## Saratoga Houses Price Modeling Strategies for the Local Taxing Authority

Bao Doquang, Dhwanit Agarwal, Akksay Singh and Shristi Singh

March 13, 2020

## Classwork:

```
library(tidyverse, quietly = TRUE)
## Warning: package 'tidyverse' was built under R version 3.6.2
## -- Attaching packages ------ 1.3.0 --
## <U+2713> ggplot2 3.2.1
                          <U+2713> purrr 0.3.3
## <U+2713> tibble 2.1.3
                        <U+2713> dplyr
                                          0.8.4
## <U+2713> tidyr 1.0.0 <U+2713> stringr 1.4.0
## <U+2713> readr 1.3.1 <U+2713> forcats 0.4.0
## Warning: package 'dplyr' was built under R version 3.6.3
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                   masks stats::lag()
library(dplyr, quietly = TRUE)
library(mosaic, quietly = TRUE)
## Warning: package 'mosaic' was built under R version 3.6.2
## Warning: package 'ggstance' was built under R version 3.6.2
##
## Attaching package: 'ggstance'
## The following objects are masked from 'package:ggplot2':
##
##
      geom_errorbarh, GeomErrorbarh
##
## New to ggformula? Try the tutorials:
## learnr::run_tutorial("introduction", package = "ggformula")
## learnr::run_tutorial("refining", package = "ggformula")
## Warning: package 'mosaicData' was built under R version 3.6.2
##
## Attaching package: 'Matrix'
## The following objects are masked from 'package:tidyr':
##
      expand, pack, unpack
##
```

```
## Registered S3 method overwritten by 'mosaic':
##
     method
                                       from
##
     fortify.SpatialPolygonsDataFrame ggplot2
##
## The 'mosaic' package masks several functions from core packages in order to add
## additional features. The original behavior of these functions should not be affected by this.
## Note: If you use the Matrix package, be sure to load it BEFORE loading mosaic.
##
## Attaching package: 'mosaic'
## The following object is masked from 'package:Matrix':
##
##
       mean
## The following objects are masked from 'package:dplyr':
##
##
       count, do, tally
## The following object is masked from 'package:purrr':
##
##
       cross
## The following object is masked from 'package:ggplot2':
##
       stat
## The following objects are masked from 'package:stats':
##
##
       binom.test, cor, cor.test, cov, fivenum, IQR, median, prop.test, quantile, sd, t.test, var
## The following objects are masked from 'package:base':
##
##
       max, mean, min, prod, range, sample, sum
library(FNN, quietly = TRUE)
## Warning: package 'FNN' was built under R version 3.6.2
library(foreach, quietly = TRUE)
## Warning: package 'foreach' was built under R version 3.6.3
##
## Attaching package: 'foreach'
## The following objects are masked from 'package:purrr':
##
##
       accumulate, when
data(SaratogaHouses)
summary(SaratogaHouses)
```

```
## 3rd Qu.:259000
                    3rd Qu.: 0.5400
                                      3rd Qu.: 34.00
                                                       3rd Qu.: 40200
                                                                        3rd Qu.:2138
                                                                                       3rd Qu.:64.00
## Max.
          :775000 Max.
                          :12.2000
                                      Max.
                                             :225.00
                                                              :412600
                                                                        Max. :5228 Max.
                                                                                              :82.00
                                                       Max.
##
     bathrooms
                     rooms
                                             heating
                                                               fuel
                                                                                       sewer
          :0.0 Min.
                        : 2.000
## Min.
                                                                 :1197
                                                                                          : 503
                                                                                                  Yes.
                                  hot air
                                                 :1121
                                                         gas
                                                                         septic
                                hot water/steam: 302
## 1st Qu.:1.5
                 1st Qu.: 5.000
                                                         electric: 315
                                                                         public/commercial:1213
## Median :2.0
                 Median: 7.000 electric
                                                : 305
                                                                 : 216
                                                                         none
                                                         oil
                                                                                            12
## Mean :1.9
                 Mean : 7.042
                 3rd Qu.: 8.250
## 3rd Qu.:2.5
## Max. :4.5
                 Max.
