

```
library(tidyverse)
```

```
## — Attaching packages — tidyverse 1.2.1 —
```

```
## ✓ ggplot2 3.0.0      ✓ purrr   0.2.4
## ✓ tibble  1.4.2      ✓ dplyr   0.7.6
## ✓ tidyr   0.8.0      ✓ stringr 1.3.1
## ✓ readr   1.1.1      ✓ forcats 0.3.0
```

```
## Warning: package 'ggplot2' was built under R version 3.4.4
```

```
## Warning: package 'dplyr' was built under R version 3.4.4
```

```
## Warning: package 'stringr' was built under R version 3.4.4
```

```
## — Conflicts — tidyverse_conflicts() —
## ✖ dplyr::filter() masks stats::filter()
## ✖ dplyr::lag()     masks stats::lag()
```

```
library(ggthemes)
```

```
## Warning: package 'ggthemes' was built under R version 3.4.4
```

```
library(lubridate)
```

```
## Warning: package 'lubridate' was built under R version 3.4.4
```

```
##
## Attaching package: 'lubridate'
```

```
## The following object is masked from 'package:base':
##
##   date
```

```
library(rworldmap)
```

```
## Loading required package: sp
```

```
## Warning: package 'sp' was built under R version 3.4.4
```

```
## ### Welcome to rworldmap ###
```

```
## For a short introduction type : vignette('rworldmap')
```

```
library(gplots)
```

```
##
## Attaching package: 'gplots'
```

```
## The following object is masked from 'package:stats':
##
##   lowess
```

```
library(knitr)
```

```
ksp <- read.csv("~/Downloads/kickstarter-projects/ks-projects-201801.csv")
```

1 Data Cleaning

```
sum(is.na(ksp))
```

```
## [1] 3797
```

```
str(ksp)
```

```
## 'data.frame': 378661 obs. of 15 variables:
## $ ID : int 1000002330 1000003930 1000004038 1000007540 1000011046 1000014025 1000023410 1
000030581 1000034518 100004195 ...
## $ name : Factor w/ 375765 levels "", " IT'S A HOT CAPPUCCINO NIGHT ",...: 332493 135633 36
4946 344770 77274 206067 293430 69281 284103 290686 ...
## $ category : Factor w/ 159 levels "3D Printing",...: 109 94 94 91 56 124 59 42 114 40 ...
## $ main_category : Factor w/ 15 levels "Art","Comics",...: 13 7 7 11 7 8 8 8 5 7 ...
## $ currency : Factor w/ 14 levels "AUD","CAD","CHF",...: 6 14 14 14 14 14 14 14 14 ...
## $ deadline : Factor w/ 3164 levels "2009-05-03","2009-05-16",...: 2288 3042 1333 1017 2247 2463 19
96 2448 1790 1863 ...
## $ goal : num 1000 30000 45000 5000 19500 50000 1000 25000 125000 65000 ...
## $ launched : Factor w/ 378089 levels "1970-01-01 01:00:00",...: 243292 361975 80409 46557 235943
278600 187500 274014 139367 153766 ...
## $ pledged : num 0 2421 220 1 1283 ...
## $ state : Factor w/ 6 levels "canceled","failed",...: 2 2 2 2 1 4 4 2 1 1 ...
## $ backers : int 0 15 3 1 14 224 16 40 58 43 ...
## $ country : Factor w/ 23 levels "AT","AU","BE",...: 10 23 23 23 23 23 23 23 23 23 ...
## $ usd.pledged : num 0 100 220 1 1283 ...
## $ usd_pledged_real: num 0 2421 220 1 1283 ...
## $ usd_goal_real : num 1534 30000 45000 5000 19500 ...
```

```
sapply(ksp, function(x) sum(is.na(x)))
```

```
##          ID          name          category          main_category
##          0             0             0             0
## currency      deadline          goal          launched
##          0             0             0             0
## pledged       state          backers          country
##          0             0             0             0
## usd.pledged usd_pledged_real usd_goal_real
##          3797             0             0
```

```
sapply(ksp, function(x) sum(is.null(x)))
```

```
##          ID          name          category          main_category
##          0             0             0             0
## currency      deadline          goal          launched
##          0             0             0             0
## pledged       state          backers          country
##          0             0             0             0
## usd.pledged usd_pledged_real usd_goal_real
##          0             0             0
```

```
#usd.pledged has 3797 missing values. I will just replace the value to the mean of its column.
```

```
ksp$usd.pledged <- ifelse(is.na(ksp$usd.pledged), mean(na.omit(ksp$usd.pledged)), ksp$usd.pledged)
sapply(ksp, function(x) sum(is.na(x)))
```

```
##           ID           name           category    main_category
##           0             0             0           0
##    currency    deadline           goal    launched
##           0             0             0           0
##    pledged     state           backers     country
##           0             0             0           0
##    usd.pledged usd_pledged_real  usd_goal_real
##           0             0             0
```

