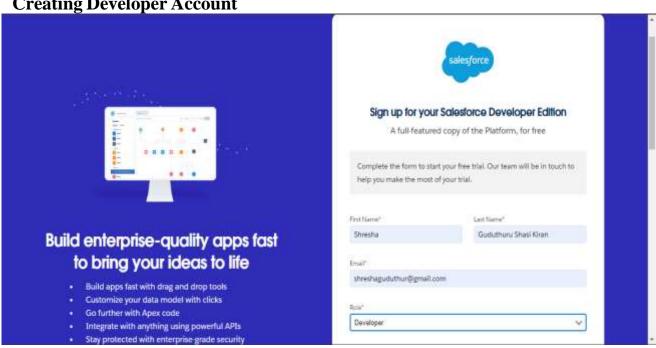
A CRM APPLICATION FOR WHOLESALE RICE MILL

1) Introduction To Salesforce

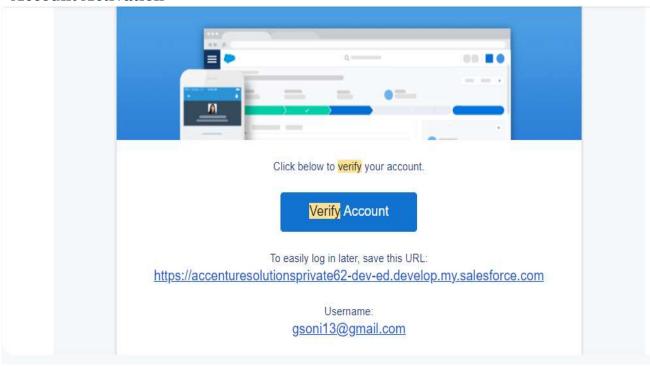
What Is Salesforce?

Salesforce is your customer success platform, designed to help you sell, service, market, analyze, and connect with your customers.

Creating Developer Account



Account Activation

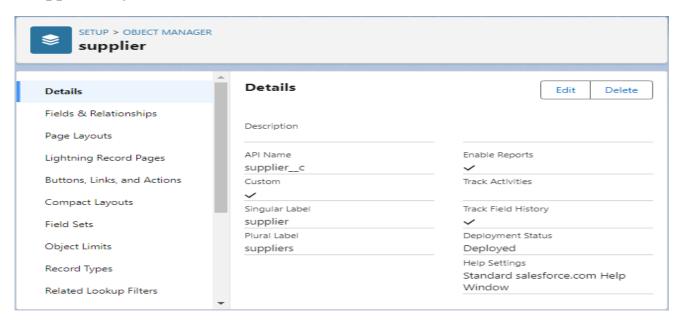


2) Object

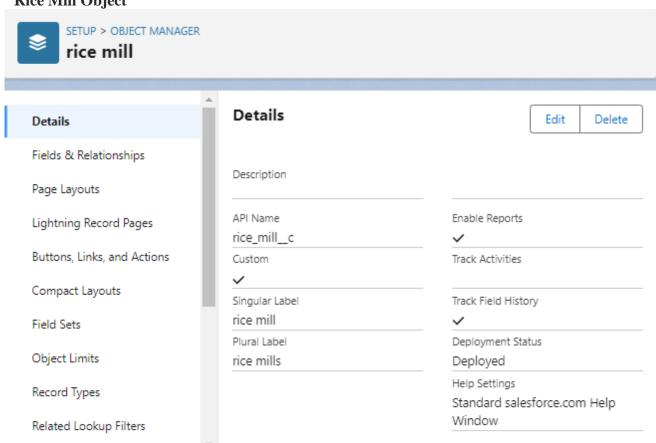
What Is an Object?

Salesforce objects are database tables that permit you to store data that is specific to an organization

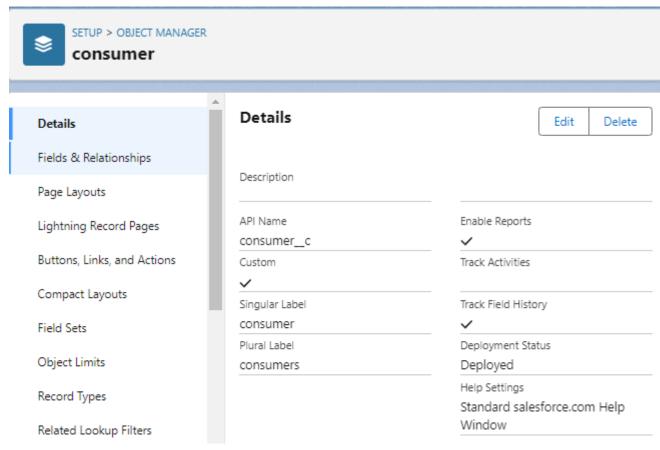
Supplier Object



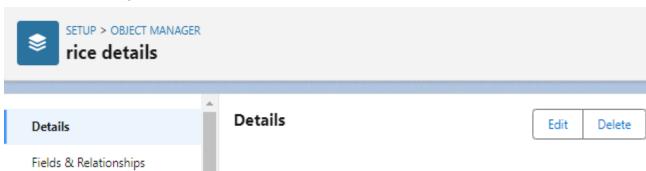
Rice Mill Object



Consumer Objects



Rice Details Objects

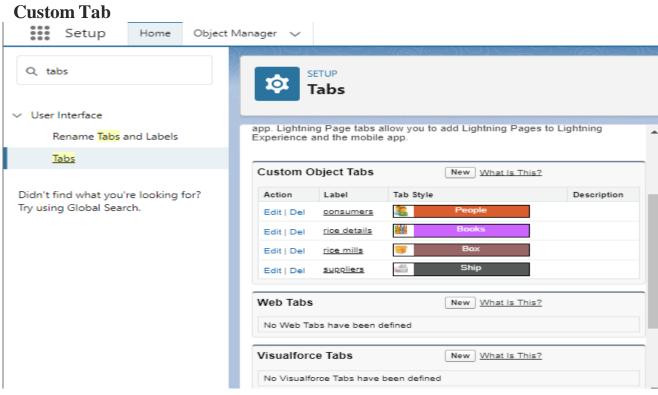


Description Page Layouts API Name Enable Reports Lightning Record Pages rice_details__c Buttons, Links, and Actions Track Activities Custom Compact Layouts Singular Label Track Field History rice details Field Sets Plural Label Deployment Status Object Limits rice details Deployed Help Settings Record Types Standard salesforce.com Help Window Related Lookup Filters

