Lending Case Study

Case study to study a dataset of loan and identify patterns for defaulters of loan so that the organization can analyse loan applications to avoid defaulters



Background

When a person applies for a loan, there are **granted the loan**, the applicant can have below three status:

- 1. Fully paid: Applicant has fully paid the loan (the principal and the interest rate)
- 2. Current: Applicant is in the process of paying the instalments, i.e. the tenure of the loan is not yet completed. These candidates are not labelled as 'defaulted'.
- 3. Charged-off: Applicant has not paid the instalments in due time for a long period of time, i.e. he/she has defaulted on the loan

Business Objective

To identify these risky loan applicants, then such loans can be reduced

thereby cutting down the amount of credit loss.

DataSet Given for Analysis

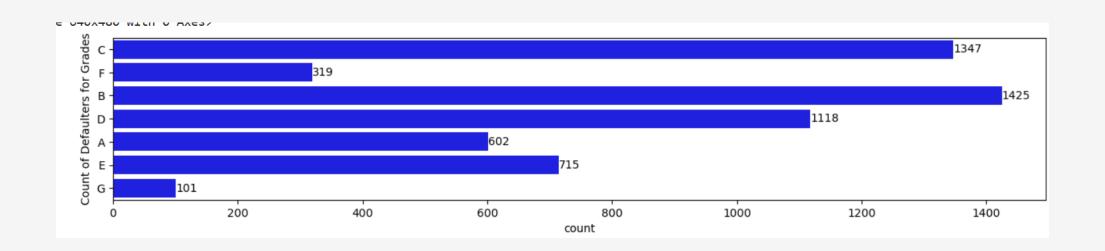
Loan Data Set – Sample shown below

Columns - 111 , Rows - 39717

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | | 9 10 | 11 | |
|---------|-----------|-----------|-------------|-----------------|-----------|----------|-------------|---------|--------------|-------------------------------------|--------|
| id | member_id | loan_amnt | funded_amnt | funded_amnt_inv | term | int_rate | installment | grac | le sub_grade | emp_title | emp_ |
| 1077501 | 1296599 | 5000 | 5000 | 4975 | 36 months | 10.65% | 16 | 62.87 B | B2 | | 10+ y |
| 1077430 | 1314167 | 2500 | 2500 | 2500 | 60 months | 15.27% | 5 | 59.83 C | C4 | Ryder | < 1 ye |
| 1077175 | 1313524 | 2400 | 2400 | 2400 | 36 months | 15.96% | 8 | 34.33 C | C5 | | 10+ y |
| 1076863 | 1277178 | 10000 | 10000 | 10000 | 36 months | 13.49% | 33 | 39.31 C | C1 | AIR RESOURCES BOARD | 10+ y |
| 1075358 | 1311748 | 3000 | 3000 | 3000 | 60 months | 12.69% | 6 | 67.79 B | B5 | University Medical Group | 1 yea |
| 1075269 | 1311441 | 5000 | 5000 | 5000 | 36 months | 7.90% | 15 | 6.46 A | A4 | Veolia Transportaton | 3 yea |
| 1069639 | 1304742 | 7000 | 7000 | 7000 | 60 months | 15.96% | 17 | 70.08 C | C5 | Southern Star Photography | 8 yea |
| 1072053 | 1288686 | 3000 | 3000 | 3000 | 36 months | 18.64% | 10 | 9.43 E | E1 | MKC Accounting | 9 yea |
