

# BHARTIYA VIDYA BHAVANS SARDAR PATEL INSTITUTE OF TECHNOLOGY

# BIG DATA ANALYTICS lab

# Mini Project Phase 1

## **GROUP MEMBERS:**

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**AIM**: To prepare Exploratory Data Analysis Report on chosen Dataset

**DATASET**: Credit Case Study

 $\textbf{DATASET LINK:} \underline{\textbf{https://www.kaggle.com/code/venkatasubramanian/credit-eda-}$ 

case-study-analysis/data

# **DESCRIPTION:**

This dataset has 3 files as explained below:

- 1. 'application\_data.csv' contains all the information of the client at the time of application. The data is about whether a client has payment difficulties.
- 'previous\_application.csv' contains information about the client's previous loan data.
   It contains the data whether the previous application had been Approved, Cancelled,
   Refused or Unused offer.

#### **PROBLEM STATEMENT:**

Apply EDA on the Credit Dataset and develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimise the risk of losing money while lending to customers. Identify patterns which indicate if a client has difficulty paying their instalments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc. This will ensure that the consumers capable of repaying the loan are not rejected. Identification of such applicants using EDA is useful for portfolio and risk assessment.

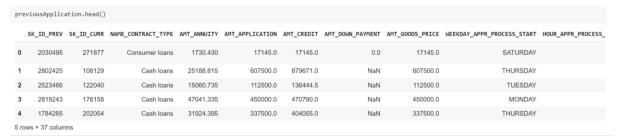
## PREVIOUS\_APPLICATION.CSV:

• Shape: Shows number of rows and columns

```
previousApplication.shape
(1421211, 37)
```

• Head: Shows first few records

previousApplication.info()



• Information: Shows information of data including datatypes and whether there are null values

```
<class 'pandas.core.frame.DataFrame'
RangeIndex: 1421211 entries, 0 to 1421210
Data columns (total 37 columns):
 # Column
                                                Non-Null Count
                                                                          Dtvpe
      SK_ID_PREV
SK_ID_CURR
                                                1421211 non-null
      NAME CONTRACT TYPE
                                                1421211 non-null
                                                                          object
      AMT_ANNUITY
AMT_APPLICATION
                                                1105616 non-null
       AMT_CREDIT
                                                1421210 non-null
      AMT_DOWN_PAYMENT
                                                663145 non-null
                                                                          float64
      AMT_GOODS_PRICE
WEEKDAY_APPR_PROCESS_START
                                               1094755 non-null
1421211 non-null
                                                                          object
      HOUR_APPR_PROCESS_START
FLAG_LAST_APPL_PER_CONTRACT
NFLAG_LAST_APPL_IN_DAY
                                                1421211 non-null
                                                                          int64
                                               1421211 non-null
1421211 non-null
 11
      RATE DOWN PAYMENT
                                                663145 non-null
                                                                          float64
      RATE_INTEREST_PRIMARY
RATE_INTEREST_PRIVILEGED
NAME_CASH_LOAN_PURPOSE
                                                5114 non-null
5114 non-null
                                                                          float64
float64
                                                1421211 non-null
                                                                          object
      NAME_CONTRACT_STATUS
DAYS_DECISION
                                                1421211 non-null
       NAME_PAYMENT_TYPE
                                                                          object
                                                1421211 non-null
      CODE_REJECT_REASON
NAME_TYPE_SUITE
NAME_CLIENT_TYPE
NAME_GOODS_CATEGORY
                                                1421211 non-null
                                                723810 non-null
1421211 non-null
                                                                          object
                                                1421210 non-null
      NAME_PRODUCT_TYPE
                                                1421210 non-null
 24
25
      CHANNEL TYPE
                                                1421210 non-null
       SELLERPLACE AREA
                                                1421210 non-null
      NAME_SELLER_INDUSTRY
CNT_PAYMENT
                                               1421210 non-null
1105619 non-null
     NAME_YIELD_GROUP
PRODUCT_COMBINATION
DAYS_FIRST_DRAWING
DAYS_FIRST_DUE
                                                1421210 non-null
                                                                          object
                                                1420917 non-null
                                                850901 non-null
                                                850901 non-null
                                                                          float64
     DAYS_LAST_DUE_1ST_VERSION
DAYS_LAST_DUE
                                                850901 non-null
                                                                          float64
      DAYS_TERMINATION
                                                850901 non-null
36 NFLAG_INSURED_ON_APPROVAL 850901 dtypes: float64(16), int64(5), object(16) memory usage: 401.2+ MB
                                                850901 non-null
```

• isnull().sum().: returns the number of missing values in the data set.

```
previousApplication.isnull().sum()
SK_ID_PREV
SK_ID_CURR
SA_LD_CORR

NAME_CONTRACT_TYPE

AMT_ANNUITY

AMT_APPLICATION

AMT_CREDIT

AMT_GOODS_PRICE

AMT_GOODS_PRICE
                                                                            315595
                                                                            326456
ANT_GOODS_PRICE
MEEKDAY_APPR_PROCESS_START
HOUR_APPR_PROCESS_START
FLAG_LAST_APPL_PER_CONTRACT
NFLAG_LAST_APPL_IN_DAY
RATE_DOIN_PAYWENT
RATE_INTEREST_PRIMARY
RATE_INTEREST_PRIVILEGED
RAME_GAST_LAND_RUPPOCEST_
                                                                            758066
                                                                           1416097
                                                                          1416097
NAME_CASH_LOAN_PURPOSE
NAME_CONTRACT_STATUS
DAYS DECISION
NAME_PAYMENT_TYPE
CODE_REJECT_REASON
NAME_TYPE_SUITE
NAME_CLIENT_TYPE
NAME_GOODS_CATEGORY
                                                                            697401
NAME_PORTFOLIO
NAME_PRODUCT_TYPE
CHANNEL_TYPE
SELLERPLACE_AREA
NAME_SELLER_INDUSTRY
CNT_PAYMENT
NAME_YIELD_GROUP
                                                                            315592
PRODUCT_COMBINATION
DAYS_FIRST_DRAWING
DAYS_FIRST_DUE
                                                                             570310
                                                                             570310
DAYS_LAST_DUE_1ST_VERSION
DAYS_LAST_DUE
DAYS_TERMINATION
                                                                            570310
570310
                                                                             570310
NFLAG_INSURED_ON_APPROVAL
dtype: int64
                                                                            570310
```