                        :12.000
#Defining models
# Baseline model
lm_small = lm(price ~ bedrooms + bathrooms + lotSize, data=SaratogaHouses)
# 11 main effects
lm_medium = lm(price ~ lotSize + age + livingArea + pctCollege + bedrooms +
                 fireplaces + bathrooms + rooms + heating + fuel + centralAir, data=SaratogaHouses)
# Sometimes it's easier to name the variables we want to leave out
# The command below yields exactly the same model.
# the dot (.) means "all variables not named"
# the minus (-) means "exclude this variable"
lm_medium2 = lm(price ~ . - sewer - waterfront - landValue - newConstruction, data=SaratogaHouses)
coef(lm_medium)
##
              (Intercept)
                                        lotSize
                                                                                   livingArea
                                                                   age
              28627.73165
                                     9350.45188
                                                                                     91.86974
##
                                                              47.54722
##
                bedrooms
                                     fireplaces
                                                             bathrooms
                                                                                        rooms heatingh
##
            -15630.71950
                                      985.06117
                                                            22006.97108
                                                                                   3259.11923
##
         heatingelectric
                                   fuelelectric
                                                               fueloil
                                                                                  centralAirNo
              -3609.98574
                                   -12094.12195
                                                            -8873.13971
##
                                                                                 -17112.81908
coef(lm medium2)
##
              (Intercept)
                                        lotSize
                                                                                   livingArea
                                                                    age
##
              28627.73165
                                     9350.45188
                                                              47.54722
                                                                                     91.86974
##
                bedrooms
                                     fireplaces
                                                             bathrooms
                                                                                        rooms heatingh
##
            -15630.71950
                                      985.06117
                                                            22006.97108
                                                                                   3259.11923
##
         heatingelectric
                                   fuelelectric
                                                               fueloil
                                                                                 centralAirNo
              -3609.98574
                                   -12094.12195
                                                            -8873.13971
                                                                                 -17112.81908
# All interactions
# the ()~2 says "include all pairwise interactions"
lm_big = lm(price ~ (. - sewer - waterfront - landValue - newConstruction)^2, data=SaratogaHouses)
####
# Compare out-of-sample predictive performance
####
# Split into training and testing sets
n = nrow(SaratogaHouses) # number of rows
