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# Seminar Four: Aggregate Planning



# Question One

Yog-to-go is a small business that produces high protein yogurts. Their demand fluctuates seasonally due to varying customer preferences. The company needs to create a 6-month aggregate production plan to meet demand while minimising costs. The company currently employs 18 workers, and each worker produces 15 yogurts per day. The hiring cost per worker is £350 and the firing cost is £725 per worker. The inventory holding cost per unit per month is £0.75. The regular production cost is £3.75 per unit. The monthly demand and the number of production days per month are presented in the table below.

Month	Demand	Production Days
January	5,000	21
February	7,500	20
March	6,600	24
April	7,900	23
May	7,750	21
June	8,150	19

Calculate the following for Yog-to-go and show your calculations steps:

- Convert the forecasted demands to demands in terms of aggregate units and clearly state the aggregate units used
- Using the minimum constant workforce strategy, calculate the total number of workers to be hired and/or be fired over the 6-month period
- Calculate the total cost of the plan found in part b).



# Question One

- a) Convert the forecasted demands to demands in terms of aggregate units and clearly state the aggregate units used



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- a) Convert the forecasted demands to demands in terms of aggregate units and clearly state the aggregate units used

Answer:

In aggregate planning, we usually define an aggregate unit—this could be a product family, labour hours, or another common measure. In this question, the demand is already given in yogurt units, so technically, there's no conversion needed.

In other cases, you might need to convert to something like worker-days or machine hours. Here, it's simple, but the principle is the same: always define your aggregate unit clearly.



# Question One

- b) Using the minimum constant workforce strategy, ~~calculate the total number of workers to be hired and/or be fired over the 6-month period~~

Month	Demand	Production Days		
January	5,000	21	5 000	21
February	7,500	20	$5000 + 7500 = 12500$	41
March	6,600	24	$12500 + 6600 = 19100$	65
April	7,900	23	$19100 + 7900 = 27000$	88
May	7,750	21	$27000 + 7750 = 34750$	109
June	8,150	19	42900	128



# Question One

- b) Using the minimum constant workforce strategy, calculate the total number of workers to be hired and/or be fired over the 6-month period

Month	Cumulative demand	Cumulative Production days			
January	5000	21	$21 \times 15 = 315$	$5000/315 = 15.873$	16
February	12500	41	$41 \times 15 = 615$	$12500/615 = 20.325$	21
March	19100	65	$65 \times 15 = 975$	19.59	20
April	27000	88	$88 \times 15 = 1320$	20.455	21
May	34750	109	$109 \times 15 = 1635$	21.254	22
June	42900	128	$128 \times 15 = 1920$	22.344	23

Minimum number workers required = 23  
number of workers hired =  $23 - 18 = 5$



# Question One

- b) Using the minimum constant workforce strategy, calculate the total number of workers to be hired and/or be fired over the 6-month period



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- b) Using the minimum constant workforce strategy, calculate the total number of workers to be hired and/or be fired over the 6-month period

Month	Cumulative demand	Cumulative Production days	Cumulative production per worker	Number of workers required	Number of workers rounded
January	5000	21	315	15.873	16
February	12500	41	615	20.325	21
March	19100	65	975	19.59	20
April	27000	88	1320	20.455	21
May	34750	109	1635	21.254	22
June	42900	128	1920	22.344	23

Minimum number of workers required is 23. Currently Yog-to-go employs 18 workers, so we need to hire 5 workers





# Question One

c) Calculate the total cost of the plan found in part b).

Month	Demand	Production per worker	No of workers	Production	Inventory
January	5000	<u>315</u>	<u>23</u>	$315 \times 23 = 7245$	$7245 - 5000 = 2245$
February	7500	300	23	$300 \times 23 = 6900$	$6900 + 2245 - 7500 = 1645$
March	6600	360	23	$360 \times 23 = 8280$	$1645 + 8280 - 6600 = 3325$
April	7900	345	23	$345 \times 23 = 7935$	$3325 + 7935 - 7900 = 3360$
May	7750	315	23	$315 \times 23 = 7245$	2855
June	8150	285	23	$285 \times 23 = 6555$	1260
Total				44160	14690



# Question One

c) Calculate the total cost of the plan found in part b).

Costs

$$\text{hiring} : 350 \times 5 = \text{£}1,750$$

$$\text{production} : 3.75 \times 44160 = \text{£}165,600$$

$$\text{holding/inventory} : 0.75 \times 14690 = \text{£}11,017.50$$

$$\text{total cost} : 1750 + 165600 + 11017.5 = \text{£}178,367.50$$



# Question One

c) Calculate the total cost of the plan found in part b).