• Finding percentage of missing values

```
#percentage of missing values
 (previousApplication.isnull().sum()/len(previousApplication.index))*100
SK_ID_PREV
SK_ID_CURR
NAME_CONTRACT_TYPE
                                                         0.000000
                                                         0.000000
                                                         0.000000
AMT_ANNUITY
AMT_APPLICATION
AMT_CREDIT
AMT_DOWN_PAYMENT
                                                       22,206062
                                                         0.000000
                                                       53.339441
AMT_GOODS_PRICE
WEEKDAY_APPR_PROCESS_START
HOUR_APPR_PROCESS_START
                                                       22,970270
                                                         0.000000
FLAG_LAST_APPL_PER_CONTRACT
NFLAG_LAST_APPL_IN_DAY
RATE_DOWN_PAYMENT
                                                         0.000000
                                                        53.339441
RATE_INTEREST_PRIMARY
RATE_INTEREST_PRIVILEGED
NAME_CASH_LOAN_PURPOSE
                                                        99,640166
                                                         0.000000
 NAME_CONTRACT_STATUS
                                                         0.000000
DAYS_DECISION
NAME_PAYMENT_TYPE
                                                         0.000000
CODE_REJECT_REASON
                                                         0.000000
NAME_TYPE_SUITE
NAME_CLIENT_TYPE
                                                       49.070898
                                                         0.000000
NAME_GOODS_CATEGORY
NAME_PORTFOLIO
NAME_PRODUCT_TYPE
                                                         0.000070
                                                         0.000070
                                                         0.000070
CHANNEL_TYPE
SELLERPLACE_AREA
NAME_SELLER_INDUSTRY
CNT_PAYMENT
                                                         0.000070
                                                         0.000070
                                                       22.205851
CNT_PAYMENT
NAME_YIELD_GROUP
PRODUCT_COMBINATION
DAYS_FIRST_DRAWING
DAYS_FIRST_DUE_IST_VERSION
DAYS_LAST_DUE_IST_VERSION
DAYS_LAST_DUE
DAYS_LAST_DUE
DAYS_TERMINATION
NFLAG_INSURED_ON_APPROVAL
dtype: float64
                                                         0.000070
                                                       40.128454
                                                       40.128454
                                                        40.128454
                                                       40.128454
```

**Inference:** Too many columns have missing data. Hence, we can Impute values in columns having % of missing values < 50 or Delete columns having more than 50% missing values as they cannot help in analysis.

# DATA CLEANING OF PREVIOUS\_APPLICATION.CSV:

• Deleting columns with missing values more than 50% and then displaying the percentage of missing values from remaining columns

```
#Deleting columns with missing values > 50% previousApplication = previousApplication.drop(["AMT_DOWN_PAYMENT", "RATE_INTEREST_PRIMARY", "RATE_DOWN_PAYMENT", "RATE_INTEREST_PRIVILEGED"], axis=1)
(previousApplication.isnull().sum()/len(previousApplication.index))*100
SK ID PREV
                                              0.000000
SK_ID_CURR
NAME_CONTRACT_TYPE
                                              0.000000
AMT_ANNUITY
AMT_APPLICATION
AMT_CREDIT
                                            22.206062
                                               0.000070
AMT GOODS PRICE
                                            22.970270
WEEKDAY_APPR_PROCESS_START
HOUR_APPR_PROCESS_START
FLAG_LAST_APPL_PER_CONTRACT
                                              0.000000
                                              0.000000
NFLAG_LAST_APPL_IN_DAY
NAME_CASH_LOAN_PURPOSE
NAME_CONTRACT_STATUS
                                              0.000000
                                              0.000000
DAYS_DECISION
NAME_PAYMENT_TYPE
CODE REJECT REASON
                                              0.000000
NAME_TYPE_SUITE
NAME_CLIENT_TYPE
NAME_GOODS_CATEGORY
                                             49.070898
                                              0.000070
NAME_PORTFOLIO
NAME_PRODUCT_TYPE
                                               0.000070
CHANNEL_TYPE
SELLERPLACE_AREA
NAME_SELLER_INDUSTRY
                                              0.000070
                                               0.000070
                                               0.000070
CNT PAYMENT
                                            22.205851
NAME_YIELD_GROUP
PRODUCT_COMBINATION
DAYS_FIRST_DRAWING
                                             40.128454
DAYS_FIRST_DUE
DAYS_LAST_DUE_1ST_VERSION
                                             40.128454
DAYS LAST DUE
                                             40.128454
DAYS_TERMINATION
NFLAG_INSURED_ON_APPROVAL
dtype: float64
```

• TREATING MISSING VALUES (Column wise):

Firstly, we find the amount of null values that are present. Then we display mean, max, min, count etc. in decimal form using 'describe'. After this a histogram is plotted to see data visually. Using median, we impute missing values as mean would skew the data. After imputation we plot a histogram, we check the spread of the data and for outliers and verify there are no null values.

COLUMN: [AMT\_ANNUITY]

```
#find the amount of null values
previousApplication["AMT_ANNUITY"].isnull().sum()

315595

Jble-click (or enter) to edit

pd.options.display.float_format = "{:.2f}".format #to display in decimal form
previousApplication["AMT_ANNUITY"].describe()

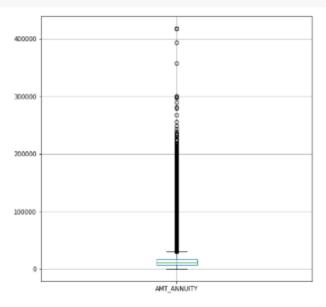
count 1105616.00
mean 15895.26
std 14747.04
min 0.00
25% 6300.00
50% 11250.00
75% 20532.10
max 418058.15
Name: AMT_ANNUITY, dtype: float64
```

```
| #plotting a histogram to see data visually plt.hist(previousApplication["AMT_ANNUITY"])
   plt.show()
    0.8
    0.6
    0.4
                                     200000
                                                   300000
| #We can see most values lie between min and 50%.
#Using median to impute missing values as mean would skew the data
   previousApplication["AMT_ANNUITY"].median(skipna = True)
   11250.0
previousApplication["AMT_ANNUITY"] = previousApplication["AMT_ANNUITY"].fillna(previousApplication["AMT_ANNUITY"].median(skipna = True))
pd.options.display.float_format = "\{:.2f\}".format #to display in decimal form previousApplication["AMT_ANNUITY"].describe()
count 1421211.00
Mean 14863.73
std 13149.53
min 0.00
25% 7499.81
50% 11250.00
75% 16751.38
MAX 418058.15
Vame: AMT_ANNUITY, dtype: float64
#After imputation plt.hist(previousApplication["AMT_ANNUITY"])
plt.show()
 1.4
 1.2
 0.6
 0.4
 0.2
 0.0
```

Y-axis changed from 1.2 to 1.6 after imputing null values with median

```
[17] #Checking the spread of the data and also for outliers

previousApplication.boxplot(["AMT_ANNUITY"], figsize=[8,8])
plt.show()
```



