

**BUSI4496**

# Supply Chain Planning & Management

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Management and  
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Lecture 9



1. Demand- Driven Approaches  
Kanban/JIT/Lean
2. Theory of Constraints(TOC)
3. Variety & Postponement



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1

## Outline

1. Kanban, JIT and Lean - implications for planning and control
2. Theory of Constraints (TOC)
3. Product variety and postponement strategies

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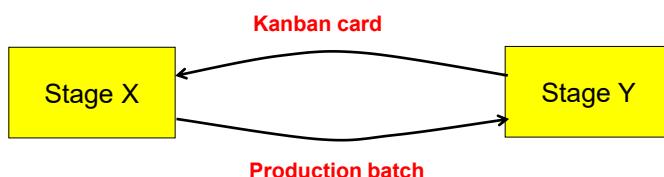
**Pre-Recorded Self Study Session on Moodle**

4. Mass Customization
5. Quick Response Initiatives

# 1. Kanban, JIT and Lean – planning and control implications

## Kanban systems

- Two sequential processing stages



- Basic Kanban control: production at the upstream stage can commence **only** if in possession of a kanban (production card) issued by the downstream operation
- Stage Y **controls** the schedule of stage X
- In principle **could be a batch of one**, usually greater
- This is a **PULL control** system

**Kanban use in bakery**  
<https://tinyurl.com/kewyfvu>

## Kanban systems

- **Many Kanban types** for different contexts
- **Materials handling** systems, transportation systems and storage containers important
- Enables visibility of process flow and precise production amounts
- These are self-regulated systems
- **Repetitive production** and hence repetitive demand?
- **Pareto analysis** to identify target parts and processes
- **System parameters** need to be specified and the number/size of kanbans can be estimated.



Kanban use in a hospital  
<https://tinyurl.com/m89dlu8>

E- Kanban  
<https://tinyurl.com/kemfpa5>

## Just-in-Time (JIT) production

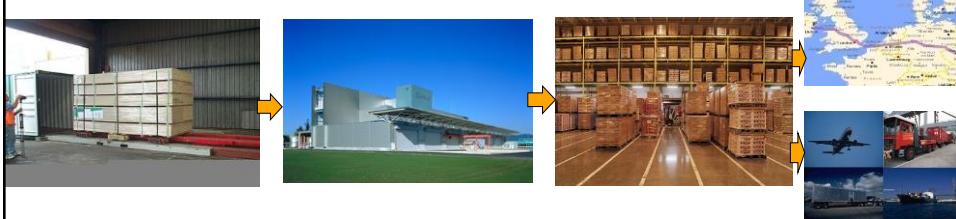
- Kanban type approaches underpin JIT systems but **JIT is much more!**
- Apply **two principles** throughout the organisation
  1. Produce nothing until it is needed
  2. Produce precisely what is needed, when it is needed and no more
- For true JIT apply these principles not just for internal operations but **across the extended enterprise**
  - **in-bound supply** channels
  - **outbound distribution** channels

Kanban between supplier and customer  
<https://tinyurl.com/l372elb>

## JIT & LEAN production

KANBAN → JIT → LEAN

- Lean emphasises all JIT concepts
- + Focus on creating customer VALUE
- + Eliminate WASTE



The focus is on rapid flow through the whole chain

## Key Lean principles

1. **Specify ‘value’ from the perspective of the customer**
  - products should be designed to enhance customer value
2. **Identify the ‘value stream’**
  - each operational process step should add value for the customer - eliminate all sources of waste
3. **Make value flow**
  - the process should flow efficiently towards the customer without significant intermediate storage, waiting or loopbacks
4. **Use pull not push**
  - the process should produce what customers need, when they need it, be flexible enough to change for current requirements
5. **Strive to perfect the process**
  - create an environment that encourages continual review, learning and improvement

