

# Compensation Plan Overview



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This document provides an overview of the SMUM, LP Compensation Program. The terms of the program described in these pages are subject to change. SMUM, LP may revise this agreement from time to time without prior notice.



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## **UltimateMatch Overview**

UltimateMatch is a world-class network marketing company that offers entrepreneurs and people who are serious about building a profitable business, the **'ultimatematch of opportunity and income.'** 

UltimateMatch opened its doors in the fall of 2003. After investing millions of dollars in research and development, we launched our online social community SoulMate<sup>sm</sup> in June of 2005. In 2006, we introduced UltimateMatch Travel<sup>sm</sup> and launched our online financial service Ultimate WealthTrack<sup>sm</sup>.

UltimateMatch offers a lucrative compensation plan to provide you with an opportunity to earn immediate cash income and to build a residual income, which continues to pay you into the future. It's easy to build your organization and your income when you gather paying customers, build a team and teach your team to do the same! To earn commissions, you must become an Independent Representative.

### **Referral Code**

Network marketing is a by-referral-only business model. To sign up as an UltimateMatch Representative, you must use the referral code of the UltimateMatch Representative who introduced you to the opportunity.

When you join, you receive your own unique personal referral code and may begin to build your new business. Each time a new Representative joins your team or a customer pays for one of our online services using your referral code, they are automatically assigned to your organization. In turn, you receive credit and earn commissions for your product sales and the product sales of Independent Representatives in your organization.

# **Independent Representative**

There is no fee, charge or required purchase to become an Independent Representative. However, Representatives may, at their discretion elect to purchase optional sales aids and materials, which are non-commissionable, to promote and build their new business.

Independent Representatives receive access to:

- ✓ Standard Marketing tools
- ✓ Standard Marketing Assistance

To become an Independent Representative, you pay a one-time fully refundable \$50 deposit.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Deposit is waived for Representatives who purchase the Ultimate Success System and is not applicable where prohibited by law. Not withstanding anything to the contrary, UltimateMatch will honor statutory requirements under all multi-level distribution and business opportunity statutes.



As a Representative, you have the **option** to purchase the Ultimate Success System [USS] and receive the knowledge, tools and training you need to build a successful business and help others to do the same. Your ultimate training and back-office system, provides you with:

- ✓ Professionally designed product websites for each online service
- ✓ Professionally designed recruiting website for the business opportunity
- ✓ Innovative marketing tools
- ✓ Real-time reports to track your organization and commissions
- ✓ Leadership training and support

Our powerful USS online solution is designed to handle your administrative work and gives you the tools, training and real-time reports you need to build your new business and your income!

To subscribe to the Ultimate Success System, you pay an **optional** one-time activation fee of \$485 for the Ultimate Success System. When you subscribe to the USS, your one-time fully refundable \$50 deposit to become an Independent Representative is waived!

Each month thereafter, you are billed a recurring monthly fee of \$9.95 for the maintenance and support of the USS. Billing commences on the one-month anniversary of the initial \$485 activation date. Anniversary dates that occur on the 29<sup>th</sup>, 30<sup>th</sup> and 31<sup>st</sup> of the month are billed on the 28<sup>th</sup> of each month. The payment card used for enrollment is billed unless an alternate payment card is provided. Representatives also have the option to pay their maintenance and support fees semi-annually or annually to receive special discounts.

If you are committed to building a profitable home-based business and a long-term residual income, you should subscribe to the Ultimate Success System!

## **Active Customer**

An Active Customer is an:

- ➤ Active SoulMate Customer a customer who pays for an Annual SoulMate membership or an awarded wholesale membership to our SoulMate.com online social community, or
- ➤ Active WealthTrack Customer a customer, who pays for their initial Quarterly WealthTrack subscription and continues to pay a Monthly WealthTrack subscription fee, pays for an Annual WealthTrack subscription or pays for a Spousal/Child WealthTrack Subscription.

A customer is considered an Active Customer when their account is paid current.

Representatives may also acquire and receive commissions on monthly, quarterly and Win Back memberships and resort destination travel packages and services. While commissions are paid on these services, they **are not considered Active Customers** in the determination of your eligibility.