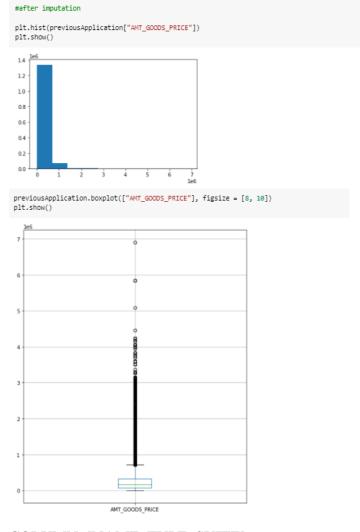
- 1. Data points seem to be scattered uniformly
- 2. No need to remove/treat outliers (as also seen in the displot, values are mostly continuous)

previousApplication.isnull().sum() #verifying there are no null values in AMT\_ANNUITY after imputation

```
SK_ID_PREV
SK_ID_CURR
                                   0
NAME_CONTRACT_TYPE
                                   0
AMT_ANNUITY
AMT_APPLICATION
AMT_CREDIT
AMT_GOODS_PRICE
                             326456
WEEKDAY_APPR_PROCESS_START
                                   0
HOUR_APPR_PROCESS_START
                                   ø
FLAG_LAST_APPL_PER_CONTRACT
                                   0
NFLAG_LAST_APPL_IN_DAY
NAME_CASH_LOAN_PURPOSE
                                   0
NAME_CONTRACT_STATUS
                                   а
DAYS DECISION
                                   0
NAME_PAYMENT_TYPE
                                   0
CODE_REJECT_REASON
                                   0
                             697401
NAME_TYPE_SUITE
NAME_CLIENT_TYPE
NAME_GOODS_CATEGORY
NAME_PORTFOLIO
NAME_PRODUCT_TYPE
CHANNEL_TYPE
SELLERPLACE_AREA
                                  1
NAME_SELLER_INDUSTRY
CNT PAYMENT
                             315592
NAME_YIELD_GROUP
                                  1
PRODUCT_COMBINATION
                                 294
DAYS_FIRST_DRAWING
                              570310
DAYS_FIRST_DUE
                              570310
DAYS_LAST_DUE_1ST_VERSION
                              570310
DAYS_LAST_DUE
                              570310
DAYS_TERMINATION
                              570310
NFLAG_INSURED_ON_APPROVAL
                             570310
dtype: int64
```

#### Amt\_Goods\_price

```
previousApplication["AMT_GOODS_PRICE"].describe()
count 1094755.00
mean
std
min
          226475.79
314156.01
         0.00
50575.50
111375.00
229500.00
25%
50%
75%
max 6905160.00
Name: AMT_GOODS_PRICE, dtype: float64
previousApplication["AMT_GOODS_PRICE"].isnull().sum()
326456
plt.hist(previousApplication["AMT_GOODS_PRICE"])
plt.show()
 1.0
 0.6
 0.2
previousApplication["AMT_GOODS_PRICE"].head()
     17145.00
   607500.00
112500.00
450000.00
337500.00
Name: AMT_GOODS_PRICE, dtype: float64
 ## IMPUTE WITH MISSING VALUE
 previousApplication["AMT_GOODS_PRICE"].isnull().sum()
 326456
 previous Application ["AMT\_GOODS\_PRICE"] = previous Application ["AMT\_GOODS\_PRICE"]. \\ fill no (previous Application ["AMT\_GOODS\_PRICE"]. \\ is null(). \\ sum())
 previousApplication["AMT_GOODS_PRICE"].isnull().sum()
 plt.hist(previousApplication["AMT_GOODS_PRICE"])
plt.show()
  1.4
  1.2
  0.6
  0.4
  0.2
```



# o COLUMN: [NAME\_TYPE\_SUITE]

```
previousApplication["NAME_TYPE_SUITE"].describe()

count 723810
unique 7
top Unaccompanied
freq 432426
Name: NAME_TYPE_SUITE, dtype: object

previousApplication["NAME_TYPE_SUITE"].value_counts()

Unaccompanied 432426
Family 182139
Spouse, partner 57430
Children 27085
Other_B 15023
Other_B 15023
Other_B 7793
Group of people 1914
Name: NAME_TYPE_SUITE, dtype: int64

ME_TYPE_SUITE is a categorical column. Impute missing values with the value 'missing'.

previousApplication["NAME_TYPE_SUITE"] = previousApplication["NAME_TYPE_SUITE"].fillna("Missing")

previousApplication["NAME_TYPE_SUITE"].value_counts()

Missing 697401
Unaccompanied 432426
Family 182139
Spouse, partner 57430
Children 27085
Other_B 15023
Other_B 15023
Other_B 15023
Other_A 7793
Group of people 1914
Name: NAME_TYPE_SUITE, dtype: int64
```

o COLUMN: [CNT\_PAYMENT]

```
previousApplication["CNT_PAYMENT"].describe() ##Term of previous credit at application of the previous application (WHAT DOES THIS EVEN MEAN)
count
mean
         1105619.00
std
              14.52
               0.00
 min
 50%
              12.00
 75%
Name: CNT_PAYMENT, dtype: float64
previousApplication["CNT_PAYMENT"]
           12.00
           24.00
1421206
          24.00
 1421207
1421208
1421209
1421210
Name: CNT_PAYMENT, Length: 1421211, dtype: float64
previousApplication["CNT_PAYMENT"].isnull().sum()
 plt.hist(previousApplication["CNT_PAYMENT"])
plt.show()
  350000
 250000
 200000
##Impute missing values with the mean
previousApplication["CNT_PAYMENT"].mean()
previous Application ["CNT\_PAYMENT"] = previous Application ["CNT\_PAYMENT"]. fill na (previous Application ["CNT\_PAYMENT"]. mean ()) \\
#After imputation
plt.hist(previousApplication["CNT_PAYMENT"])
plt.show()
 700000
 600000
previousApplication["CNT_PAYMENT"].isnull().sum()
```

Similarly perform the operation for COLUMN: [DAYS\_FIRST\_DRAWING], COLUMN: [DAYS\_FIRST\_DUE], COLUMN: [DAYS\_LAST\_DUE\_1ST\_VERSION], COLUMN: [DAYS\_LAST\_DUE], COLUMN: [DAYS\_TERMINATION], NFLAG\_INSURED\_ON\_APPROVAL, COLUMN: [Product\_Combination], COLUMN: [AMT\_CREDIT]