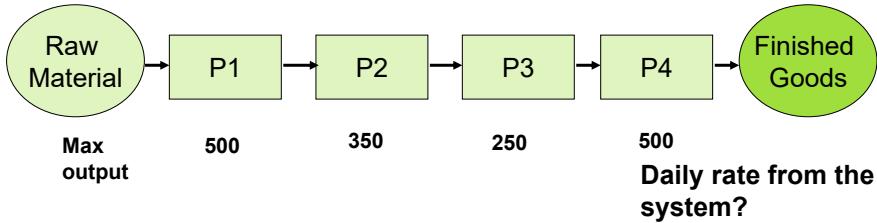
## Lean production

- **Many benefits of leanness**
  - Allows great visibility of operational systems
  - Simple visual control systems
  - **Some aspects** of JIT/Lean **may be 'inserted'** into any operational system where circumstances allow (e.g. **Kanban control**)
  - Tries to implement '**DEMAND PULL**'
- **But**
  - Many lean industrial systems require some level of MRP-control
  - **Demand pull** may be **difficult to achieve**
  - Can lean systems **cope with high variety** and **unpredictable demand?**
  - May export complexity – often upstream

## 2. Theory of Constraints (TOC )

<https://tinyurl.com/pdq4sy7>

## Bottlenecks



- **Bottleneck** - a constraint or limit on capacity at a processing stage that is less than some upstream or downstream processing stage –
- **System throughput** will be **less than 250 per day**
- **Upstream processes need to be controlled carefully** to ensure that 250 per day is realised
- **Downstream processes need to be able to process output from Stage 3 quickly** to ensure maximum throughput speed

## Theory of Constraints

- A **bottleneck** may result from **any resource type** e.g. lack of skilled personnel, limited availability of materials as well as machine limits....
- **TOC stresses capacity limits + process variability** as the major causes of
  - poor delivery performance, scheduling problems, high costs in manufacturing plants
  - The combination of **dependent events** (e.g. steps in a production system) and **normal variation** (always present) makes it **impossible to ever fully balance a system**
  - **Identifying bottlenecks + maximising their capacity** to ensure that **overall system throughput is maximised**