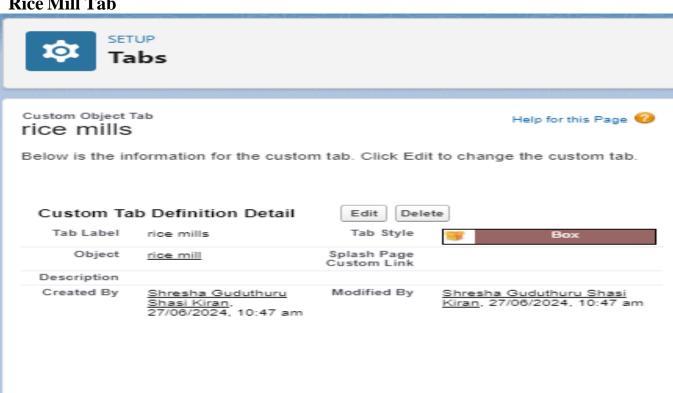
3)Tabs

What is Tab?

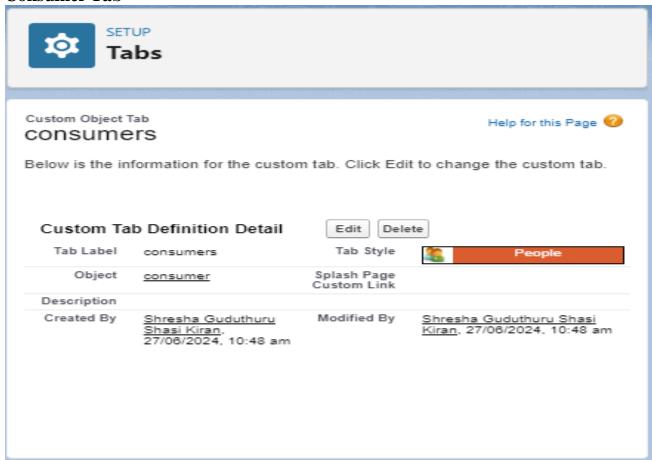
A tab is like a user interface that is used to build records for objects and to view the records in the objects.



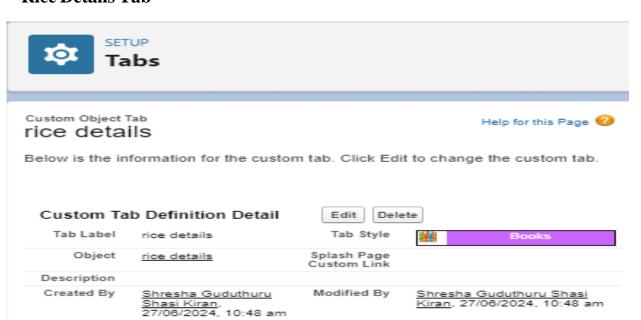
Rice Mill Tab



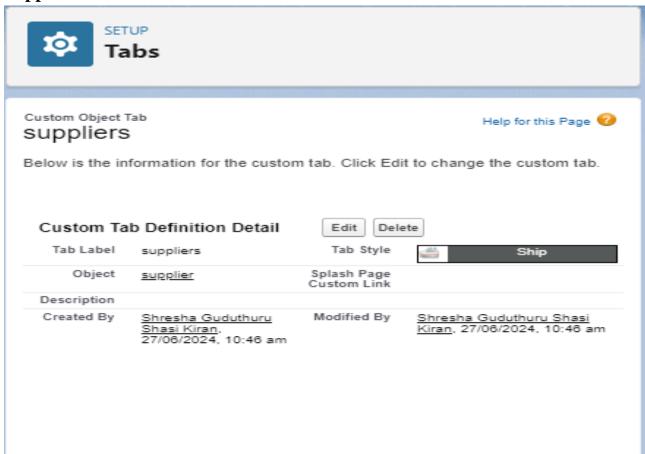
Consumer Tab



Rice Details Tab



Supplier Tab

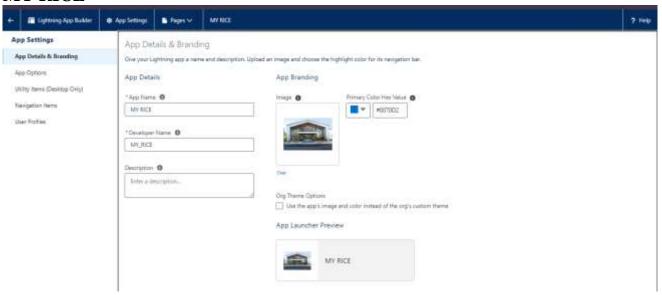


4)Lightning App

What is lightning app?

An app is a collection of items that work together to serve a particular function.

MY RICE



5) Fields

Types of Fields

- 1. Standard Fields
- 2. Custom Fields

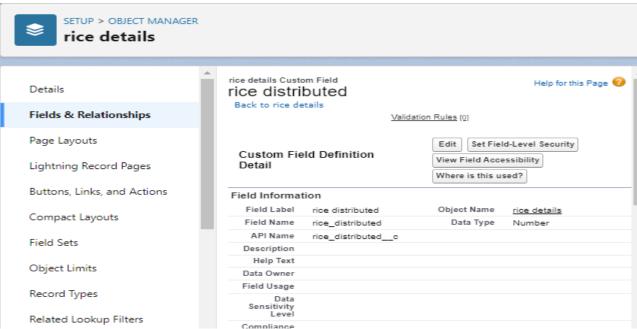
Standard Fields

The Standard Fields are the predefined fields in Salesforce that perform a standard task.