n_train = round(0.8*n) # round to nearest integer
n_test = n - n_train
```

```
train_cases = sample.int(n, n_train, replace=FALSE)
test_cases = setdiff(1:n, train_cases)
saratoga_train = SaratogaHouses[train_cases,]
saratoga_test = SaratogaHouses[test_cases,]
# Fit to the training data
lm1 = lm(price ~ lotSize + bedrooms + bathrooms, data=saratoga_train)
lm2 = lm(price ~ . - sewer - waterfront - landValue - newConstruction, data=saratoga_train)
lm3 = lm(price ~ (. - sewer - waterfront - landValue - newConstruction)^2, data=saratoga_train)
# Predictions out of sample
yhat_test1 = predict(lm1, saratoga_test)
yhat_test2 = predict(lm2, saratoga_test)
yhat_test3 = predict(lm3, saratoga_test)
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
rmse = function(y, yhat) {
  sqrt( mean( (y - yhat)^2 ) )
# Root mean-squared prediction error
rmse(saratoga_test$price, yhat_test1)
## [1] 73912.25
rmse(saratoga_test$price, yhat_test2)
## [1] 63735.47
rmse(saratoga_test$price, yhat_test3)
## [1] 66443.11
\# easy averaging over train/test splits
n_train = round(0.8*n) # round to nearest integer
n_{test} = n - n_{train}
rmse_vals = do(100)*{}
  # re-split into train and test cases with the same sample sizes
  train_cases = sample.int(n, n_train, replace=FALSE)
  test_cases = setdiff(1:n, train_cases)
  saratoga_train = SaratogaHouses[train_cases,]
  saratoga_test = SaratogaHouses[test_cases,]
  # Fit to the training data
  lm1 = lm(price ~ lotSize + bedrooms + bathrooms, data=saratoga_train)
  lm2 = lm(price ~ . - sewer - waterfront - landValue - newConstruction, data=saratoga_train)
  lm3 = lm(price ~ (. - sewer - waterfront - landValue - newConstruction)^2, data=saratoga_train)
  lm_dominate = lm(price ~ lotSize + age + livingArea + pctCollege +
                     bedrooms + fireplaces + bathrooms + rooms + heating + fuel +
                     centralAir + lotSize:heating + livingArea:rooms + newConstruction + livingArea:new
```

```
# Predictions out of sample
yhat_test1 = predict(lm1, saratoga_test)
yhat_test2 = predict(lm2, saratoga_test)
yhat_test3 = predict(lm3, saratoga_test)
yhat_test4 = predict(lm_dominate, saratoga_test)

c(rmse(saratoga_test$price, yhat_test1),
    rmse(saratoga_test$price, yhat_test2),
    rmse(saratoga_test$price, yhat_test3),
    rmse(saratoga_test$price, yhat_test4))
}
```

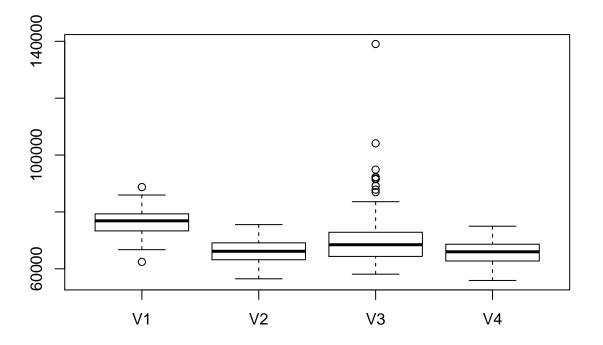
## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading ## Warning in predict.lm(lm3, saratoga\_test): prediction from a rank-deficient fit may be misleading

```
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
## Warning in predict.lm(lm3, saratoga_test): prediction from a rank-deficient fit may be misleading
```

```
##
             V1
                      V2
                                 VЗ
## 1
       70213.49 59615.36
                          65351.40 60441.59
## 2
       74423.52 65157.37
                          68975.44 64186.81
## 3
       70199.89 58324.93
                          61260.83 58198.01
## 4
       74686.86 65615.51
                          65207.59 65078.01
## 5
       80154.82 70304.02
                          72704.03 69465.89
## 6
       73995.49 62372.72
                          62424.18 62547.13
       76714.70 65561.27
                          91776.22 64988.48
## 7
## 8
       79277.74 70692.33
                          70176.87 70193.57
## 9
       81314.52 68531.56
                          94883.00 67730.30
       77100.11 69310.86
## 10
                          70380.89 69875.76
       78415.45 70273.75
                          70135.52 69833.97
## 11
## 12
       78930.01 67379.68
                          71565.58 66644.61
## 13
       62427.37 56485.49
                          61738.79 55896.68
## 14
       73001.50 63367.28 104114.57 62895.40
## 15
       77070.32 63774.23