| 1071795 | 1306957 | 5600 | 5600 | 5600 | 60 months | 21.28% | 15 | 52.39 F | F2 | | 4 yea |
| 1071570 | 1306721 | 5375 | 5375 | 5350 | 60 months | 12.69% | 12 | 21.45 B | B5 | Starbucks | < 1 y |
| 1070078 | 1305201 | 6500 | 6500 | 6500 | 60 months | 14.65% | 15 | 53.45 C | C3 | Southwest Rural metro | 5 yea |
| 1069908 | 1305008 | 12000 | 12000 | 12000 | 36 months | 12.69% | 40 |)2.54 B | B5 | UCLA | 10+ y |
| 1064687 | 1298717 | 9000 | 9000 | 9000 | 36 months | 13.49% | 30 |)5.38 C | C1 | Va. Dept of Conservation/Recreation | < 1 y |
| 1069866 | 1304956 | 3000 | 3000 | 3000 | 36 months | 9.91% | 9 | 96.68 B | B1 | Target | 3 yea |
| 1069057 | 1303503 | 10000 | 10000 | 10000 | 36 months | 10.65% | 32 | 25.74 B | B2 | SFMTA | 3 yea |
| 1069759 | 1304871 | 1000 | 1000 | 1000 | 36 months | 16.29% | 3 | 35.31 D | D1 | Internal revenue Service | < 1 ye |
| 1065775 | 1299699 | 10000 | 10000 | 10000 | 36 months | 15.27% | 34 | 17.98 C | C4 | Chin's Restaurant | 4 yea |
| 1069971 | 1304884 | 3600 | 3600 | 3600 | 36 months | 6.03% | 10 | 9.57 A | A1 | Duracell | 10+ y |
| 1062474 | 1294539 | 6000 | 6000 | 6000 | 36 months | 11.71% | 19 | 98.46 B | B3 | Connection Inspection | 1 yea |
| 1069742 | 1304855 | 9200 | 9200 | 9200 | 36 months | 6.03% | 28 | 30.01 A | A1 | Network Interpreting Service | 6 yea |
| 1069740 | 1284848 | 20250 | 20250 | 19142.16108 | 60 months | 15.27% | 48 | 34.63 C | C4 | Archdiocese of Galveston Houston | 3 yea |
| 1039153 | 1269083 | 21000 | 21000 | 21000 | 36 months | 12.42% | 70 |)1.73 B | B4 | Osram Sylvania | 10+ y |
| 1069710 | 1304821 | 10000 | 10000 | 10000 | 36 months | 11.71% | 33 | 30.76 B | B3 | Value Air | 10+ y |
| 1069700 | 1304810 | 10000 | 10000 | 10000 | 36 months | 11.71% | 33 | 30.76 B | B3 | Wells Fargo Bank | 5 yea |
| 1069559 | 1304634 | 6000 | 6000 | 6000 | 36 months | 11.71% | 19 | 98.46 B | В3 | bmg-educational | 1 yea |
| 100000 | 1070770 | 3.5000 | 15000 | 15000 | 20 11 | 0.010/ | 40 | 22 20 D | D1 | We called the called | 0 |

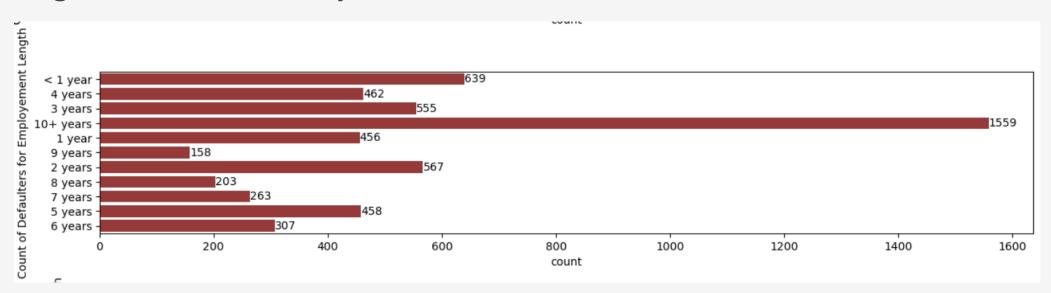
1 Univariate - Grade

Most defaulters have grade of "B" followed by "A" and "C"