# Marketing Assistance Programi

New Independent Representatives who subscribe to the Ultimate Success System have an opportunity to take advantage of an **optional** Special Marketing Assistance Introductory Offer, which provides consulting service to help acquire their first paying Annual SoulMate customer.

## **Special Marketing Assistance Introductory Offer**

#### **Customer Acquisition Marketing Assistance**

As a subscriber to the Ultimate Success System, you may elect to take advantage of our Special Introductory Offer and pay an **optional** \$14.95 fee for consulting services to help you acquire your first personally referred Annual SoulMate Customer. Our Introductory Offer is only available at the time you pay to activate your Ultimate Success System. This incredible offer comes with a Moneyback Guarantee.

#### **Special Introductory Offer Moneyback Guarantee**

Typically, your personally referred Annual SoulMate Customer is acquired within 24 hours of purchase. However, if for any reason you do not receive your personally referred Annual SoulMate Customer within 30-calendar days after purchase, 100% of your Marketing Assistance fee is automatically refunded.

Prospects who do not pay for a membership or subscription within 30 calendar days may be contacted by our Marketing Team and invited to officially join the community. As a paid member, they enjoy the full benefit of our innovative products and services and you enjoy the commissions! Our Team may also contact your paid Customers and invite them to renew or upgrade their memberships and to take advantage of additional products and services. It is said there is fortune in follow-up and this is yet another way UltimateMatch steps to the plate to help you build your income!

### **Customer Source**

UltimateMatch has established a strategic alliance for preferred pricing marketing and customer lead generation assistance for its Independent Representatives with nationally recognized Customer Source (CS). CS is a leading edge online marketing agency that has delivered millions of profitable customers to its clients.

**Standard Marketing Assistance** -- As an UltimateMatch Independent Representative, you have the opportunity to purchase Marketing Assistance from CS. The cost to purchase Marketing Assistance to help you acquire an Annual SoulMate Customer is \$99.95. When you purchase your marketing assistance from CS, the customer and revenue opportunities are yours for life, as long as the customer remains active and you maintain your eligibility.

Customer Source offers consulting services designed exclusively to help you gather new Annual SoulMate Customers. CS consulting services are available to all Representatives.



## **Customer Rewards**

Our Customer Rewards Program awards a free month of service to our WealthTrack system for WealthTrack usage and customer referrals.

- ➤ **WealthTrack Customer Usage** When customers pull their Credit Report, activate their Wealth Monitor and complete their Wealth Plan within 30 days of their enrollment, they receive their 13<sup>th</sup> month FREE! The customer must complete one-full year of service to receive and redeem their FREE reward month.
- ➤ **Refer Customers** When customers refer their family, friends & co-workers, they receive the next scheduled payable month of service FREE for each customer referred.

Customers must file a Rewards Redemption Form [located on the WealthTrack site] to redeem their FREE reward month(s). Rewards not redeemed by their redemption date are forfeited. Commissions are not paid on FREE reward months. However, the customer(s) continue to count toward the Representative's eligibility. New customers referred by customers are treated as the personal referral of the Representative who sponsors the referring customer and commissions are paid under our 7-level compensation plan!

# **Qualified Ultimate Representative**

A Qualified Ultimate Representative or QUR is an Independent Representative who:

- 1. Pays an **optional** \$485 activation fee to subscribe to our Ultimate Success System, and
- 2. Personally refers a minimum of one Annual SoulMate Customer [or pays an optional \$14.95 for our Introductory Offer for consulting services to obtain their first Annual SoulMate Customer] within 30-calendar days of their purchase date.

The term QUR has been created, defined and used to simplify the presentation of our Compensation Plan. It does not represent a position, promotion or additional earning opportunities outside those of a standard Independent Representative.

# 15/15 In Lieu of \$485

Independent Representatives who join and subscribe to the Ultimate Success System [training and back-office system] have the opportunity to earn back their initial \$485 activation fee. To earn back the fee, Representatives simply gather 15 personally sponsored Annual SoulMate Customers or 15 QURs or a combination thereof.

Representatives must file an official request for their rebate no later than **60-calendar days of their initial enrollment** to qualify for the program. Requests not filed prior to the 60-calendar day deadline are **automatically expired and no refunds/rebates are granted**.