                          62648.17 63214.91
## 16
       74679.02 67262.06
                          69102.96 66674.31
       73916.92 63984.83
                          63368.08 63652.35
## 17
## 18
       82123.23 69714.90
                          68536.64 70573.59
## 19
       79138.40 64775.42
                          67671.84 65049.15
## 20
       70503.81 59815.92
                          59636.30 59713.80
## 21
       88740.89 73703.58
                          83595.83 74904.56
       75929.42 66966.92
                          66500.23 67554.00
## 22
## 23
       75775.28 68330.95
                          71168.98 68065.67
## 24
       80713.73 69669.42
                          72458.50 69075.26
## 25
       79834.57 64362.17
                          68995.91 64313.02
                          66696.53 66879.44
## 26
       77554.48 67156.04
## 27
       74908.27 61265.53
                          65377.20 60570.19
      77965.98 67397.88 65048.75 67097.56
## 28
```

```
## 29
       78906.27 67448.06 87827.38 66960.72
## 30
       72603.10 64531.55
                          63903.17 63837.01
## 31
       85944.18 71174.07
                          72460.07 70707.10
## 32
       77073.32 67058.78
                          80303.53 66591.94
##
  33
       69881.76 57057.22
                          63569.95 56445.94
  34
       75818.33 66312.82
##
                          73753.59 67509.56
  35
       77314.43 66393.77
                          65961.25 66044.24
## 36
       79352.52 68150.71
                          79599.16 68031.89
## 37
       82195.21 71950.25
                          72954.78 71383.53
## 38
       70795.35 60281.02
                          63055.80 60524.48
  39
       66723.63 57783.62
                          60341.32 57134.41
       80655.80 69246.35
## 40
                          67808.23 68397.42
## 41
       79077.99 69893.93
                          77894.81 70587.02
## 42
       83301.96 71767.73
                          76138.96 72117.60
       77299.63 67854.80
                          92264.77 66981.20
## 43
## 44
       71908.14 66370.18
                          70651.16 67629.40
## 45
       70740.41 63102.72
                          63567.35 62593.22
## 46
       78926.16 68786.52
                          70716.91 68455.25
       76814.57 63769.57
                          62845.79 63946.96
## 47
## 48
       71813.52 62122.25
                          64183.40 61380.54
##
  49
       76572.02 62403.78
                          62150.81 62257.16
       69432.24 63366.64
                          67284.22 63274.30
## 50
       69326.75 60098.67
## 51
                          61568.54 61373.37
       78040.35 68479.52
## 52
                          65840.36 67954.95
## 53
       83156.01 70718.79
                          70205.94 70849.32
## 54
       77479.45 70687.16
                          74002.56 71632.65
## 55
       78735.63 66080.08
                          70551.34 65905.20
##
  56
       74913.24 69263.99
                          72226.12 69919.26
## 57
       78552.88 71283.78
                          67850.77 70362.42
## 58
       72257.64 60616.15
                          67462.50 62232.68
## 59
       81320.44 66236.13
                          70458.89 65016.42
## 60
       81527.67 68594.71
                          65219.15 68128.36
## 61
       72425.73 63440.99
                          62882.18 63024.57
       70462.61 64385.55 139049.26 65226.19
## 62
## 63
       80204.82 67626.00
                          86936.87 68834.97
##
       78089.41 71085.18
                          72736.01 70550.88
  64
##
  65
       70987.72 60437.82
                          73921.54 59850.42
## 66
       73863.53 62033.17
                          64277.65 61747.64
       78784.76 66583.95
                          70389.94 66706.36
