**Why work with Alka Oaks Partners**

Join forces with us, Shariq Hafizi and Hazyk Obaid, seasoned professionals, well-versed in finance, technology, and innovation. Our track record in private equity and expertise in B2B SaaS make us an ideal team to acquire and scale target businesses. Our combined passion for creating access and scaling transformative technology sets us apart.

**Fund Investment Criteria**

We're actively seeking acquisitions in the small business market with a keen focus on companies that have demonstrated consistent growth and robust revenue streams, specifically those boasting revenues north of $5 million. This financial stability forms a critical part of our investment criteria, accounting for 30% of our decision-making process.

**Industries We Serve**

1. Software: Our deep experience in software investments allows us to identify scalable opportunities in this dynamic sector. We're particularly excited about AI and cloud-based solutions.
2. B2B SaaS: Our combined backgrounds in SaaS investment positions us to recognize high-growth potential within this market. We see immense potential in areas like CRM and HRM solutions.
3. Fintech: With Shariq’s passion for finance and innovation, we see significant opportunities in the fintech sector, especially in areas improving financial inclusivity.

**Our Story**

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|  | Shariq Hafizi's journey began in Houston, where his fascination with finance took root. His experiences as an Investment Banker and Private Equity Associate in the tech sector have only intensified his desire to create access through finance and technology. This drive fuels his pursuit of acquiring a small business, eager to turn inclusive ideas into impactful realities. |  | Hazyk Obaid's passion for technology was sparked during his consulting days at McKinsey. His subsequent role as Vice President at a PE SaaS Fund further ignited his love for helping founders scale transformative technology. Today, this passion propels him to acquire a small business, eager to bridge strategy, capital, and execution to create lasting impact. |

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