



# VIVEK WATSA

7903967745 / 9430797295

MY NAME IS VIVEK WATSA BORN AND RAISED IN DEOGHAR AND CURRENTLY WORKING IN DEOGHAR , INDIA AS S.O , I HOLD MY MASTER OF MARKETING FROM GEORGE TELEGRAPH GROUP (KOLKATA)

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## BASIC INFORMATION

- **NAME** – VIVEK WATSA
- **FATHER'S NAME** – SHYAMAL KISHORE MISHRA
- **GENDER** – MALE
- **D.O.B** – 30 JAN 1982
- **NATIONALITY** – INDIAN
- **CONTACT NO.** – 7903967745 / 9430797295
- **E-MAIL ID** – vivekwatsa5089@gmail.com
- **PRESENT ADDRESS** – SHYAMALYA , RAJA BAGICHA , NEAR – ANAND MARG SCHOOL , WILLIAMS TOWN B.DEOGHAR PIN - 814112

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## EDUCATIONAL QUALIFICATION

- **MBA** – GEORGE TELEGRAPH GROUP (2006 – 2008)
- **MAJOR** – MARKETING
- **MINOR** – H.R
- **B.SC** – DEOGHAR COLLEGE DEOGHAR (2000 – 2003)

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## OCCUPATIONAL EXPERIENCE

### 1. J.L. MORISON (I) LTD . S.O. (2009 – June 2021)

#### ROLE & RESPONSIBILITY

- APPOINTMENT OF SUPER STOKIST AT INTERIOR MARKET TO COVER UNTOUCH MARKET.
- SALES PROMOTION SUCH AS FREE SAMPLING IN MEDICAL OUTLET.
- WHEN I WAS JOINED IN THAT COMPANY BUSINNES IS VERY LOW BUT DUE TO HARDWORK AND GOOD GUIDELINE I GIVE 40% GROWTH EVERY YEAR.
- NOW I HANDLE ATLEAST 40 DISTRIBUTOR WITH ONE SUPER STOKIST.
- NOW I HAVE GOOD KNOWLEDGE OF JHARKHAND IN TERM OF DEMOGRAPHIC PROFILES.

## **2. BRITISH BIOLOGICAL (2008 – 2009)**

### **ROLE & RESPONSIBILITY**

- SALES PROMOTION ACTIVITY
- GIVING GOOD GROWTH IN OUR TERRITORY
- HANDING DISTRIBUTER AND BUILDING GOOD RELATION WITH DISTRIBUTER.
- GIVING BRAND KNOWLEDGETO OUR MEDICAL RETAILER.

## **3. MAHI FOODS (July 2021 – November 2021)**

### **ROLE & RESPONSIBILITY**

- SALES PROMOTION ACTIVITY
- GIVING GOOD GROWTH IN OUR TERRITORY
- HANDING DISTRIBUTER AND BUILDING GOOD RELATION WITH DISTRIBUTER.
- GIVING BRAND KNOWLEDGETO OUR MEDICAL RETAILER.

## **PROJECTS**

- ❖ **INDIAN OIL – 2007 MARKETING ANALYST**
- ❖ **PROJECT – CUTTING OIL**