

# SHREYANS | 20IE10033





### **EDUCATION**

Year	Degree/Exam	Institute	CGPA/Marks
2024	B.TECH	IIT Kharagpur	8.10 / 10
2019	All India Senior School Certificate Examination	Ramakrishna Mission Vidyapith, Deoghar	92.8%
2017	All India Secondary School Examination	DAV Public School, Deoghar	10 / 10

### POSITIONS OF RESPONSIBILITY

## Sponsorship and Marketing Head | Space Technology Students Society

[May'22-Apr'23]

- Spearheaded India's largest space-tech fest with participation of 500+ offline and 2000+ online enthusiastic individuals across the nation
- Negotiated and finalized 18 strategic sponsorship agreements, along with the marketing of the fest with 5 media and outreach partners Orchestrated coordination and communication among 9 other heads and over 50+ juniors for the comprehensive management of the fest

## Senior Editor | Technology Literary Society

[Jun'22-May'23]

- Supervised and efficiently coordinated with 40+ juniors to ideate, execute, and successfully release production across various platforms
- Pioneered society activities like organizing Kavyasandhya and Kavyanjali events for 250+ literary enthusiasts, fostering the literary culture

### **ENTREPRENEURIAL EXPERIENCES**

### Co-Founder | GetMySponsor (Connect. Raise. Succeed - Your Key to fundraising success)

[Aug'23-Dec'23]

- Co-founded a platform that facilitates personalized sponsorship strategies, connecting right sponsors with entities seeking sponsorship
- Build connections with over 100 sponsors and compiled contact details for more than 4000 companies which are the potential sponsors
   Collaborated with Shaurya, IIT Kharagpur, and NSSC, IIT Kharagpur and helped them in securing 2 and 3 sponsors for their respective fests

#### **INTERNSHIPS**

#### Software Development Engineer Intern | Samsung R&D Institute India - Delhi

[May'23-Jul'23]

- Developed language learning web application using Reactjs for state management and Nodejs, Expressjs to build server-side application
- Employed ffmpeg to extract 10-sec frame from a video and transcribed it to text using Whisper OpenAl NLP model with 96% accuracy
  Utilized nltk to dynamically assign grammatical tags to each word, and presented in a tabular format within 10-15 sec model running time
- Integrated dictionaryapi, showcasing comprehensive word information in modal interface and automated the project using batch script

# Business Development Associate Intern | Chatur Ideas (One - stop solution for startups)

- Conducted a comprehensive research on diverse startups, formulating brochures and pitch decks, and analyzed various funding rounds • Spearheaded collaboration with 6 Entrepreneurship Cells from various colleges and arranged discussion meetings with emerging startups
- Played a key role in facilitating the integration of the company with 2 startups actively seeking seed round and pre-seed round funding

### Technology Analyst Intern | Hippiees (India's first automated Online Visa Application Process Platform)

[Jan'23-Mar'23]

- Enhanced the visa service website by fixing bugs, improving performance, adding animations, and maintaining scripts for MYSQL database
- Handled POST requests along with handling exceptions upon user registration utilizing middlewares for the secured file handling in PHP
- Executed seamless deployment of the website via FileZilla, leveraging the Apache server for reliable hosting with uninterrupted access

## **PROJECTS**

### Automatic Lighting System | Course Project | Prof. Prajit Nandi

[Jan'23-Apr'23]

- Designed an automated room and street lighting system based on human presence using Infrared sensor, and real-time person-tracking
- Calculated BOM cost (Rs. 920), conducted compatibility tests, discussed pin configurations, and analyzed battery life (range: 16 to 32 hrs)
- Executed a simulation in Proteus, integrating it with Arduino IDE's coded solution, and successfully implemented hardware simulations

### Service Hut | Course Project | Prof. Mrigank Sharad

[Sep'21-Nov'21]

- Conceptualized a robust business model, strategically connecting registered service providers with consumers through a web application
- Segmented the market, identified target market, analysed competitive landscape, and listed points of parity and points of difference
- Conducted approximate cost analysis over a year (\$139,500), resulting in a comprehensive Feasibility Analysis, evaluating venture viability

## Digital Thermometer | Course Project | Prof. Debashis Mandal

[Oct'22-Nov'22]

- Designed a thermistor using Arduino to measure temperature within the range (0-150°C), achieving resolution of 0.1°C & accuracy of ±1°C
- Employed NTC (Negative Temperature Coefficient) for cost-effective temperature measurement, leveraging the Steinhart-Hart equation

#### SKILLS AND EXPERTISE

Technical skills: SQL, C++, Python, Data Structures, Algorithms, Full stack development, Competitive Programming, Problem Solving Softwares/Tools: MYSQL, MS Excel, MS PowerPoint, MS Word, LaTex, Git, GitHub, Linux, Figma, Canva, Matlab, FreeCad, Project-Libre **Business:** Negotiation, Marketing, Market Research, Leadership, Analytical Skills, Communication, B2B, Networking, Project Management **Coursework:** Financial & Legal aspects of a technology venture, Entrepreneurial Essentials, Introduction to Innovation & Entrepreneurship

# COMPETITION/CONFERENCE

- Secured State rank 7 in the International Olympiad of Mathematics 2018 and State rank 16 in International Olympiad of Science 2018
- Achieved peak rating of 1450 (specialist) on global coding platform Codeforces (@Shreyans\_6\_5) and 1711 on CodeChef (@shreyans\_1)
   Attained a global rank of 99 in May Long One 2022 Division 3 (CodeChef contest), outshining a competitive cohort of 18,557 participant

### **EXTRA CURRICULAR ACTIVITIES**

- Tech: Designed and developed HJB hall website, serving as a key member of hall web team providing regular information to hall boarders
- Socult: Attained 5th position among 18 participating halls in the General Championship of the year 2023 in Hindi Elocution Competition
- Sports: Achieved Runner-up position in Intrahall table tennis competition and participated in Interhall Cricket in academic year 2021-22