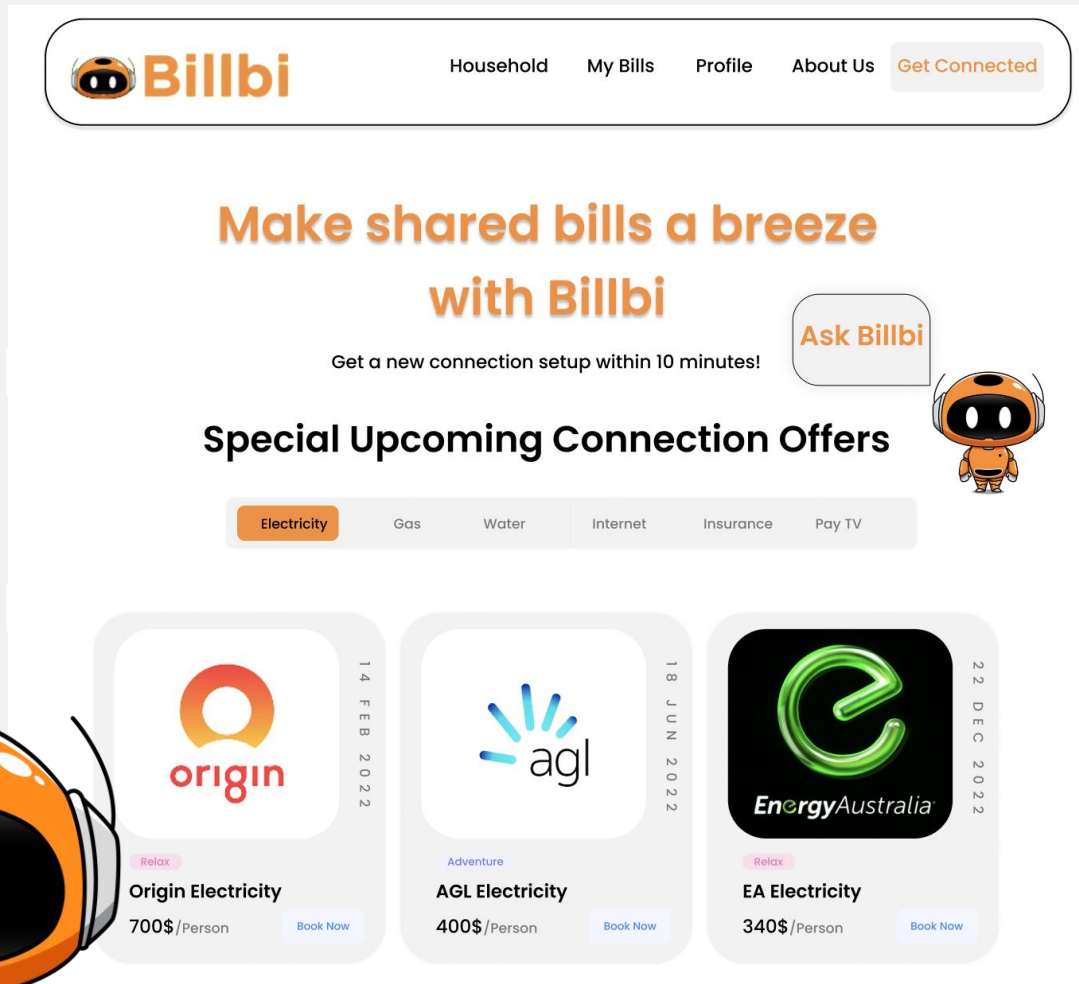
Felix	45.23\$
Shravan	15.23\$
Roxy	23.5\$
Beth	17.7\$

Pay Now

Billbi is an integrated bill management and sourcing platform for you, and your household.