Month	Demand	Production per worker	No of workers	Production	Inventory
January	5000	315	23	$315 \times 23 = 7245$	$7254 - 5000 = 2245$
February	7500	300	23	$300 \times 23 = 6900$	$2245 + 6900 - 7500 = 1645$
March	6600	360	23	$360 \times 23 = 8280$	$1645 + 8280 - 6600 = 3325$
April	7900	345	23	$245 \times 23 = 7935$	$3325 + 7935 - 7900 = 3360$
May	7750	315	23	$315 \times 23 = 7245$	$3360 + 7245 - 7750 = 2855$
June	8150	285	23	$285 \times 23 = 6555$	$2855 + 6555 - 8150 = 1260$
Total				44160	14690



# Question One

c) Calculate the total cost of the plan found in part b).

Costs:

Hiring cost =  $5 \times 350 = \text{£}1,750$

Firing cost = 0

Production cost =  $44160 \times 3.75 = \text{£}165,600.00$

Inventory cost =  $14690 \times 0.75 = \text{£}11,017.50$

Total cost =  $1,750 + 165,600.00 + 11,017.50 = \text{£}178,367.50$



# Question Two



# Question Two

A furniture company produces three products: sofa, recliner and footstools. The forecasts over the next 5 months are shown in the table below. Production is as follows: sofas require 5 labour hours, recliners require 4 hours and footstools require 2 hours. There are 20, 18, 23, 15 and 23 working days in the months January through to May respectively.

Month	Sofa	Recliner	Footstools
Jan	10	100	130
Feb	60	90	110
March	75	55	170
April	35	75	135
May	10	50	150

The company currently employs 50 workers that each work 8 hours per day. Workers are paid £1750 per month. Hiring costs are £600 and firing costs are £1750. The inventory holding cost is £2 per aggregate unit of production per month.

- a) Convert the product forecasts into an aggregate forecast, clearly explain how you defined an aggregate unit of production.
- b) How many workers should be working each month to most closely match the aggregate forecasts from part a)? Compute the total cost of the plan.
- c) Assuming that stockouts are not allowed, determine a minimum constant workforce plan using the aggregate forecasts from part (a). Calculate also the cost of the plan and compare with plan (b).



## Question Two

- a) Convert the product forecasts into an aggregate forecast, clearly explain how you defined an aggregate unit of production.



# Question Two

- a) Convert the product forecasts into an aggregate forecast, clearly explain how you defined an aggregate unit of production.

	Demand			<del>Net</del> Demand			Aggregate Demand
Month	Sofa	Recliner	Footstool	Sofa	Recliner	Footstool	
Jan	10	100	130	$10 \times 5 = 50$	$100 \times 4 = 400$	260	$50 + 400 + 260 = 710$
Feb	60	90	110	$60 \times 5 = 300$	$90 \times 4 = 360$	220	$300 + 360 + 220 = 880$
March	75	55	170	$75 \times 5 = 375$	$55 \times 4 = 220$	340	935
April	35	75	135	$35 \times 5 = 175$	$75 \times 4 = 300$	270	745
May	10	50	150	$10 \times 5 = 50$	$50 \times 4 = 200$	300	550

aggregate unit = labour hour





## Question Two

- a) Convert the product forecasts into an aggregate forecast, clearly explain how you defined an aggregate unit of production.

Since the products (sofa, recliner, footstool) differ in size and labour requirements, the most logical basis is labour hours, because:

- All products require labour to produce.
- Labour hours are additive and reflect resource usage.



# Question Two

- a) Convert the product forecasts into an aggregate forecast, clearly explain how you defined an aggregate unit of production.

	Demand			Net Demand			
Month	Sofa	Recliner	Footstool	Sofa	Recliner	Footstool	Aggregate Demand
Jan	10	100	130	50	400	260	$50+400+260 = 710$
Feb	60	90	110	300	360	220	$300+360+220 = 880$
March	75	55	170	375	220	340	$375+220+340 = 935$
April	35	75	135	175	300	270	$175+300+270 = 745$
May	10	50	150	50	200	300	$50+200+300 = 550$



# Question Two

- b) How many workers should be working each month to most closely match the aggregate forecasts from part a)? Compute the total cost of the plan.

Number of workers = 50

Month	Aggregate demand	Working days					
Jan	710	20	$20 \times 8 = 160$	$\frac{710}{160} = 4.438$	5	0	45
Feb	880	18	$18 \times 8 = 144$	$\frac{880}{144} = 6.111$	5+? = 7	<u>2</u>	0
March	935	23	$23 \times 8 = 184$	$\frac{935}{184} = 5.082$	6	0	1
April	745	15	$15 \times 8 = 120$	$\frac{745}{120} = 6.208$	7	1	0
May	550	23	$23 \times 8 = 184$	$\frac{550}{184} = 2.989$	3	0	4

-

3

50



## Question Two

- b) How many workers should be working each month to most closely match the aggregate forecasts from part a)? Compute the total cost of the plan.

