



Fast Track Plan of Action



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Fast Start Plan of Action



Back To Basics

Our Fast Start Plan of Action shows you how to jumpstart your new business. When you follow the plan and successfully complete the steps and you see how easy it is to earn a serious income and to build your new organization!

To build your business and a solid source of income, you must keep it simple. You need to do three things: **gather** Customers, **sponsor** Qualified Ultimate Representatives [QURs] and **teach** your new QURs to do the same. Each time you or someone on your team repeats this simple three-step process your organization and your income grow! The most successful leaders in network marketing, that build the highest incomes, are those who gather, sponsor and teach every day!

Gather Customers

To jumpstart your new business, you need customers. Share SoulMate with single people you know. Use the marketing tools provided in our business center to sort your prospects. Do not try to explain the service - let the marketing tools and the SoulMate website do the work for you!

After your prospect has seen SoulMate and/or our business opportunity, they will either tell you that they are interested, that they have no interest or ask for more information. Work with the prospects that are interested to help them reach a decision and thank those that are not for their time. Be sure to ask if they know anyone that might be interested in the service or business opportunity. Do not spend your valuable time trying to convince prospects to enroll. If they are interested, they will jump on the opportunity!

It is ideal when your new customer is both a SoulMate customer and a Qualified Ultimate Representative because as a member of the SoulMate Community, it is easier for them to personally share the benefits of the service with others to acquire new customers.

Never underestimate the power of a married Qualified Ultimate Representative or a one who is involved in a serious relationship. Remember, most single people are looking for someone special and a relationship that they can depend on. Who better to help than a Representative who already has just that?

Sponsor Qualified Ultimate Representatives

To build your organization, you need to sponsor new Representatives. Make them an integral part of your winning team. Give your new "business partners" the tools and support they need to build their organization. As a sponsor, you provide personal guidance and coaching to help your new Representative jumpstart their new business. Show them how easy it is to build their business and to start earning income. And soon, they will be off and running on their own!



Teach Your New QURs To Do The Same

Lead by example! The fastest way to succeed is to set an example for others. Be consistent and be persistent as you continuously **gather** new customers, **sponsor** new Qualified Ultimate Representatives and **teach** them to do the same. When others see your financial success and the incredible benefits of using a proven, simple and repeatable system they will follow! Duplication is what gives you the power to accelerate the growth of your business.

Use our Fast Track Worksheet and start to build your new business and your income today!



Fast Track Worksheet

Start your Fast Start Plan of Action immediately after you join UltimateMatch. Your new sponsor will guide and mentor you to make sure that you earn immediate income and learn to use our innovative marketing tools to build your business. Use your personal Fast Start Plan of Action Worksheet to track your performance.

Goal: Become a Qualified Ultimate Representative and Director and earn over **\$600!**

Maximize earning potential. Help each of your new QURs sponsor their first three QURs and first four customers so they can earn over **\$ 600!**

Benefits: Immediate income and long term residual!

- ✧ Jumpstart your new business!
- ✧ Begin to earn immediate income – earn over **\$ 600!**
- ✧ Earn your first promotion!
- ✧ Qualify for ALL seven levels of residual income.
- ✧ Start your new QURs off right with an immediate income – earn over **\$600!**

Remember, the faster your new QURs begin to make money and promote, the more active they become and the more active they stay!

Step One: Sponsor 3 New QURs and promote to Director by ____/____/____.

Earn \$200 for each new QUR you personally sponsor! Remember, a QUR is a Representative who pays \$485 for the Ultimate Success System and acquires their first paying customer within 30-days of their enrollment or pays \$14.95 for marketing assistance to acquire their first paying customer.

QUR #1 Name: _____ on ____/____/____.

1st Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

QUR #2 Name: _____ on ____/____/____.

1st Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

QUR #3 Name: _____ on ____/____/____.

1st Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**



Step Two: Gather 4 additional paying customers by ____/____/____.

Gather 4 additional paying customers, for a total of 5, to be eligible to earn and be paid commissions through 7-levels of QURs, active Customers and your Leadership Bonuses. Remember, you may not be your own paying customer. You must be the paying customer of your sponsor when you join SoulMate.

Customer#2 Name: _____ on ____/____/____.
Referral Commission: **\$ 2.24²**

Customer#3 Name: _____ on ____/____/____.
Referral Commission: **\$ 2.24²**

Customer#4 Name: _____ on ____/____/____.
Referral Commission: **\$ 2.24²**

Customer#5 Name: _____ on ____/____/____.
Referral Commission: **\$ 2.24²**

Step 3: Teach your personally sponsored QURs to sponsor their first 3 new QURs by ____/____/____.

Mentor your 3 new QURs and help them sponsor their first three QURs. Take them by the hand and show them how easy it is to jumpstart their new business and make sure that they each earn their first \$600 immediately! Remember, the faster your QURs begin to make money and promote, the more active they become and the more active they stay.

QUR #1 Name: _____ on ____/____/____.

1st QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

2nd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

3rd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

QUR #2 Name: _____ on ____/____/____.

1st QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

2nd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**

3rd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12¹**



QUR #3 Name: _____ on ____/____/____.

1st QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12**¹

2nd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12**¹

3rd QUR & Customer: _____ Fast Start Commissions: **\$ 200**
Referral Commission: **\$ 1.12**¹

¹ based upon an annual paid membership with marketing assistance.

² based upon an annual paid membership without marketing assistance.