

Discovering business insights

CASE STUDY: COMPETITOR SALES ANALYSIS IN POWER BI



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Quick recap

- Data access
- Combine data
- Data transformations
- Data modeling



ACCESS



CLEAN



COMBINE



EXPLORATION



VISUALIZE



SHARE

DAX Measure vs Calculated column

Calculated Column	Measures
For evaluating each row	For aggregating multiple rows
Add a new column to an existing table	Results in another field that you can add to a visualization
Calculated at data load or when the data is refreshed	Calculated at query time as you interact and filter
<pre>Profit = Sales(Sales)-Sales(Cost)</pre>	<pre>Sales YTD = TotalYTD(Sum(Sales), Date(date))</pre>

Business insights to uncover

- Who are the top competitors generating the most revenue?
- Best performing segments and products
- Growth over time
- Sales compared to previous year
- and more...



Let's practice!

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