

# **5MALL BUSINESS SOLUTION**

Nothing is Impossible If Passion

Deals In: All types of Paper Cup Machine, Non Woven Bag Making Machine, Printing Machine, Foil Container Making Machine, Edible Tea Cup Machine, Notebook Making Machine, Wire NailMachine, Scrubber Packing & Making Machine, NoodlesMachine, Camphor Machine etc.

GSTIN: -07DXBPS1169H1ZA

# **QUOTATION-PAPER CUP MACHINE**

S.No.	PRODUCT	SPECIFICATION
1.		Model SBS-60 Moulds Size 40ml to 250ml Power 4kw/ Three Phase Weight 1500 kg (approx.) Production 50-60 pcs. /min. (Depending on the sizes of moulds) Paper Material one side pe coated Paper Heater Copper Heater
2.		Model SBS-80 Moulds Size 40ml to 300ml Power 5kw/ Three Phase Weight 2000 kg (approx.) Production 70-80pcs./mint. (Depending on the sizes of moulds)
3.		Model SBS-100 Moulds Size 40ml to 300ml Power 4kw/ Three Phase Weight 1300 kg (approx.) Production 100pcs./mint. (Depending on the sizes of moulds)
4.		Model SBS-120  Moulds Size 40ml to 300ml  Power 4.5 kw/ Three Phase  Weight 1600 kg (approx.)  Production 120 pcs./mint.  (Depending on the sizes of moulds)

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## PROFITABILITYSTATEMENT OFPAPERCUPMAKING(65ML)

Priceof 1kg Bottom	Rs.77perkg
Priceof1kg blank	Rs. 90perkg
In1kgblank	700pieces (65ml)
In1.42blank	1000pieces(65ml)
Priceof1.42kgblank	Rs.128

<sup>\*</sup>BOTTOMUSED=25%in1kgblankRs.19.25

## **EXPENSESONMANUFACTURING1000PIECES(65ML)**

ExpensesonRawMaterial(Blank)	RS.128
ExpensesonRaw Material(bottom)	RS.27
Labourexpense	RS.10
TransportExpenses	RS.10
PackingCharges	RS.5
ElectricityCharges	RS.10
Rent	RS.10
Wastage	RS.10

### **TOTALMANUFACTURINGEXPENSE**

RS.210/1000PCS

WholesaleRate =Rs.25/100pcs.OR Rs.250/1000pcs.

### PROFIT=RS.250-RS210=RS40/1000PCS

ProductionPerday=30,000pcs.

\*PROFIT: -

Profitperday(65ml) =RS40/1000PCS.X30=RS1200 Profitpermonth(65ml)RS.1200X25(workingdays)RS.30,000

<sup>\*</sup>BOTTOMUSED=35.5%in1.142kgblankRS27



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## PROFITABILITYSTATEMENTOFPAPERCUPMACHINE(80ml): -

Priceof1kgBottom	Rs.77perkg
Priceof1kgBlank	Rs.90perkg
In1kgBlank	700pieces(80ml)
In1.42kgBlank	1000pieces(80ml)
Priceof1.42kgBlank	Rs.128

<sup>\*</sup>BottomUsed=25%in1kgBlanki.e.,Rs.19.25

### **EXPENSESON MANUFACTURING 1000 pieces (80 ml)**

ExpensesonRawMaterial(Blank)	Rs.128
ExpensesonRawMaterial(Bottom)	Rs.27
LabourExpenses	Rs.10
TransportExpenses	Rs.10
PackingCharges	Rs.5
ElectricityExpenses	Rs.10
Rent	Rs.10
Wastage	Rs.10
TOTALMANUFACTURINGEXPENSE	Rs.210/1000pcs

<sup>\*</sup>WholesaleRate=Rs.25/100pcs.ORRs.250/1000pcs.

PROFIT=Rs.250-Rs.210=Rs.40/1000pcs.

Profitperday(80ml)=Rs40/1000pcs,x30=Rs1200

Profitpermonth(80ml) = Rs. 1200x25(workingdays)=RS.30,000

<sup>\*</sup>BottomUsed=35.5%in1.42kgBlanki.e.,Rs.27

<sup>\*</sup>ProductionPerDay=30,000pcs.



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## PROFITABILITYSTATEMENT OFPAPERCUPMACHINE(100ml): -

Priceof1kgBottom	Rs.77perkg
Priceof1kgBlank	Rs.90perkg
In1kgBlank	660pieces(100ml)
In1.51kgBlank	1000pieces(100ml)
Priceof1.51kgBlank	Rs.136

<sup>\*</sup>BottomUsed=25%in1kgBlanki.e.,Rs.19.25

### EXPENSESONMANUFACTURING1000pieces(100ml)

ExpensesonRawMaterial(Blank)	Rs.136
ExpensesonRawMaterial(Bottom)	Rs.29
LabourExpenses	Rs.10
TransportExpenses	Rs.10
PackingCharges	Rs.5
ElectricityExpenses	Rs.10
Rent	Rs.10
Wastage	Rs.10
TOTALMANUFACTURINGEXPENSE	Rs.220/1000pcs

<sup>\*</sup>WholesaleRate=Rs.30/100pcs.ORRs.300/1000pcs.