2 Univariate - Employment Length

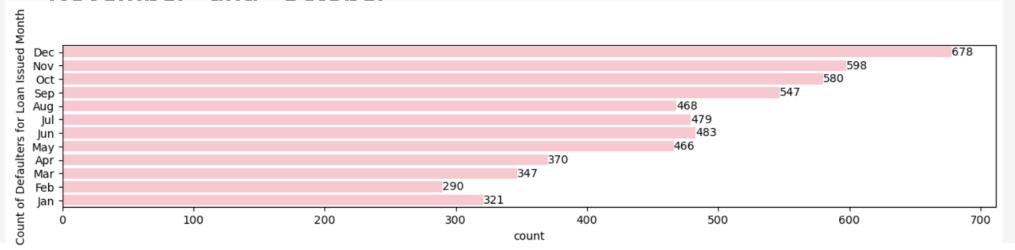
Most defaulters have Employment length for more than 10 years



3 Univariate - Issue Month (Last quater)

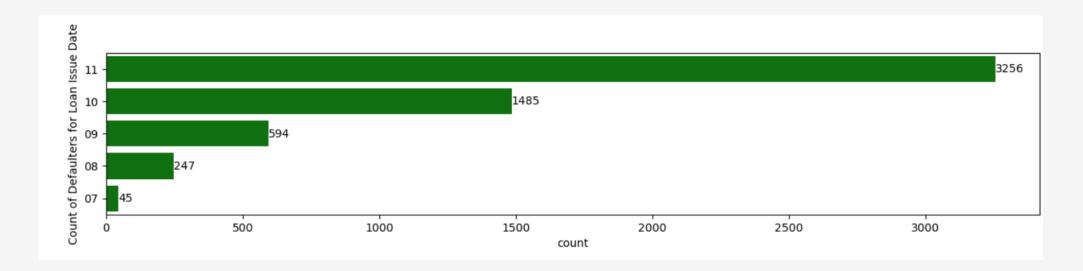
Most defaulters have taken loan in months of December" followed by

"November" and "October"



4 Univariate - Issue Date

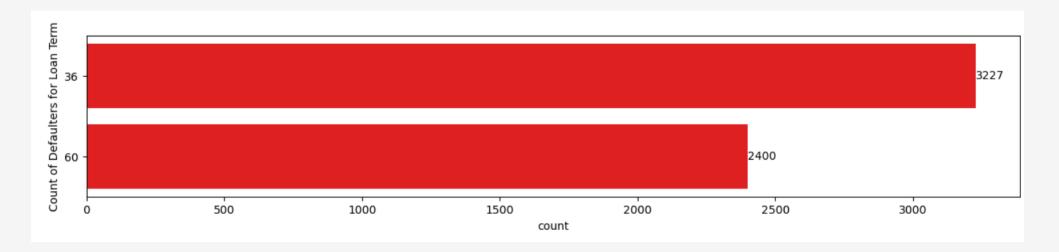
Most defaulters have taken loan in dates 11th followed by 10th