## 67
       72276.28 60559.57
## 68
                          58106.55 60032.64
  69
       76878.90 64408.15
                          83245.58 64348.45
##
       83835.80 72780.39
                          75812.14 72438.15
  70
##
  71
       71832.86 63771.38
                          64218.79 63817.36
##
  72
       85644.65 70403.74
                          67431.29 69881.04
## 73
       76857.02 62441.31
                           64443.30 64031.58
## 74
       72614.19 61254.17
                          75033.02 61080.47
## 75
       75981.67 67360.69
                           66237.48 66771.13
## 76
       76218.80 64073.61
                          69804.56 64584.94
## 77
       82318.77 67996.13
                          71162.48 67568.03
## 78
       70510.41 59763.49
                          61127.90 60378.13
## 79
       75582.75 64675.06
                          66251.27 63814.87
## 80
       67628.66 57177.97
                          60544.24 58182.06
## 81
       78265.57 71395.93
                          70443.45 70649.81
## 82 84199.37 72166.67 78619.41 73893.92
```

```
81222.75 71588.14
                           76520.17 71203.75
##
  84
       83882.46 72376.89
                           89168.87 72445.71
       76350.77 65862.75
##
  85
                           82487.58 65216.70
##
  86
       78830.55 66810.84
                           67078.08 67258.17
##
  87
       81231.64 68999.62
                           68957.96 68359.73
  88
       73651.98 60222.55
                           66882.55 59964.62
##
  89
       85375.76 75536.15
                           76671.80 74976.02
##
                           60926.31 60945.44
## 90
       76030.06 61903.12
## 91
       80071.73 66079.50
                           91501.99 66328.22
## 92
       76992.14 64315.77
                           70449.61 65525.96
##
  93
       76515.32 66315.71
                           66141.78 66858.45
##
       74495.79 63264.73
                           63255.65 62270.32
  94
##
  95
       72215.90 63747.13
                           66011.45 64080.18
  96
       77531.55 63966.45
                           66461.81 64561.99
##
## 97
       76440.95 65944.99
                           66480.08 65857.42
## 98
       72121.24 59728.74
                           61443.35 59101.60
## 99
       75087.29 61877.18
                           62716.70 60648.02
## 100 84390.95 71943.18
                           68388.55 71137.79
colMeans(rmse_vals)
##
         ۷1
                  ٧2
                            VЗ
                                     ۷4
## 76660.74 65863.62 71003.43 65756.33
boxplot(rmse_vals)
```



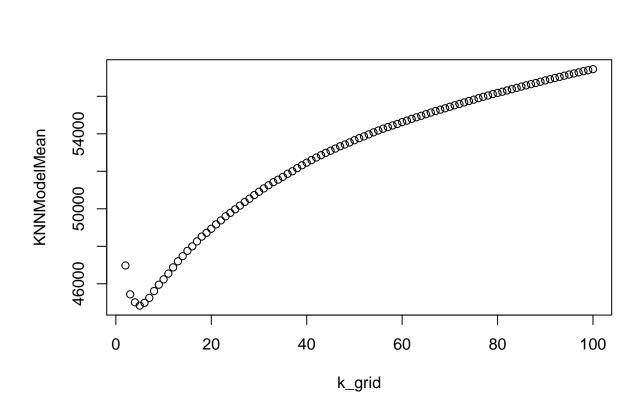
Attempt at "hand-building" a model for price that outperforms the "medium" model that we considered in class by using combinations of transformations, polynomial terms, and interactions:

```
str(SaratogaHouses)
                   1728 obs. of 16 variables:
## 'data.frame':
                   : int 132500 181115 109000 155000 86060 120000 153000 170000 90000 122900 ...
## $ price
## $ lotSize
                    : num 0.09 0.92 0.19 0.41 0.11 0.68 0.4 1.21 0.83 1.94 ...
                    : int 42 0 133 13 0 31 33 23 36 4 ...
## $ age
## $ landValue
                   : int 50000 22300 7300 18700 15000 14000 23300 14600 22200 21200 ...
                    : int 906 1953 1944 1944 840 1152 2752 1662 1632 1416 ...
## $ livingArea
## $ pctCollege
                    : int 35 51 51 51 51 22 51 35 51 44 ...
                    : int 2 3 4 3 2 4 4 4 3 3 ...
## $ bedrooms
## $ fireplaces
                   : int 1011011100...
## $ bathrooms
                   : num 1 2.5 1 1.5 1 1 1.5 1.5 1.5 1.5 ...
                    : int 5685388986 ...
## $ rooms
                   : Factor w/ 3 levels "hot air", "hot water/steam", ...: 3 2 2 1 1 1 2 1 3 1 ...