PROFIT=Rs.300-Rs.220=Rs.80/1000pcs.

\*PROFIT: -

Profitperday(100ml)=Rs.80/1000pcs.x30=Rs.2400

Profitpermonth(100ml)=Rs.2400x25(workingdays)=Rs.60,000

<sup>\*</sup>BottomUsed=37.75%in1.51kgBlanki.e.,Rs.29

<sup>\*</sup>ProductionPerDay=30,000pcs.



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## PROFITABILITYSTATEMENT OFPAPERCUPMACHINE(120ml): -

Priceof1kgBottom	Rs.77perkg
Priceof1kgBlank	Rs.90perkg
In1kgBlank	620pieces(120ml)
In1.61kgBlank	1000pieces(120ml)
Priceof1.61kgBlank	Rs.144

<sup>\*</sup>BottomUsed=25%in1kgBlanki.e.,Rs.19.25

### EXPENSESONMANUFACTURING1000pieces(120ml)

TOTALMANUFACTURINGEXPENSE	Rs.230/1000pcs
Wastage	Rs.10
Rent	Rs.10
ElectricityExpenses	Rs.10
PackingCharges	Rs.5
TransportExpenses	Rs.10
LabourExpenses	Rs.10
ExpensesonRawMaterial(Bottom)	Rs.31
Expenses on Raw Material (Blank)	Rs.144

<sup>\*</sup>WholesaleRate=Rs.35/100pcs.ORRs.350/1000pcs.

PROFIT=Rs.350-Rs.230=Rs.120/1000pcs.

\*ProductionPerDay=30,000pcs.

\*PROFIT: -

Profitperday(120ml)=Rs.120/1000pcs.x30=Rs.3600

Profitpermonth(120ml)=Rs.3600x25(workingdays)=Rs.90,000

<sup>\*</sup>BottomUsed =40.25%in1.61kgBlanki.e.,Rs. 31



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## PROFITABILITYSTATEMENT OFPAPERCUPMACHINE(150ml): -

Priceof1kgBottom	Rs.77perkg
Priceof1kgBlank	Rs.90perkg
In1kgBlank	580pieces(150ml)
In1.72kgBlank	1000pieces(150ml)
Priceof1.72kgBlank	Rs.155

<sup>\*</sup>BottomUsed=25%in1kgBlanki.e.,Rs.19.25

### EXPENSESONMANUFACTURING1000pieces(150ml)

ExpensesonRawMaterial(Blank)	Rs.155
ExpensesonRawMaterial(Bottom)	Rs.33
LabourExpenses	Rs.10
TransportExpenses	Rs.10
PackingCharges	Rs.5
ElectricityExpenses	Rs.10
Rent	Rs.10
Wastage	Rs.10
TOTALMANUFACTURINGEXPENSE	Rs.243/1000pcs

<sup>\*</sup>WholesaleRate=Rs.40/100pcs.ORRs.400/1000pcs.

PROFIT=Rs. 400-Rs.243=Rs.157/1000pcs.

\*PROFIT: -

Profitperday(150ml)=Rs.157/1000pcs.x30=Rs.4710

Profitpermonth(150ml)=Rs.4710x25(workingdays)=Rs.1,17,750

\*Note: -

- \*MinimumorderofRawMaterial500kg
- \*ThePriceofrawmaterial may varies according to time

<sup>\*</sup>BottomUsed=43%in1.72kgBlanki.e.,Rs.33

<sup>\*</sup>ProductionPerDay=30,000pcs.



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## PROFITABILITYSTATEMENT OFPAPERCUPMACHINE(250ml): -

Priceof1kgBottom	Rs.77perkg
Priceof1kgBlank	Rs.90perkg
In1kgBlank	220pieces(250ml)
In1.72kgBlank	1000pieces(250ml)
Priceof1.72kgBlank	Rs.405

<sup>\*</sup>BottomUsed=25%in1kgBlanki.e.,Rs.19.25

### EXPENSESONMANUFACTURING1000pieces(250ml)

ExpensesonRawMaterial(Blank)	Rs.405
ExpensesonRawMaterial(Bottom)	Rs.86
LabourExpenses	Rs.10
TransportExpenses	Rs.10
PackingCharges	Rs.5
ElectricityExpenses	Rs.10
Rent	Rs.10
Wastage	Rs.10
TOTALMANUFACTURINGEXPENSE	Rs.600/1000pcs

<sup>\*</sup>WholesaleRate=Rs.60/100pcs.ORRs.600/1000pcs.

