

## PROBLEM STATEMENT

The data given below contains the information about the loan application at the time of applying for the loan. It contains two types of scenarios:

- The client with payment difficulties: He/She had late payment more than X days on at least one of the first Y instalments of the loan in our sample.(Target = 1)
- All other cases: All other cases when the payment is paid on time. (Target = 0)

# STEPS OF EDA:

- Application Data Analysis
- Previous Application Data Analysis
- Conclusion

## APPLICATION DATA ANALYSIS

- Import necessary modules
- Reading and Analyzing Data
- Checking the Null Percentage of values
- Imputing the values
- Standardization of Data
- Identifying the Outliers
- Categorical and Numerical Analysis
- Univariate Analysis
- Bivariate Analysis
- Multivariate Analysis

## APPLICATION DATA ANALYSIS STEPS

- At first, we need to analyze the data of the given excel like checking column headers etc.
- Check the shape of the data frame. (307511, 122)
- Check the no of null value rows present in each and every column and also its data types using info()
  function.
- Check the statistical information of data frame using describe() function.
- First we need to check the percentage of null values of columns and drop the columns with 50% null values as their presence does impact the statistics.
- Remaining columns who have less percentage of null values, we will impute the columns with Mean()/Median() – Numerical columns and Mode() – Categorical columns.

## APPLICATION DATA ANALYSIS STEPS

- Standardize the values of columns like for Time columns if all the values should be converted to either Seconds or Minutes or Hours and if any columns have negative values convert it into positive values.
- Irrelevant columns are dropped because they are not meant for analysis if required.
- Identify the Outliers using boxplot, if any outliers calculate the IQR for them, calculate the upper bounds and lower bounds.

```
IQR=Q3-Q1;
lower_bound=Q1-1.5*IQR;
upper_bound=Q3+1.5*IQR
app[col]=np.where(app[col]>upper_bound,upper_bound,app[col])
app[col]=np.where(app[col]<lower_bound,lower_bound,app[col])</pre>
```

## APPLICATION DATA ANALYSIS STEPS

- Segregate all the columns of data frame based on this data type into Categorical and Numerical Variables for Data Visualization using MatplotLib and seaborn libraries.
- Now Univariate Analysis is done on the Categorical variables using BAR Plot and it is also done on the Numerical variables using HIST Plot and their insights are taken accordingly.
- Bivariate Analysis is done using SCATTER Plot and BAR plots and their insights are taken.
- Multivariate Analysis is done between Continuous Numerical Variables using Heat Maps.

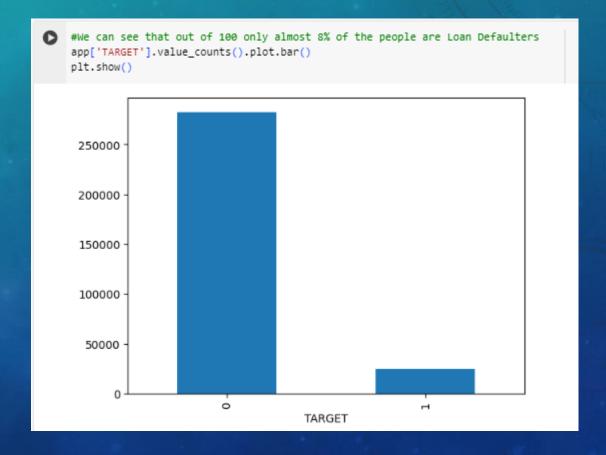
## **UNIVARIATE ANALYSIS**

Check the TARGET Variable of Data Frame which the depicts the percentage of Loan Defaulters in Data.

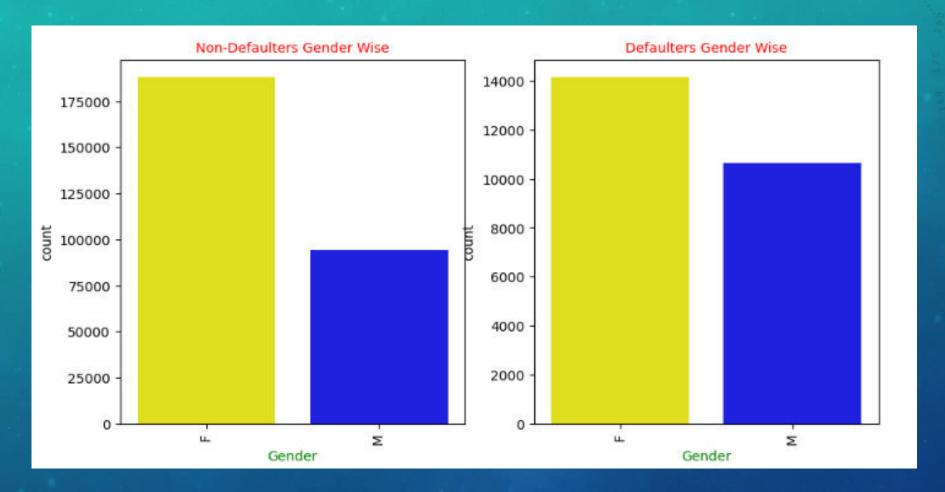
#Lets check the percentage of Loan Defaulters from the Data app['TARGET'].value\_counts(normalize=True)\*100

TARGET
0 91.926649
1 8.073351
Name: proportion, dtype: float64

We can see that out of 100 only almost 8% of the people are Loan Defaulters from our given Data in Application File.

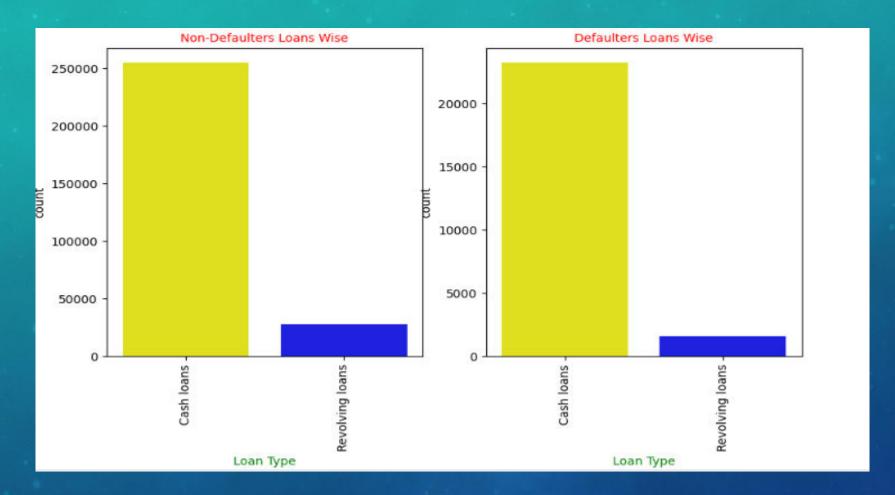


## CODE\_GENDER



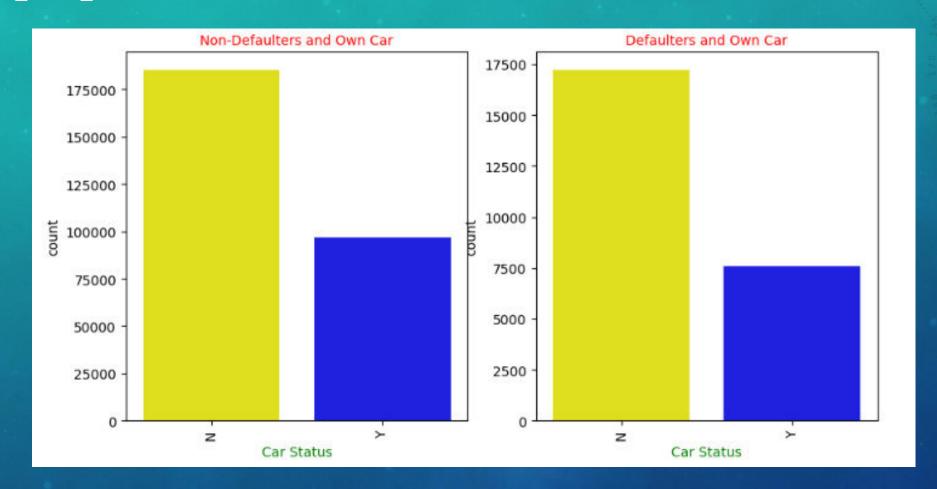
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Females are in higher number than males.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also the Females are in higher number than males.