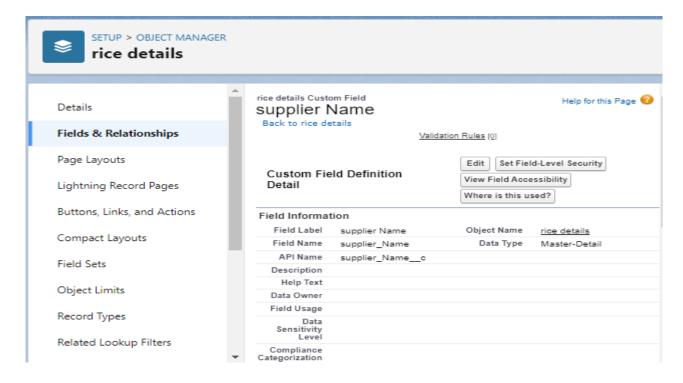
Custom Fields

Custom Fields are highly flexible, and users can change them according to requirements.

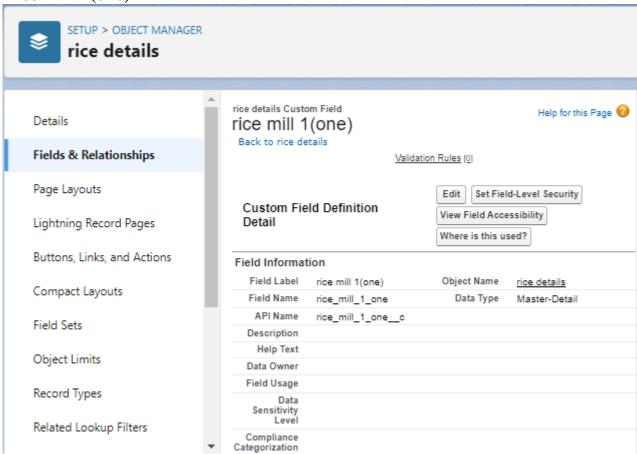
Rice Distributed



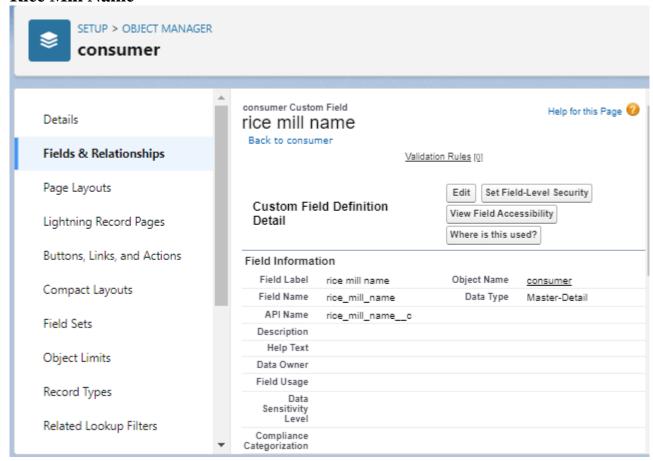
Supplier Name



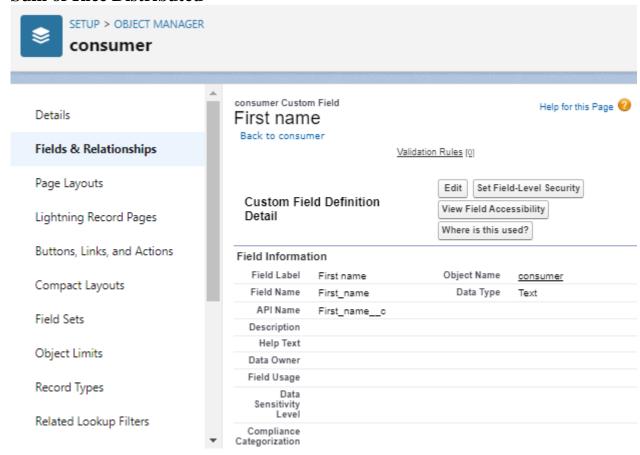
Rice Mill 1(one)