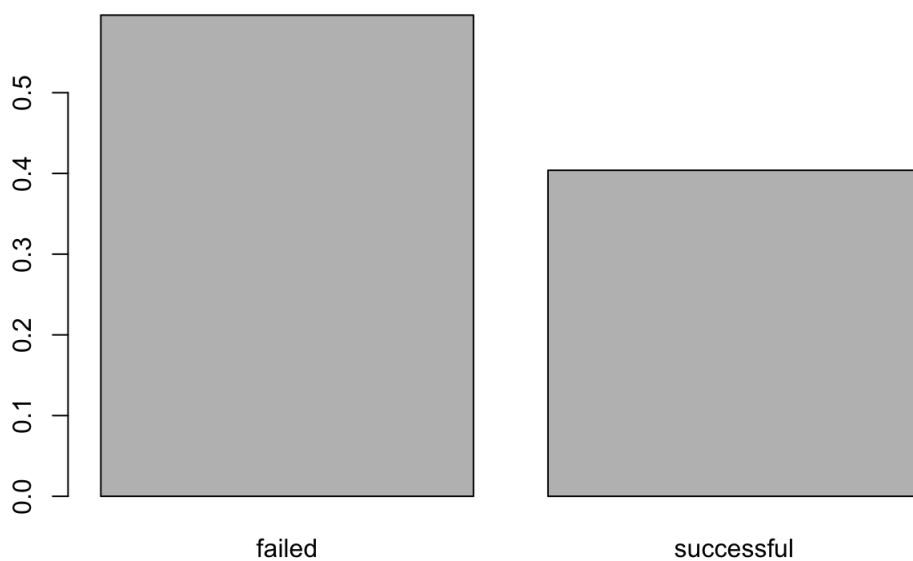
```
ksp$ID <- as.character(ksp$ID)
ksp$name <- as.character(ksp$name)
```

#Now I have no missing values in the dataset

```
ksp.new <- ksp[ksp$state == 'failed' | ksp$state == 'successful', ]
ksp.new$state <- as.character(ksp.new$state)
ksp.new$state <- as.factor(ksp.new$state)
prop.table(table(ksp.new$state))
```

```
##
##    failed successful
## 0.5961227 0.4038773
```

```
barplot(prop.table(table(ksp.new$state)))
```



#Since our target variable is state, I subsetting records that the state is either success or fail to make it binary problem

#Success rate has been increased to 40% (35% before) after dropping other states.