## NAME\_CONTRACT\_TYPE



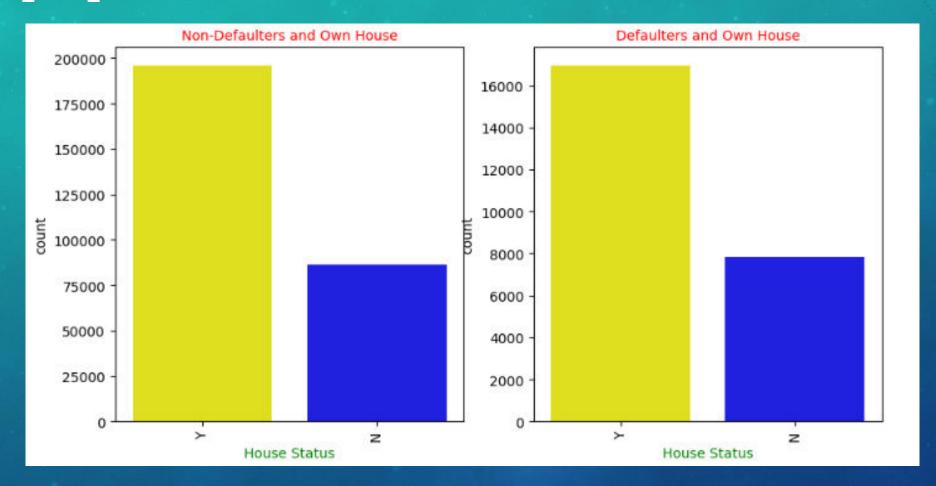
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Cash loans are in higher number than Revolving loans.
- 2. Next, Among Defaulters, i.e., TARGET == 1, Here also the Cash loans are in higher number than Revolving loans.

## FLAG\_OWN\_CAR



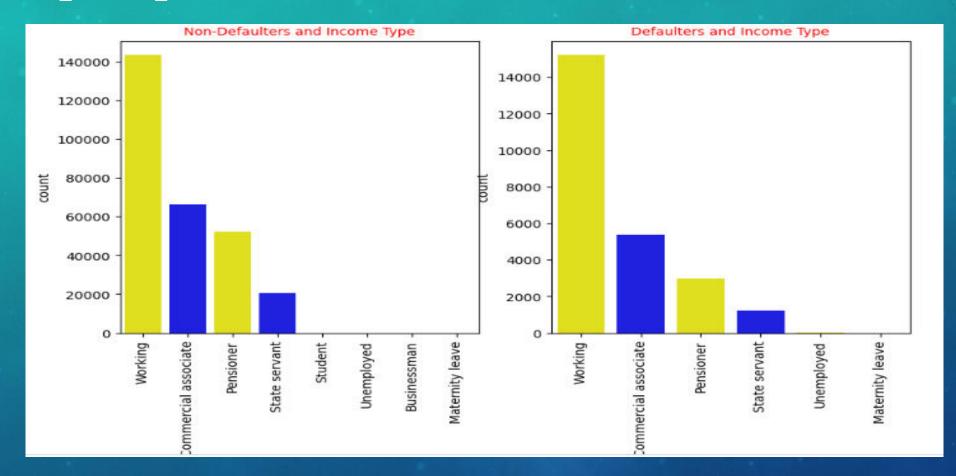
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Maximum of them are not having a own car with them.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Maximum of them are not having a own car with them.

## FLAG\_OWN\_REALTY



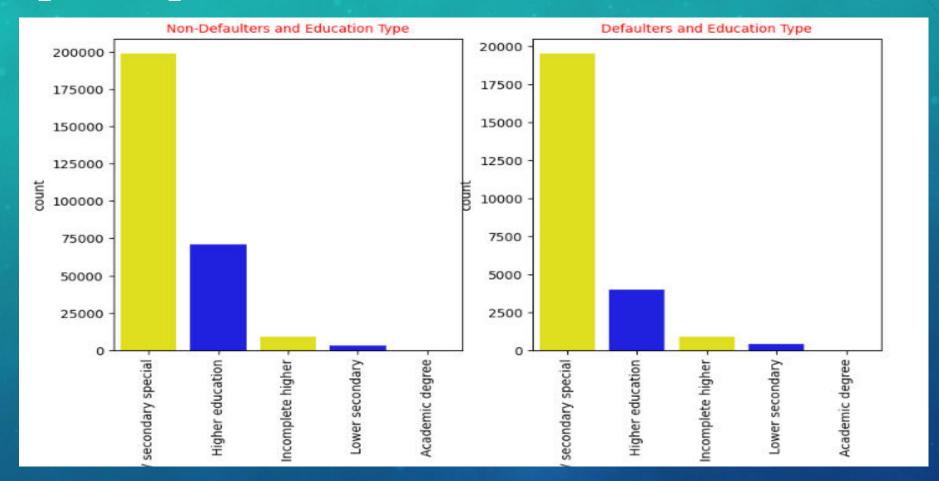
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Maximum of them are having a own house with them.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Maximum of them are having a own house with them.

## NAME\_INCOME\_TYPE



- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Working professionals are maximum followed by commercial associates.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Working professionals are maximum followed by commercial associates.

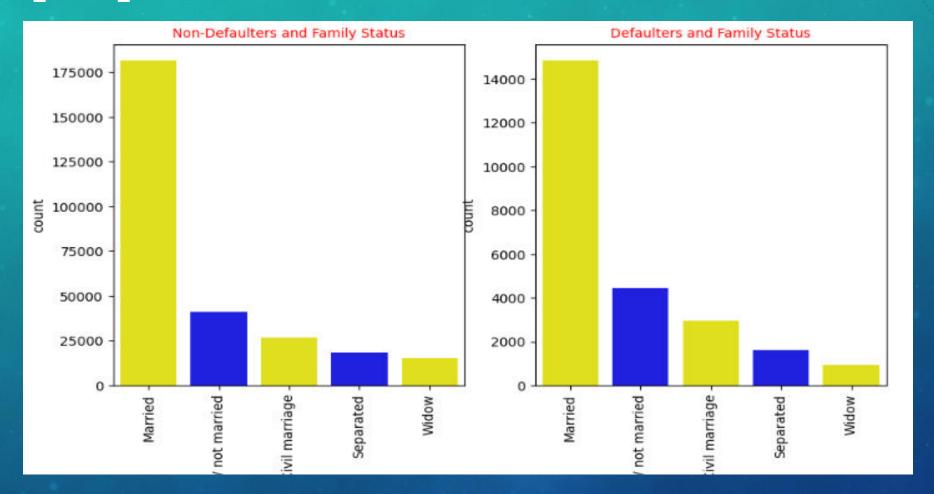
### NAME\_EDUCATION\_TYPE



#### **INSIGHTS:**

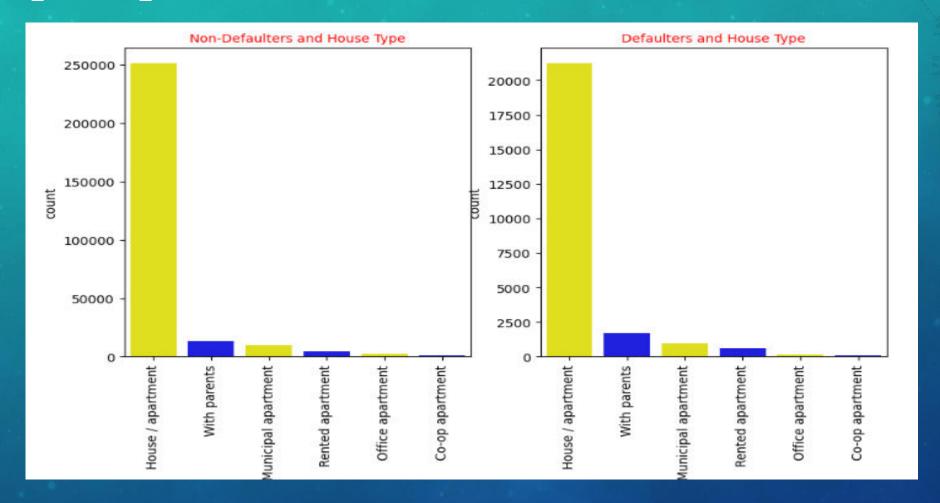
1.Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them are secondary education followed by higher education. 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of them are secondary education followed by higher education.