Once a rebate/refund is granted, Annual SoulMate customers acquired and submitted to meet the 15/15 in Lieu of \$485 qualification no longer count toward or are considered in the determination of your eligibility requirements. The commissions for renewals on these customers continue to be paid in accordance with



our compensation schedule. However, **new Annual SoulMate Customers must be acquired to meet eligibility requirements** to be paid your personal and downline commissions for SoulMate Customers. New Annual SoulMate Customers must be present at the close of the next scheduled commission period or ALL earnings are forfeited. No grace period is granted.

The 15/15 in Lieu of \$485 offer is available to all Independent Representatives who subscribe to the Ultimate Success System. No refunds/rebates are granted to Independent Representatives who subscribe to the USS and meet the 15/15 in Lieu of \$485 requirements subsequent to the allotted 60-calendar days after their initial enrollment. Recurring monthly fee of \$9.95 still applies and is billed in accordance with our standard billing cycle. The 15/15 In Lieu of \$485 offer may not be combined with any other promotion, program or plan.

# **UltimateMatch Compensation Plan**

UltimateMatch offers the most exciting and advanced compensation plan in the network marketing industry. As a Representative, you can qualify to earn immediate cash and build a solid and lucrative monthly residual income. You and your team simply gather customers who purchase our online services and help others to do the same.

Our Compensation Plan consists of two compensation programs:

- ✓ Standard Compensation Program
- ✓ Travel Compensation Program

All commissions and bonuses are paid on customer acquisition.

# **Standard Compensation Program**

# **Standard Commissions Paid on Customer Acquisition**

Earn Customer Commissions for every paying customer you personally refer and for customers referred by your team according to where they enter your 7-level organization. You may also earn Customer Commissions when a marketing agent [MA] participates in the sell of our products and services on your behalf. Under our Standard Compensation Program, you receive Customer Commissions when:

✓ You and your team gather new SoulMate Customers who purchase memberships to our online social community

SoulMate Annual Memberships			
Compensation Level	Representative Sold	Customer Source Sold	
Personal	\$20.00	\$0.97	
Level 1	\$0.97	\$0.97	
Level 2	\$0.99	\$0.99	
Level 3	\$1.98	\$1.98	



Level 4	\$1.98	\$1.98
Level 5	\$3.72	\$3.72
Level 6	<b>\$5.4</b> 5	\$5.45
Level 7	\$9.67	\$9.67
Total Payout	\$44.76	\$25.73

SoulMate Representative Sold Memberships			
Compensation Level	Monthly	Quarterly	Win Back
Personal	\$0.55	\$1.13	\$0.11
Level 1	\$0.55	\$1.13	\$0.11
Level 2	\$0.55	\$1.13	\$0.11
Level 3	\$1.11	\$2.25	\$0.21
Level 4	\$1.11	\$2.25	\$0.21
Level 5	\$1.66	\$3.38	\$0.32
Level 6	\$2.22	\$4.50	\$0.43
Level 7	\$3.33	\$6.75	\$0.64
Total Payout	\$11.08	\$22.52	\$2.14

✓ You and your team gather new **WealthTrack Customers** who pay to subscribe to our Ultimate WealthTrack financial service.

WealthTrack Quarterly Subscriptions				
<b>Compensation Level</b>	Quarterly	Recurring Monthly	Child/Spousal	Annual
Personal	\$20.00	\$0.59	\$0.59	\$62.02
Level 1	\$0.97	\$0.59	\$0.59	\$3.02
Level 2	\$0.99	\$0.59	\$0.59	\$3.07
Level 3	\$1.98	\$1.18	\$1.18	\$6.14
Level 4	\$1.98	\$1.18	\$1.18	\$6.14
Level 5	\$3.72	\$1.77	\$1.77	\$11.53
Level 6	\$5.45	\$1.96	\$1.96	\$16.90
Level 7	\$9.67	\$3.92	\$3.92	\$29.99
Total Payout	\$44.76	\$11.78	\$11.78	\$138.81

**WealthTrack Customer Usage Rewards** – Representatives do not earn commissions on FREE reward months [13<sup>th</sup> month] granted under our WealthTrack Rewards Program, unless the customer fails to file the required Reward Redemption Form and forfeits the reward. Customers who redeem rewards continue to count toward the Representatives eligibility during the reward month.