PROFIT=Rs.600-Rs.460=Rs.140/1000pcs.

\*ProductionPerDay=30,000pcs.

\*PROFIT: -

Profitperday(250ml)=Rs.140/1000pcs.x50=Rs.7000

Profitpermonth(250ml)=Rs.7000x25(workingdays)=Rs.1,75,000

\*Note: -

- \*MinimumorderofRawMaterial500kg
- \*ThePriceofrawmaterial may varies according to time

<sup>\*</sup>BottomUsed=43%in1.72kgBlanki.e.,Rs.33



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#### Note:

OurauthorizedBankingPartner(s)

- 1. ICICIBANK-SMALLBUSINESSSOLUTION, ACCOUNTNO-182105000580, IFSCCODE-ICIC0001821, BRANCH, MAHAVIRENCLAVE, NEWDELHI
- 2. HDFC BANK- SMALL BUSINESS SOLUTION, ACCOUNT No-50200014502958, IFSC CODE- HDFC0000328 BRANCH- VIKASPURI, NEW DELHIImportant Terms and Conditions:
- 75%Advanceatthetimeoforder,Balancebeforedispatchofproduct.
- Loading/Unloading, Transportation and Packaging charges will be extra (SBS won't be responsible for any kind of transport/loadingandunloadingdamage).
- Insurancecost(ifany)tobebearbycustomer/buyer.
- Amountoncepaidisnotrefundable.
- Goodsoncesoldwillnot betakenback inanycondition.
- InvoiceissuedbySmallBusinessSolutions willbeonlyvalidforanykindoffutureclaim/dispute/service/installation/deliveryetc.

## **Otherdetailedtermsandconditions**

Youarerequestedtokindlygothroughallthe termsandconditionsandclearyourdoubt ifanytomakeourrelationshipstronger.

#### \*TermsandCondition: -

- 1. PaymentTerms:75%Advanceatthetimeoforderandbalancepaymentbeforedispatchofmachine.
- 2. PriceExDelhi:Allpricesareex-factoryDelhi.CommissioningandInstallationCharges willbeextra.
- Quotations: All written quotations automatically expire unless accepted within 15days from the date quoted. All stenographic andclericalerrorsare subjecttocorrection.
- Packing&Transportation:Packingandtransportationchargeswillbechargedextra,Companywillnotbe responsibleincaseifanydamagewouldbehappeningintransportation (SBSwon'tberesponsible foranykindoftransport/loadingandunloadingdamage).
- 5. TaxesExtra:alltaxes/dutieswillbe chargedextra.
- 6. Loadingandunloading:Loadingandunloadingchargeswillbe chargedextra.
- Warranty: Oneyear on Sparepart of them achine from the date of supply. Company will be liable only incase of anyman ufacturing defects only and not will be liable if it burns or happens with short circuit.
- 8. Insurance:Insurancetobearranged byyouatyourowncost.
- 9. RoadPermit:Pleasesendroadpermit(i.e.,e-waybill)foroutstation,ifrequired.
- ${\bf 10.\ Note:} Without any information company will not responsible for deposit\ payment in any other account.$
- 11. Deliverytime:12 15weeks
- 12.InstallationService isNOTAVAILABLEfordealer/trader, heredealerortraderdefinewhopurchasethemachine/productatdealerrate. Anyguarantee andwarrantyalsoNOTAVAILABLEfordealer/trader.
- 13. Paidamount is NON-REFUNDABLE [Refundisonly possible if production of the dispatched within 6-8 weeks (in case of Indian machine) & within 10-12 weeks (in case of imported machine) after full payment received].
- 14. Goodsoncesoldwillnotbe takenback inanycondition.
- 15. SMALLBUSINESS SOLUTION reserves the right to add or change the above terms and conditions and prices as and when required without giving any prior notice or assigning any reasons thereof.
- 16. Onceyour orderwillbeplaced thenitwillnotbecancelledunderanycircumstances.
- 17. Disputes are under Delhijuris diction only.
- 18. Youarerequestedtokindlyspeakthecompanyauthorizedpersonnelonly
- 19. If machine/product will get installed by any un-authorized personnel, SBS won't be responsible for any damages (and all warranty and guaranteest and cancelled).
- ${\bf 20.}\ We do not have any bank account other than mentioned in {\bf QUOTATION.}$
- 21. AnyproductwhichyouwanttobuyapartfrommentionedinthisQUOTATION willbe treatedasaseparatedeal.
- ${\bf 22.}\ We strongly suggest that do not deal with any un-authorized person even if he is saying that he is from small business solution.$

Thankingyouandassuringyoubestco-operation.

**THANKINGYOU**