monthly 1750

Month	Production	Inventories
Jan	$5 \times 160 = 800$	$800 - 710 = 90$
Feb	$7 \times 144 = 1008$	$90 + 1008 - 800 = 218$
March	$6 \times 184 = 1104$	$218 + 1104 - 935 = 387$
April	$2 \times 120 = 240$	$387 + 240 - 745 = 482$
May	$3 \times 174 = 522$	$482 + 522 - 550 = 454$

4304

1661

Costs

Hiring:  $3 \times 600 = 1800$

Firing:  $50 \times 1750 = 87,500$

Inventory:  $1661 \times 2 = 3322$

Production:  $1750 \times 5 = 8750$   
 $+ 1750 \times 7 = 12250$   
 $+ 1750 \times 6 = 10500$   
 $+ 1750 \times 2 = 3500$   
 $+ 1750 \times 3 = 5250$

total cost



## Question Two

- b) How many workers should be working each month to most closely match the aggregate forecasts from part a)? Compute the total cost of the plan.

Month	Aggregate demand	Working days	Production per worker	Workers required	Workers rounded	Workers hired	Workers fired
Jan	710	20	160	4.4375	5	0	45
Feb	880	18	144	6.111	7	2	0
March	935	23	184	5.082	6	0	1
April	745	15	120	6.208	7	1	0
May	550	23	184	2.989	3	0	4



## Question Two

- b) How many workers should be working each month to most closely match the aggregate forecasts from part a)? Compute the total cost of the plan.

Month	Production	Inventory
Jan	$5 \cdot 160 = 800$	90
Feb	$7 \cdot 144 = 1008$	218
March	$6 \cdot 184 = 1104$	387
April	$7 \cdot 120 = 840$	482
May	$3 \cdot 184 = 552$	484

Costs:

Hiring:  $3 \cdot 600 = \text{£}1800$

Firing:  $50 \cdot 1750 = \text{£}87,500$

Production:  $(5+7+6+7+3) \cdot 1750 = \text{£}49,000$

Inventory:  $1661 \cdot 2 = \text{£}3,322$

Total cost:  $\text{£}141,622$



## Question Two

- c) Assuming that stockouts are not allowed, determine a minimum constant workforce plan using the aggregate forecasts from part (a). Calculate also the cost of the plan and compare with plan (b).

Month				
Jan				
Feb				
March				
April				
May				



## Question Two

- Assuming that stockouts are not allowed, determine a minimum constant workforce plan using the aggregate forecasts from part (a). Calculate also the cost of the plan and compare with plan (b).

Month			
Jan			
Feb			
March			
April			
May			





## Question Two

- c) Assuming that stockouts are not allowed, determine a minimum constant workforce plan using the aggregate forecasts from part (a). Calculate also the cost of the plan and compare with plan (b).

Month	Cumulative demand	Cumulative production	Workers required	Workers rounded
Jan	710	160	4.4375	5
Feb	1590	304	5.23026316	6
March	2525	488	5.17418033	6
April	3270	608	5.37828947	6
May	3820	792	4.82323232	5



## Question Two

- c) Assuming that stockouts are not allowed, determine a minimum constant workforce plan using the aggregate forecasts from part (a). Calculate also the cost of the plan and compare with plan (b).

Costs:

Hiring: 0

Firing:  $44 \times 1750 = \text{£}77000$

Production:  $6 \times 5 \times 1750 = \text{£}52,500$

Inventory:  $2197 \times 2 = \text{£}4,395$

Total cost:  $\text{£}133,894$

Month	Workers	Production per worker	Inventory
Jan	6	960	954
Feb	6	864	1812
March	6	1104	2910
April	6	720	3624
May	6	1104	4722
		4752	14022



# Question Three



# Question Three

ThreadKind produces a clothing line using responsibly sourced wool and cotton. At present, the company produces an Organic Wool Cardigan and a Cotton Everyday Tee from responsibly sourced fibres. The predicted demand for these two items over a six-month planning horizon is as follows:

Month	Number of Working Days	Organic Wool Cardigan	Cotton Everyday Tshirt
1	25	1400	700
2	20	1200	600
3	21	400	200
4	24	500	250
5	18	600	300
6	20	800	400

On average, cardigans require one hour to produce, and tshirts require three hours to produce. All workers are skilled in production of both garments. ThreadKind currently have 20 full-time permanent employees. Permanent employees earn £19 per hour and work 8 hours per day (regular time). They can also do overtime, up to 3 hours per day and during this overtime earn £25 per hour. Recruiting extra full-time permanent workers costs £4250 per worker.

It costs ThreadKind £1.50 to hold one aggregate unit of production in inventory for one month. At the start of month one, ThreadKind holds 300 Cardigans and 150 Tshirts in inventory. There are no ending inventory requirements.