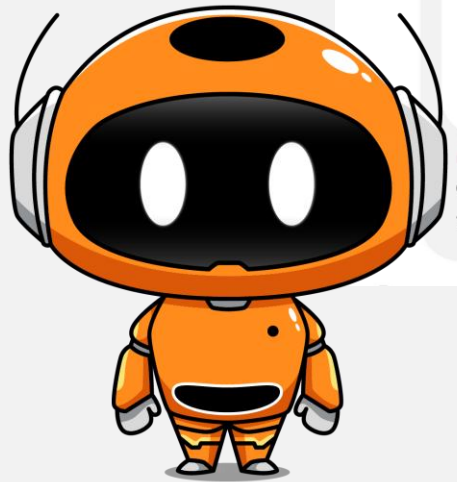
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Solution Billbi



Bill Management

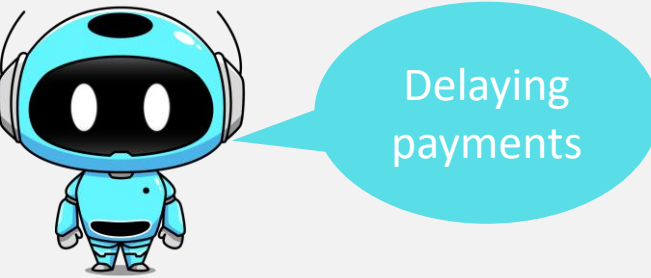
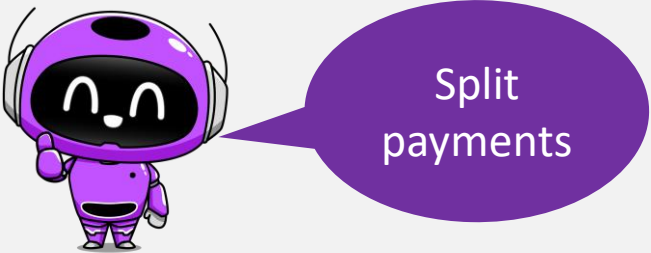
- Sign up
- Cancel
- Change
- Notifications



Billbi scours the market looking for the best deal for you in your area

Shared living is so easy!

Solution Billbi



1% Fee
per month

Handle all payments through Billbi and divide payments between house members who can decide how they pay.

