



# ADVENTURE WORKS SALES BUDGET ANALYSIS

2016

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16.47M

CY Sales

16.87M

Budgeted Sales

-2.35%

Budget Variance%

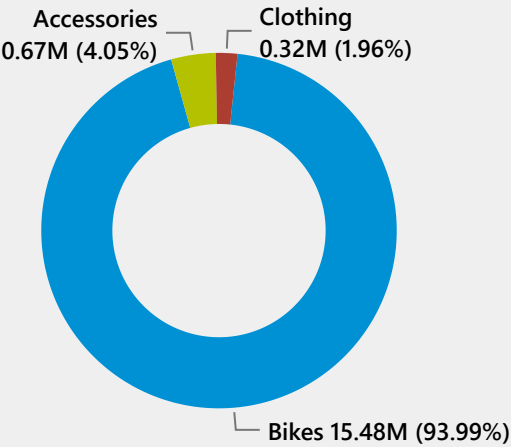
5.76M

PY Sales

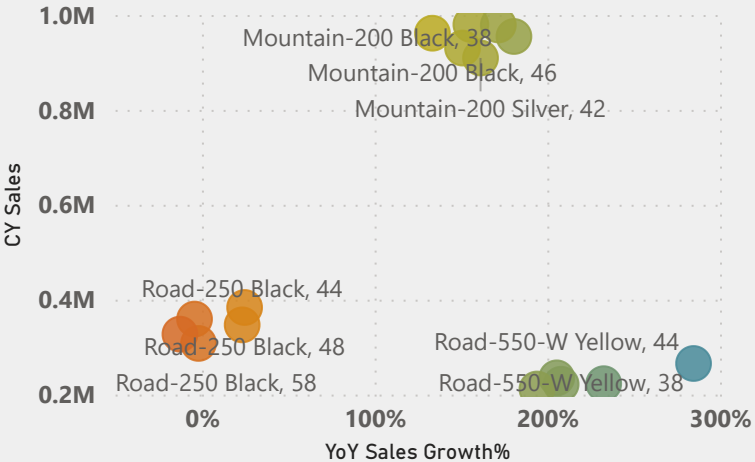
185.89%

YoY Sales Growth%

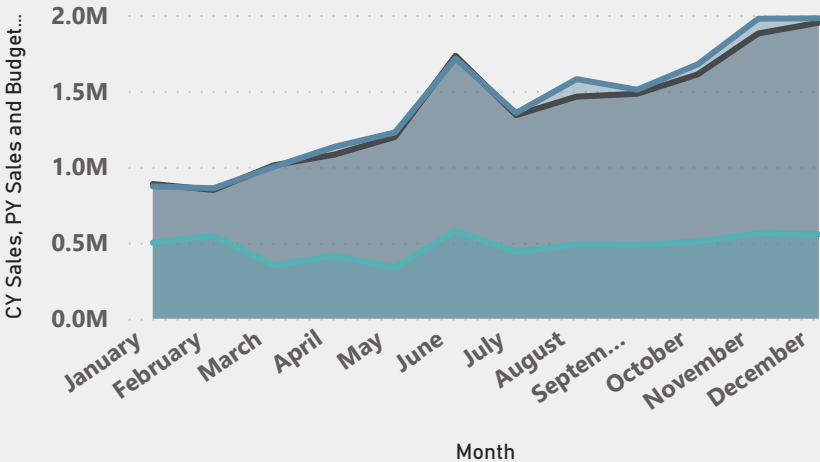
CY Sales by Category



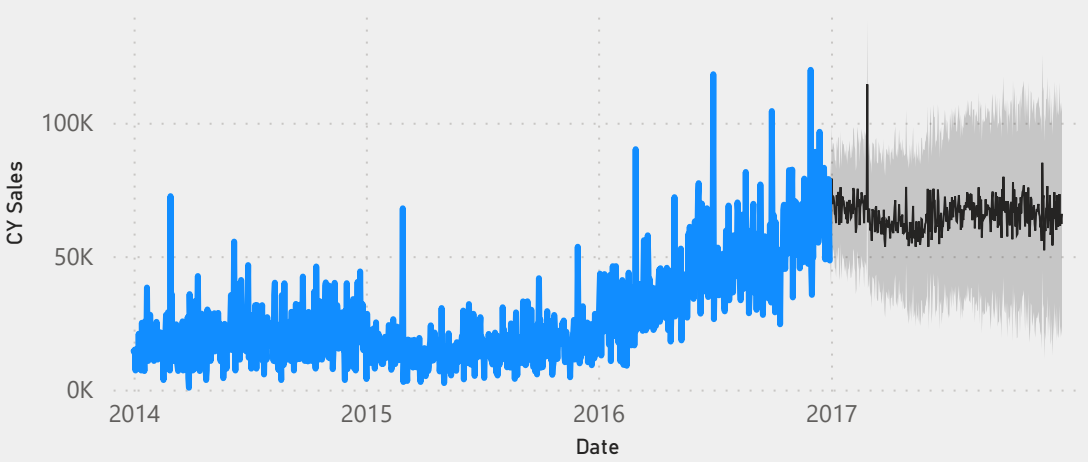
YoY Sales Growth% vs CY Sales by Product



CY Sales, PY Sales and Budgeted Sales by Month



Sales Trend With Forecast



Category	CY Sales	PY Sales	YoY Sales Growth%	Budgeted Sales	Budget Variance%
Accessories	0.67M	0.69M		0.69M	-2.99%
Bikes	15.48M	5.76M	168.72%	15.85M	-2.30%
Clothing	0.32M	0.33M		0.33M	-3.32%
Total	16.47M	5.76M	185.89%	16.87M	-2.35%