- Using the individual product forecasts, calculate the corresponding forecasts for aggregate units of production and clearly explain how you defined the aggregation scheme.
- Ignoring the overtime option for the permanent staff, what would be the size of the permanent workforce required (i.e., the minimum constant workforce plan) to satisfy the demand for the coming six months using regular time only? Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.



# Question Three

- a) Using the individual product forecasts, calculate the corresponding forecasts for aggregate units of production and clearly explain how you defined the aggregation scheme.



# Question Three

- a) Using the individual product forecasts, calculate the corresponding forecasts for aggregate units of production and clearly explain how you defined the aggregation scheme.

Month	Organic Wool Cardigan	Cotton Everyday Tshirt			
January	1400	700			
February	1200	600			
March	400	200			
April	500	250			
May	600	300			
June	800	400			



# Question Three

- a) Using the individual product forecasts, calculate the corresponding forecasts for aggregate units of production and clearly explain how you defined the aggregation scheme.

Month	Organic Wool Cardigan	Cotton Everyday Tshirt	Net demand - Cardigan	Net demand - Tshirt	Aggregate Demand
January	1400	700	$1400 - 300 = 1100$	$700 - 150 = 550$	$3 * 550 + 1100 = 2750$
February	1200	600	1200	600	$3 * 600 + 1200 = 3000$
March	400	200	400	200	$3 * 200 + 400 = 1,000$
April	500	250	500	250	$3 * 250 + 500 = 1,250$
May	600	300	600	300	$3 * 300 + 600 = 1,500$
June	800	400	800	400	$3 * 400 + 800 = 2,000$



## Question Three

- b) Ignoring the overtime option for the permanent staff, what would be the size of the permanent workforce required (i.e., the minimum constant workforce plan) to satisfy the demand for the coming six months using regular time only? Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.





# Question Three

- b) Ignoring the overtime option for the permanent staff, what would be the size of the permanent workforce required (i.e., the minimum constant workforce plan) to satisfy the demand for the coming six months using regular time only?

Month							
January							
February							
March							
April							
May							
June							



# Question Three

- b) Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.

Month			
January			
February			
March			
April			
May			
June			



# Question Three

- b) Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.

Month			
January			
February			
March			
April			
May			
June			



# Question Three

- b) Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.



# Question Three

- b) Ignoring the overtime option for the permanent staff, what would be the size of the permanent workforce required (i.e., the minimum constant workforce plan) to satisfy the demand for the coming six months using regular time only?

Month	Aggregate Demand	Cumulative demand	Working days per month	cumulative working days	cumulative working hrs	Workers required	Workers rounded
January	2750	2750	25	25	200	13.75	14
February	3000	5750	20	45	360	15.972	16
March	1000	6750	21	66	528	12.784	13
April	1250	8000	24	90	720	11.111	12
May	1500	9500	18	108	864	10.995	11
June	2000	11500	20	128	1024	11.230	12



# Question Three

- b) Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.

Month	Workers rounded	Production	Inventory
January	16	3200	450
February	16	2560	10
March	16	2688	1698
April	16	3072	3520
May	16	2304	4324
June	16	2560	4884
		16384	10002



# Question Three

b) Calculate the monthly production and inventory levels and all the relevant costs for this plan. Visualise your plan in an appropriate diagram.

Costs:

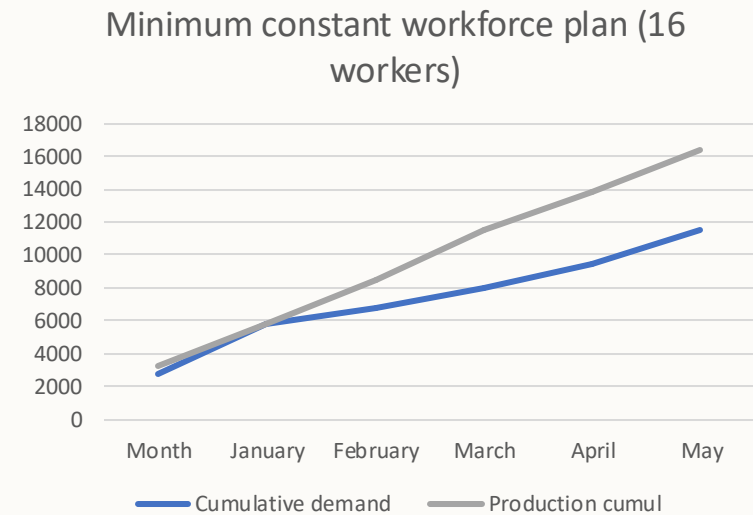
Hiring: 0

Firing: **We aren't told firing cost!**

Labour:  $19 * 16384 = \text{£}204,800$

Inventory:  $1.5 * 10002 = \text{£}22,329$

Total cost:  $204,800 + 22,329 = \text{£}227,129$  plus firing cost!





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# Thank you