

---

**BUSI4496**


**Supply Chain  
Planning &  
Management**


---

Prof Bart MacCarthy  
Division of Operations  
Management and  
Information Systems


Lecture 9

1. Demand- Driven Approaches  
Kanban/JIT/Lean
2. Theory of Constraints(TOC)
3. Variety & Postponement





24.11.2025



Nottingham University  
Business School  
UNITED KINGDOM • CHINA • MALAYSIA

1

**Outline**

1. Kanban, JIT and Lean - implications for planning and control
2. Theory of Constraints (TOC)
3. Product variety and postponement strategies
- .....
- Pre-Recorded Self Study Session on Moodle**
4. Mass Customization
5. Quick Response Initiatives

BUSI4496 – Supply Chain Planning & Management

© 2025 – B L MacCarthy Nottingham University Business School

Slide 2

2

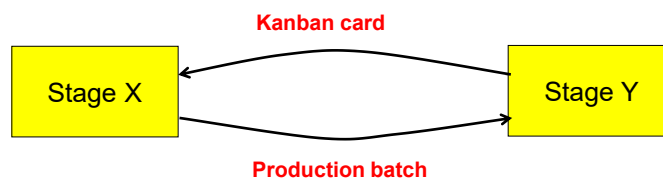
# 1. Kanban, JIT and Lean – planning and control implications

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 3

3

## Kanban systems

- Two sequential processing stages



- Basic Kanban control: production at the upstream stage can commence **only** if in possession of a kanban (production card) issued by the downstream operation
- Stage Y **controls** the schedule of stage X
- In principle **could be a batch of one**, usually greater
- This is a **PULL control** system

**Kanban use in bakery**  
<https://tinyurl.com/kewyfvu>

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 4

4

## Kanban systems

- **Many Kanban types** for different contexts
- **Materials handling** systems, transportation systems and storage containers important
- Enables **visibility of process flow** and precise production amounts
- These are **self-regulated** systems
- **Repetitive production** and hence repetitive demand?
- **Pareto analysis** to identify target parts and processes
- **System parameters** need to be specified and the number/size of kanbans can be estimated.



Kanban use in a hospital  
<https://tinyurl.com/m89dlu8>

E- Kanban  
<https://tinyurl.com/ke mfpa5>

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 5

5

## Just-in-Time (JIT) production

- Kanban type approaches underpin JIT systems but **JIT is much more!**
- Apply **two principles** throughout the organisation
  1. **Produce nothing until it is needed**
  2. **Produce precisely what is needed, when it is needed and no more**
- For true JIT apply these principles not just for internal operations but **across the extended enterprise**
  - **in-bound supply** channels
  - **outbound distribution** channels

Kanban between supplier and customer  
<https://tinyurl.com/l372elb>

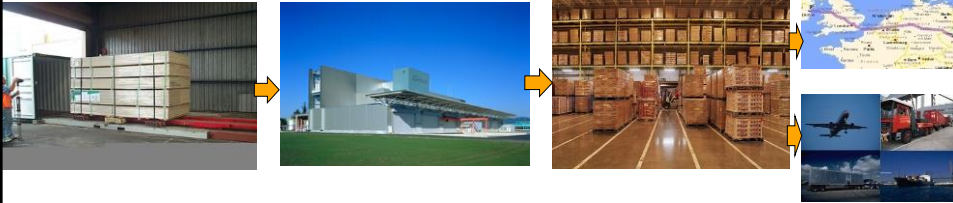
BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 6

6

## JIT & LEAN production

KANBAN → JIT → LEAN

- Lean emphasises all JIT concepts
- **+ Focus on creating customer VALUE**
- **+ Eliminate WASTE**



The **focus is on rapid flow** through the whole chain

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 7

7

## Key Lean principles

1. **Specify 'value' from the perspective of the customer**
  - products should be designed to enhance customer value
2. **Identify the 'value stream'**
  - each operational process step should add value for the customer - eliminate all sources of waste
3. **Make value flow**
  - the process should flow efficiently towards the customer without significant intermediate storage, waiting or loopbacks
4. **Use pull not push**
  - the process should produce what customers need, when they need it, be flexible enough to change for current requirements
5. **Strive to perfect the process**
  - create an environment that encourages continual review, learning and improvement