## $ heating
                   : Factor w/ 3 levels "gas", "electric", ...: 2 1 1 1 1 1 3 3 2 1 ...
## $ fuel
## $ sewer
                    : Factor w/ 3 levels "septic", "public/commercial", ...: 1 1 2 1 2 1 1 1 1 3 ...
## $ waterfront
                   : Factor w/ 2 levels "Yes", "No": 2 2 2 2 2 2 2 2 2 2 ...
## \ newConstruction: Factor \ w/ 2 levels "Yes", "No": 2 2 2 2 1 2 2 2 2 ...
                   : Factor w/ 2 levels "Yes", "No": 2 2 2 2 1 2 2 2 2 2 ...
## $ centralAir
# New variables for "hand-built" model
SaratogaHouses$ConstructionCost <- SaratogaHouses$price - SaratogaHouses$landValue
SaratogaHouses$waterfrontDummy <- ifelse(SaratogaHouses$waterfront == "yes", 1,0)
SaratogaHouses$newConstructionDummy <- ifelse(SaratogaHouses$age == "yes", 1,0)
SaratogaHouses$centralAirDummy <- ifelse(SaratogaHouses$age == "yes", 1,0)
str(SaratogaHouses)
## 'data.frame':
                   1728 obs. of 20 variables:
                       : int 132500 181115 109000 155000 86060 120000 153000 170000 90000 122900 ..
## $ price
## $ lotSize
                         : num 0.09 0.92 0.19 0.41 0.11 0.68 0.4 1.21 0.83 1.94 ...
## $ age
                         : int
                               42 0 133 13 0 31 33 23 36 4 ...
                               50000 22300 7300 18700 15000 14000 23300 14600 22200 21200 ...
## $ landValue
                         : int
                               906 1953 1944 1944 840 1152 2752 1662 1632 1416 ...
## $ livingArea
                         : int
## $ pctCollege
                         : int
                               35 51 51 51 51 22 51 35 51 44 ...
                               2 3 4 3 2 4 4 4 3 3 ...
## $ bedrooms
                        : int
## $ fireplaces
                        : int 1011011100...
                        : num 1 2.5 1 1.5 1 1 1.5 1.5 1.5 1.5 ...
## $ bathrooms
## $ rooms
                        : int 5685388986 ...
                       : Factor w/ 3 levels "hot air", "hot water/steam", ...: 3 2 2 1 1 1 2 1 3 1 ....
## $ heating
## $ fuel
                       : Factor w/ 3 levels "gas", "electric", ...: 2 1 1 1 1 1 3 3 2 1 ...
## $ sewer
                        : Factor w/ 3 levels "septic", "public/commercial", ...: 1 1 2 1 2 1 1 1 1 3 ...
## $ waterfront
                      : Factor w/ 2 levels "Yes", "No": 2 2 2 2 2 2 2 2 2 ...
## $ newConstruction : Factor w/ 2 levels "Yes", "No": 2 2 2 2 1 2 2 2 2 2 ...
                        : Factor w/ 2 levels "Yes", "No": 2 2 2 2 1 2 2 2 2 2 ...
## $ centralAir
## $ ConstructionCost
                         : int 82500 158815 101700 136300 71060 106000 129700 155400 67800 101700 ...
                         : num 0000000000...
## $ waterfrontDummy
## $ newConstructionDummy: num 0 0 0 0 0 0 0 0 0 ...
                         : num 0000000000...