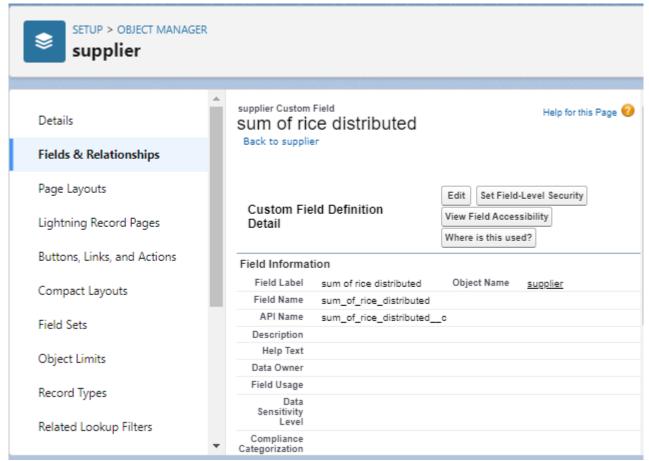
Rice Mill Name



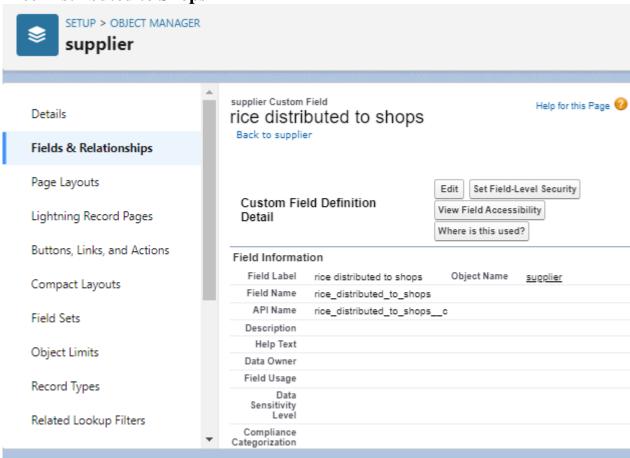
Sum of Rice Distributed



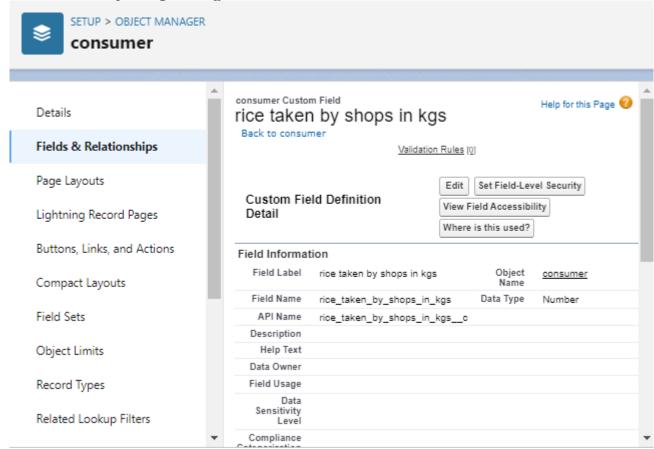
Sum of Rice Distributed



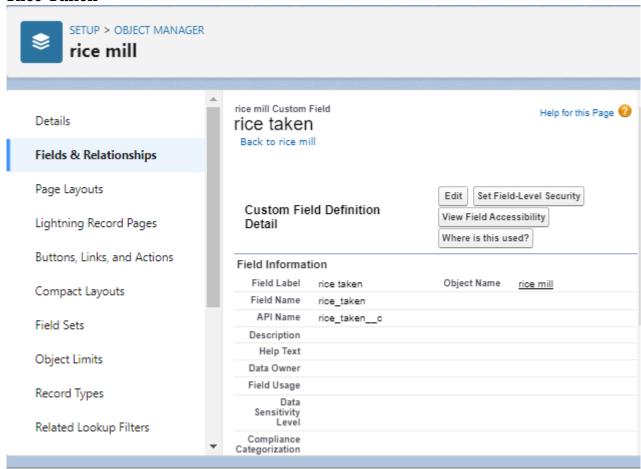
Rice Distributed to Shops



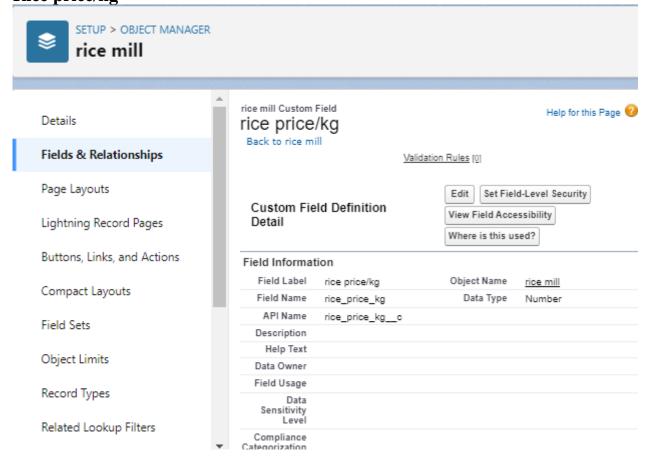
Rice Taken by Shops in kgs



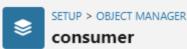
Rice Taken



Rice price/kg



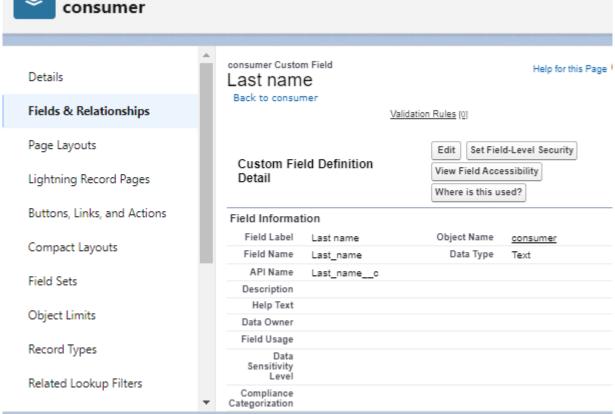
First Name



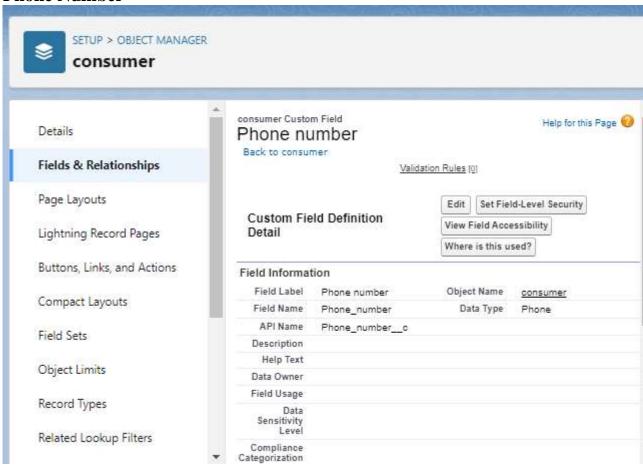
consumer Custom Field Help for this Page Details First name Back to consumer Fields & Relationships Validation Rules [0] Page Layouts Set Field-Level Security Custom Field Definition View Field Accessibility Detail Lightning Record Pages Where is this used? Buttons, Links, and Actions Field Information Field Label First name Object Name consumer Compact Layouts Field Name First_name Data Type API Name First_name__c Field Sets Description Help Text Object Limits Data Owner Field Usage Record Types Data Sensitivity Level Related Lookup Filters Compliance Categorization