# **APPLICATION\_DATA.CSV:**

Information: Shows information of data including datatypes and whether there are null values

```
applicationData.info(verbose = True, null_counts = True)
 <class 'pandas.core.frame.DataFrame'
 RangeIndex: 307511 entries, 0 to 307510
Data columns (total 122 columns):
                             Column
                                                                                                                                                                                  Non-Null Count
                              SK_ID_CURR
                                                                                                                                                                                   307511 non-null int64
                         SK_ID_CURR
TARGET
NAME_CONTRACT_TYPE
CODE_GENDER
FLAG_ONN_CAR
FLAG_ONN_CAR
FLAG_ONN_REALTY
CNT_CHILDREN
ANT_INCOME_TOTAL
ANT_CREDIT
ANT_ANNUITY
ANT_ANNUITY
ANT_GOOS_PRICE
NAME_TYPE_SUITE
NAME_TYPE_SUITE
NAME_INCOME_TYPE
NAME_FAMILY_STATUS
NAME_MEDICATION_TYPE
NAME_FAMILY_STATUS
NAME_MEDISING_TYPE
REGION_POPULATION_RELATIVE
DAYS_EIRTH
DAYS_EMPLOYED
                                                                                                                                                                                 307511 non-null
307511 non-null
307511 non-null
                                                                                                                                                                                                                                                                    int64
                                                                                                                                                                                  307511 non-null
                                                                                                                                                                                                                                                                       object
                                                                                                                                                                                 307511 non-null
307511 non-null
                                                                                                                                                                                 307511 non-null
                                                                                                                                                                                                                                                                        float64
                                                                                                                                                                                 307511 non-null
307499 non-null
307233 non-null
                                                                                                                                                                                                                                                                       float64
float64
float64
                                                                                                                                                                                  306219 non-null
                                                                                                                                                                                                                                                                       object
                                                                                                                                                                                                                                                                       object
object
object
                                                                                                                                                                                 307511 non-null
                                                                                                                                                                                  307511 non-null
307511 non-null
                  #N...
#ANE_FM...
#ANE_FM...
#ANE_HOUSING_
REGION_POPULATION_
DAYS_EMPLOYED

DAYS_EMPLOYED

DAYS_ID_PUBLISH

OWN_CAR_AGE

**FLAG_MOBIL

**FLAG_MOBIL

**MORIL

**MORIL

**MORIL

**MORIL

**MORIL

**MORIL

**MORIL

**MORIL

**MORIL

**TILL

                                                                                                                                                                                                                                                                        int64
                                                                                                                                                                                                                                                                       float64
                                                                                                                                                                                                                                                                       int64
                                                                                                                                                                                                                                                                       int64
     26
                                                                                                                                                                                                                                                                       int64
                           FLAG_PHONE
FLAG_ENAIL
OCCUPATION_TYPE
CINT_FAM_MEMBERS
REGION_RATING_CLIENT_CITY
NEKION_RATING_CLIENT_UCITY
NEKION_RAPP_PROCESS_START
HOUR_APPR_PROCESS_START
BEG_BEGTON_MOVE_TIME_BEGTON_
                                                                                                                                                                                                                                                                        int64
                                                                                                                                                                                                                                                                       int64
                                                                                                                                                                                   307511 non-null
                           REG_REGION_NOT_LIVE_REGION
REG_REGION_NOT_WORK_REGION
LIVE_REGION_NOT_WORK_REGION
REG_CITY_NOT_LIVE_CITY
REG_CITY_NOT_LIVE_CITY
                                                                                                                                                                                   307511 non-null
                                                                                                                                                                                                                                                                       int64
                                                                                                                                                                                  307511 non-null
307511 non-null
                                                                                                                                                                                                                                                                       int64
int64
                                                                                                                                                                                   307511 non-null
                                                                                                                                                                                 307511 non-null int64
```

Displaying all the columns with the percentage of missing values

# DATA CLEANING OF APPLICATION\_DATA.CSV:

#### Remove columns with > 50% missing data

columnstodelete ['OM\_CM\_AGE', "EXT\_SOURCE', "ASABMENTANEA\_ANG', "RASEBUTANEA\_ANG', "COMMUNEA\_ANG', "ELEVATORS\_ANG', "FLOVARMILANG', "FLOVARMILANG', "LAMORREA\_ANG', "LYTHGAMER\_ANG', "LYTHGAMER\_ANG', "NONLYTHGAMER\_ANG', "NONLYTHGAMER\_ANG', "NONLYTHGAMER\_ANG', "NONLYTHGAMER\_ANG', "ROTERNICES\_ANG', "FLOVARMILANG', "LAMORREA\_ANG', "LYTHGAMER\_ANG', "LYTHGAMER\_ANG', "NONLYTHGAMER\_ANG', "NONLYTHGAMER, NONLYTHGAMER, NON

#### Verifying that all columns with >50% missing values are removed

#WERLEYING THAT ALL COLUMNS MITTH >30% MISSING VALUES ARE REMOVED
(appliceLionData.1:pull), sum()/len(applicationData.index))\*180

FLAG\_COMY\_MORELE
0.00

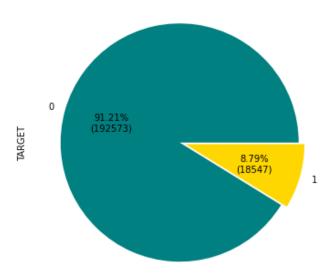
FLAG\_DHANE
1.00

FLAG\_

We carry out the same steps as incase of previous\_application.csv for cleaning of application\_data.csv

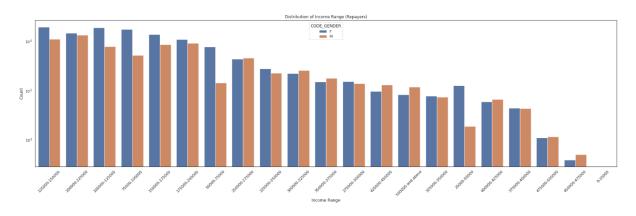
#### **DATASET ANALYSIS:**

Imbalance between target0 and target1

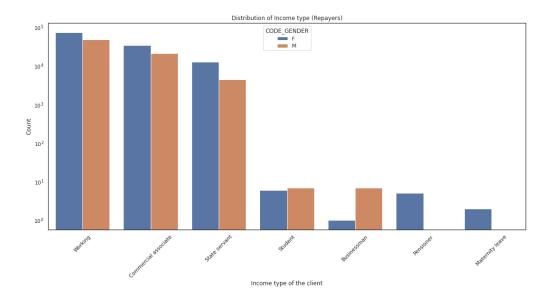


#### Inference:

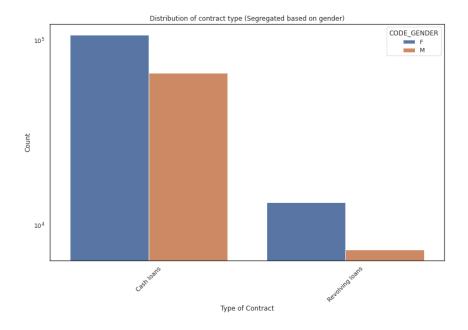
8.78% of clients are clients with payment difficulties. 91.21% of clients fall under the 'all other cases' category.



- 1. In majority of the cases, female counts are higher than male.
- 2. Income range from 100000 to 200000 is having more number of credits.
- 3. In the slots 250000-275000 and 375000-400000, the count for both males and females are almost the same

