

✔ Congratulations! You passed!

Grade received **91.67%** To pass 80% or higher

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1. What is the technique that data analysts use to help them anticipate the questions a stakeholder might have during a Q&A?

1 / 1 point

- ☐ Limitation test
- ☐ Stakeholder brainstorm
- ☐ Practice swing
- ☒ Colleague test

✔ **Correct**

A colleague test is an effective way to anticipate questions a stakeholder might have during a Q&A.

2. You present to your stakeholders, and they express concern about how your results compare to previous results. Which kind of objection are they making?

1 / 1 point

- ☒ Findings
- ☐ Data
- ☐ Analysis
- ☐ Presentation skills

✔ **Correct**

This stakeholder is making an objection about your findings.

3. After your presentation, a stakeholder is concerned about whether your data comes from a reputable source. In what ways should you respond? Select all that apply.

0.75 / 1 point

- ☐ Question why the stakeholder is concerned
- ☒ Take steps to investigate the source further

✔ **Correct**

When you receive an objection with merit, the best way to respond is by acknowledging its validity. Then, follow up with details and promise to investigate the matter further.

- ☒ Acknowledge that the objection is valid

✔ **Correct**

When you receive an objection with merit, the best way to respond is by acknowledging its validity. Then, follow up with details and promise to investigate the matter further.

- ☐ Follow up with details about the source

You didn't select all the correct answers