**WealthTrack Customer Referral Rewards** – Representatives do not earn commissions on FREE reward months earned under our WealthTrack Rewards Program, unless the customer fails to file the required Reward Redemption Form and forfeits the reward. Customers who redeem rewards continue to count toward the Representatives eligibility during the reward month(s). New customers referred by the rewarded customer are treated as the personal referrals of the Representative who referred the rewarded customer. Customers referred under the WealthTrack Rewards Program are commissionable and count toward the Representative's eligibility.



## **Fast Start Customer Acquisition Commissions**

As a Representative, you earn a \$50 Fast Start Customer Acquisition Commission when you personally sponsor a new Representative who acquires their first Active Customer within 30-calendar days of the activation of their optional Ultimate Success System. You also have an opportunity to earn commissions for the work of your team when Representatives in your downline, on levels 2 through 7, acquire their first Active Customer within 30-calendar days of the activation of their optional Ultimate Success System.

Your new Active Customer triggers the release of your Fast Start Commissions. Fast Start Commissions are only paid when the first Active Customer is acquired within 30-calendar days of the activation of the New Representative's optional Ultimate Success System.

Compensation Level	Fast Start Customer Acquisition Commissions
Level 1	\$50
Level 2	\$10
Level 3	\$50
Level 4	\$110
Level 5	\$10
Level 6	\$20
Level 7	\$50

Note: Level 1 = personal referrals

## **Leadership Customer Acquisition Bonuses**

Our Leadership Bonus Plan gives you an opportunity to promote and earn lucrative Leadership Customer Acquisition Bonuses. UltimateMatch offers three leadership positions. To promote, Representatives must achieve and maintain the following minimum qualifications and meet the eligibility requirements of our Standard Compensation Plan to earn and be paid Leadership Bonuses.

Director	
One-time Leadership Customer Acquisition Bonus \$20	A Director is a Representative with 3 personally sponsored Representatives who have acquired their Active Customer within 30-days of the activation of their optional Ultimate Success System.  After you promote to Director, you earn an a one-time \$20 Leadership Customer Acquisition Bonus each time a new Independent Representative joins your Director's organization and acquires their first Active Customer within 30-days of the activation of their optional USS.
Senior Director	
One-time Leadership Customer Acquisition Bonus \$30	A Senior Director is a Director with 6 personally sponsored Directors in their Director organization.  After you promote to Senior Director, you earn an additional one-time \$30 Leadership Customer Acquisition Bonus each time a new Independent Representative joins your Senior Director's organization and acquires their first Active Customer within 30-calendar days of the activation of their optional



	USS.
<b>Executive Director</b>	
One-time Leadership Customer Acquisition Bonus \$50	An Executive Director is a Senior Director with 12 personally sponsored Senior Directors in their Senior Director organization.
	After you promote to Executive Director, you earn an additional one-time \$50 Leadership Customer Acquisition Bonus each time a new Independent Representative joins your Executive Director's organization and acquires their first paying customer within 30-days of the activation of their optional USS.

As a Director or above, you are qualified to earn Leadership Customer Acquisition Bonuses to **unlimited levels of depth.** 

Level	Director \$20	Senior Director \$50	Executive Director \$100
Personal	\$20	\$30	\$50
Level 2	\$20	\$30	\$50
Level 3	\$20	\$30	\$50
Level 4	\$20	\$30	\$50
Level 5	\$20	\$30	\$50
Level 6	\$20	\$30	\$50
Level 7	\$20	\$30	\$50
Level 8	\$20	\$30	\$50
Level 9	\$20	\$30	\$50
Level 10	\$20	\$30	\$50
Unlimited Depth <b>▼</b>	Unlimited Depth <b>▼</b>	Unlimited Depth	Unlimited Depth ♣

You must be qualified and be eligible to be paid Customer Commissions, Fast Start Customer Acquisition Commissions and Leadership Customer Acquisition Bonuses under our Standard Compensation Program.