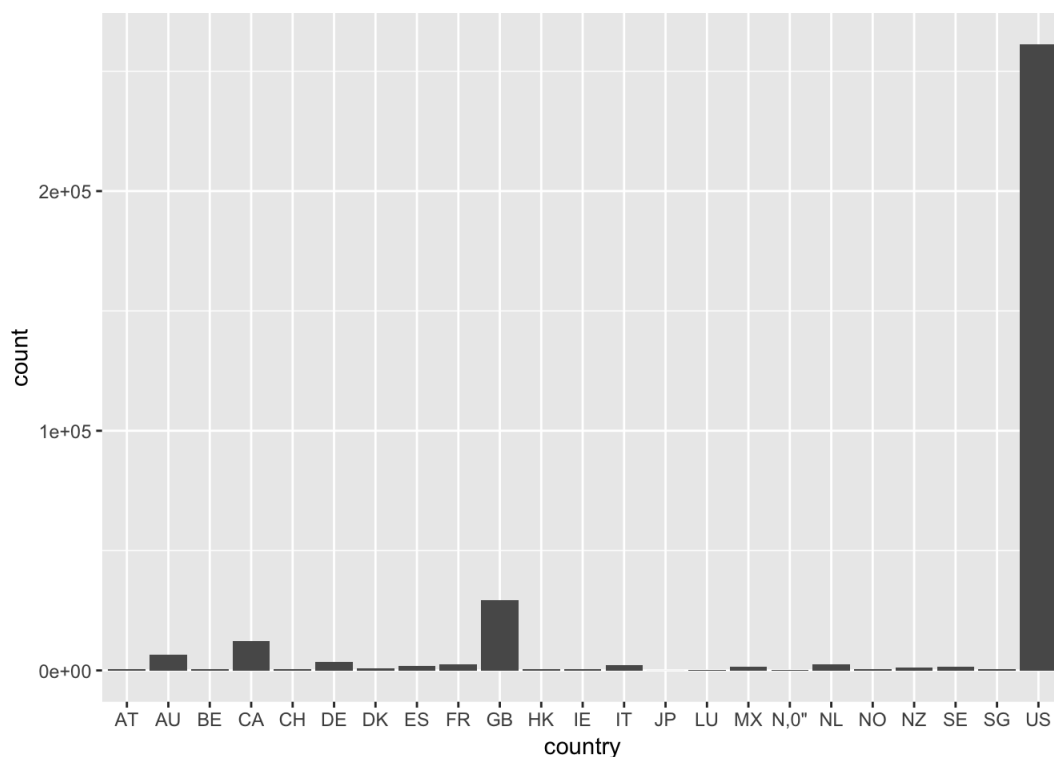
```
ksp.new$duration <- as.Date(ksp.new$deadline) - as.Date(ksp.new$launched)
ksp.new$duration <- as.numeric(ksp.new$duration)
#added a new variable called duration to understand how many days spent for each project
```

```
ksp.new <- ksp.new %>%
  separate(col = "deadline", into = c("deadline_year", "deadline_month", "deadline_day"), sep = "-") %>%
  separate(col = "launched", into = c("launched_year", "launched_month", "launched_day"), sep = "-")
#broke down the date variables to year, month and day
```