Solution Billbi



Sarah Smith

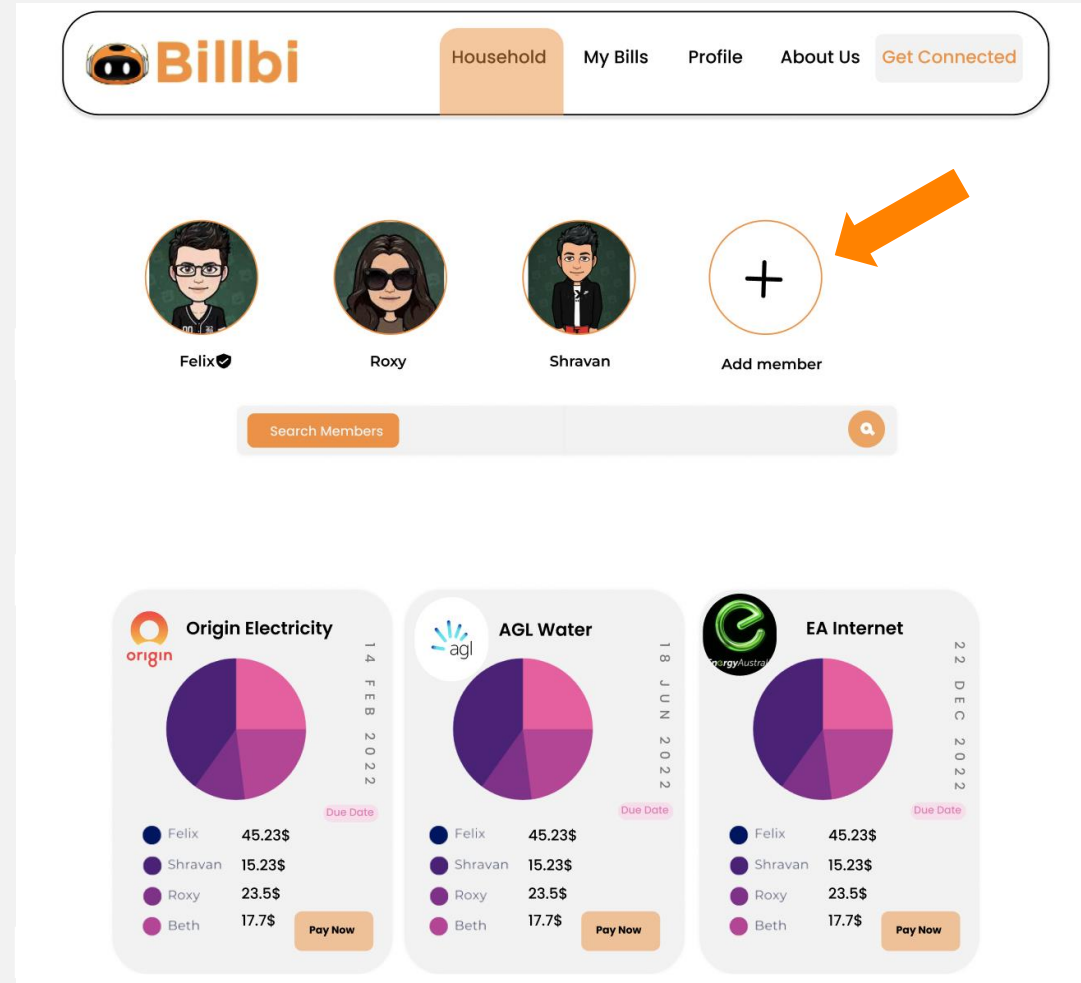


Claire McDonald



Ally Jane

Contracts are with you on an individual basis. Billbi will communicate only with the person late on bills initially, and if it remains unresolved then we notify the entire household.



Add or swap members made easy

Australian households

Households
12.6m

All households in Australia by
2041

Multiple
people
9.6m

Families, couples and
Share houses

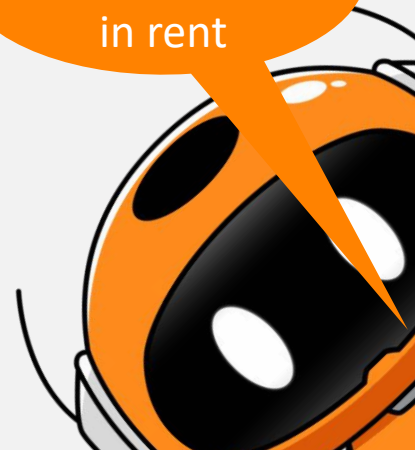
Share
houses
.661M

With 50% growth
till 2041

That's over \$2.26
billion a year
being paid in
utilities alone

And over
\$19.7 billion
in rent

Shared living made easy!



Target Market?

Share
houses
.661M

- Young, 18-35 years old
- University students
- Low to Middle income
- Young couples
- Young people with mortgages
- 50% can't afford to rent on their own.
- Over 25% are only Verbal agreements.
- Tend to concentrate in built up urban areas

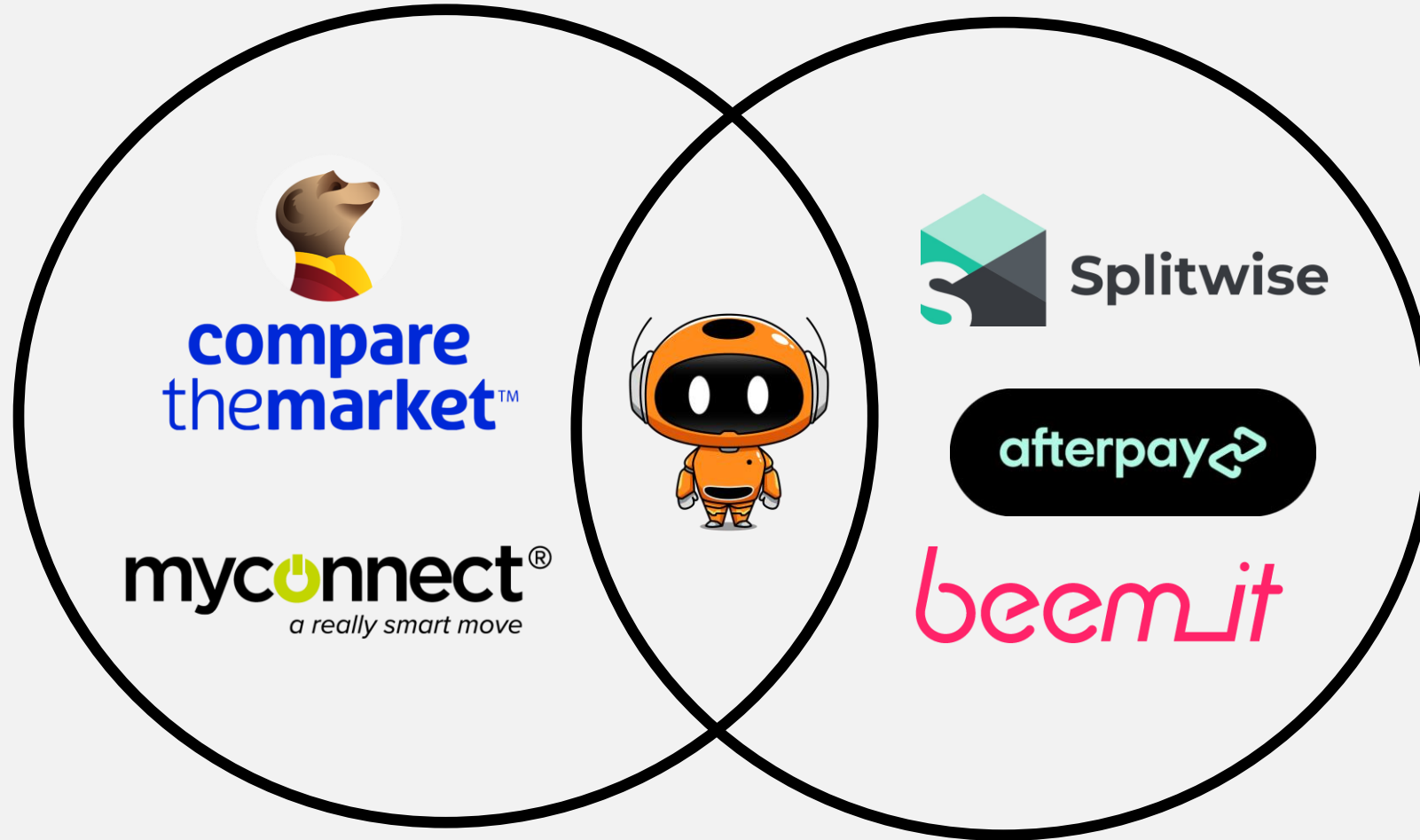
61% of share
houses members
are female.