# **Travel Compensation Program**

## **Travel Commissions Paid on Customer Acquisition**

Earn Customer Commissions each time a travel customer referred by you and your team books [makes the reservation and pays for the purchase in full] a Resort Destination Travel Package, Cruise or other travel services offered by UltimateMatch Travel, according to where they enter your 7-level organization. You also earn Customer Commissions when your customers and the customers of your downline refer friends, family and co-workers who book travel services!

Service	Туре	Commissionable?
<b>Hotel Reservation Service</b>	Online	Commissionable
	Offline	Commissionable – Lesser Rate



Car Rental Reservations Services	Online	Commissionable
	Offline	Non-Commissionable
Airline Reservation Services	Online	Commissionable
	Offline	Non-Commissionable
Cruise Booking	Online	Commissionable
	Offline	Commissionable – Lesser Rate
Last Minute Deals	Online	Commissionable
	Offline	Commissionable – Lesser Rate
<b>Custom Trips</b>	Online	Commissionable
	Offline	Commissionable – Lesser Rate
Tickets & Attraction	Online	Commissionable
	Offline	Commissionable – Lesser Rate

Customer Commissions for our Travel Program pay on a compressed 7-level plan. Non-participating Representatives in your organization are compressed and commissions are rolled up to facilitate payout on personal referrals and a full 7-levels!

Representatives	Percentage of Net Margin
Personal	25%
Level 1	1%
Level 2	1%
Level 3	2%
Level 4	2%
Level 5	6%
Level 6	8%
Level 7	15%
Total Percentage Payout	60%

Travel Commissions for online travel services booked through our travel partner, Travelocity, are released and scheduled to pay the month after the customer pays in full. For Resort Destination Travel Packages and Cruises, commissions are released and scheduled to pay the month after the customer pays in full AND completes actual travel or forfeits. Scheduled payments for cruise travel typically occur three weeks after the travel is completed.

#### **Earn Free Cruises!**

Representatives who participate in our travel program have the opportunity to earn free cruises! Under our Travel Compensation Program, you earn a free cruise when you book a group sell of 7 cruise cabins. Cruise cabin prices are based upon double occupancy. Group sell cabins must be purchased for the same cruise and have the same ship and sail dates. A free single occupancy cruise is awarded on the 8<sup>th</sup> cabin, based upon double occupancy. Representatives may opt for cash value in lieu of the free cruise. Cash value is scheduled to be paid concurrent with the commissions of the group sell.

You must be qualified and eligible to be paid Travel Commissions.



# **Compensation Plan Illustrations**

Below is an illustration of how our compensation is designed to work. **It is not an example of Representative earnings.** This illustration demonstrates how you can leverage our simple and repeatable business model to grow your new business and your immediate income and residual income. Remember, residual income is paid each and every time one of the customers in your organization pays their membership or subscription fees.

**WealthTrack Example:** Personally refer 5 WealthTrack Customers and sponsor 3 QURs. As your Representatives begin to refer 5 Active Customers and sponsor 3 QURs each and duplicate the process throughout your 7-level network – your organization grows and your income has the potential to increase exponentially.

Compensation Level	QURs	One-Time Fast Start	Fast Start Payout	Active Cust	WealthTrack Quarterly	WealthTrack Payout	WealthTrack Monthly	WealthTrack Payout
Personal				5	\$20.00	\$100.00	\$0.59	\$2.94
Level 1	3	\$50	\$150	15	\$0.97	\$14.55	\$0.59	\$8.83
Level 2	9	\$10	\$90	45	\$0.99	\$44.55	\$0.59	\$26.48
Level 3	27	\$50	\$1,350	135	\$1.98	\$267.30	\$1.18	\$158.89
Level 4	81	\$110	\$8,910	405	\$1.98	\$801.90	\$1.18	\$476.68
Level 5	243	\$10	\$2,430	1,215	\$3.72	\$4,514.80	\$1.77	\$2,145.08
Level 6	729	\$20	\$14,580	3,645	\$5.45	\$19,865.25	\$1.96	\$7,150.26
Level 7	2,187	\$50	\$109,350	10,935	\$9.67	\$105,741.45	\$3.92	\$42,901.57
Payout			\$136,860			\$131,354.80		\$52,870.74

Note: This is an ONLY AN EXAMPLE of how UltimateMatch Compensation is designed to work. This example is not intended to state or infer what a Representative can, may or will earn. No average or typical downline Representative organization or periodic income has been established for UltimateMatch Representatives.

