

# SHRIRAM JANGID

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## FRONT END DEVELOPER

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### CONTACT

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[My-Portfolio](#)

[Linkedin](#)

[GitHub](#)

### Languages

Hindi

English

### SKILLS

HTML

CSS

Java Script

React.JS

GitHub

Bootstrap

VsCode

Web Development

Front End

### EDUCATION

MGSU - Bikaner

**2010 - 2013**

Bachelor of commerce

Johri Sen. Sec. School –

Ladnu Rajasthan

**2009 - 2010**

**+ 2**

### PROJECT

[TIC-TAC-TOE](#) - Dec. 2024

A React.js-based game with custom hooks for state management, offering responsive design and interactive gameplay.

[TeeRex Store](#) - Nov. 2024

A React.js e-commerce web app with routing for seamless navigation, dynamic product listings, search, and filtering features for an optimized shopping experience.

[Admin Dashboard](#) - Oct. 2024

A React.js-based admin panel featuring pagination, editing, and deletion functionalities, with routing and state management for efficient data handling and visualization.

### EXPERIENCE

**LIQUIDE – Bangalore (Remote)**

Business development executive

**October – Present**

Negotiation and Closing Deals: Engaging in contract negotiations, understanding client budgets, and working towards closing sales to generate revenue.

**Neo Kinetic Services – Mumbai (Remote)**

Sales executive

**Apr. 2023 – Jul. 2024**

Negotiated and closed high-value contracts with enterprise clients for technology solutions.

Coordinated with procurement teams to ensure timely delivery of IT equipment to corporate customers.

Implemented strategic pricing models to secure competitive deals in bulk orders.

**Vastralay - Mumbai**

Owner

**2013- 2023**

Managed end-to-end operations of Vastralay, overseeing inventory, sales, and customer service.

Built strong relationships with suppliers to secure exclusive deals and maintain stock availability.