5 Univariate - Term

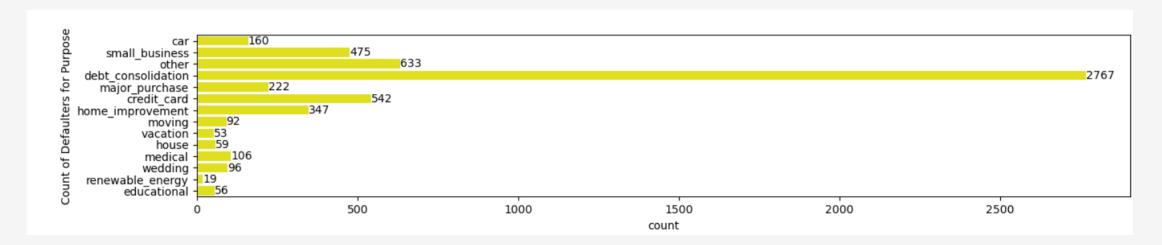
Most defaulters have loan term of

36 months



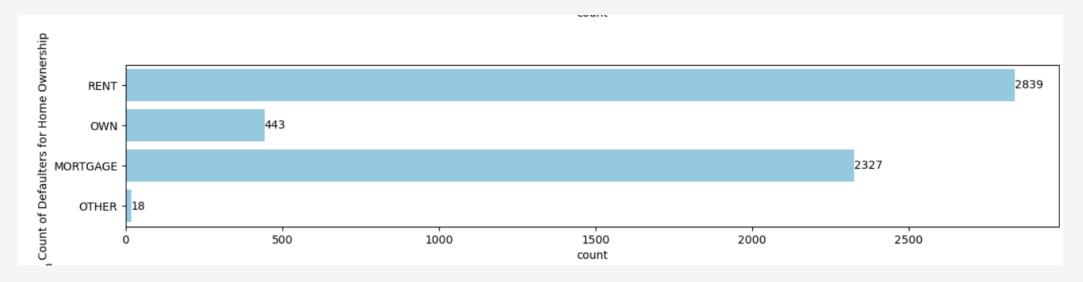
6 Univariate - Purpose

Most defaulters take loan for the purpose of "Debt Consolidation"



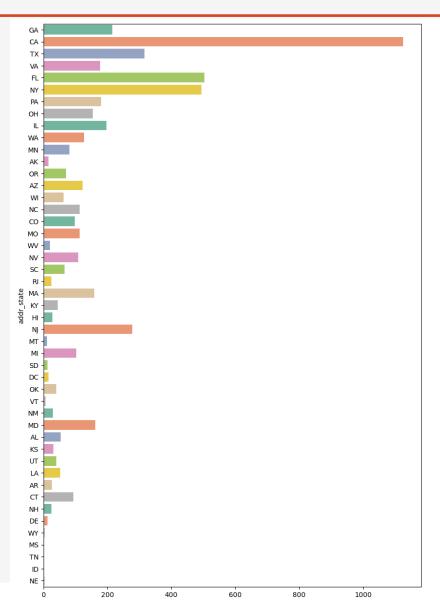
7 Univariate - Home Ownership

Most defaulters has home ownership status of "Rent" and "Mortgage"



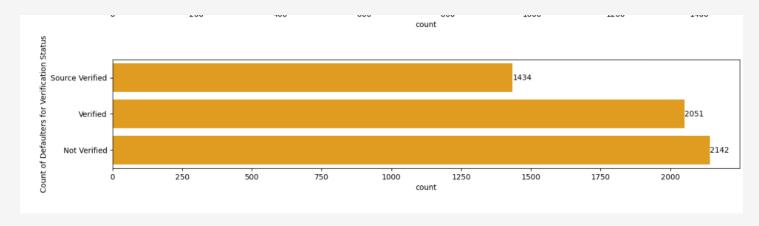
8 Univariate - Address State

Most defaulters are from state CA



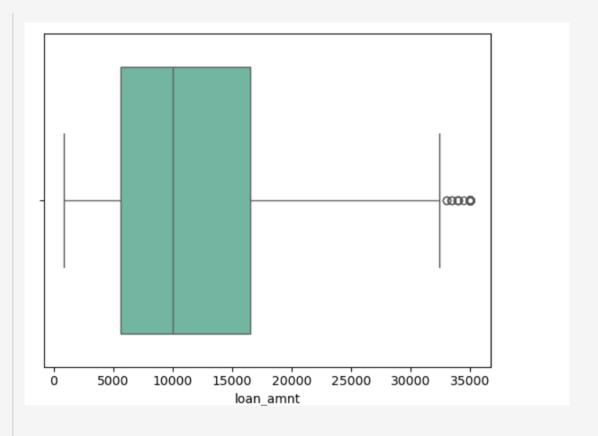
9 Univariate - Verification Status

Verification status has no significant difference on the Defaulters. The number of defaulters with "Source Verified" are less compared to the other verification status