## TOC – the five ‘focusing’ steps

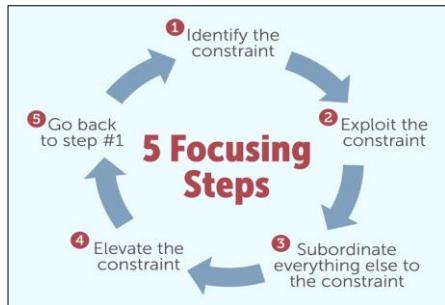
### 1. Identify the constraint

### 2. Exploit the constraint

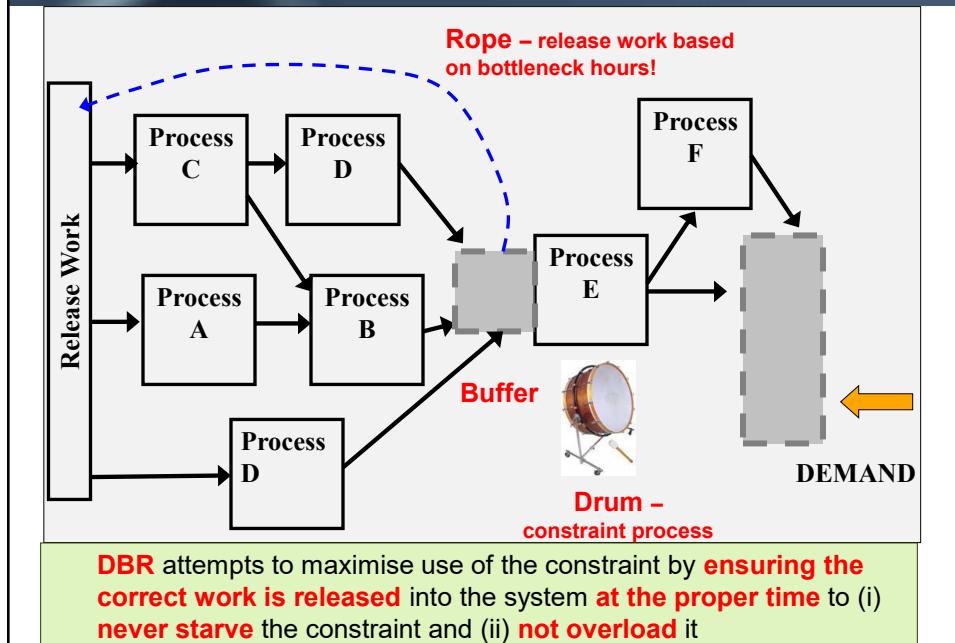
### 3. Subordinate to the constraint

### 4. Elevate the constraint

### 5. Prevent inertia – go back to step 1.



## TOC with Drum-Buffer-Rope scheduling - DBR



## Drum-Buffer-Rope (DBR) scheduling 1

1. The **Drum** is the processing capability of the constraint, **determining overall system throughput** - provides the **drumbeat** for the entire plant, based on **market demand**



2. The **Rope** transmits information from the **Drum** to release of work into the system - material release is **tied to the rate of the constraint(s)**.

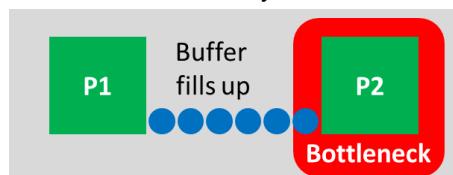
- Information is transmitted to release additional work into the system by measuring the size of buffers and to limit the build-up of inventory



## Drum-Buffer-Rope (DBR) scheduling 2

### 3. Insert **Buffers**

- **Deliberate** placement of in-process inventories to protect the constraint – inventory/capacity/time **buffers**
- **strategically located** to ensure **maximum constraint utilization**,
  - The constraint should **never be starved**,
  - The constraint should be **protected from any disturbances** in the system



Together, 1+ 2 + 3 act as a DBR plant scheduling system

## TOC in perspective – when does it work?

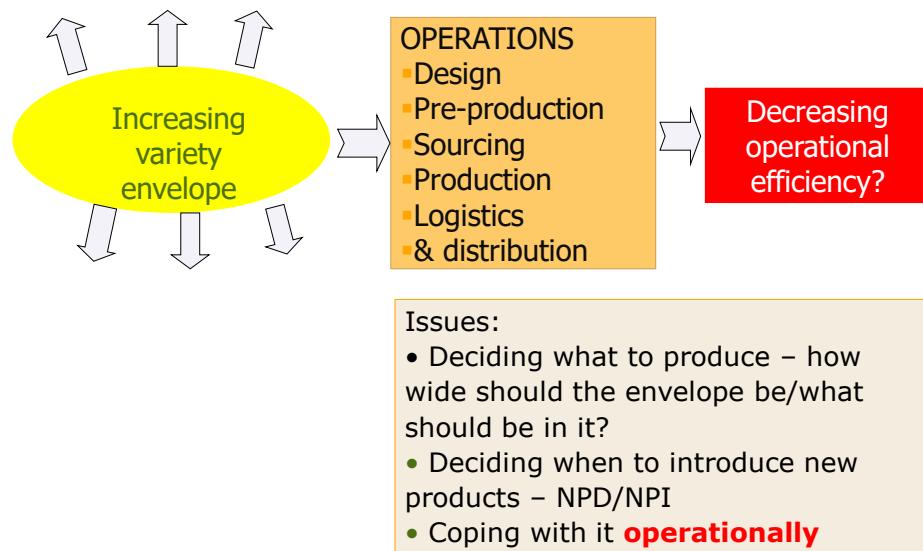
- **TOC** tries to bring **synchronous production** to unbalanced systems
- **DBR** claims to allow scheduling that is **immune to disruption, avoids excess inventory**, and use **small batches** to **minimize overall lead time**
- It seems to work best where the **emphasis is on continuity of output** and **where capacity bottlenecks** are clear but difficult to change, see [www.goldratt.co.uk](http://www.goldratt.co.uk)
- **Considerable dispute about how widely the ideas can be successfully deployed** - applications now extend to project management and to administrative systems
- Has implications for accounting, see:  
<https://tinyurl.com/y7zbxey8>