## NAME\_FAMILY\_STATUS



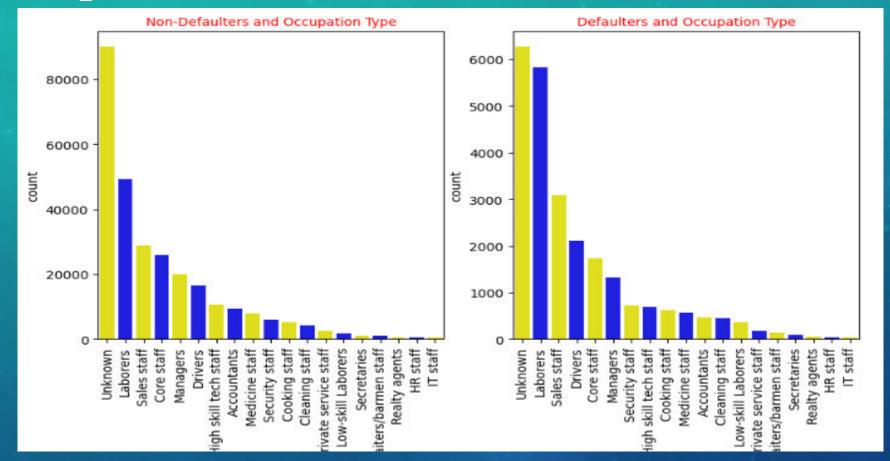
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them are Married.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of them are Married.

## NAME\_HOUSING\_TYPE



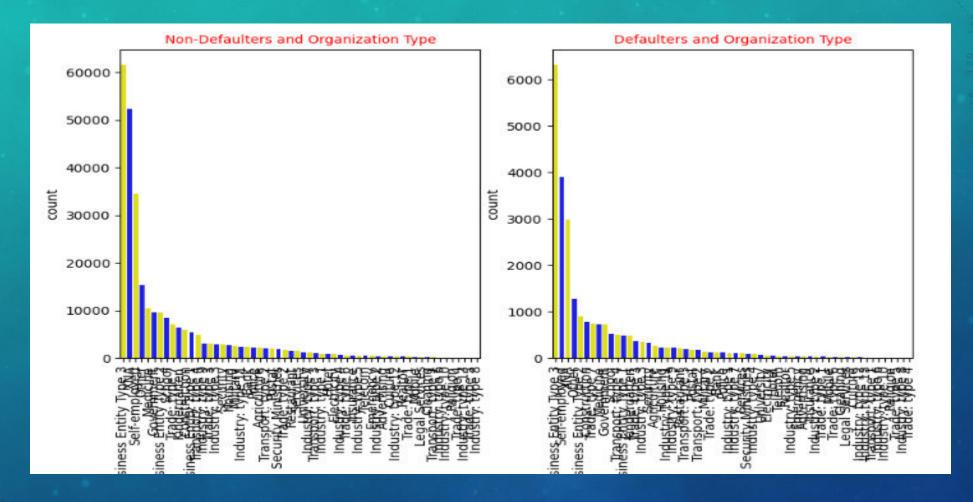
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them are living in House/Apartment.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of them are living in House/Apartment.

#### OCCUPATION\_TYPE



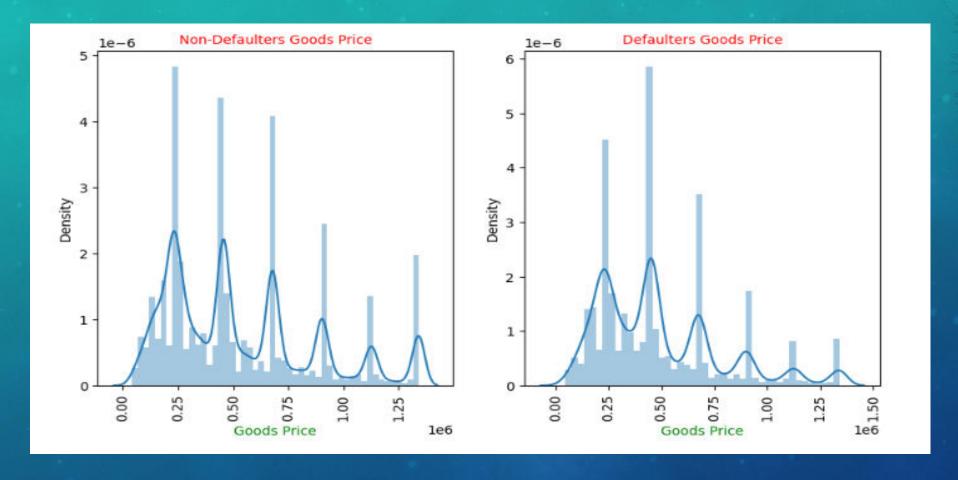
- 1.Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them are Labourers apart from Unknown occupation type.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of them are Labourers apart from Unknown occupation type.

## ORGANIZATION\_TYPE



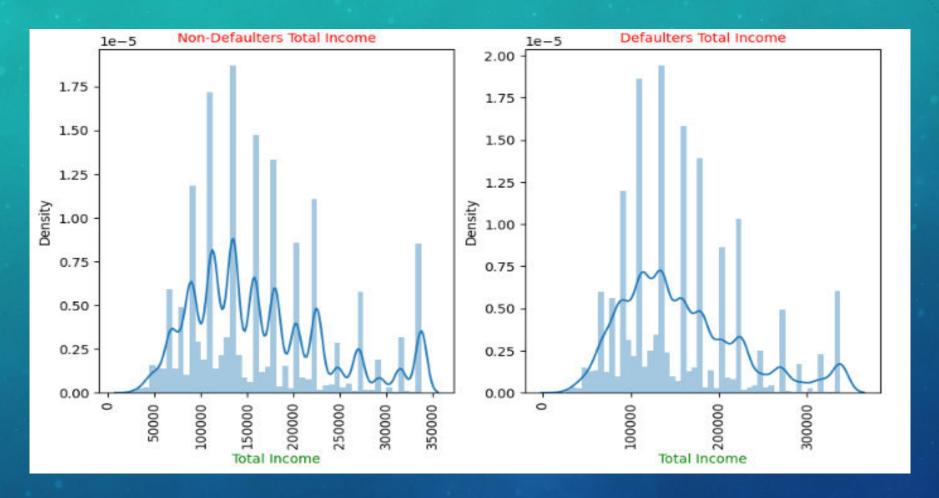
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them belongs to Business Entity Type3.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also belongs to Business Entity Type3.