**SoulMate Example:** Personally refer 5 Annual SoulMate Customers and sponsor 3 QURs. As your Representatives begin to refer 5 Annual SoulMate Customers and sponsor 3 QURs each and duplicate the process throughout your 7-level network – your organization grows and your income has the potential to increase exponentially.

Compensation Level	QURs	One-Time Fast Start	Fast Start Payout	Active Customer	SoulMate Annual	SoulMate Payout	Customer Source	SoulMate Payout
Personal				5	\$20.00	\$100.00	\$0.97	\$4.85
Level 1	3	\$50	\$150	15	\$0.97	\$14.55	\$0.97	\$14.55
Level 2	9	\$10	\$90	45	\$0.99	\$44.55	\$0.99	\$44.55
Level 3	27	\$50	\$1,350	135	\$1.98	\$267.30	\$1.98	\$267.30
Level 4	81	\$110	\$8,910	405	\$1.98	\$801.90	\$1.98	\$801.90
Level 5	243	\$10	\$2,430	1,215	\$3.72	\$4,514.80	\$3.72	\$4,514.80
Level 6	729	\$20	\$14,580	3,645	\$5.45	\$19,865.25	\$5.45	\$19,865.25
Level 7	2,187	\$50	\$109,350	10,935	\$9.67	\$105,741.45	\$9.67	\$105,741.45
Payout			\$136,860			\$131,354.80		\$131,259.65

Note: This is ONLY AN EXAMPLE of how UltimateMatch Compensation is designed to work. This example is not intended to state or infer what a Representative can, may or will earn. No average or typical downline Representative organization or periodic income has been established for UltimateMatch Representatives.



**UltimateMatch Travel Example:** Personally refer 5 Travel Customers who each book travel services with a total net of \$20 per customer per transaction and sponsor 3 QURs. As your Representatives begin to refer 5 Travel Customers with a total net of \$20 each, sponsor 3 QURs each and duplicate the process throughout your 7-level network – your organization grows and your income has the potential to increase exponentially.

Level	QURs	Customers	Payout	Payout	Total Payout
Personal		5	25%	\$5.00	\$25
Level 1	3	15	1%	\$0.20	\$3
Level 2	9	45	1%	\$0.20	\$9
Level 3	27	135	2%	\$0.40	\$54
Level 4	81	405	2%	\$0.40	\$162
Level 5	243	1,215	6%	\$1.20	\$1,458
Level 6	729	3,645	8%	\$1.60	\$5,832
Level 7	2,187	10,935	15%	\$3.00	\$32,805
Total					\$40,348.00

Note: This is ONLY AN EXAMPLE of how UltimateMatch Compensation is designed to work. This example is not intended to state or infer what a Representative can, may or will earn. No average or typical downline Representative organization or periodic income has been established for UltimateMatch Representatives.

# Qualification

Representatives must qualify to earn commissions under our Standard and Travel Compensation Programs. Qualification to receive payment on your personal and downline commissions on levels 1 through 7 is based upon the number of QURs you have personally sponsored. To qualify to earn commissions on 7-levels or generations of Representatives beneath you, simply personally refer a total of three QURs.

QURs	Qualify For Commissions			
One	Thru Level 2			
Two	Thru Level 4			
Three	Thru Level 7			

A Representative who personally sponsors three QURs is qualified to earn commissions on all 7-levels of our Standard and Travel Compensation Programs.

# **Eligibility**

In addition to being qualified to earn commissions, you must be eligible to participate and to be paid. Separate eligibility requirements are set for each compensation program. You must meet the eligibility requirements of each program. Eligibility is checked at the end of each commission period. If you do not meet the eligibility requirements at the close of the commission period [not the time of payment], all commissions and bonuses are forfeited and may not be recovered.