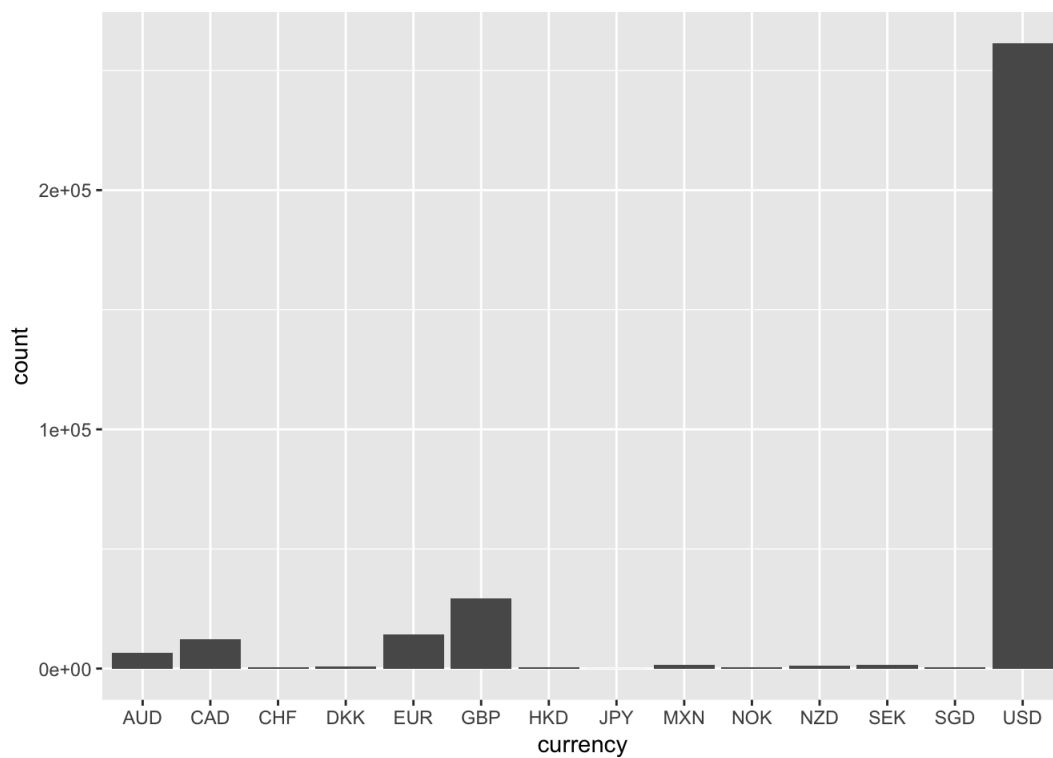
```
str(ksp.new)
```

```
## 'data.frame': 331675 obs. of 20 variables:
## $ ID : chr "1000002330" "1000003930" "1000004038" "1000007540" ...
## $ name : chr "The Songs of Adelaide & Abullah" "Greeting From Earth: ZGAC Arts Capsule For E
T" "Where is Hank?" "ToshiCapital Rekordz Needs Help to Complete Album" ...
## $ category : Factor w/ 159 levels "3D Printing",...: 109 94 94 91 124 59 42 96 73 33 ...
## $ main_category : Factor w/ 15 levels "Art","Comics",...: 13 7 7 11 8 8 8 13 11 3 ...
## $ currency : Factor w/ 14 levels "AUD","CAD","CHF",...: 6 14 14 14 14 14 14 2 14 14 ...
## $ deadline_year : chr "2015" "2017" "2013" "2012" ...
## $ deadline_month : chr "10" "11" "02" "04" ...
## $ deadline_day : chr "09" "01" "26" "16" ...
## $ goal : num 1000 30000 45000 5000 50000 1000 25000 2500 12500 5000 ...
## $ launched_year : chr "2015" "2017" "2013" "2012" ...
## $ launched_month : chr "08" "09" "01" "03" ...
## $ launched_day : chr "11 12:12:28" "02 04:43:57" "12 00:20:50" "17 03:24:11" ...
## $ pledged : num 0 2421 220 1 52375 ...
## $ state : Factor w/ 2 levels "failed","successful": 1 1 1 1 2 2 1 1 2 1 ...
## $ backers : int 0 15 3 1 224 16 40 0 100 0 ...
## $ country : Factor w/ 23 levels "AT","AU","BE",...: 10 23 23 23 23 23 23 4 23 23 ...
## $ usd.pledged : num 0 100 220 1 52375 ...
## $ usd_pledged_real: num 0 2421 220 1 52375 ...
## $ usd_goal_real : num 1534 30000 45000 5000 50000 ...
## $ duration : num 59 60 45 30 35 20 45 30 30 30 ...
```

```
ggplot(ksp.new, aes(country)) + geom_bar()
```



```
ggplot(ksp.new, aes(currency)) + geom_bar()
```