Last Name

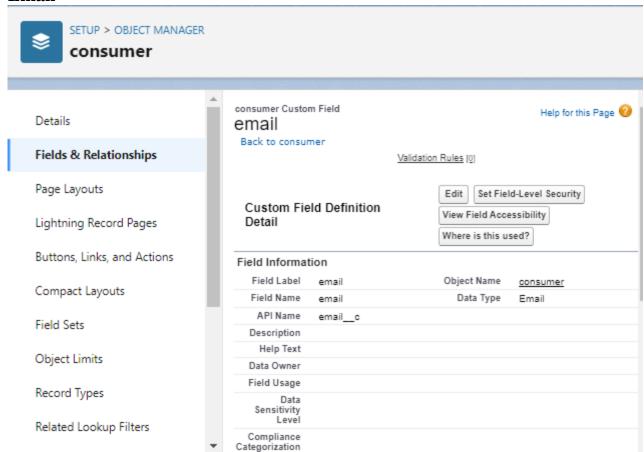




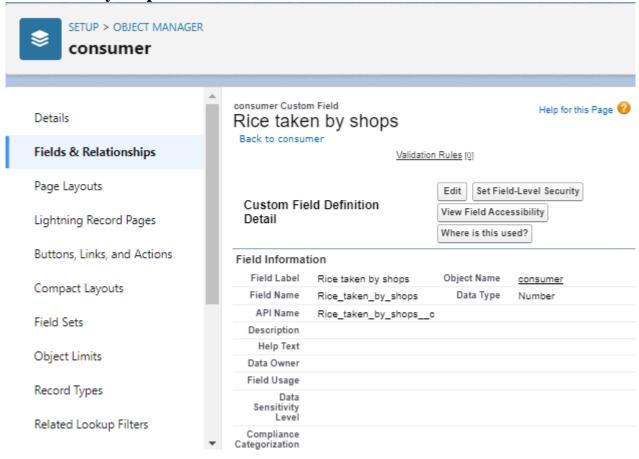
Phone Number



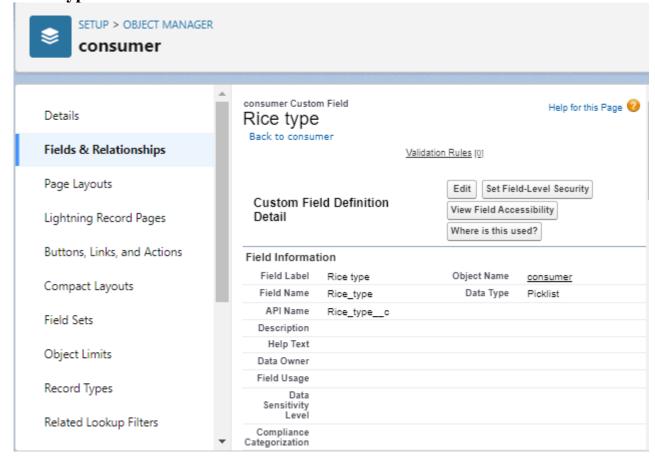
Email



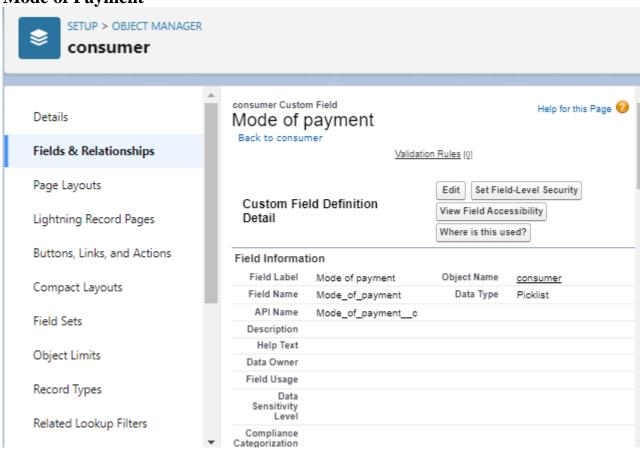
Rice taken by shops



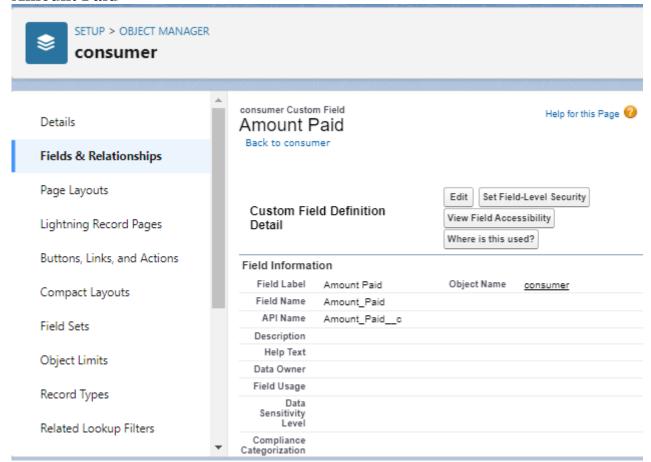
Rice Type



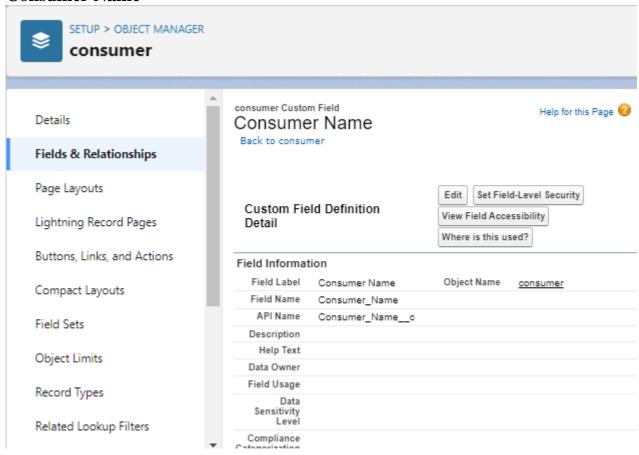
Mode of Payment



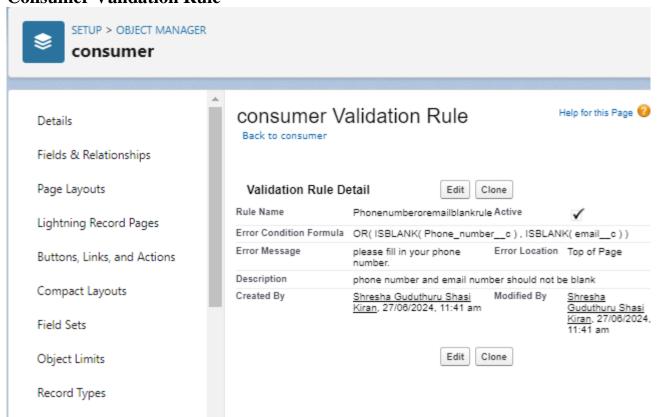
Amount Paid



Consumer Name



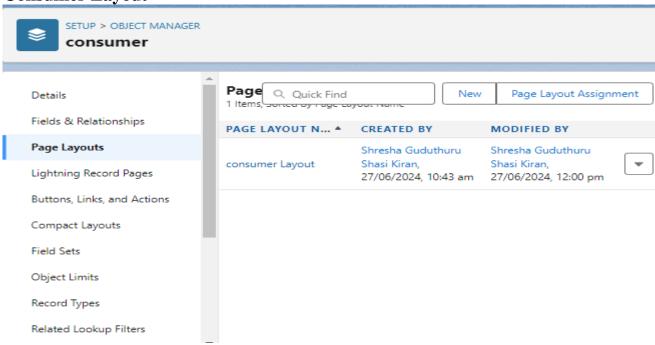
Consumer Validation Rule



6)Page Layouts

Page Layout in Salesforce allows us to customize the design and organize detail and edit pages of records in Salesforce.

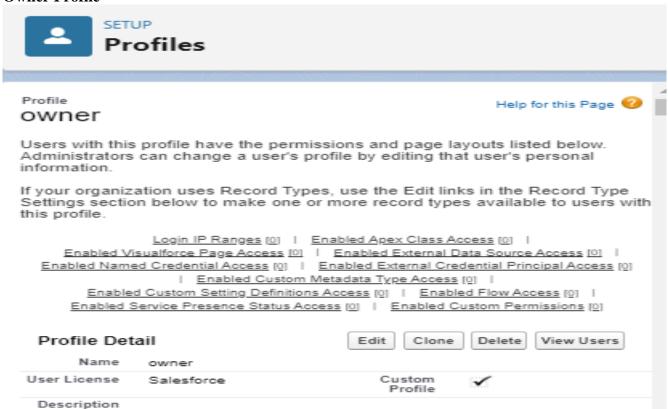
Consumer Layout



7)Profiles

A profile is a group/collection of settings and permissions that define what a user can do in salesforce.

Owner Profile



Employer Profile



Profile

employer

Help for this Page 🔞



Users with this profile have the permissions and page layouts listed below. Administrators can change a user's profile by editing that user's personal information.

If your organization uses Record Types, use the Edit links in the Record Type Settings section below to make one or more record types available to users with this profile.

Login IP Ranges [0] | Enabled Apex Class Access [0] | Enabled Visualforce Page Access [0] | Enabled External Data Source Access [0] | Enabled Named Credential Access [0] | Enabled External Credential Principal Access [0] | Enabled Custom Metadata Type Access [0] | Enabled Custom Setting Definitions Access [0] | Enabled Flow Access [0] | Enabled Service Presence Status Access [0] | Enabled Custom Permissions [0]