## AMT\_GOODS\_PRICE



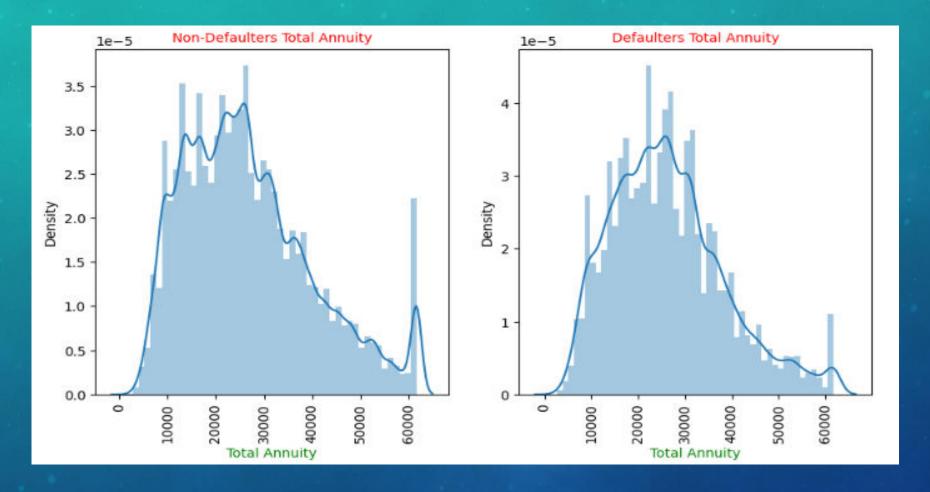
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of the goods price falls under 0.2 to 0.5.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of the goods price falls under 0.2 to 0.5.

## AMT\_INCOME\_TOTAL



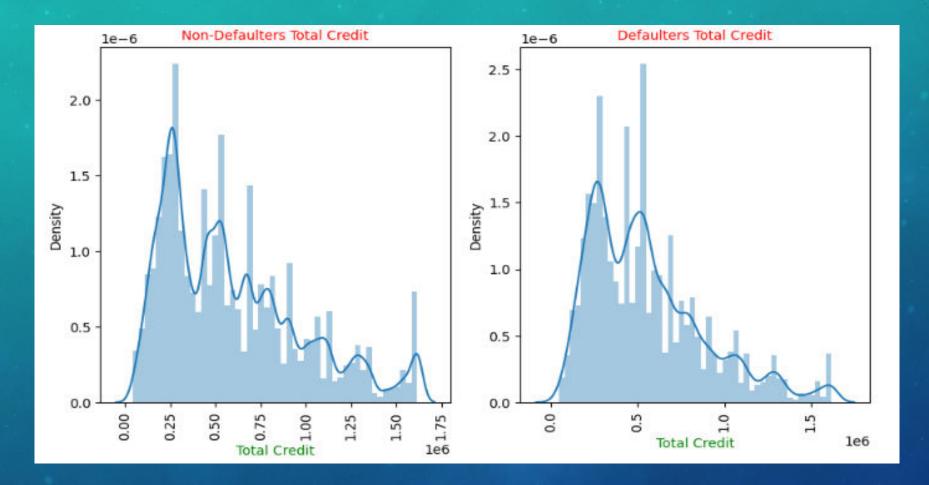
- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Most of them earn from 1Lakh to 1.5 Lakh
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Most of them earn from 1Lakh to 1.5 Lakh

## **AMT\_ANNUITY**



- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, total annuity lies from 20k to 30k.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also total annuity lies from 20k to 30k.

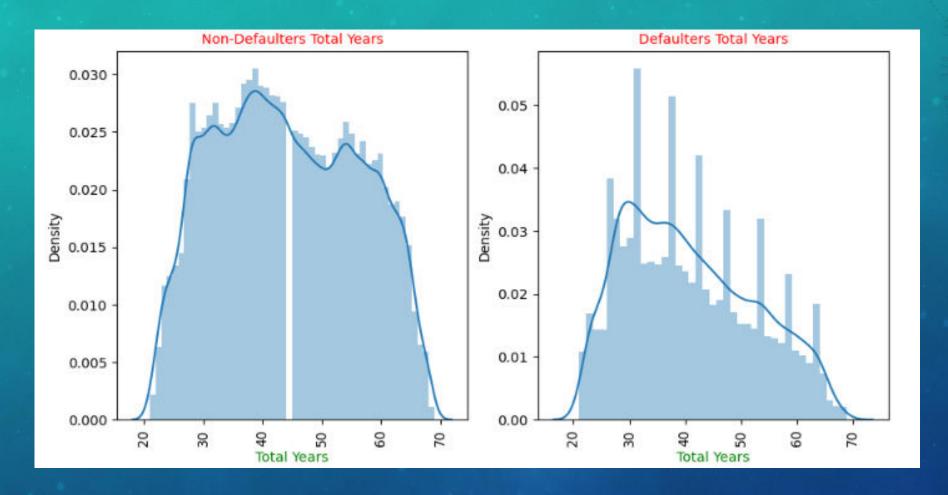
## AMT\_CREDIT



### **INSIGHTS:**

We can see that the lesser the credit amount of the loan, the more chances of being a defaulter.

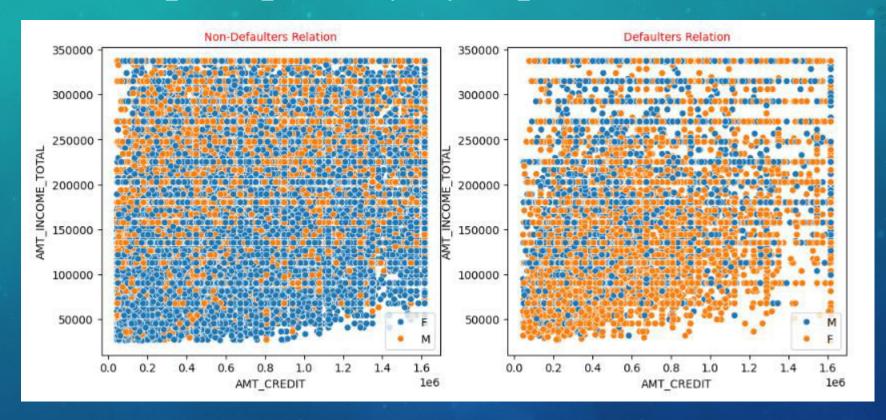
## **YEARS**



- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, total age lies from 30-40.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also total age lies from 30-40.

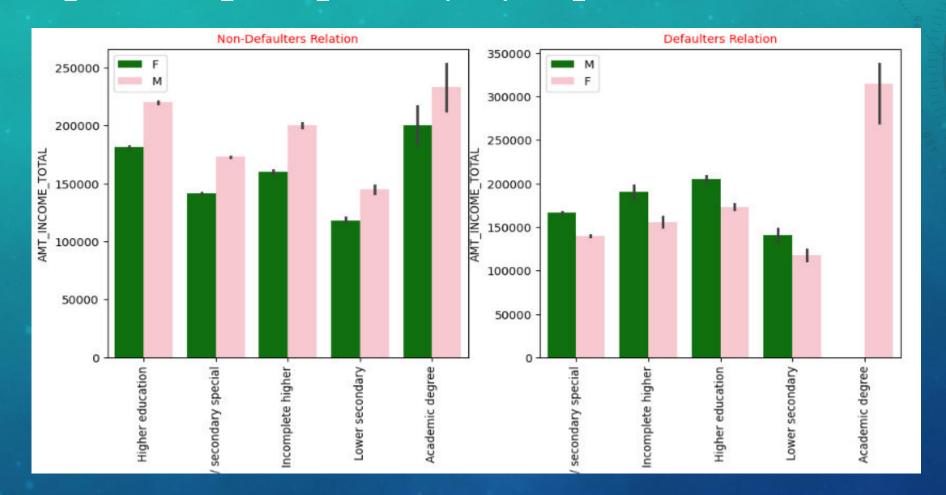
## **BIVARIATE ANALYSIS**

**AMT\_CREDIT and AMT\_INCOME\_TOTAL Grouped by CODE\_GENDER** 



- 1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Female and males are in same ratio.
- 2.Next, Among Defaulters, i.e., TARGET == 1, Here also Female and males are in same ratio in the initial stage of complete graph.