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 8

8

## Lean production

- **Many benefits of leanness**
  - Allows great visibility of operational systems
  - Simple visual control systems
  - **Some aspects** of JIT/Lean **may be 'inserted'** into any operational system where circumstances allow (e.g. **Kanban control**)
  - Tries to implement '**DEMAND PULL**'
- **But**
  - Many lean industrial systems require some level of MRP-control
  - **Demand pull** may be **difficult to achieve**
  - Can lean systems **cope with** high variety and unpredictable demand?
  - May export complexity – often upstream

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 9

9

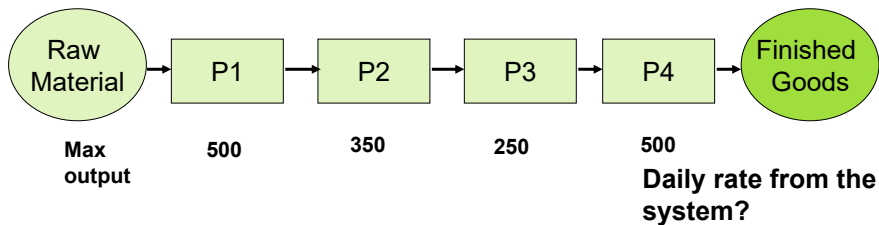
## 2. Theory of Constraints (TOC )

<https://tinyurl.com/pdg4sy7>

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 10

10

## Bottlenecks



- **Bottleneck** - a constraint or limit on capacity at a processing stage that is less than some upstream or downstream processing stage –
- **System throughput** will be **less than 250 per day**
- **Upstream processes need to be controlled carefully** to ensure that 250 per day is realised
- **Downstream processes need to be able to process output from Stage 3 quickly** to ensure maximum throughput speed

BUSI4496 – Supply Chain Planning & Management      © 2025 – B L MacCarthy Nottingham University Business School      Slide 11

11

## Theory of Constraints

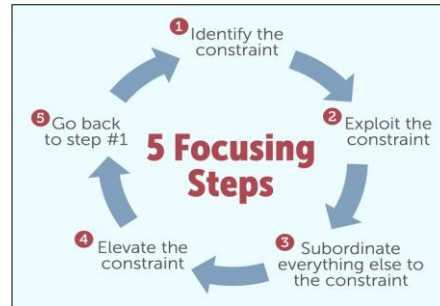
- A **bottleneck** may result from **any resource type** e.g. lack of skilled personnel, limited availability of materials as well as machine limits....
- **TOC stresses capacity limits + process variability** as the major causes of
  - poor delivery performance, scheduling problems, high costs in manufacturing plants
  - The combination of **dependent events** (e.g. steps in a production system) and **normal variation** (always present) makes it **impossible to ever fully balance a system**
  - **Identifying bottlenecks + maximising their capacity** to ensure that **overall system throughput is maximised**

BUSI4496 – Supply Chain Planning & Management      © 2025 – B L MacCarthy Nottingham University Business School      Slide 12

12

## TOC – the five ‘focusing’ steps

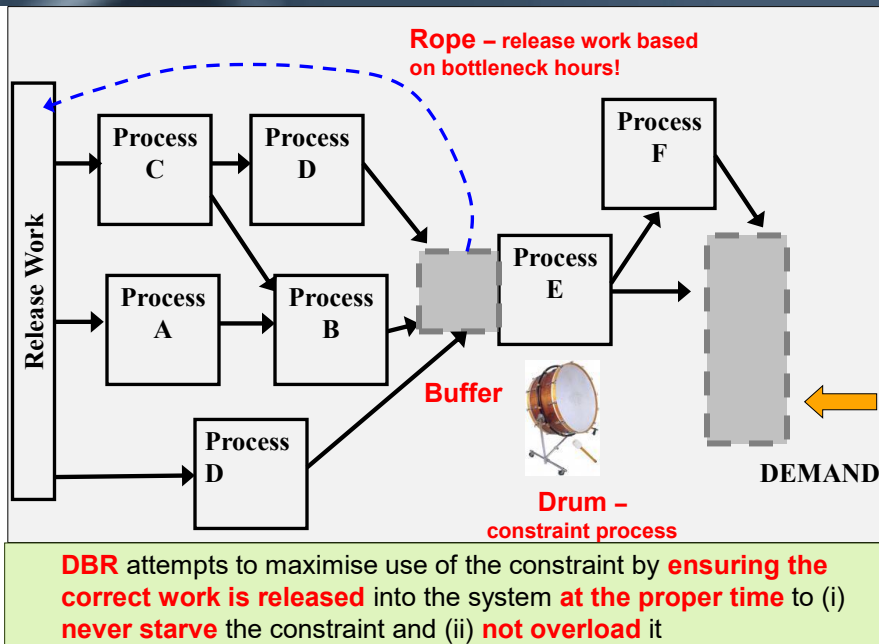
1. Identify the constraint
2. Exploit the constraint
3. Subordinate to the constraint
4. Elevate the constraint
5. Prevent inertia – go back to step 1.



BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 13

13

## TOC with Drum-Buffer-Rope scheduling - DBR



BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 14

14

## Drum-Buffer-Rope (DBR) scheduling <sub>1</sub>

1. The **Drum** is the processing capability of the constraint, **determining overall system throughput** - provides the **drumbeat** for the entire plant, based on **market demand**
2. The **Rope** transmits information from the **Drum** to release of work into the system - material release is  **tied to the rate of the constraint(s)**.
  - Information is transmitted to release additional work into the system by measuring the size of buffers and to limit the build-up of inventory

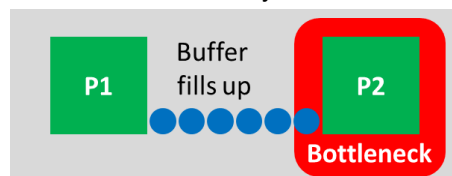


BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 15

15

## Drum-Buffer-Rope (DBR) scheduling <sub>2</sub>

3. Insert **Buffers**
  - **Deliberate** placement of in-process inventories to protect the constraint – inventory/capacity/time **buffers**
  - **strategically located** to ensure **maximum constraint utilization**,
    - The constraint should **never be starved**,
    - The constraint should be **protected from any disturbances** in the system



Together, 1+ 2 + 3 act as a DBR plant scheduling system

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 16

16



## TOC in perspective – when does it work?

- **TOC** tries to bring **synchronous production** to unbalanced systems
- **DBR** claims to allow scheduling that is **immune to disruption, avoids excess inventory**, and use **small batches** to **minimize overall lead time**
- It seems to work best where the **emphasis is on continuity of output** and **where capacity bottlenecks** are clear but difficult to change, see [www.goldratt.co.uk](http://www.goldratt.co.uk)
- **Considerable dispute about how widely the ideas can be successfully deployed** - applications now extend to project management and to administrative systems
- Has implications for accounting, see: <https://tinyurl.com/y7zbxey8>

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 17

17

## 3. Product variety and postponement

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 18

18

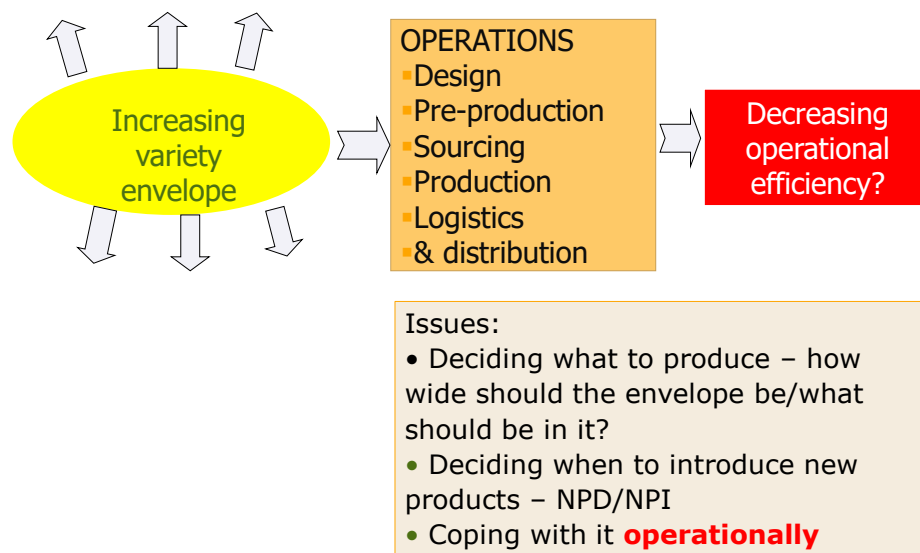
## Product variety continues to increase