## 3. Product variety and postponement

## Product variety continues to increase

- Product **variety has increased** in almost all sectors
- Markets are being '**diced and sliced**' in ever evolving/ interesting ways
- Growth in product variety is **accelerating**
- Product variety increased by 1% per year over the last 40 years to 2000
  - MacCarthy (2013), International Journal of Production Research
- Has **operational implications** across the supply chain

## Product variety and operations



## The postponement principle

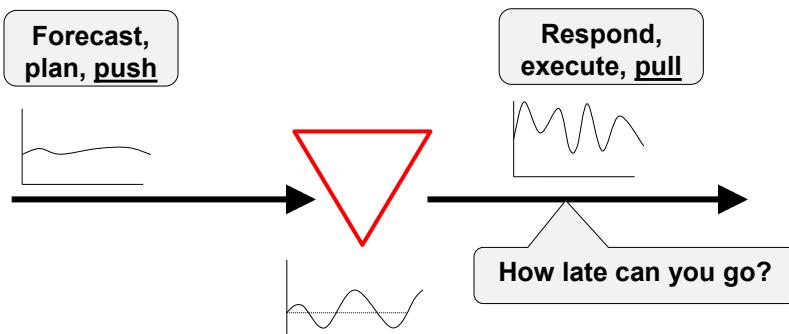
### Postponement

- **Delaying the commitment** to final product attributes until, or **close to**, the **point of real demand**
  - **later information** (hopefully) more reliable/more certain/less risky
  - **avoids the risk** and costs of carrying large inventories
  - may be **achieved in a number of ways**
  - simple concepts with **hidden complexity** but also has risks and costs
- Postponement trades economies of scale for economies of scope - **may lose out on volume opportunities!**

## Types of postponement

- **Form\***
  - delaying commitment to **some key physical product attributes** until real demand signal received
- **Time**
  - delaying commitment to **any** product attributes until real demand signal received
- **Place/Location**
  - delaying commitment to the specific **final location** of an inventory item until real demand signal received
  - **Postponement types may be combined** – see Van Hoek (2001), Yang et al. (2004)

## Using the decoupling point for postponement - ATO?



- Maintain the product in a '**neutral**' state until **as late as possible** in the production process
- Separates **upstream predictable/stable** operations from **responsive downstream operations** close to real demand
- Should **lower finished goods inventory**. WIP inventory may need to be high but with **lower risks** as it is more generic

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23

## Customising 'in the channel'

Place and form postponement –  
exemplar case HP  
printers (Feitzinger and Lee 1997)



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24

## Postponement and modularity

- Designing **modular products** has many motivations
- **Modularity** in product design means having **standard interfaces** across different parts of the product- can be costly and difficult
- **Postponement using modularity** works well when the attributes fulfil **functional requirements**
- Works **less well** for **aesthetic/design attributes**
- Garments are inherently modular – standard interfaces - but do they help in form postponement?



## Key Learning points 1

1. **Kanban is a building block** of JIT, which is a building block of JIT and lean production operations
2. **Kanban control** can be **introduced into many operations** if the circumstances are appropriate
3. **JIT is difficult achieve** and may still need MRP-control at some level
4. **Theory of Constraints (TOC) is based on managing bottleneck operations** to ensure maximum 'continuous' throughput – has implications for the whole of the operation
5. **Drum-Buffer-Rope (DBR) is way of scheduling** a set of operation where control is **dictated by the bottleneck**
6. Workload control (WLC) tries to ensure optimum release of work into a shop to avoid overload

## Key Learning points <sub>2</sub>

7. Increases in **product variety** cause many operational **problems**
8. **Postponement** may in some circumstances be used to produce customer-focused variety efficiently
  - Place, **Form**, and Time postponement
  - Form postponement the most common – may need **modular products**

### Pre-Recorded Self Study Session on Moodle.....

- **Mass Customization** uses mass production principles to produce customized products – may gain **high rewards** without increasing costs but is **difficult to do**
- A **spectrum of methods** to deliver variety and customization depending on supply and demand factors
- **Quick Response (QR)** requires a combination of good production, information, and decision practices