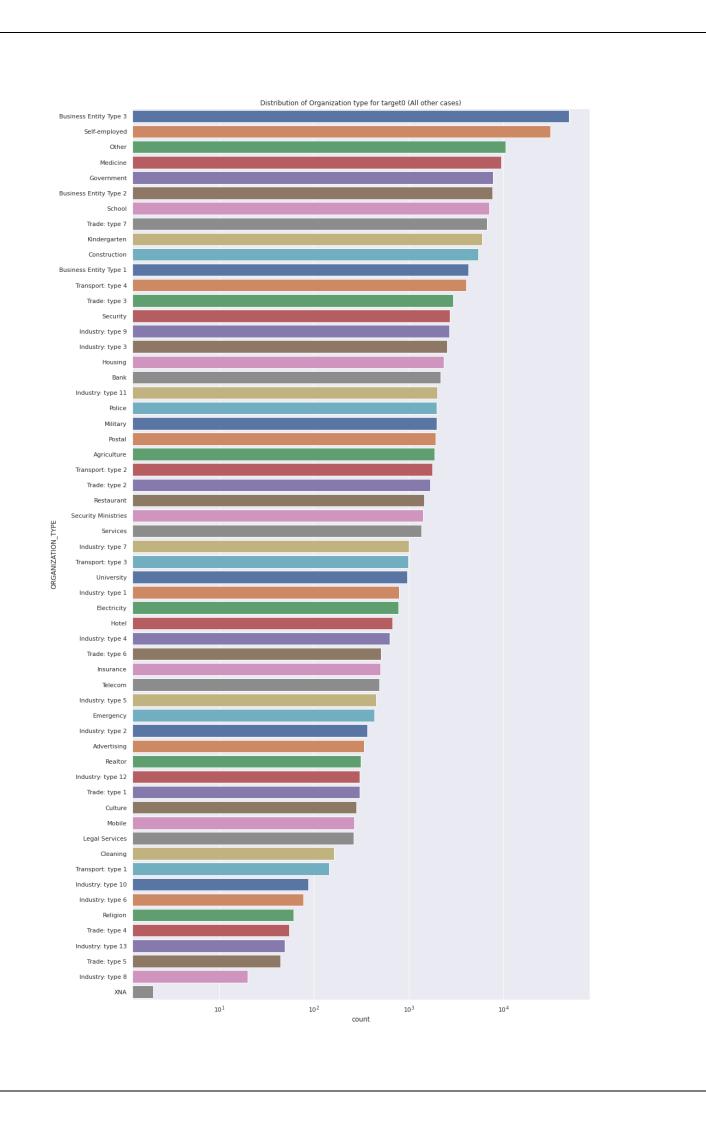


- 1. Working people make up most of the clients.
- 2. Gender distribution amongst students is almost the same.
- 3. There is a stark decerease in the amount of clients if they are not working, commercial associate or state servants.
- 4. There are more female clients in the top 3 categories of income type.

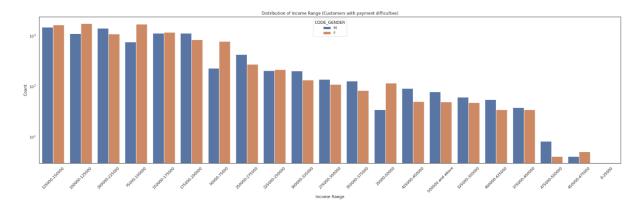


#### **Inference:**

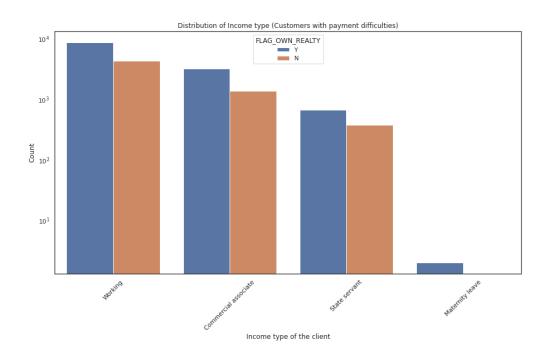
Cash loans clearly has more clients per credit compared to revolving loans. In both cases, there are female clients than male clients.



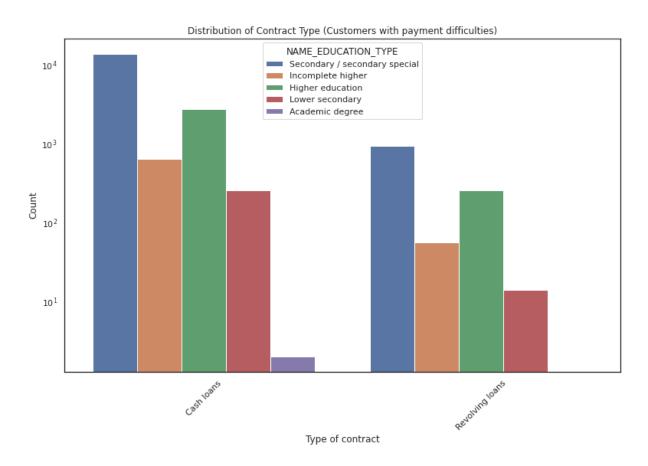
- 1. Clients which have applied for credits are from most of the organization type 'Business entity Type 3', 'Self employed', 'Other', 'Medicine', 'Government' and 'Business entity type2'.
- 2. Fewer clients are from Industries type 8, type 5, Industry: type 13, Trade: type4, Religion, Industry type 6 and type 10.



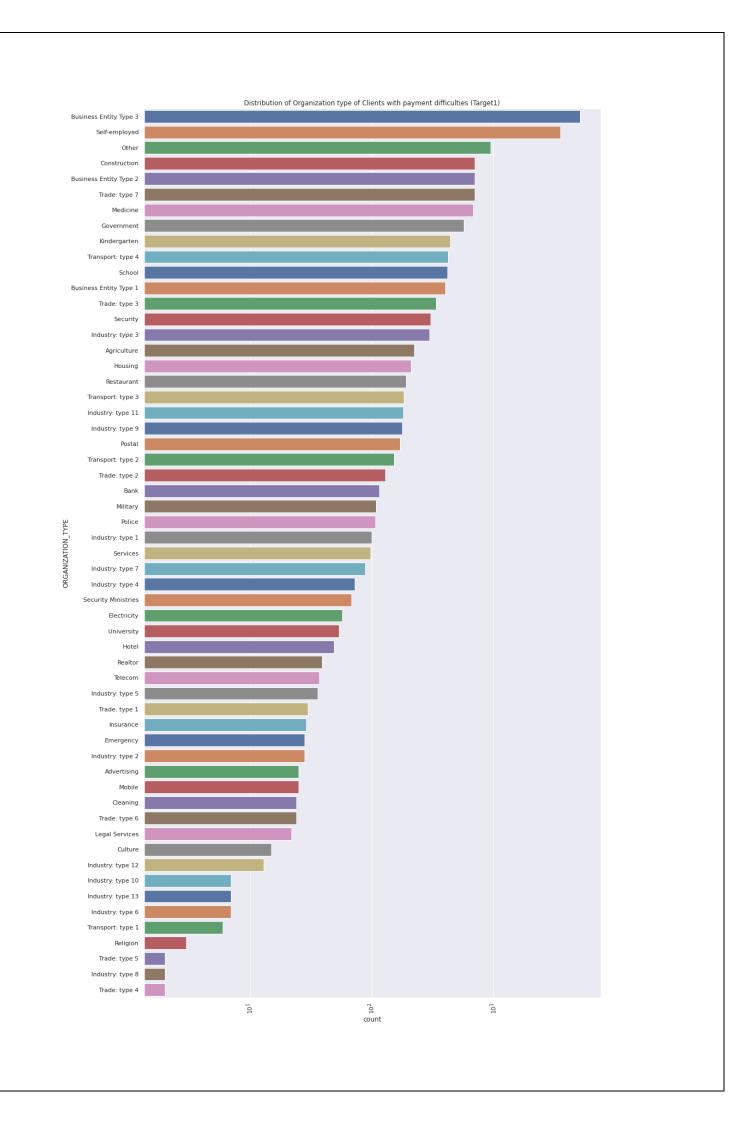
- 1. Income range from 100000 to 200000 is having the highest number of credits.
- 2. Very less count for income range 400000 and above.
- 3. On average, there are more number of male clients where the number of credits are less.