Shared living made easy!



Our place in the market?



Business model

Income sources

Commission s

For every contract
we send to retailer
we take a
commission

Interest

1% per months for
delayed bills totaling
12% annually on our
money

Subscriptions

Tiered service for
users and
landlords for rent

Hypothetical revenue

1000 households

\$650,000

10,000 households

\$6,500,000

100,000 households

\$65,000,000

A hungry ambitious team

A combination for success

Our team is a beautiful combination of business strategy, transactions, sales and corporate finance with the technical software excellence and experience to build sophistication into our products for years to come.

Two heads are better than one and being able to lean on each others' strengths will be what leads our business to success.



Felix Peel
Founder

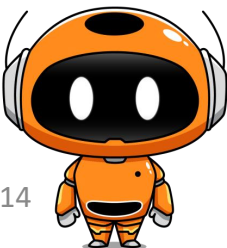
J.P.Morgan

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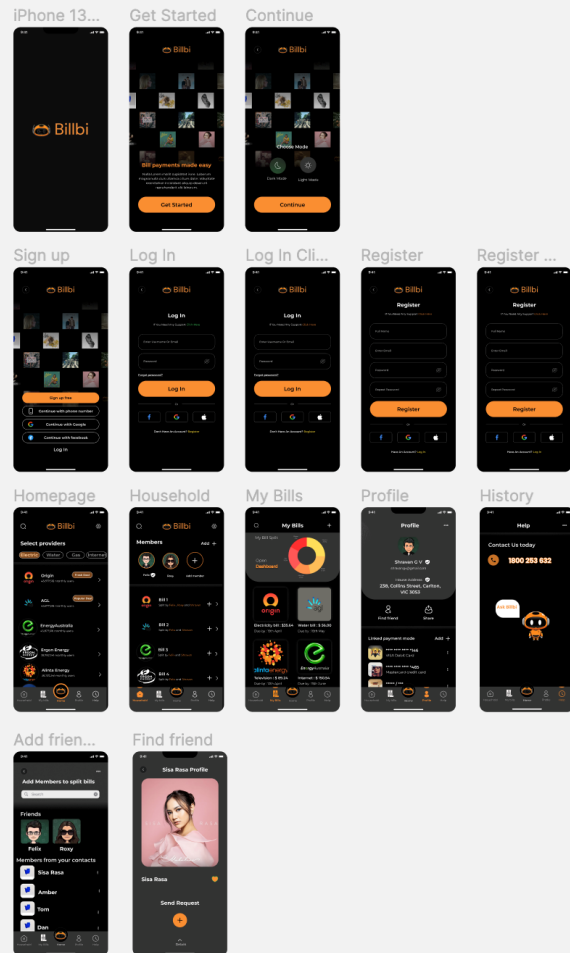
Shravan GV
Founder

