

Name: Fyzal Podili

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## **Experience Summary:**

Have 4+ years of experience in Salesforce, previously worked in various projects related to Salesforce lightning including Development and Support. Have worked on various domains such as Financial Service cloud, Sales cloud, and Agile Framework. Actively Engaged in User stories design phase, involved in solution designing. Coming to skillset, have expertise on LWC components, worked on Integration user stories, Aura components, Apex and VF Pages and deployment strategies / tools. Been very good at troubleshooting and debugging issues and fixing them. Attended Training sessions.

## **CAREER OBJECTIVE:**

To grow in a challenging environment, be updated with the latest and add significant value to the team and organization.

#### **SYNOPSIS:**

- Having 4+ years of experience in Salesforce.com CRM, Force.com platform using Visual force, Triggers and Apex Lightning Components and Developer and Administrator and Lightning Experience.
- Involved in SFDC Application Setup activities and customized the apps to match the functional needs of the organization.
- Expertise in Creating Roles, Profiles, Dashboards, Reports and Custom Objects.
- Worked with various SFDC objects like Accounts, Contacts, Campaigns, Reports and Dashboards.
- Experience in MVC layered architecture of Salesforce by creating Visual Force pages, Page Layouts, Tabs under View Layer, Workflows, Approval, Apex Classes, Triggers, Email Services under Controller and Objects, Fields, Relationships under Model Layer.
- Have worked on Query Languages like SOQL, SOSL.

- Proficient in Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
- Expertise in Design, development and deployment of **Apex Trigger**, **Apex Scheduler**, **Batch Apex**, **Visual Force** (Page, Controllers).
- Having Good knowledge and hands-on Experience on Lightning Components.
- Have work Experience in Pardot such as developing Landing Pages, Form Handlers, Involved in building campaigns using Engagement Studio, Have knowledge on lead nurturing, Scoring rules development.
- Have worked on Integrating Pardot with Sales force
- Have attended sessions and parallel learning Sales force CPQ.

#### **KEY SKILLS:**

- Having 4+ years of experience in Salesforce.com CRM platform.
- Experience in Development, Administration, Configuration, Implementation and Support of Salesforce CRM based on Apex language and leveraging Force.com Platform.
- Expertise in writing SOQL, SOSL queries and DML Operations Salesforce.com CRM platform.
- Proficient in Data Migration from Traditional Applications to Salesforce.com using Apex Data Loader.
- Strong knowledge on Sharing Settings, Organization Wide Default.
- knowledge in Writing Test Classes for Apex classes and Triggers.
- Experience on project management tools JIRA,
- Experience in working with Salesforce.com Sandbox and Production Environments
- Expertise in Customization, Profiles, Roles, Permission Sets, Sharing Rules Roll Up Summary Fields, Email Services, Page Layouts, Validation Rules, Custom Settings, Process Builder and Approval Processes.
- Strong knowledge in creating Reports Dashboards.

#### **EDUCATION DETAILS:**

• Graduated in B.E from Jawaharlal Nehru Technological University (Anantapur) 2015

#### **TECHNICAL EXPERTISE**

Operating System	Windows XP/10,11.
Languages	APEX, JavaScript, JSON and CSS.

Databases	SOSL, SOQL in Salesforce
SFDC Technology	SFDC Technology Apex Language, Apex Classes, Apex Triggers, Apex Scheduler, Apex Webservices, Visualforce Pages, Visualforce Component and Controllers, Workflow & Approvals, Dashboards, Lightning component Framework, Aura UI Framework, Custom Objects, Sandbox Refreshments, Deployments (Change sets), SOQL, Process Builder, Workflow Rules, Approval Process.
SFDC Tools	Apex Data Loader, Force.com Explorer, Force.com Data Loader, Force.com Platform (Sandbox and Production), Force.com Migration Tool.

Consultant at Birlasoft (Oct '22 till Jan '24)

Project Name : IVY - AMA

Client : Ivy Mobility Solutions Pvt Ltd.

Role : Salesforce Developer

Domain : Retail Execution

Methodologies : Agile

Technologies used: Salesforce CRM, Force.com, Apex Classes, Lightning Components, Data

Loader, SOSL, SOQL, HTML, Jira tool.

## **Roles and Responsibilities:**

In this project, I have worked on Financial Service cloud. worked on various cross commit modules. I have developed integration services of Salesforce CRM with external applications. For Modules such as REG BI, IMMI, I have worked on Aura components, Apex classes & callouts. And I have worked on large module of Notes & Tasks using LWC components and integrated those with their external applications such as Refinitiv &meeting. Have good skills in troubleshooting the issues, debugging part. And used SFDX for deployments and git for version controlling.