Profile Detail		Edit Clone	Delete View Users
Name	employer		
User License	Salesforce Platform	Custom Profile	✓
Description			
Created By	Shresha Guduthuru Shasi Kiran 27/08/2024	Modified By	Shresha Guduthuru Shasi Kiran, 27/08/2024

Worker Profile



Profile

worker

Help for this Page 🔞



Users with this profile have the permissions and page layouts listed below. Administrators can change a user's profile by editing that user's personal information.

If your organization uses Record Types, use the Edit links in the Record Type Settings section below to make one or more record types available to users with this profile.

Login IP Ranges [0] | Enabled Apex Class Access [0] | Enabled Visualforce Page Access [0] | Enabled External Data Source Access [0] | Enabled Named Credential Access [0] | Enabled External Credential Principal Access [0] | Enabled Custom Metadata Type Access [0] | Enabled Custom Setting Definitions Access [0] | Enabled Flow Access [0] |

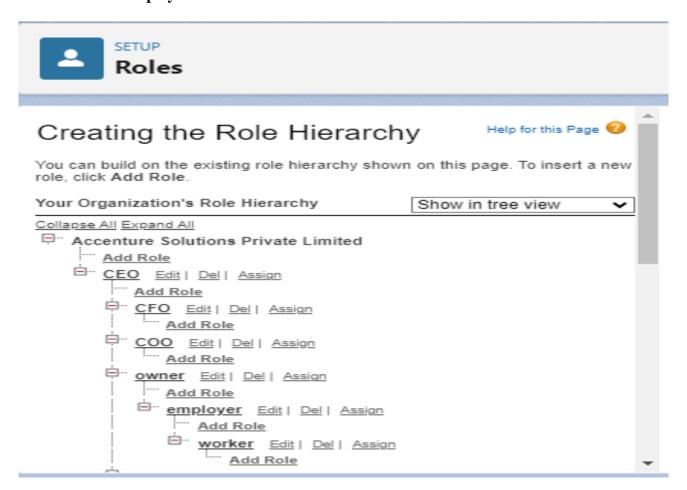
Enabled Service Presence Status Access [0] | Enabled Custom Permissions [0]



8) Role & Role Hierarchy

A role in Salesforce defines a user's visibility access at the record level. Roles may be used to specify the types of access that people in your Salesforce organization can have to data.