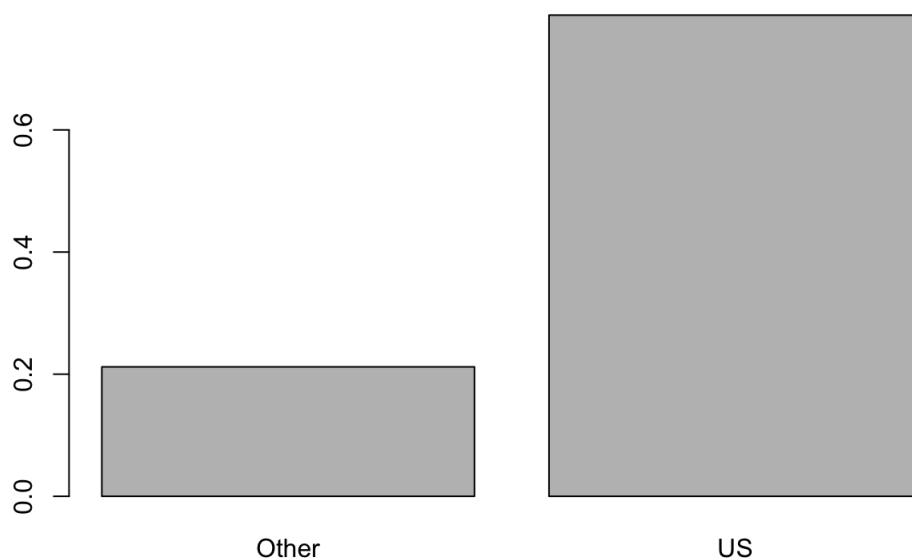


#when you see the graph below, most of the projects are took place in US. To reduce the level of columns, I'm going to make it binary either us or not. Same for currency.

```
ksp.new$country <- as.character(ksp.new$country)
ksp.new$country[ksp.new$country %in% c("JP", "LU", "AT", "HK", "SG", "BE", "CH", "IE", "NO", "DK",
                                         "MX", "NZ", "SE", "ES", "IT", "NL", "FR", "DE", "AU", "CA", "GB", 'N', '0')] <- "Other"
ksp.new$country <- as.factor(ksp.new$country)
prop.table(table(ksp.new$country))
```

```
##
##      Other      US
## 0.2119997 0.7880003
```

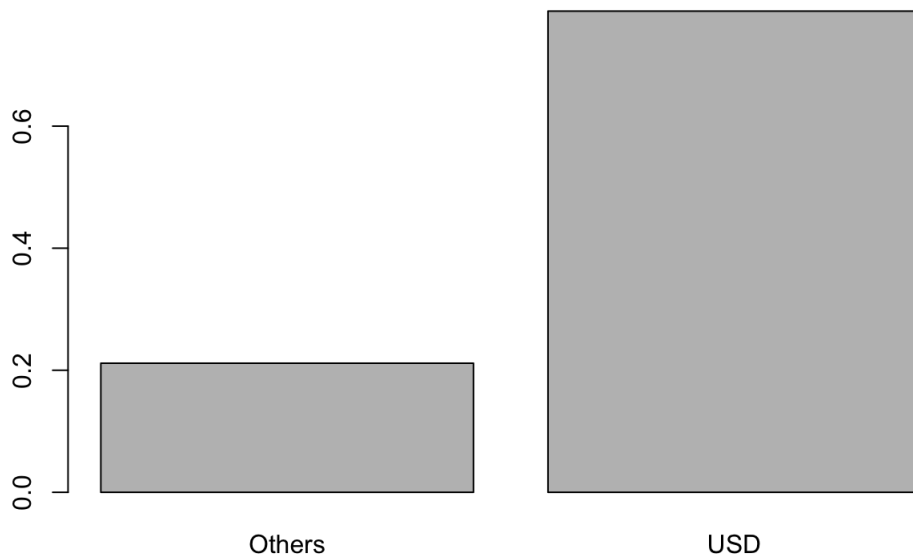
```
barplot(prop.table(table(ksp.new$country)))
```



```
ksp.new$currency <- as.character(ksp.new$currency)
ksp.new$currency[ksp.new$currency %in% c("AUD", "CAD", "CHF", "DKK", "EUR", "GBP", "HKD", "JPY", "MXN", "NOK", "NZD",
"SEK", "SGD")] <- "Others"
ksp.new$currency <- as.factor(ksp.new$currency)
prop.table(table(ksp.new$currency))
```

```
##
##      Others      USD
## 0.2115444 0.7884556
```

```
barplot(prop.table(table(ksp.new$currency)))
```