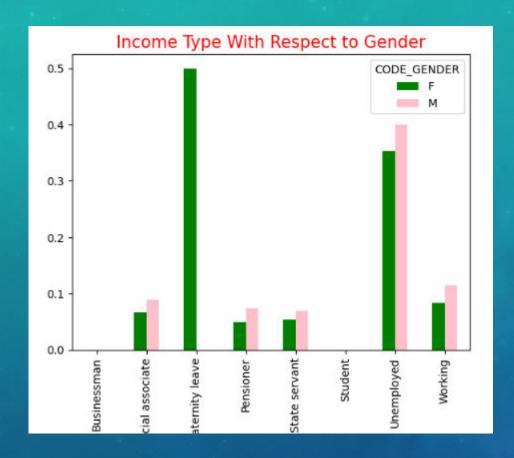
## EDUCATION\_TYPE and AMT\_INCOME\_TOTAL Grouped by CODE\_GENDER



#### **INSIGHTS:**

1. Firstly, Among Non-Defaulters, i.e., TARGET == 0, Female in all educational aspects are more non-defaulters than male. 2. Next, Among Defaulters, i.e., TARGET == 1, Here also we can see that males are earning more as well being the more defaulters.

## **AMT\_INCOME\_TYPE and CODE\_GENDER**



- 1.We can see that Unemployed people are more defaulters in both male and female case.
- 2. Males are more unemployed than female.
- 3. Maternity leave females are also in higher no in defaulters list.
- 4. Male number's are more compare to female in defaulters list.

## NAME\_CONTRACT\_TYPE and CODE\_GENDER



### **INSIGHTS:**

1. For Cash loans, males are more in number than females and similarly with Revolving loans.

## **MULTI-VARIATE ANALYSIS**

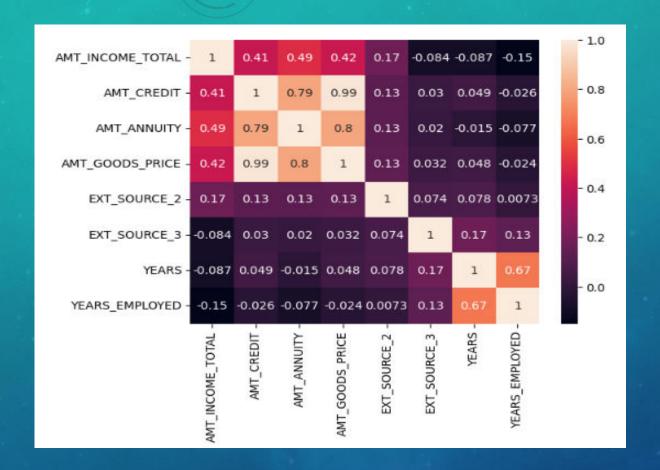
Continuous columns = ['AMT\_INCOME\_TOTAL','AMT\_CREDIT','AMT\_ANNUITY', 'AMT\_GOODS\_PRICE','EXT\_SOURCE\_2','EXT\_SOURCE\_3','YEARS','YEARS\_EMPLOYED']

Heat Maps are plotted against the continuous numerical variables for Non-Defaulters

#### Heatmap for Non-Defaulters (Target=0)

T0 = app[(app.TARGET == 0)][cont\_col].corr()
T0

	AMT_INCOME_TOTAL	AMT_CREDIT	AMT_ANNUITY	AMT_GOODS_PRICE	EXT_SOURCE_2	EXT_SOURCE_3	YEARS	YEARS_EMPLOYED
AMT_INCOME_TOTAL	1.000000	0.414053	0.492669	0.417680	0.172204	-0.083589	-0.086546	-0.149292
AMT_CREDIT	0.414053	1.000000	0.794646	0.985841	0.128217	0.029890	0.049049	-0.026400
AMT_ANNUITY	0.492669	0.794646	1.000000	0.797660	0.127629	0.020186	-0.015176	-0.077156
AMT_GOODS_PRICE	0.417680	0.985841	0.797660	1.000000	0.134877	0.031937	0.047632	-0.024422
EXT_SOURCE_2	0.172204	0.128217	0.127629	0.134877	1.000000	0.073858	0.078081	0.007296
EXT_SOURCE_3	-0.083589	0.029890	0.020186	0.031937	0.073858	1.000000	0.173505	0.133088
YEARS	-0.086546	0.049049	-0.015176	0.047632	0.078081	0.173505	1.000000	0.674715
YEARS_EMPLOYED	-0.149292	-0.026400	-0.077156	-0.024422	0.007296	0.133088	0.674715	1.000000



#### **INSIGHTS:**

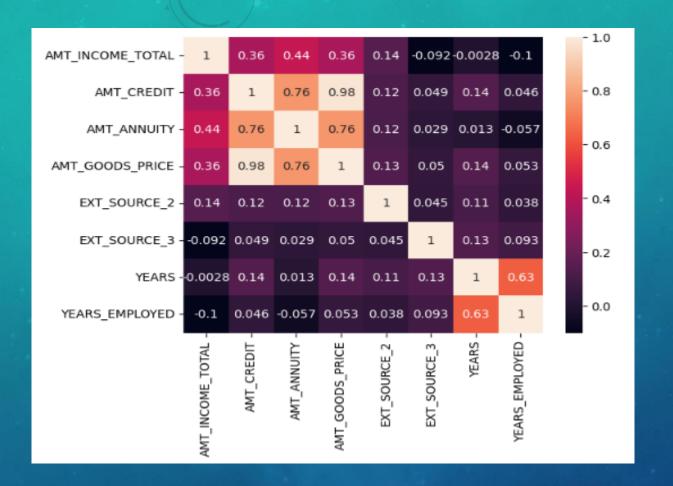
The more the correlated percentage means the high value for being a Non-defaulter.

- \* 0.99% = AMT\_CREDIT & AMT\_GOODS\_PRICE.
- \* 0.79% = AMT\_CREDIT & AMT\_ANNUITY.
- \* 0.80% = AMT\_GOODS\_PRICE & AMT\_ANNUITY.
- \* 0.67% = Age & DAYS\_EMPLOYED

# Continuous columns = ['AMT\_INCOME\_TOTAL','AMT\_CREDIT','AMT\_ANNUITY', 'AMT\_GOODS\_PRICE','EXT\_SOURCE\_2','EXT\_SOURCE\_3','YEARS','YEARS\_EMPLOYED']

Heat Maps are plotted against the continuous numerical variables for Defaulters

#### Heatmap for Defaulters (Target=1) [ ] T1 = app[(app.TARGET == 1)][cont\_col].corr() T1 AMT\_INCOME\_TOTAL AMT\_CREDIT AMT\_ANNUITY AMT\_GOODS\_PRICE EXT\_SOURCE\_2 EXT\_SOURCE\_3 YEARS YEARS EMPLOYED AMT\_INCOME\_TOTAL 0.355803 0.436508 0.357775 -0.092406 -0.002804 1.000000 0.144791 -0.100297 AMT CREDIT 0.355803 1.000000 0.759897 0.982183 0.120322 0.048835 0.137802 0.045815 AMT\_ANNUITY 0.436508 1.000000 0.760749 -0.056697 0.759897 0.115430 0.028884 0.013191 AMT\_GOODS\_PRICE 0.357775 0.982183 0.760749 1.000000 0.130279 0.049924 0.139150 0.053134 EXT\_SOURCE\_2 0.144791 0.120322 0.115430 0.130279 1.000000 0.044654 0.108342 0.037757 EXT\_SOURCE\_3 -0.092406 0.048835 0.028884 0.049924 0.044654 0.093096 1.000000 0.130197 YEARS -0.002804 0.137802 0.013191 0.139150 0.108342 0.626325 0.130197 1.000000 YEARS EMPLOYED -0.100297 0.045815 -0.056697 0.053134 0.037757 0.093096 0.626325 1.000000



#### **INSIGHTS:**

The more the correlated percentage means the high value for being a defaulter.