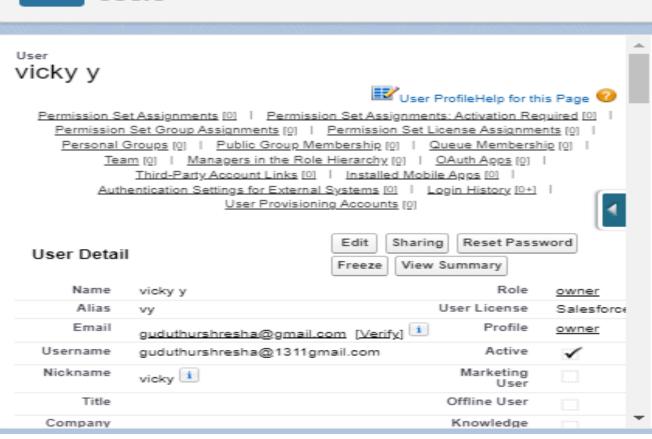
Owner Role & Employer Role

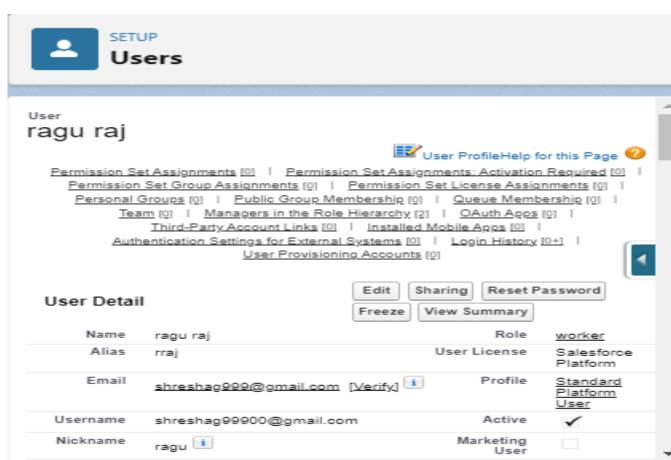


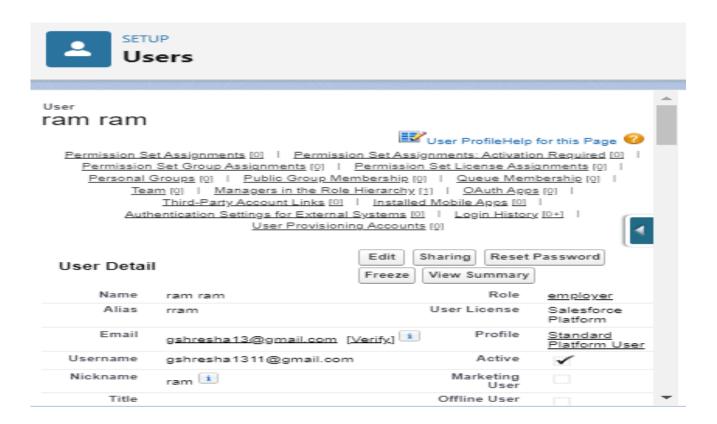
9)Users

A user is anyone who logs in to Salesforce. Users are employees at your company, such as sales reps, managers, and IT specialists, who need access to the company's records.





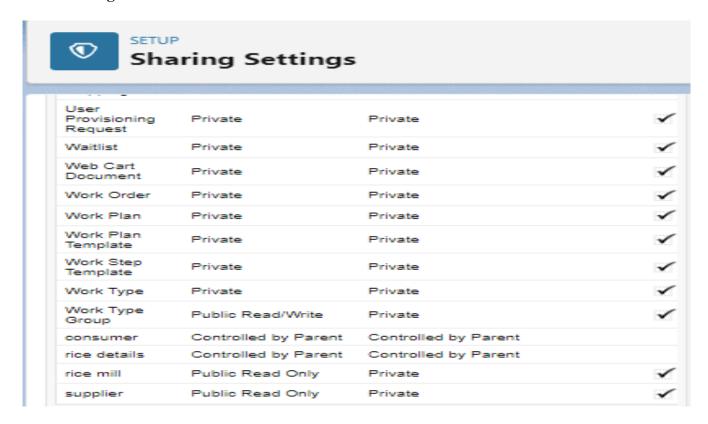




10) Permission Sets

A permission set is a collection of settings and permissions that give users access to various tools and functions. Permission sets extend users' functional access without changing their profiles and are the recommended way to manage your users' permissions.