- 1. Working customers, obviously, have a higher count.
- 2. As we can see, most customers do have their own property (house or a flat) but a large number of customers can be stated as otherwise.

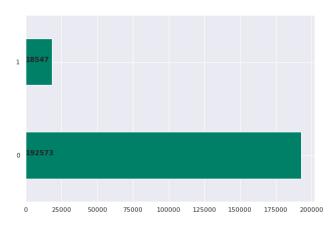


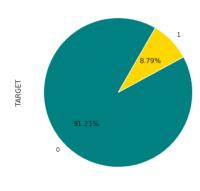
- 1. Cash loans, as we can see, are preferred by clients of all education backgrounds with an overwhelming majority.
- 2. People with only an academic degree do not prefer revolving loans at all.



- 1. As compared to the clients with NO payment difficulties, clients WITH payment difficulties have the 'construction' business type in the top 5 count replacing the 'medicine' business type.
- 2. Most of the business types are the same as clients with NO payment difficulties, except we have the business type 'Transport: type1' in the case of clients WITH payment difficulties which wasn't present before.

Distribution of clients with difficulties and all other cases

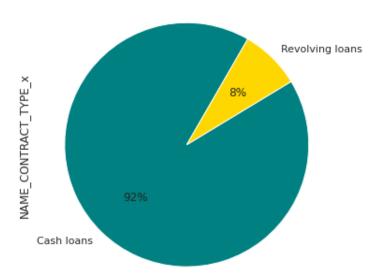




#### Inference:

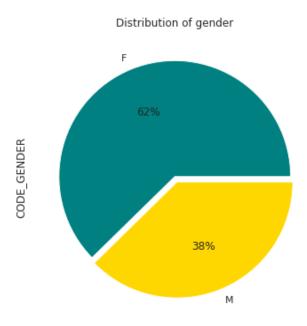
8.79% (18547) out of total client population (192573) have difficulties in repaying loans.

#### distribution of contract types in data (combined dataset)



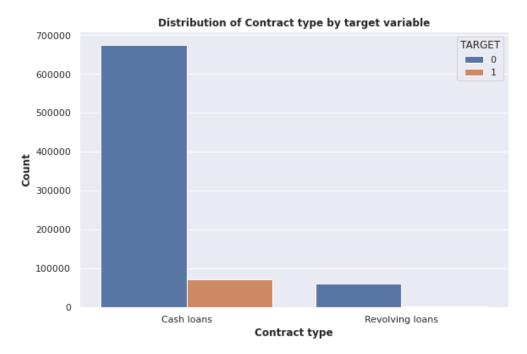
#### **Inference:**

The percentage of revolving loans and cash loans are 8% & 92%.

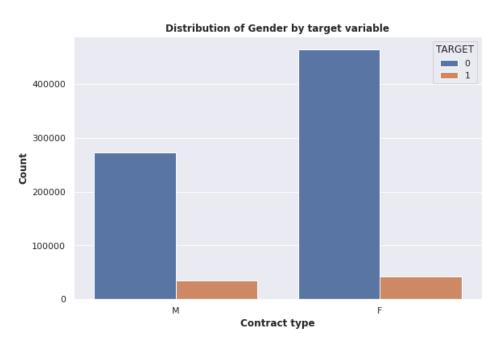


#### **Inference:**

In the applicationData file, we saw females had 61% and males had 39% but now in the combined dataset we see:- Females: 62% Males: 38%



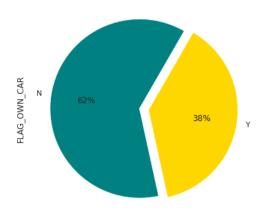
Both set of clients (Target 0 and target 1) prefer cash loans over revolving loans with overwhelming numbers

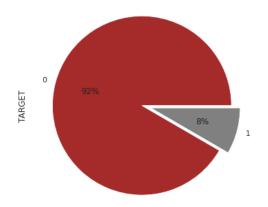


- 1. Clearly, female clients are the best repayers of their loan (almost double the amount of males).
- 2. Amount of defaulters in both genders are almost equally distributed.

#### Distribution of Client by car ownership

#### Distribution of Client by car ownership based on repayment status





#### **Inference:**

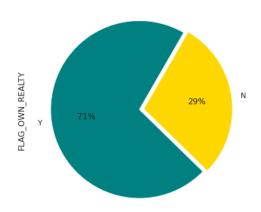
1st pie plot: Only 38% of clients own a car.

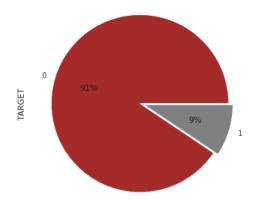
2nd pie plot: Only

8% of clients who own a car have difficulty in payments

Distribution of Client by house ownership

Distribution of client by house ownership based on repayment status

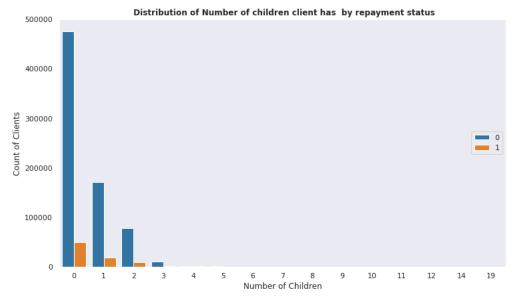


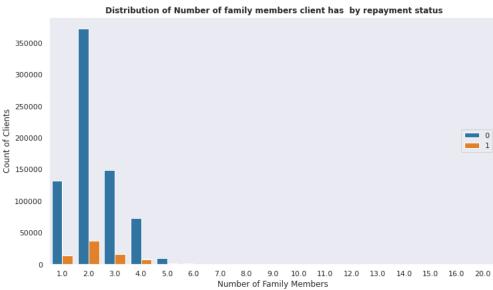


#### **Inference:**

SUBPLOT 1:71% of clients own a house or a flat.

SUBPLOT 2 : Out of all the clients who own a house, 9% of clients have difficulty in making payments.



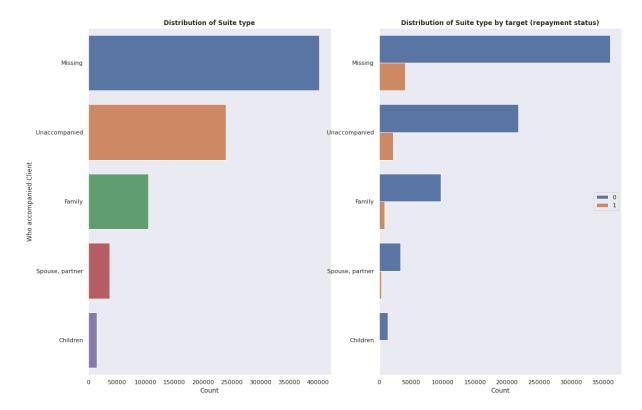


# Subplot1:

- 1. The majority as per both cases of repayment status, have zero children.
- 2. Clients with more than 2 children do not have difficulty in making payments.
- 3. Clients with 0 children have the majority in terms of having difficulty in making payments.

