

# Shreeram Modi

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## EDUCATION

### New York University

Bachelors of Arts - Computer Science and Philosophy

New York, NY

May 2026 (expected)

## EXPERIENCE

### Capital One

Business Analyst Intern (Business Cards & Payments)

McLean, VA

Summer 2025

- Diagnosed spend margin leakage by conducting analysis on billions of transaction-level records across Business Cards and Payments portfolio, identifying industries that drove >75% of spend margin losses.
- Designed and pitched dual issuance at acquisitions test policy to address spend margin negativity by proactively placing customers on optimal network based on predictive model leveraging demographic information.
- Built repeatable SQL pipelines and Python scripts that cut data-prep time by 50%, enabling rapid, ad-hoc analysis of internal card-holder datasets.

### Break Debate

Product Manager

Online

Nov 2024 — May 2025

- Served as a research consultant, synthesizing international treaty law and processes for ed-tech platform.
- Provided onsite argument support for students, leading to multiple international-level tournament wins, 3 students being ranked in top 10 for LD debate, and longest rank 1 stretch in 2024-25 season.

### Poly Prep Country Day School

Speech and Debate Assistant Coach

Brooklyn, NY

May 2024 — Present

- Developing and implementing comprehensive middle school debate lesson plans and curriculum.
- Improving students' public speaking, critical thinking, and argumentation skills by leading after-school lectures and preparing and organizing evidence to introduce students to research methods.

### Saralam Corporation

Analyst Intern

Campbell, CA

Summer 2024

- Helped with design and implementation of online marketing strategy for pre-seed AI startup, increased click-through rate by 100% through targeted campaigns and optimized content.
- Conducted market research and analyzed trends and advancements in the AI landscape to write blog series.

### Undergraduate Law Review at NYU

Treasurer

New York, NY

May 2024 — May 2025

- Facilitating operations of legal publication by developing comprehensive budget plan and creating expense reports.
- Managing fiduciary responsibilities to repeat vendors and NYU Student Activities Board.

Secretary

May 2023 — May 2024

- Planned and coordinated onboarding and training events, reducing member churn rate by 70.53%.

Executive Editor

Fall 2023 — May 2025

Associate Editor

Fall 2022 — Spring 2023

- Enabling publication of undergraduate legal scholarship by managing teams of writers and editors, copy-editing, and supporting topic research.
- Contributed to the publication of five articles, highest number out of executive editors in 2023-24.

### NYU Policy Debate Team

Chief Technology Officer

New York, NY

May 2023 — Present

- Led overhaul of online presence by creating & maintaining team website using JavaScript, TailwindCSS, and HTML.
- Wrote VBA Macros to provide custom Microsoft Office functionality for policy debate.

Varsity Competitor

Jun 2022 — Present

- Competing against intercollegiate debaters on variety of legal/political issues, conducting in-depth research using tools such as Lexis and Westlaw.

### NYU Center for Data Science

Undergraduate Assistant

New York, NY

Nov 2022 — Aug 2023

- Assisted Alignment Research Group in assessment of debate's effectiveness as a truth evaluation paradigm for LLMs.
- Conducted simulation debates using proprietary Scala platform and aggregated data and outcomes for analysis.
- Improved quality of data gathered through prompt adjustment and analysis of participant feedback sessions.

## SKILLS & INTERESTS

**Skills:** SQL, Python, Spark, Excel, Advanced Microsoft Office (VBA Scripts), Spanish, HTML/CSS, Nix, Bash, Git

**Awards:** Dean's List; National Debate Scholar (Summa Cum Laude); Best Presenter, 51st CAS Undergraduate Research Conference

**Interests:** Open-source software, UNIX & Linux system configuration, competitive debate