## $ centralAirDummy
HeatingElectric <- SaratogaHouses[grep("electric", SaratogaHouses$heating), ]</pre>
#View(HeatingElectric)
#str(HeatingElectric)
```

```
HeatingSteam <- SaratogaHouses[grep("hot water/steam", SaratogaHouses$heating), ]</pre>
#View(HeatingSteam)
#str(HeatingSteam)
HeatingHotAir <- SaratogaHouses[grep("hot air", SaratogaHouses$heating), ]</pre>
#View(HeatingHotAir)
#str(HeatingHotAir)
FuelOil <- SaratogaHouses[grep("oil", SaratogaHouses$fuel), ]</pre>
#View(FuelOil)
#str(FuelOil)
FuelGas <- SaratogaHouses[grep("gas", SaratogaHouses$fuel), ]</pre>
#View(FuelGas)
#str(FuelGas)
FuelElectric <- SaratogaHouses[grep("electric", SaratogaHouses$fuel), ]
#View(FuelElectric)
#str(FuelElectric)
SewerSeptic <- SaratogaHouses[grep("septic", SaratogaHouses$sewer), ]
#View(SewerSeptic)
#str(SewerSeptic)
SewerPublicCommercial <- SaratogaHouses[grep("public/commercial", SaratogaHouses$sewer), ]
#View(SewerPublicCommercial)
#str(SewerPublicCommercial)
SewerNone <- SaratogaHouses[grep("none", SaratogaHouses$sewer), ]</pre>
#View(SewerNone)
#str(SewerNone)
#Defining the models
#Baseline model
lm_medium = lm(price ~ lotSize + age + livingArea + pctCollege + bedrooms +
              fireplaces + bathrooms + rooms + heating + fuel + centralAir, data=SaratogaHouses)
#Hand-built Model
lm_handbuilt = lm(price ~ lotSize + age + livingArea + pctCollege + bedrooms +
                 fireplaces + bathrooms + rooms + heating + fuel + centralAir + ConstructionCost +
                 ConstructionCost*landValue + newConstructionDummy*landValue + newConstructionDummy*lot
                 pctCollege*age + bathrooms*bedrooms, data = SaratogaHouses)
#Defining only the numerics of the train-test data sets
N = nrow(SaratogaHouses)
train = round(0.8*N)
test = (N-train)
#Defining the function
```

```
rmse = function(y, yhat) {
  sqrt( mean( (y - yhat)^2 ) )
#Rmse iterations
rmse1 <- NULL
rmse2 <- NULL
for (i in seq(1:00)){
  #Choosing data for training and testing
  train_cases = sample.int(N, train, replace=FALSE)
  test_cases = setdiff(1:N, train_cases)
  #Define the train-test data sets (for all X's and Y)
  saratoga_train = SaratogaHouses[train_cases,]
  saratoga_test = SaratogaHouses[test_cases,]
  #Training
  #Baseline model
  lm_medium = lm(price ~ lotSize + age + livingArea + pctCollege + bedrooms +
              fireplaces + bathrooms + rooms + heating + fuel + centralAir, data=saratoga_train)
  #Hand-built Model
  lm_handbuilt = lm(price ~ lotSize + age + livingArea + pctCollege + bedrooms +
                 fireplaces + bathrooms + rooms + heating + fuel + centralAir + ConstructionCost +
                 ConstructionCost*landValue + newConstructionDummy*landValue + newConstructionDummy*lot
                 pctCollege*age + bathrooms*bedrooms, data = saratoga_train)
  #Testing
  yhat_test1 = predict(lm_medium, saratoga_test)
  yhat_test2 = predict(lm_handbuilt, saratoga_test)
  #Run it on the actual and the predicted values
  rmse1[i] = rmse(saratoga_test$price, yhat_test1)
  rmse2[i]= rmse(saratoga_test$price, yhat_test2)
## Warning in predict.lm(lm_handbuilt, saratoga_test): prediction from a rank-deficient fit may be misl
## Warning in predict.lm(lm_handbuilt, saratoga_test): prediction from a rank-deficient fit may be misl
mean(rmse1)
## [1] 65999.49
mean(rmse2)
## [1] 2.965049e-11
Attempt at turning my hand-built linear model into a better-performing KNN model:
# K-Nearest Neighbors Model
```

```
#Defining train-test sets for the hand-built regression model
KNNModel = do(100)*{\{}
 N = nrow(SaratogaHouses)
 train = round(0.8*N)
  test = (N-train)
  train_cases = sample.int(N, train, replace=FALSE)
  test_cases = setdiff(1:N, train_cases)
  saratoga_train = SaratogaHouses[train_cases,]
  saratoga_test = SaratogaHouses[test_cases,]
  Xtrain = model.matrix(~ lotSize + age + livingArea + pctCollege + bedrooms +
                 fireplaces + bathrooms + rooms + heating + fuel + centralAir + ConstructionCost