- \* 0.98% = AMT\_CREDIT & AMT\_GOODS\_PRICE
- \* 0.76% = AMT\_CREDIT & AMT\_ANNUITY
- \* 0.76% = AMT\_GOODS\_PRICE & AMT\_ANNUITY
- \* 0.58% = YEARS & DAYS\_EMPLOYED

## PREVIOUS APPLICATION DATA ANALYSIS

- Import necessary Modules
- Reading and Analyzing Data
- Checking the Null Percentage of values
- Imputing the values
- Standardization of Data
- Identifying the Outliers
- Merging the 2 Data Frames
- Univariate Analysis
- Bivariate and Multivariate Analysis

## PREVIOUS APPLICATION DATA ANALYSIS STEPS

- Same like Application Data Analysis, analyze the data of the given excel like checking column headers.
- Check the shape of the data frame. (1670214, 37)
- Check the no of null value rows present in each and every column and also its data types using info()
  function and for statistical information of data frame using describe() function.
- First we need to check the percentage of null values of columns and drop the columns with 50% null values as their presence does impact the statistics.
- Remaining columns who have less percentage of null values, we will impute the columns with Mean()/Median() – Numerical columns and Mode() – Categorical columns.
- Standardize the values of columns like for Time columns if all the values should be converted to either Seconds or Minutes or Hours and if any columns have negative values convert it into positive values.

## PREVIOUS APPLICATION DATA ANALYSIS STEPS

- Identify the Outliers using boxplot, if any outliers calculate the IQR for them, calculate the upper bounds and lower bounds.
- Merge the Application data Frame and Previous Application data Frame together on SK\_ID\_CURR and draw the insights from the combined data frame.
- Segregate all the columns of combined data frame based on this data type into Categorical and Numerical Variables for Data Visualization using MatplotLib and seaborn libraries.
- Now Univariate Analysis is done on the Categorical variables using BAR Plot and it is also done on the Numerical variables using DIST Plot and their insights are taken accordingly.
- Bivariate Analysis is done using Count Plot and Dist plots and their insights are taken.
- Multivariate Analysis is done between Continuous Numerical Variables using Heat Maps.

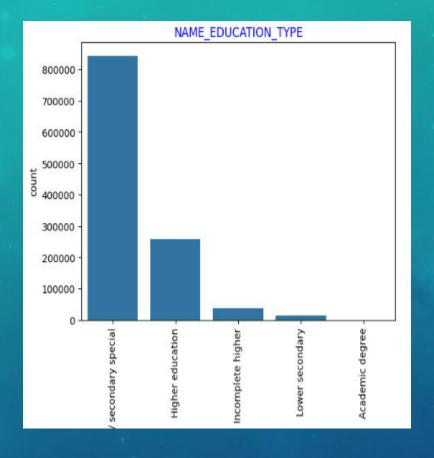
## UNIVARIATE ANALYSIS

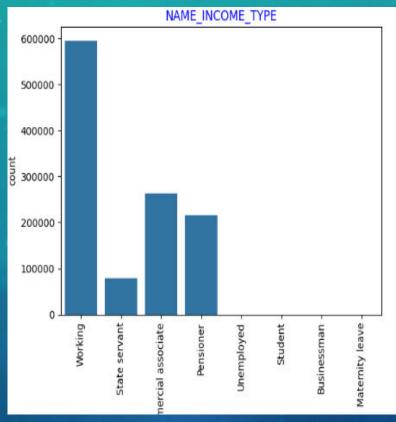
```
[178] #Univariate Analysis for Categorical Columns
    for col in cat_merged:
        sns.countplot(x=merged[col])
        plt.title(col,color='blue')
        plt.xticks(rotation=90)
        plt.show()
```

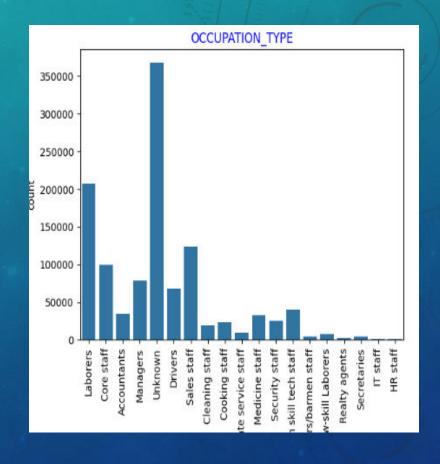
Univariate Analysis is done for Categorical columns using Count Plot.

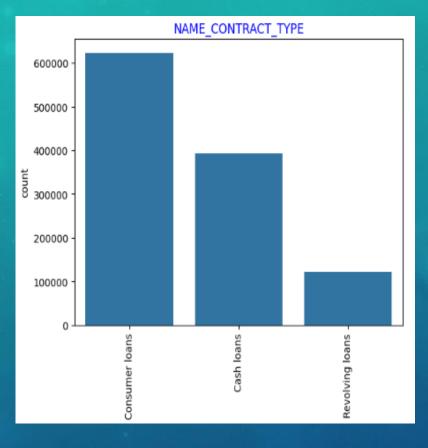
```
[179] #Univariate Analysis for Numerical Columns
    for col in num_merged:
        sns.distplot(x=merged[col])
        plt.title(col,color='blue')
        plt.xticks(rotation=90)
        plt.show()
```

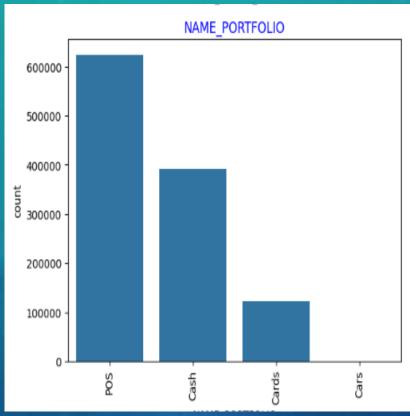
Univariate Analysis is done for Numerical columns using Dist Plot.