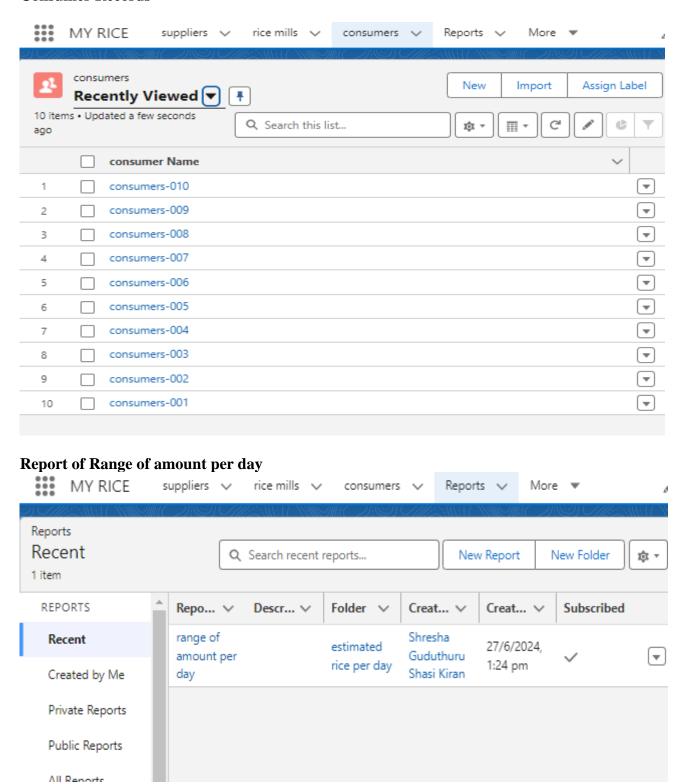
OWD Setting

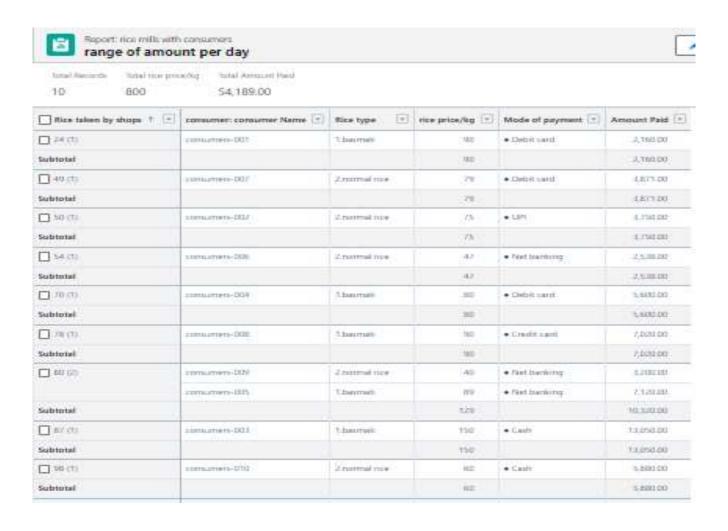


11) Reports

Reports give you access to your Salesforce data. You can examine your Salesforce data in almost infinite combinations, display it in easy-to-understand formats, and share the resulting insights with others.

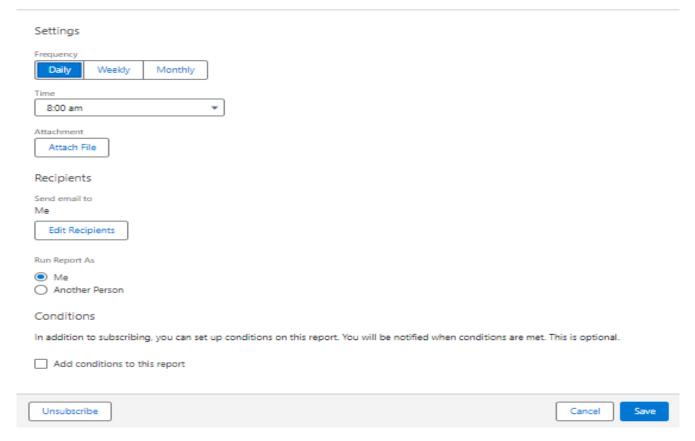
Consumer Records



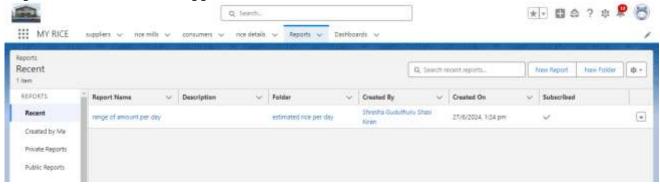


Sharing Report to Owner

Edit Subscription



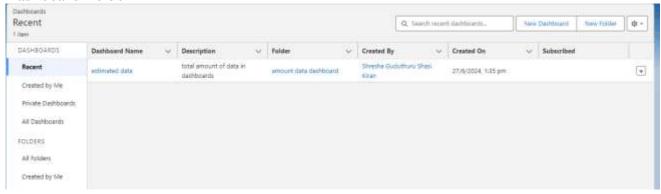
Report Tab on MY RICE app

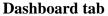


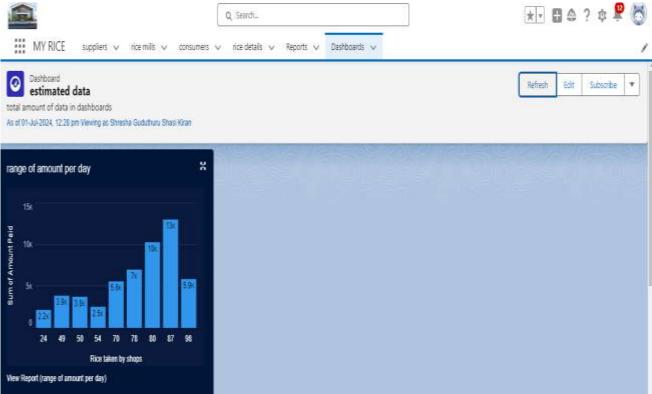
12) Dashboard

Dashboards help you visually understand changing business conditions so you can make decisions based on the real-time data you've gathered with reports.

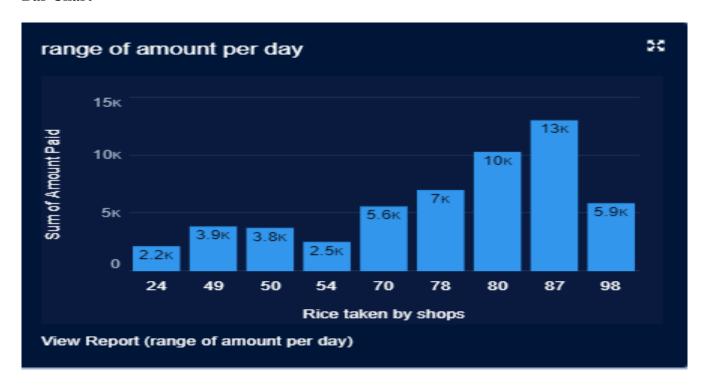
Dashboard Folder







Bar Chart



Donut Chart