                 - 1, data=saratoga_train)
  Xtest = model.matrix(~ lotSize + age + livingArea + pctCollege + bedrooms +
                 fireplaces + bathrooms + rooms + heating + fuel + centralAir + ConstructionCost
                 - 1, data=saratoga_test)
  Ytrain = saratoga_train$price
  Ytest = saratoga_test$price
  #Scaling the features (Standardization)
  scale_train = apply(Xtrain, 2, sd)
  Xtilde_train = scale(Xtrain, scale = scale_train)
  Xtilde_test = scale(Xtest, scale = scale_train)
  #The for loop
   k_{grid} = seq(2,100)
    rmse_grid = foreach(K = k_grid, .combine='c') %do% {
      KNNModel = knn.reg(Xtilde_train, Xtilde_test, Ytrain, k=K)
    rmse(Ytest, KNNModel$pred)
  }
KNNModelMean = colMeans(KNNModel)
#Plotting
plot(k_grid, KNNModelMean)
abline(h=rmse(Ytest, yhat_test2))
```



## Conclusion:

While building our model we realized that when a variable does not completely capture all the information about the house then we should not eliminate it without giving it any thought because then we may lose some important information. For example, we should not eliminate bathrooms and bedrooms variables because knowing how many bathrooms and bedrooms specifically is important for buyers which is not fully captured by the rooms variable. On the other hand, we cannot eliminate rooms and only have bedrooms and bathrooms because bedrooms and bathrooms are not the only type of rooms that affects house prices. Other types of rooms such as laundry room, storeroom, sunroom, etc. are also included in rooms and how many rooms besides bathrooms and bedrooms are important in determining house prices. We have added one composite variable ConstructionCost and five interaction terms to the medium model to improve the model's predictive performance. The variable ConstructionCost and the interactions of ConstructionCost and landValue, newConstructionDummy and landValue, newConstructionDummy and lotSize, pctCollege and age, and bathrooms and bedrooms, all seem to be especially strong drivers of house prices because addicting these has decreased the rmse from something in the 60,000 to almost 0 depending on random variation.

ConstructionCost is calculated by subtracting landvaule from price and used to represent the cost of building the house on any piece of land. The interaction of ConstructionCost and landvalue is capturing how luxurious houses using high-quality raw materials are built in neighborhoods where land value is high or appreciating. Similarly cheaper houses are built in neighborhoods where land value is low because poorer people live there. The interaction term newConstructionDummy and landvlue is capturing that new constructions happened in neighborhoods where land value is higher or appreciating and the interaction of newConstructionDummy and lotSize is capturing the fact that more new construction happens as lot size increases. The interaction of pctCollege and age captures the fact that the older the houses are, the higher is the percent of the neighborhood that graduated from college. The interaction of bedroom and bathroom captures that the more bedrooms a house the more bathrooms it will have and so the higher will be the price of the house.

From our analysis, it appears that your organization can tax newly built houses slightly more because after

analyzing the data we have found that newer houses are bigger and are correlated with an increase in pricing. Normally these houses most probably belong to the rich class of society. We will not recommend you to charge newer built houses a really high rate though because it also appears that age of the house is correlated with the percentage of college graduates living in the neighborhood and the higher the age and/or percent of college graduates, the higher is the price of the house. In most cases, the former effect of newly built houses dominates the latter effect of age and percent of college graduates in the neighborhood.