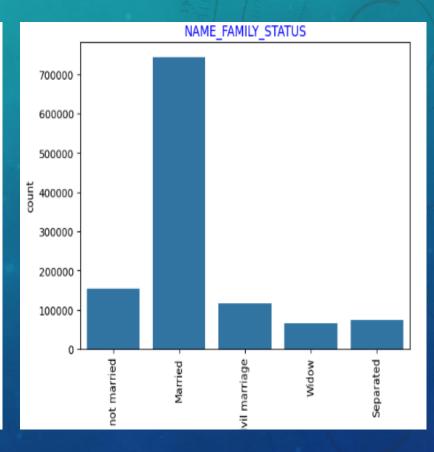


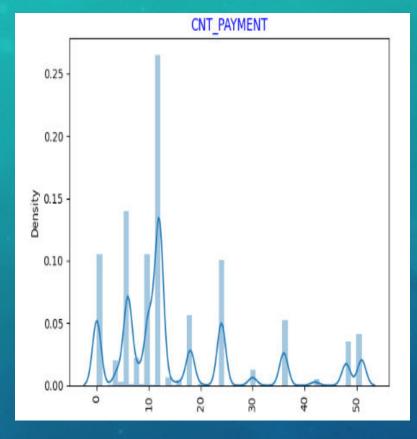


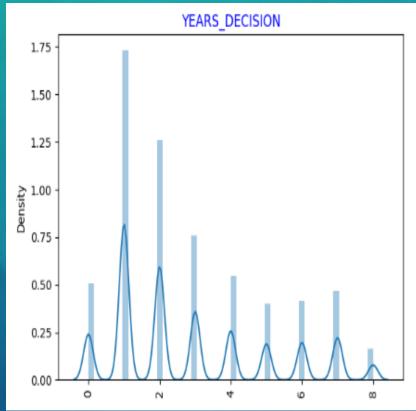


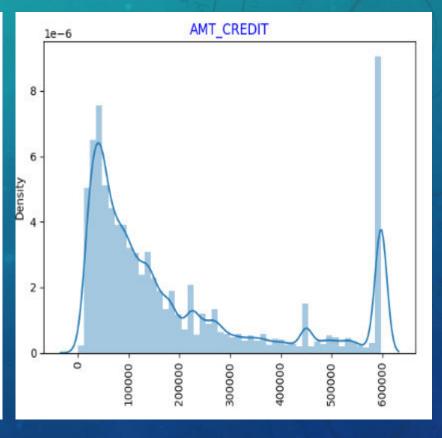








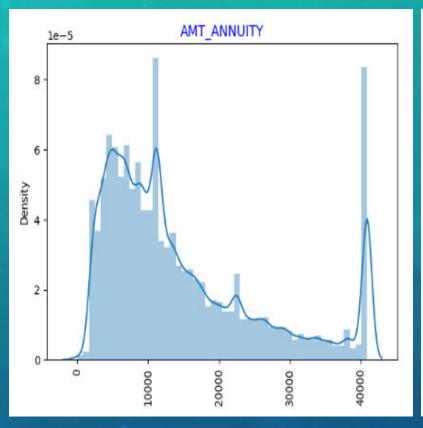


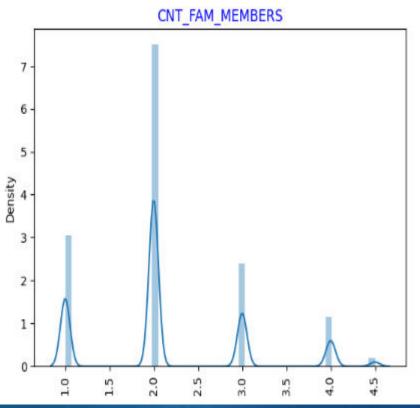


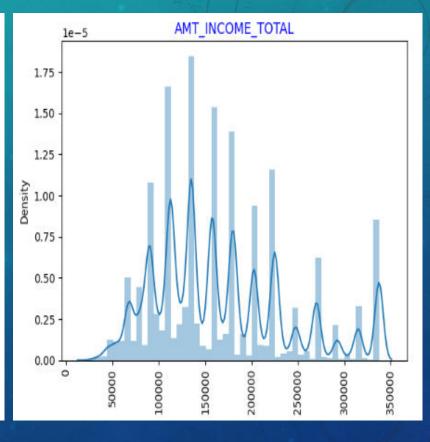
CNT\_PAYMENT

YEARS\_DECISION

AMT\_CREDIT





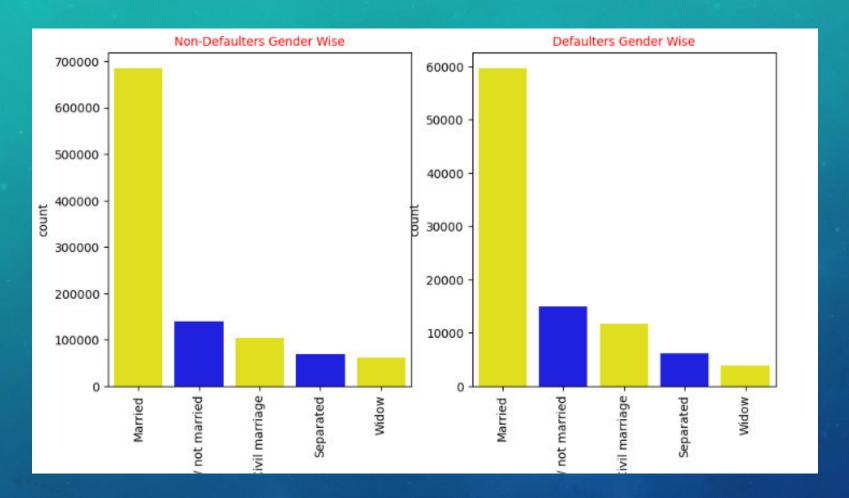


AMT\_ANNUITY

CNT\_FAM\_MEMBERS

AMT\_INCOME\_TOTAL

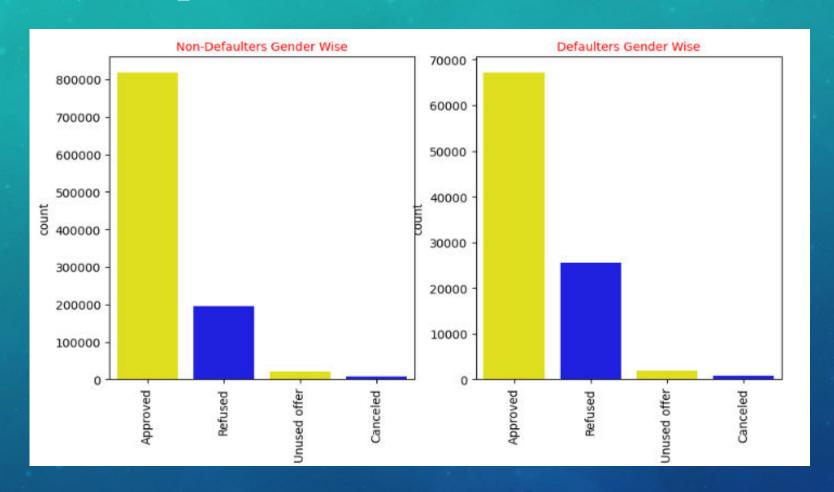
## **TARGET and CODE\_GENDER**



#### **INSIGHTS:**

1. For Cash loans, males are more in number than females and similarly with Revolving loans.

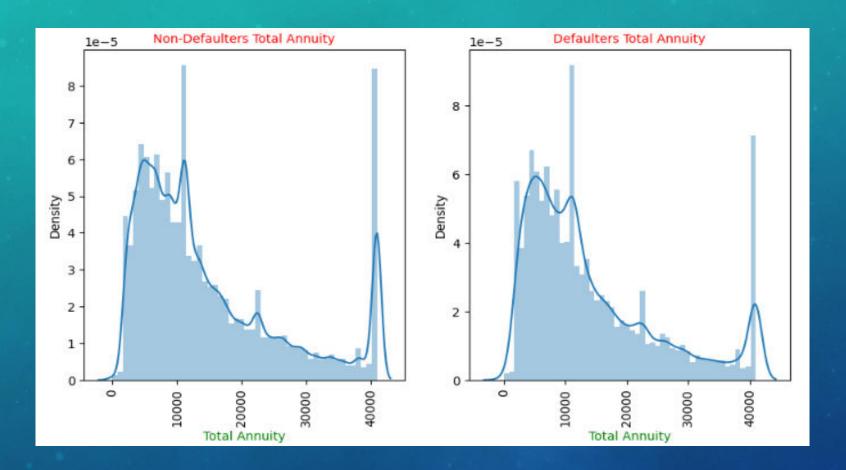
## **TARGET and CODE\_GENDER**



#### **INSIGHTS:**

1. Among Defaulters and Non-Defaulters, Approved loans are of high percentage.

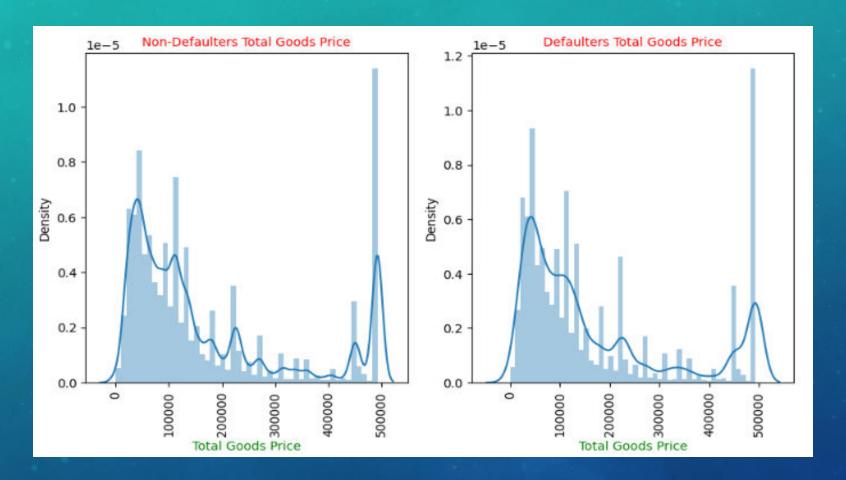
## **TARGET and AMT\_ANNUITY**



#### **INSIGHTS:**

1. Among Defaulters and Non-Defaulters, Total Annuity is more in between 5000 to 15000.

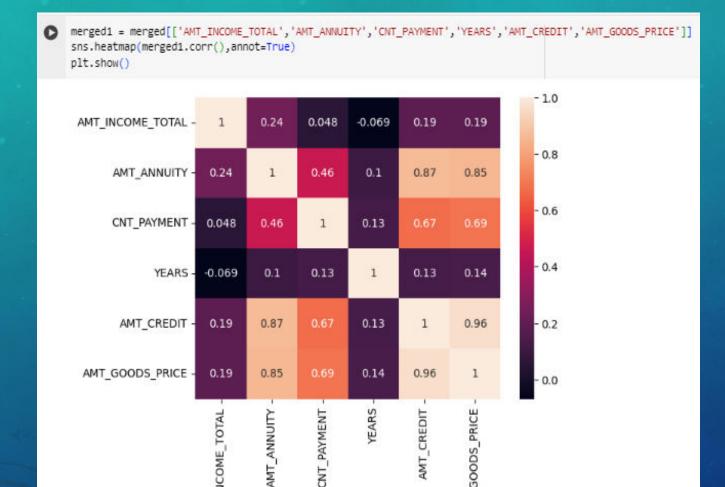
## **TARGET and AMT\_TOTAL\_CREDIT**



#### **INSIGHTS:**

1. Among Defaulters and Non-Defaulters, Total Goods Price is between 5000 to 10000.

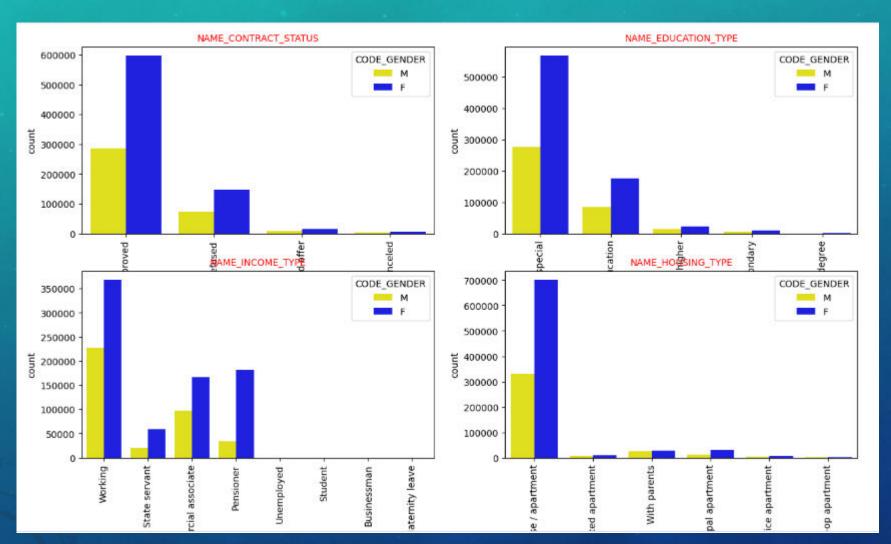
# **BIVARIATE ANALYSIS**



#### **INSIGHTS:**

- \* 0.96% = AMT\_CREDIT & AMT\_GOODS\_PRICE.
- \* 0.87% = AMT\_CREDIT & AMT\_ANNUITY.
- \* 0.85% = AMT\_GOODS\_PRICE & AMT\_ANNUITY.

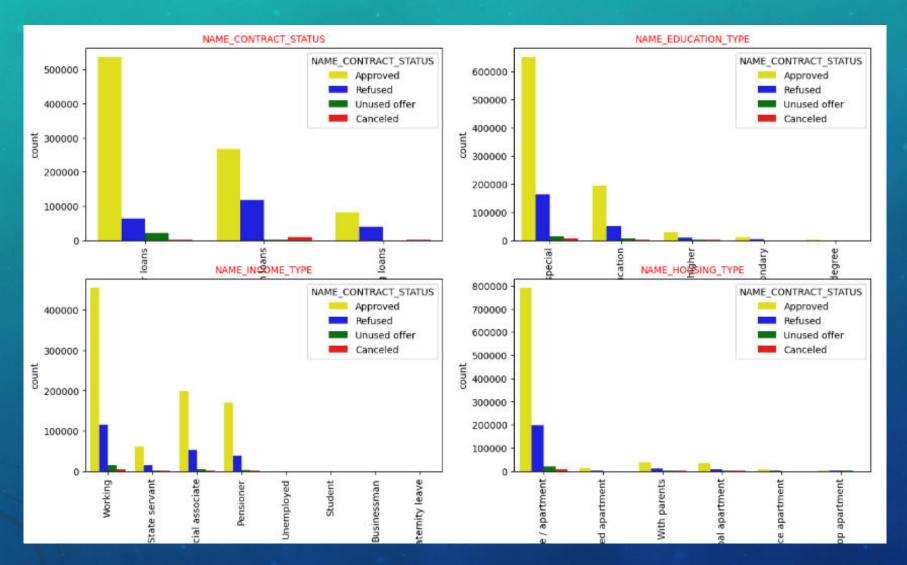
# CODE\_GENDER is Combined with NAME\_CONTRACT\_STATUS, NAME\_EDUCATION\_TYPE, NAME\_INCOME\_TYPE and NAME\_HOUSING\_TYPE



#### **INSIGHTS:**

Every where the females are high in number than males.

# NAME\_CONTRACT\_STATUS is Combined with NAME\_CONTRACT\_STATUS, NAME\_EDUCATION\_TYPE, NAME\_INCOME\_TYPE and NAME\_HOUSING\_TYPE



#### **INSIGHTS:**

Every where the no of loans approved is higher.