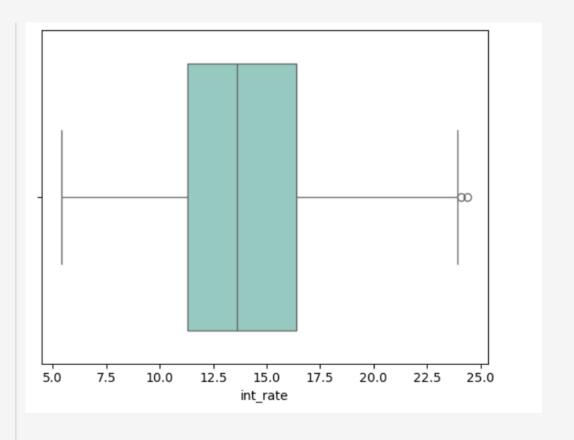
10 Univariate - Loan Amount

Most defaulters have loan amount between 5000-15000



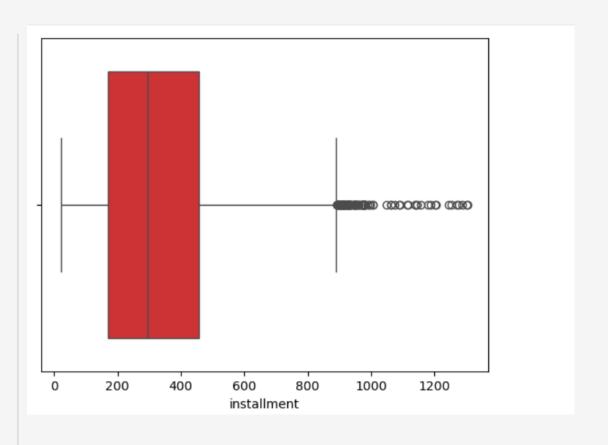
111 Univariate - Interest Rate

Most defaulters have interest rate between 10%-15%



12 Univariate - Installment

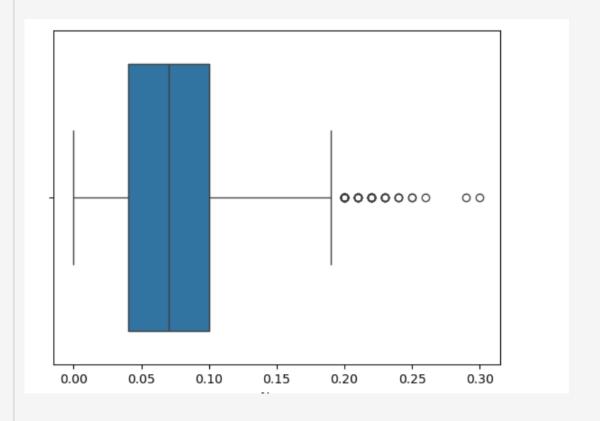
Most defaulters have installment between 200-400



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Univariate - Percentage of Amount towards installements

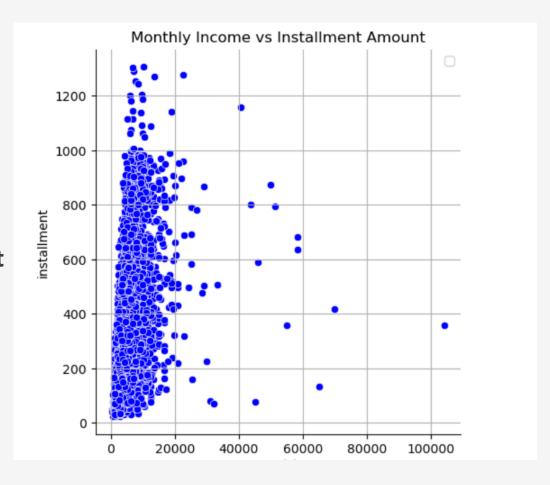
Most defaulters have installments between 5%-10% of their monthly income