cdata

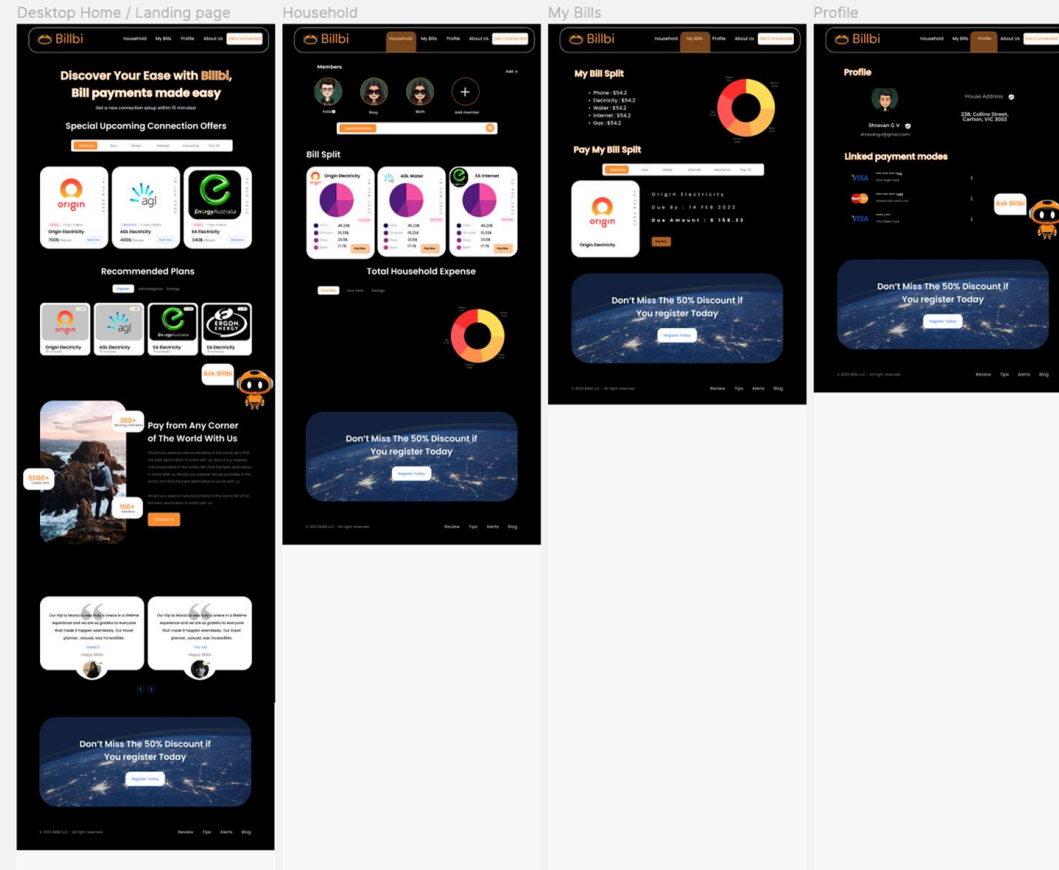


Prototype stage

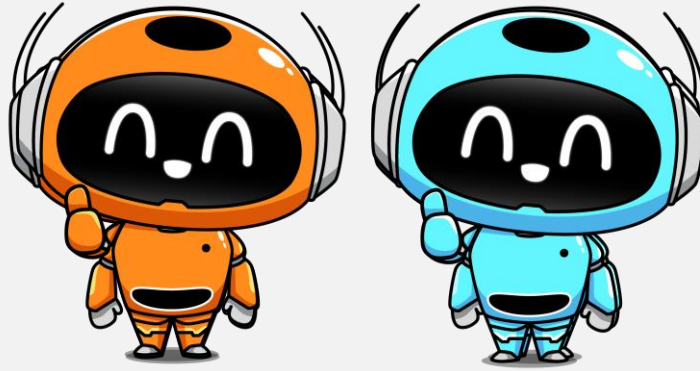
App



Website



Shared living made easy!



To make shared living easy!