## CONCLUSION FOR DEFAULTERS

- People with Lower Secondary / Secondary education are likely to be Defaulters followed by higher education.
- The percentage of Cash Loans are higher than Revolving Loans that too males are greater in number.
- Maximum Defaulters don't have an own car.
- Maximum Defaulters of them do have an own house and it is either a house or apartment.
- Most of the Defaulters are working professionals followed by Commercials.
- Most of the Defaulters are Married.
- Defaulters comes under the age of 30-40 years.
- We can see that the lesser the credit amount of the loan, the more chances of being a defaulter.
- Total annuity lies from 20k to 30k.

# CONCLUSION FOR DEFAULTERS

- Business Entity type 3 from Organization Type comes under Defaulters at a maximum rate.
- Males ratio is at relatively higher default rate than Females.
- We can see that males are earning more as well being the more defaulters.
- We can see that Unemployed people are more defaulters in both male and female case.
- Males are more unemployed than females.
- Maternity leave females are also in higher number in defaulters list.
- Male nos are more when compared with female in defaulters list.

## CONCLUSION FOR NON-DEFAULTERS

- Rating with 1 in REGION\_RATING\_CLIENT column comes under Non-Defaulters.
- Student and Businessmen have no defaults.
- People above age of 50 have high probability of Non-Defaulters.
- Females are more in number for Non-Defaulters.
- The percentage of Cash Loans are higher than Revolving Loans that too males are greater in number.
- Maximum Non-Defaulters don't have an own car.
- Maximum Non-Defaulters of them do have an own house and it is either a house or apartment.