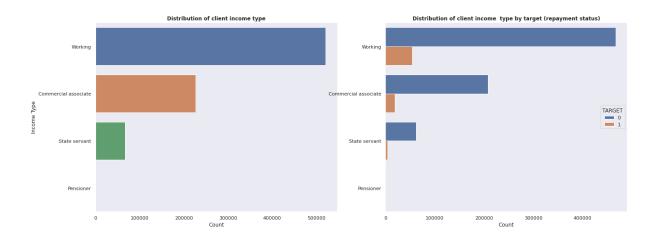
#### Subplot2:

- 1. Clients with 2 family members living together are in high numbers as per both cases of repayment status
- 2. Also, from point 1, the majority of clients having difficulty in payments have 2 family members

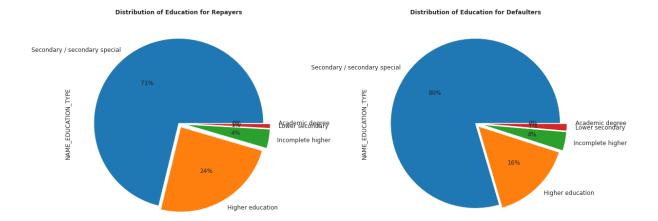


Note: Missing data was labelled as 'missing' during the data cleaning process so we can ignore it.

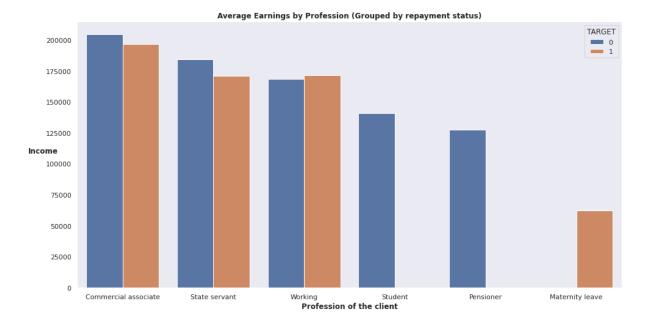
- 1. Majority of the clients are (in both cases of repayment status) unaccompanied (without anyone to help/guide them)
- 2. Least amount of clients are in the company of their children.



- 1. Most clients as per both cases of repayment status, are working.
- 2. Conversely, the least amount of clients are pensioners (retired clients)



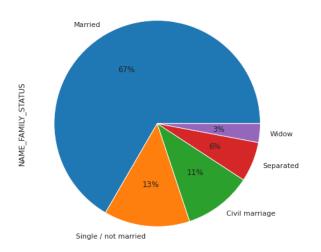
- 1. Clients who default are proportionally 9% higher compared to clients who do not default (for clients with education as secondary).
- 2. In the higher education category, clients who default are 8% fewer.
- 3. In both cases of repayment status, lower secondary and academic degree categories are the minority.

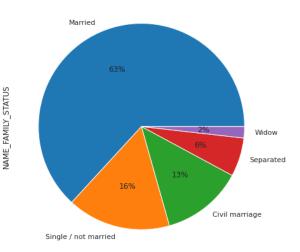


- 1. In both cases of repayment status, commercial associate clients are the highest earners.
- 2. Clients who are on maternity leave (therefore, female clients) have difficulty in making payments
- 3. Pensioners and students do not have any difficulties in repayments.
- 4. There are almost an equal number of clients under the working category who repay and default.

#### Distribution of Family status for Repayers (Target0)

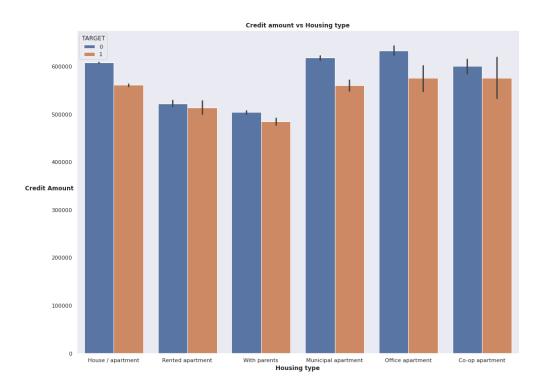
#### Distribution of Family status for Defaulters (Target1)



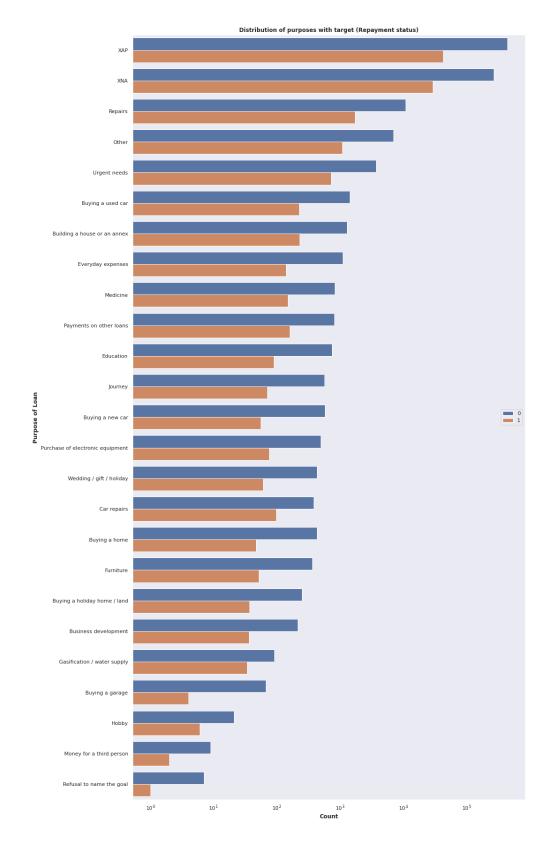


#### **Inference:**

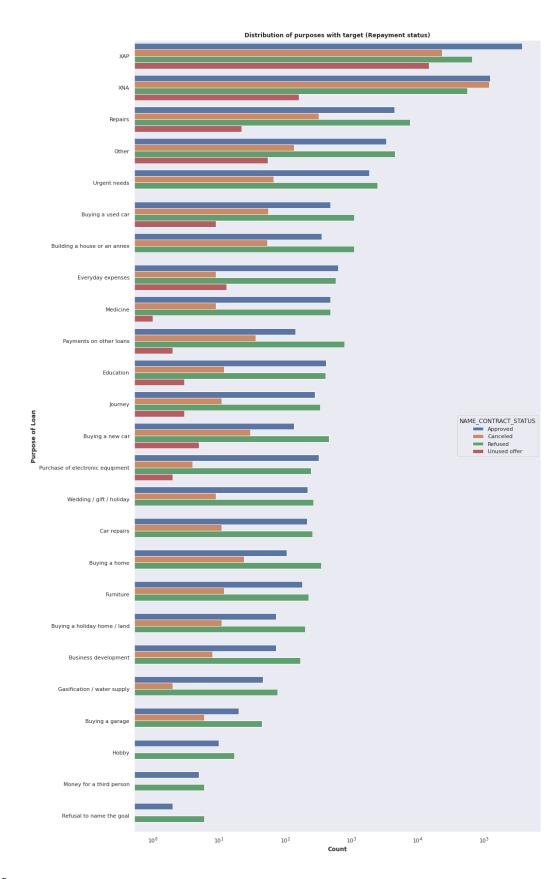
- 1. There's a difference of -4% in married clients who have difficulty in making payments.
- 2. Family status for both cases of repayment status have an almost evenly distributed family status (family members living with the client)



