

Shreya Singh

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Over the last three years, I've developed relevant skills in problem-solving, network-building and leadership skills across finance, sales and policy domains while working with high-growth startups and think tanks, I believe my background will bring a valuable perspective to your team. It has been a long-term goal of mine to pursue a career in public policy, and your organisation is my top choice to open the next chapter of my career.

EXPERIENCE

Member Onboarding Manager | Leap.Club

(Jul 22 - Present)

- Interacted with **200+ executive women leaders** across industries to ensure more women in leadership positions through quality networking
- Generated revenue of **2.5lac** through the consistent performance of **40% conversion** month-on-month

Financial Services Intern | KOMMA Financial Services Technologies

(Jan 22 - Feb 22)

- Handled **financial goal planning** through mutual funds for **2** clients through extensive **quantitative analysis**
- Worked across projects: remodelled communication strategies for their budding start-up, mapped their [website blueprint](#) from scratch; **~120% increase in website traffic**

Learning Consultant | The Economic Times

(Nov 21 - Dec 21)

- Supported B2B and B2C divisions** internationally and domestically for the ET Masterclass
- Identified and mobilised thought leaders in the relevant industries; generating a revenue of **4.2 lakhs in just 1 month**

Finance Intern | The Smart Cube

(Aug 21 - Sept 21)

- Spearheaded a **Market Intelligence Tracker** to track macroeconomic indicators and the commodities industry
- Streamlined Financial **Performance Review, Peer Comparison, and Liquidity and Debt** structure for a multinational investment bank

Senior Manager | Project uP, UNESCO

(Nov 20 - May 21)

- Participated in their 15-day **Research Bootcamp** and wrote a research paper titled "Reverse Migration: A State Potential"
- Promoted as Senior Advisor** to their upcoming **Policy Consultancy Project** – "[I.M.P.A.C.T.](#)"- to assist and build **7 modules** for students
- Collated a **Consultancy Policy Brief** for NDMC recommending concrete proposals on **Manual Scavenging Interventions**

EDUCATION

Gargi College, University of Delhi | **B.A.(Honours) Economics (CGPA: 8.797)**

(2019 - 2022)

Delhi Public School, Mathura Road | **Science Stream (96%)**

(2017 - 2019)

Delhi Public School, Noida | **Gold Medallist (CGPA: 10)**

(2005 - 2017)

PUBLICATIONS

Co-authored [Reverse Migration: A State Potential](#), International Journal of Policy Sciences and Law (ISSN: 2582- 9203)

(2021)

POSITION OF RESPONSIBILITY

President

(Aug 21 - June 22)

The Editorial Board, Economics Association, Gargi College

Treasurer

(Apr 21 - Apr 22)

The English Debating Society, Gargi College

Head of Designs and Communications

(Apr 19 - Jun 21)

GirlUp EdYou+ , United Nations

AWARDS AND ACHIEVEMENTS

- 1 of the top 200** students to qualify for the second stage of EY Global Delivery Services Young Tax Professional of the Year
- Graduated as **top 1%** amongst a batch of 50
- Awarded the prestigious **Gold Medal for 8 years** of academic excellence

INTERNATIONAL EXPOSURE

Student Exchange Programme for Causal Inferences, Baylor University (Remote)

(Aug 2021)

Indo-Danish-German Exchange Programme

(Nov 16 - Apr 17)

NOTABLE SKILLS

Technical Skills: Google Docs, MS Office/Word/Excel(Proficient), CRM Management, Canva (Proficient), Research, R Programming (Beginner); **Other Skills:** Cross-cultural interactions, verbal and written communication, teamwork, problem-solving, conflict resolution; **Languages (Proficient)-** Hindi and English