## Eligibility Standard Compensation Program – Fast Start & Leadership

You must maintain a minimum of five personally referred Active Customers to be eligible to be paid:

- Fast Start Customer Acquisition Commissions through 7-levels of your organization, and
- > Leadership Customer Acquisition Bonuses to unlimited levels of depth of your leadership organizations

You may use a combination of any 5 Active WealthTrack or SoulMate Customers to meet eligibility requirements. You are not eligible to participate in the Standard Compensation Program or to receive ANY Fast Start Commissions or Leadership Bonuses for customer acquisitions until you meet these eligibility requirements.

## **Eligibility Standard Compensation Program** – WealthTrack

You must maintain a minimum of 5 personally referred Active WealthTrack Customers to be eligible to be paid:

WealthTrack Customer commissions on your personal referrals and 7-levels of your organization

You are not eligible to be paid ANY WealthTrack Customer Commissions until you meet these eligibility requirements. No more than 2 of your Active WealthTrack Customers may be Spousal/Child accounts.

A portion of or all of your Active WealthTrack Customers may also be included in the Active Customers required to meet your eligibility requirements for Fast Start Commissions and Leadership Bonuses.

# **Eligibility Standard Compensation Program** – SoulMate

You must maintain a minimum of 5 personally referred Active SoulMate Customers to be eligible to be paid:

SoulMate Customer commissions on your personal referrals and 7-levels of your organization

You are not eligible to be paid ANY SoulMate Customer Commissions until you meet these eligibility requirements.

A portion of or all of your Active SoulMate Customers may also be included in the Active Customers required to meet your eligibility requirements for Fast Start Commissions and Leadership Bonuses.



## **Eligibility Travel Compensation Program** – UltimateMatch Travel

Representatives are automatically allowed to participate in our Travel Program. There is no minimum Active Customer requirement. Representatives are required to have a minimum of \$500 in booked Travel Services each month to be eligible to be paid:

- > Travel Commissions for your personal referrals and 7-levels of your organization
- Earn free Cruises

You are not eligible to be paid ANY Travel Commissions or earn free cruises until you meet the eligibility requirements, unless you are within the initial 60-day grace period. Your eligibility is determined at the time your commissions are earned not paid.

Representatives who are not eligible to be paid commissions forfeit all applicable Fast Start Customer Acquisition Commissions, Leadership Customer Acquisition Bonuses, personal and downline Customer Commissions and free cruises until eligibility is restored.

#### **Grace Periods**

## **New Representatives Grace Period**

As a new Representative, you are initially granted a 30-calendar day grace period on your eligibility requirements. During this grace period, you are paid all commissions you are qualified to receive. Remember, to qualify for all 7-levels of our compensation plans, you must personally sponsor and maintain 3 QURs. Your initial grace period gives you 30-calendar days to gather the Active Customers you need to be eligible to receive payment for your commissions.

#### WealthTrack Grace Period

An additional 30-day grace period is granted on all expiring WealthTrack Subscriptions to provide ample time for new WealthTrack Customers to be acquired.

#### **Travel Grace Period**

An initial 60-day grace period, during which the minimum \$500 booking per month is waived, is granted for all new Representatives.

# **Earn Commissions Today**

Join UltimateMatch today and begin to build your organization and income immediately. To join, go to <a href="https://www.ultimatematch.com">www.ultimatematch.com</a> and complete the simple three-step enrollment process, using the referral code of your new sponsor or go to your new sponsor's personal marketing website.

Sign up for our optional Ultimate Success System [\$485] and the optional Special Introductory Offer for [\$14.95] for Marketing Assistance to help you acquire your first personally referred Active Subscription



Customer. UltimateMatch accepts cashier's checks, checks and payment cards [debit, credit and stored value].

#### **Internet Enrollment**

When you enroll as an Independent Representative you are issued a referral code immediately. Be sure to make a note of your new referral code before you exit the system. If you forget your referral code, you may login to your UltimateMatch website and your referral code is displayed on your homepage. Once you complete your online enrollment, you may begin to gather new Active Customers and Independent Representatives.

When you enroll online, you must print, sign and remit a Payment Verification Form or a Mail Order Enrollment Form with your original signature and the signature of the cardholder/check holder to activate commission payments and complete your Internet transaction. You must fax your completed form to UltimateMatch at 512.637.5088 or mail the original to:

UltimateMatch 9433 Bee Caves, Building I, Suite 250 Austin, Texas 78733

UltimateMatch will complete your enrollment upon receipt of the signed Payment Verification Form. Commissions are accrued and released upon receipt of your signed documentation. Your completion of the Payment Verification Form/Mail Order Enrollment Form helps us protect you from payment fraud. UltimateMatch always keeps your personal information private and secure.