- Product **variety has increased** in almost all sectors
- Markets are being '**diced and sliced**' in ever evolving/ interesting ways
- Growth in product variety is **accelerating**
- Product variety increased by 1% per year over the last 40 years to 2000
  - MacCarthy (2013), International Journal of Production Research
- Has **operational implications** across the supply chain

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 19

19

## Product variety and operations



BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 20

20

## The postponement principle

### Postponement

- **Delaying** the **commitment** to final product attributes until, or **close to, the point of real demand**
  - **later information** (hopefully) more reliable/more certain/less risky
  - **avoids the risk** and costs of carrying large inventories
  - may be **achieved in a number of ways**
  - simple concepts with **hidden complexity** but also has risks and costs
- Postponement trades economies of scale for economies of scope - **may lose out on volume opportunities!**

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 21

21

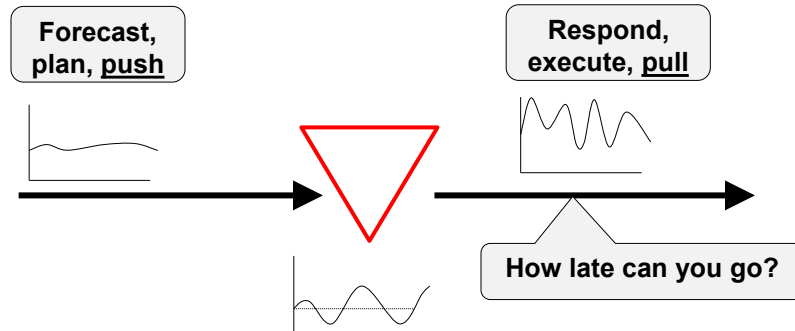
## Types of postponement

- **Form\***
  - delaying commitment to **some key physical product attributes** until real demand signal received
- **Time**
  - delaying commitment to **any** product attributes until real demand signal received
- **Place/Location**
  - delaying commitment to the specific **final location** of an inventory item until real demand signal received
  - **Postponement types may be combined** – see Van Hoek (2001), Yang et al. (2004)

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 22

22

## Using the decoupling point for postponement - ATO?



- Maintain the product in a **'neutral'** state until **as late as possible** in the production process
- Separates **upstream predictable/stable** operations from **responsive downstream operations** close to real demand
- Should **lower finished goods inventory**. WIP inventory may need to be high but with **lower risks** as it is more generic

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 23

23

## Customising 'in the channel'

Place and form postponement –  
exemplar case HP  
printers (Feitzinger and Lee 1997)

Central facility  
producing standard  
base product

Distributed 'mini'  
facilities customizing  
for local market

Leverage the capabilities of 3PLs



Some examples within  
logistics facilities –  
tagging, labelling,  
packaging, e.g. for  
promotional items

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 24

24

## Postponement and modularity

- Designing **modular products** has many motivations
- **Modularity** in product design means having **standard interfaces** across different parts of the product- can be costly and difficult
- **Postponement using modularity** works well when the attributes fulfil **functional requirements**
- Works **less well** for **aesthetic/design attributes**
- Garments are inherently modular – standard interfaces - but do they help in form postponement?



BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 25

25

## Key Learning points <sub>1</sub>

1. **Kanban is a building block** of JIT, which is a building block of JIT and lean production operations
2. **Kanban** control can be **introduced into many operations** if the circumstances are appropriate
3. **JIT is difficult achieve** and may still need MRP-control at some level
4. **Theory of Constraints (TOC) is based on managing bottleneck operations** to ensure maximum 'continuous' throughput – has implications for the whole of the operation
5. **Drum-Buffer-Rope (DBR) is way of scheduling** a set of operation where control is **dictated by the bottleneck**
6. Workload control (WLC) tries to ensure optimum release of work into a shop to avoid overload

BUSI4496 – Supply Chain Planning & Management © 2025 – B L MacCarthy Nottingham University Business School Slide 26

26

## Key Learning points <sub>2</sub>

7. Increases in **product variety** cause many operational **problems**
8. **Postponement** may in some circumstances be used to produce customer-focused variety efficiently
  - Place, **Form**, and Time postponement
  - Form postponement the most common – may need **modular products**

### **Pre-Recorded Self Study Session on Moodle.....**

- **Mass Customization** uses mass production principles to produce customized products – may gain **high rewards** without increasing costs but is **difficult to do**
- A **spectrum of methods** to deliver variety and customization depending on supply and demand factors
- **Quick Response (QR)** requires a combination of good production, information, and decision practices