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Hiring Manager International Innovation Corps

As a recent graduate majoring in Economics with an immense drive to serve in the policy space, I'm enthused to apply for the Internship position at Internation Innovation Corps. Having functioned across finance, sales and policy domains while working with high-growth startups and think tanks, I discovered my inclination towards a service-oriented work style. Incorporating this with my educational background and my ability to work across diverse projects will qualify me to make a substantial stakeholder in your organisation.

Over the last three years, I've served in two mission-driven startups, first at Leap.Club, a professional network for women to enable more women in leadership positions, and at KOMMA, aims to increase financial inclusion through mutual fund advisory. Furthermore, my stint at a think tank piqued my interest in policy formulation and leadership. Being involved passively in the impact space before, I've grown to acquire the sufficient motivation to take on a more active role in the domain. Through more applied and practical stints in the impact space, I wish to concentrate my professional endeavours towards a more significant cause.

What I would bring to the table as an Intern:

- 1. **Research and Writing**: As a co-author of a policy research paper, I've developed a knack for quality secondary research and intelligible writing. This stint also led me to identify issues needing further investigation, specifically in the domain of the migrant crisis.
- 2. **Problem-Solving:** I talk to an average of 7-8 women executives daily at Leap.Club to understand their expectations out of a quality network. This has subjected me to multi-faceted loopholes in women's professional lives to consult product fit accordingly. E.g. to leverage the web as a repository for diversity hiring to combat gender-gap employment for women.
- 3. Managerial Effectiveness: As the President of the Economics Editorial Board of our college, I set up new research processes and exceeded expectations by leading a team of 14 to publish our highest-rated annual magazine since its inception. Furthermore, as an avid debater and treasurer, I thoroughly enjoyed leading a team of 30+ debaters to generate a footfall of 300+ participants pan-India by cutting logistical costs and creating a competition-based fundraiser for a local NGO, the first ever from our college. These skills have pushed me to think out of the box to be a collaborative and accountable leader.
- 4. Emotional Intelligence: Self-regulation has helped me advance to a Senior Manager position from a boot camp student at Project uP to build modules on policy formulation for 16- 20-year-olds. As an enabler of 0-1 journeys at mission-driven startups, I've not just delivered on their finance and sales processes but also undertaken self-initiated projects. E.g. remodelled communication strategies for KOMMA, which increased website traction by ~120%

I'd love to learn more about the projects for the upcoming months and discuss how my experience and cross-cultural exposure might benefit the IIC team. I'm confident that the skills mentioned above and in my resume will serve well as an analyst as I can acquire desired competencies quickly and apply them to solve particular problems. Please let me know if there's any additional information I can provide, and thank you for your consideration. I will follow up with you in a week to ensure you received my application materials.

Warmly, Shreya Singh