Once your enrollment is complete, you will receive a welcome email with your new referral code. We will use the email address you provided at the time of your enrollment. Representatives who subscribe to the Ultimate Success System are granted access to the system. As a new Representative, you may begin to gather new Active Customers and Independent Representatives immediately.

#### **Mail Order Enrollment**

When you enroll as a Customer, an Independent Representative or as an Ultimate Representative or WealthTrack Customer using a Mail Order Enrollment Form and pay with a payment card, check, cashier's check or money order, you must fax your completed form to UltimateMatch at 512.637.5088 or mail the original to:

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If payment is made via check, cashier's check or money order, a copy of the check or money order must be faxed with the Mail Order Enrollment Form. The original check or money order must be mailed to UltimateMatch.



UltimateMatch will process your faxed enrollment form upon receipt. Commissions are accrued and released upon receipt of your signed and completed documentation, including physical receipt of original checks and money orders. Your completion of the Payment Verification Form/Mail Order Enrollment Form helps us protect you from payment fraud. UltimateMatch always keeps your personal information private and secure.

Once your enrollment is complete, you will receive a welcome email with your new referral code. We will use the email address you provided at the time of your enrollment. Representatives who subscribe to the Ultimate Success System are granted access to the system. As a new Representative, you may begin to gather new Active Customers and Independent Representatives immediately.

# **Commission Payments**

UltimateMatch pays commissions on a weekly basis through Electronic Funds Transfer [EFT]. Commissions are automatically deposited directly into the bank account of your choice. Funds are immediately available for withdrawal. You do not have to deposit a check or wait for the check to clear.

Commission periods begin each Saturday at 12:00 a.m. CST and end each Friday at 11:59 p.m. CST.

Туре	Weekly	Monthly	Quarterly	Notes
Fast Start	X			Friday each wk for previous wk
Leadership Bonus	X			Friday each wk for previous wk
SoulMate Commissions		X		First Friday each mth for previous mth
WealthTrack Commissions		X		First Friday each mth for previous mth
Travel Commissions		X		First Friday each mth for previous mth
Free Cruise Cash Option		X		First Friday each mth for previous mth

- ➤ Fast Start Customer Acquisition Commissions and Leadership Customer Acquisition Bonuses are processed each Friday for the previous week's earnings.
- > Commissions for SoulMate, WealthTrack and Travel customers are processed on the first Friday of each month for the previous month's earnings.

Commissions for online Travel Services are released and scheduled to pay when the customer has paid in full for the services purchased and commissions are received from Travelocity [allow 4 weeks from date of purchase]. Commissions for Resort Destination and Cruise are released and scheduled to pay when travel service has been paid in full, travel is completed or travel insurance has been purchased and commissions are received from travel vendor [allow 4 weeks from date of travel].

Commissions and bonuses are paid out when the gross payout amount is greater than or equal to \$10.00. If payout amount is less than \$10.00, the payment is deferred until the payout amounts meet or exceed the \$10.00 minimum. Payments are generally deposited within 5 business days following the scheduled commission-processing run.



Additional Terms, Conditions and Restrictions – When you elect to purchase Special Introductory Marketing Assistance, UltimateMatch has 30-calendar days to fulfill the purchase. You and your upline receive immediate credit for an Annual SoulMate Customer and earn commissions under the Marketing Assistance Standard Compensation Program.

When an Active Membership Customer is not available under the Marketing Assistance Program, a Wholesale Annual Membership may be substituted to fulfill the purchase. Representatives must award or resell the membership and provide the recipient information within 60-days of the substitution date and the new member must set up a profile and activate the membership to qualify as an Active SoulMate Customer. If you fail to provide the required information within 60-calendar days of the substitution date, the membership is cancelled and you are required to acquire another Active SoulMate Customer to restore your eligibility.

Expiration dates for Marketing Assistance and Wholesale Annual Memberships are set to expire one year from the date of purchase.