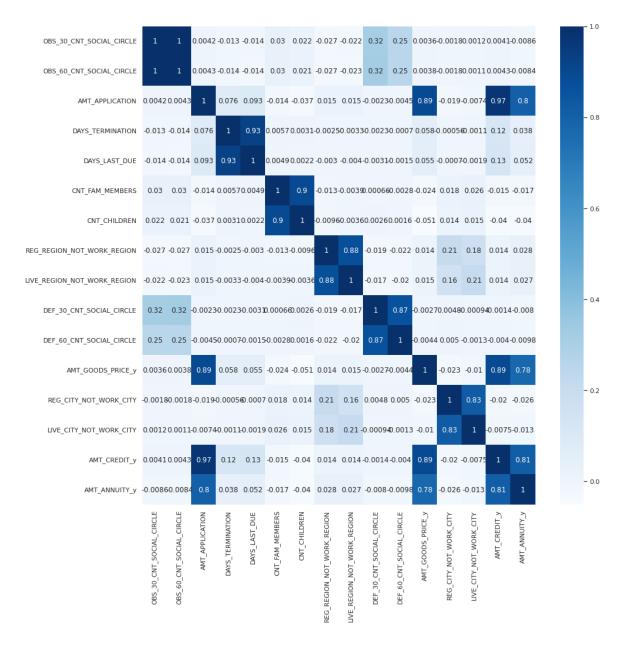
- 1. Clients with office, co-op, municipal aparments have the highest repayers.
- 2. Clients living with parents or in a parents' aparment have the least amount of repayers and defaulters.



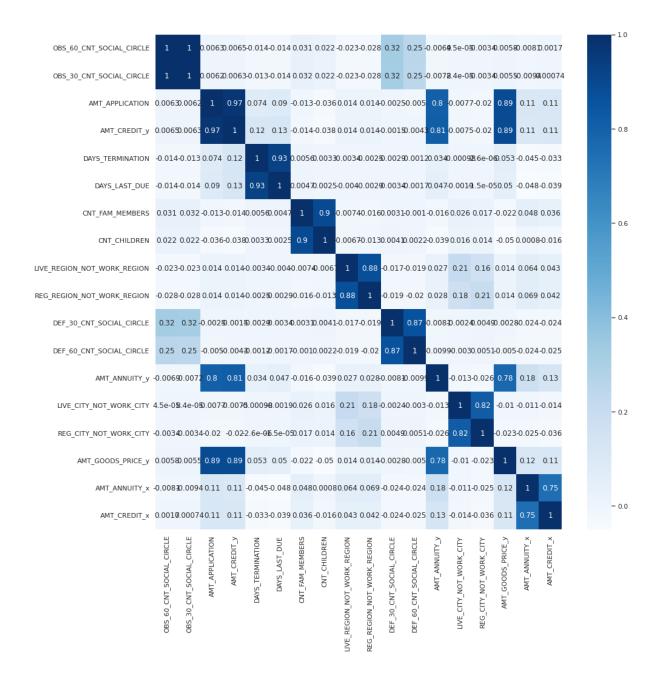
- 1. Repair purposes are on top with most defaulters and repayers.
- 2. Proportion wise, there are high amount of repayers when the client refuses to name the purpose of the loan. Although such clients are rare.



- 1. Most rejection of loans is when the purpose of the client is based on Repairs.
- 2. For education purposes we have equal number of approvals and refusals.



- 1. AMT\_GOODS\_PRICE and AMT\_APPLICATION have a high correlation, which means the more credit the client asked for previously is proportional to the goods price that the client asked for previously.
- 2. AMT\_ANNUITY and AMT\_APPLICATION also have a high correlation, which means the higher the loan annuity issued, the higher the goods price that the client asked for previously.
- 3. If the client's contact address does not match the work address, then there's a high chance that the client's permanent address also does not match the work address.
- 4. First due of the previous application is highly correlated with Relative to the expected termination of the previous application
- 5. CNT\_CHILDREN and CNT\_FAM\_MEMBERS are highly correlated which means a client with children is higly likely to have family members as well.



#### **HEAT MAP:**

- In comparison to the repayer heatmap, AMT\_GOODS\_PRICE and AMT\_APPLICATION have a high correlation here as well, which means the more credit the client asked for previously is proportional to the goods price that the client asked for previously.
- In comparison to the repayer heatmap, AMT\_ANNUITY and AMT\_APPLICATION also have a high correlation, which means the higher the loan annuity issued, the higher the goods price that the client asked for previously.
- In comparison to the repayer heatmap, If the client's contact address does not match the work address, then there's a high chance that the client's permanent address also does not match the work address.
- Higher the goods price, higher the credit by the client

- First due of the previous application is highly correlated with Relative to the expected termination of the previous application (same as with the repayer heatmap)
- CNT\_CHILDREN and CNT\_FAM\_MEMBERS are highly correlated which means a client with children is higly likely to have family members as well (same as with the repayer heatmap)

#### **CONCLUSION:**

- Clients who are Students, Pensioners and Commercial Associates with a housing type such as office/co-op/municipal apartments NEED TO BE TARGETED by the bank for successful repayments. These clients have the highest amount of repayment history.
- 2. Female clients on maternity leave should NOT be targeted as they have no record of repayments (therefore they are highly likely to default and targeting them would lead to a loss)
- 3. While clients living with parents have the least amount of repayers, they also have the least amount of defaulters. So, in cases where the risk is less, such clients can be TARGETED.
- 4. Clients who are working need to be targeted LESS by the bank as they have the highest amount of defaulters.
- 5. Clients should NOT be targeted based on their education type alone as the data is very inconclusive.
- 6. Banks SHOULD target clients who own a car.
- 7. There are NO repayers/negligible repayers when the contract type is of revolving loan.
- 8. Banks SHOULD target more people with no children.
- 9. 'Repairs' purpose of loan is the one with the most defaulters and repayers. Therefore, clients with very low risk SHOULD be given loans for such purpose to yield high profits.
- 10. Banks SHOULD also target female clients as they are the highest repayers (almost as double as males) amongst both the genders.