SHREYANSH JAIN

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Summary

Innovative Full stack Developer with a passion for crafting dynamic software solutions with a keen eye for detail in software design and modification. Proficient in JavaScript/TypeScript, Python, Node.js and related frameworks. Strong work ethic, adaptability under pressure situations and exceptional problem-solving skills. Excellent skills in managing work and enthusiasm to contribute and learn in a dynamic environment.

Skills

Programing skills: Full-Stack Development, Data Analysis, Software Development.
Programming languages: JavaScript, Node.js, C#/ASP.NET, SQL, No SQL, Python, C++.
Framework & Technologies: React.js, Express, MySQL, SQLite3, Cassandra DB, Mongo DB
Soft: Excellent communication, collaboration with teamwork, problem-solving skills
Concepts: OOPS, Agile, Statistics, Project Management, Unit-testing, DevOps methodologies
Tools: MS suite, R-studios, Visual Studio, Power Apps, Jira, Git/GitHub, VMware, Salesforce, Figma

Experience

Technical Sales Representative   **Nov 2022 - Present**
Provincial Smart Home Services (Toronto, ON)
- Conducted 150+ outbound calls daily to engage prospects, identifying their needs and pain points, resulting in a 20% increase in qualified appointments scheduled for product demonstrations.
- Used Salesforce CRM to maintain accurate records of all sales activities, including customer profiles, orders, payments, contributing to a 15% improvement in sales process efficiency.
- Educate prospects about the offerings, emphasizing key benefits and value propositions.
- Analyzed sales performance and service feedback to drive organizational and operational changes for greater profitability. Used MS suites applications to perform analysis and personal data management.

Technical Support Assistant   **Aug 21 to Feb 22**
Raman CA and Associates (Ludhiana, India)
- Responded staff with their queries and issues related to computer systems, software, hardware, diagnosing problems, and implementing solutions.
- Assisted in the installation and configuration of operating systems and software applications.
- Maintained inventory of installed desktops and guided users with the operation of systems and software.
- Managed patching process to enhance system stability and security.

Related Projects and Works

Visitor Management and Reporting System | JHS Durham & Niagara College   **Jan 24 to April 24**
Full Stack Developer –
- Developed a robust web application, facilitating efficient visitor tracking and reporting system for client.
- Collaborated on frontend and backend portion on integrating advanced dashboard, sites/program management and reporting features using HTML, CSS3, React.js, Node.js – Express and MySQL server.
- Achieved an 80% increase in visitor management by implementing attendance tracking. Also, reporting features helped stakeholders to make informed decisions and successfully raise funds.

Education

Computer Programming - Undergraduate   **Sept 2022 – Apr 2024**
Niagara College, Toronto
- Enhanced proficiency in web, software and database development and system security and data recovery through comprehensive coursework and practical application.