Had worked on challenging module related to complex model of sharing records internally using Apex sharing along with sharing rules.

#### **Project Description:**

The project's aim is to provide the store check activity using ivy mobility solutions app. In this the store check activity which is performed by sales rep in ivy app will flow from mobile to salesforce at the end of the day after they upload and sync it at the end of the day. In salesforce they will get processed and next day sales rep will start their day by downloading the data from salesforce in mobile app from which they will get processed data. End client for this is P&G.

## **Roles and Responsibilities:**

• Customization of the Organization Profile, creation of custom objects, custom fields as per the Requirement

- Created Lightning Components as part of User Story
- Worked on Download and Upload Rest API's as part of User Stories.
- Worked on Batch Classes to process large chunks of data.
- Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
- Involved in Writing Test Classes for Code Coverage and Unit Testing activity
- Involved in code review, Bug Fixing
- Created SOQL & SOSL for data handling using platform database objects.
- Implemented Agile SCRUM methodology for the development
- Involved in weekly status meetings, Client interaction regarding status updates
- Coordinating with various teams' Mobile team, Rollout dev team and QA team for work completion

Project Name : MolsonCoors

Client : MolsonCoors Brewing
Role : Salesforce Developer

Domain : Brewery
Methodologies : Agile

**Technologies used**: Salesforce CRM, Force.com, Apex Classes, Visual Force, Data Loader,

Lightning Components, SOSL, SOQL, HTML, CSS

### **Project Description:**

Molson Coors is a Brewing based project. In this, I have developed classes. Developed Lightning Components as part of user stories. Overriding some standard Pages based on requirements. Involved in writing Controller Extensions. Instrumental in developing both Static and dynamic Queries.

#### **Roles & Responsibilities:**

- Client interaction regarding the new requirements and understanding the business requirement
- Analyze the Business Requirement and prepared the functional requirement specification
- Customization of the Organization Profile, creation of custom objects, custom fields formula fields as per the Requirement
- Creating Workflow Rules, Process Builder, Tasks, Email Alerts, and Components to suit to the needs of the application.
- Handling UAT troubleshooting for development perspective.

- Developed apex classes, Triggers, Batch Classes as per requirements.
- Developed lightning components based on customer requirements.
- Involved in deployment using change set.

Module Lead at Persistent Systems (Sep '20 till Oct '22)

**Project: Cropin** 

**Client: Cropin Pvt Ltd** 

Environment: Salesforce CRM, Apex Classes, Data Loader, SOSL, SOQL, Pardot.

### **Project Description:**

It provides farming solutions and it provide various licenses for agricultural products. In this I have worked on Apex Classes, lightning components. Worked on Approval Processes, Process builder, Email Alerts. Worked on Accounts, Opportunity and Lead Modules. Worked on Quote Management and designing Quote PDF Templates. Worked on Pardot and Salesforce Integration.

### **Roles & Responsibilities:**

- Developed Apex Classes, Triggers and Visual force pages.
- Worked on Lightning Components
- Worked on Process Builder to automate the process.
- Worked on Email Alerts, Approval Process.
- Quote and Lead Management
- Involved in Data Migration using Data Loader
- Reports and Dashboards.
- Built Campaigns using Engagement Studio in Pardot
- Worked on Form Handlers and Salesforce Pardot Integration

Senior Software Developer at ABSYZ Software Consulting (Sep '19 till Sep '20)

**Project: Olive** 

**Client: Olive Pvt Ltd** 

Environment: Salesforce CRM, Force.com, Apex Classes, Data Loader, SOSL, SOQL.

### **Project Description:**

It is a product based related to Pharmaceutical products. In this I have worked on various Modules like Account, Contract, Opportunity, Lead. In this we implemented various process using Process builder for automation of their process according to their functionality. Implemented Consequent Email Alerts using Process builder meeting their business needs. Implemented their lead nurturing process using Email Campaigns in sales cloud with the help of batch classes.

#### Roles & Responsibilities:

Worked on Building Batch classes to implement Email Campaigns for lead nurturing.

- Developed Apex Classes, Triggers and Visual force pages.
- Worked on Process Builder to automate the process.
- Worked on Email Alerts, Approval Process.
- Opportunity, Contract, Quote and Lead Management
- Involved in Data Migration using Data Loader
- Reports and Dashboards.

# **Certification:**

- PD1 Certified
- PD2 Certified