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Bivariate - Monthly Income v/s Installment
Amount

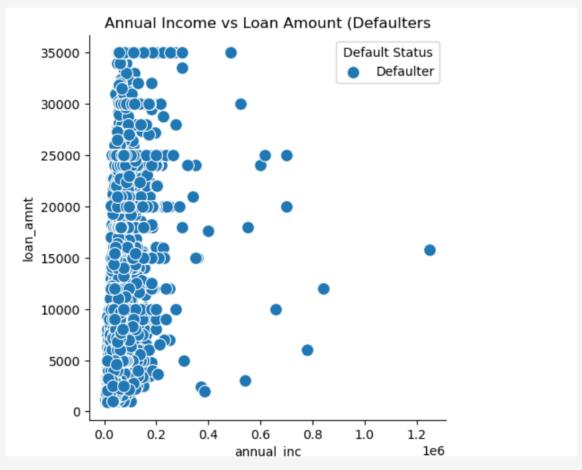
Most defaulters have monthly income between 3000-5000 and installation amount between 200-320 and show similar pattern





Bivariate - Annual Income v/s Loan Amount

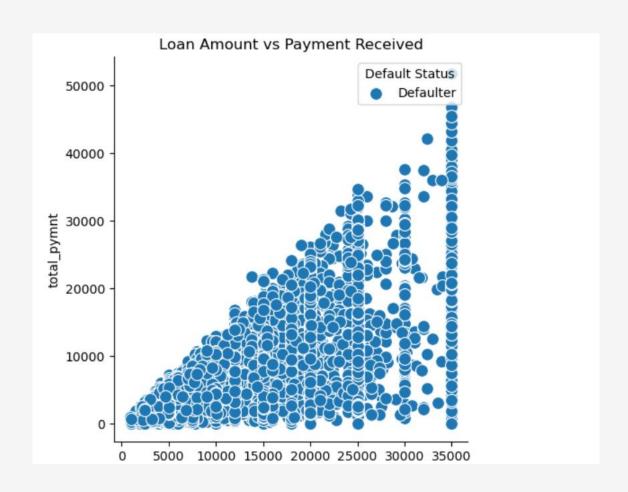
Most defaulters have annual income between 30000-60000 and loan amount between 10000-25000 and show similar pattern



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Bivariate -Loan Amnt v/s Payment Received

Payment received is proportional to the loan amount





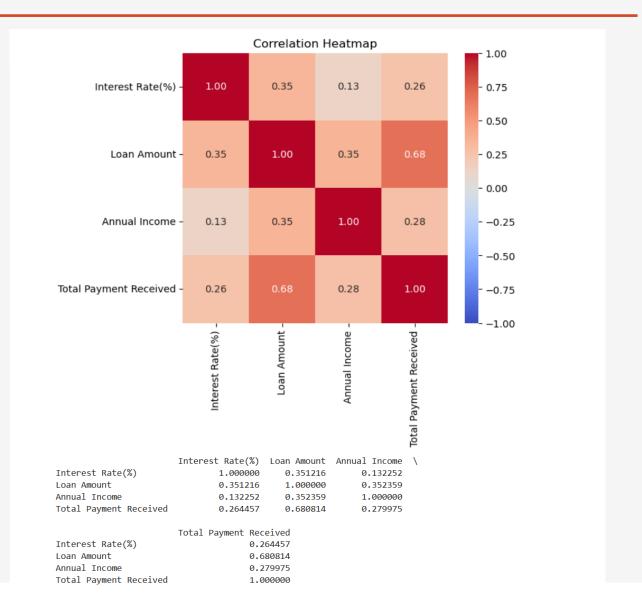
Interest Rate(%), Loan Amount, Annual Income, Total Payment Received

Weak

- Interest Rate(%) & Annual Income
- Interest Rate(%) & Total Payment Received
- Annual Income & Total Payment Received

Strong

Loan Amount & Total Payment Received



Thank You