

# Shreeram Modi

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## EDUCATION

### New York University

*Bachelors of Arts - Computer Science and Philosophy*

New York, NY

*May 2026 (expected)*

## EXPERIENCE

### Capital One

*Business Analyst Intern (Business Cards & Payments)*

McLean, VA

*Summer 2025*

- Diagnosed spend-margin leakage by conducting analysis on billions of transaction-level records across Business Cards and Payments portfolio, identifying industries that drove >75% of spend margin losses.
- Built repeatable SQL pipelines and Python scripts that cut data-prep time by 50%, enabling rapid, ad-hoc analysis of internal card-holder datasets.
- Partnered with Acquisitions and Finance teams to validate assumptions and align proposed levers—pricing, outreach, and credit-line calibration—with policy constraints.

### Break Debate

*Product Manager*

Online

*Nov 2024 — Present*

- Serving as a research consultant, synthesizing international treaty law and processes for ed-tech platform.
- Providing onsite argument support for students, leading to multiple international-level tournament wins, 3 students being ranked in top 10 for LD debate, and longest rank 1 stretch in 2024-25 season.

### Poly Prep Country Day School

*Speech and Debate Assistant Coach*

Brooklyn, NY

*May 2024 — Present*

- Developing and implementing comprehensive middle school debate lesson plans and curriculum.
- Improving students' public speaking, critical thinking, and argumentation skills by leading after-school lectures and preparing and organizing evidence to introduce students to research methods.

### Saramam Corporation

*Analyst Intern*

Campbell, CA

*Summer 2024*

- Helped with design and implementation of online marketing strategy for pre-seed AI startup, increased click-through rate by 100% through targeted campaigns and optimized content.
- Conducted market research and analyzed trends and advancements in the AI landscape to write blog series.

### Undergraduate Law Review at NYU

*Treasurer*

New York, NY

*May 2024 — May 2025*

- Facilitating operations of legal publication by developing comprehensive budget plan and creating expense reports.
- Managing fiduciary responsibilities to repeat vendors and NYU Student Activities Board.

*Secretary*

*May 2023 — May 2024*

- Planned and coordinated onboarding and training events, reducing member churn rate by 70.53%.

*Executive Editor*

*Fall 2023 — May 2025*

*Associate Editor*

*Fall 2022 — Spring 2023*

- Enabling publication of undergraduate legal scholarship by managing teams of writers and editors, copy-editing, and supporting topic research.
- Contributed to the publication of five articles, highest number out of executive editors in 2023-24.

### NYU Policy Debate Team

*Chief Technology Officer*

New York, NY

*May 2023 — Present*

- Led overhaul of online presence by creating & maintaining team website using JavaScript, TailwindCSS, and HTML.
- Wrote VBA Macros to provide custom Microsoft Office functionality for policy debate.

*Varsity Competitor*

*Jun 2022 — Present*

- Competing against intercollegiate debaters on variety of legal/political issues, conducting in-depth research using tools such as Lexis and Westlaw.

### NYU Center for Data Science

*Undergraduate Assistant*

New York, NY

*Nov 2022 — Aug 2023*

- Assisted Alignment Research Group in assessment of debate's effectiveness as a truth evaluation paradigm for LLMs.
- Conducted simulation debates using proprietary Scala platform and aggregated data and outcomes for analysis.
- Improved quality of data gathered through prompt adjustment and analysis of participant feedback sessions.

## SKILLS & INTERESTS

**Skills:** SQL, Python, Excel, Advanced Microsoft Office (VBA Scripts), Spanish, HTML/CSS, Nix, Bash, Git

**Awards:** Dean's List; National Debate Scholar (Summa Cum Laude); Best Presenter, 51st CAS Undergraduate Research Conference

**Interests:** Open-source software, UNIX & Linux system configuration, competitive debate