#approximately 80% of projects are held in US and 20% are held in other countries

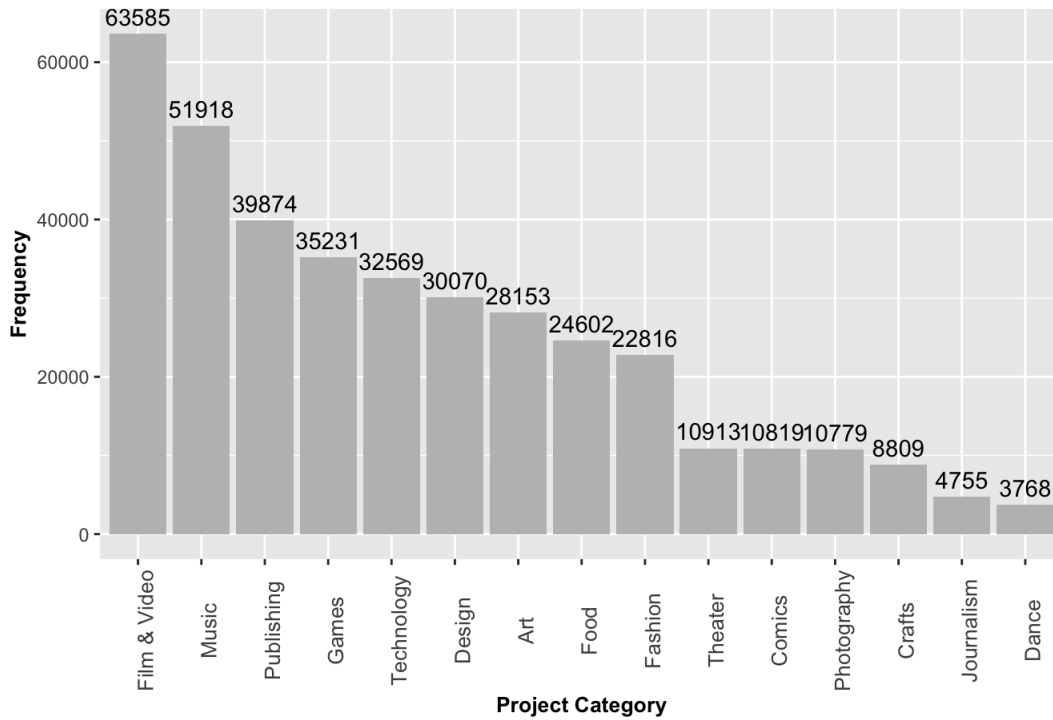
```
cat.freq <- ksp %>%
  group_by(main_category) %>%
  summarize(count=n()) %>%
  arrange(desc(count))
```

```
## Warning: package 'bindrcpp' was built under R version 3.4.4
```

```
cat.freq$main_category <- factor(cat.freq$main_category, levels=cat.freq$main_category)

ggplot(cat.freq, aes(main_category, count, fill=count)) + geom_bar(stat="identity") +
  ggtitle("Projects by Category") + xlab("Project Category") + ylab("Frequency") +
  geom_text(aes(label=count), vjust=-0.5) +
  theme(plot.title=element_text(hjust=0.5), axis.title=element_text(size=10, face="bold"),
        axis.text.x=element_text(size=10, angle=90), legend.position="null") +
  scale_fill_gradient(low="grey", high="grey")
```

Projects by Category

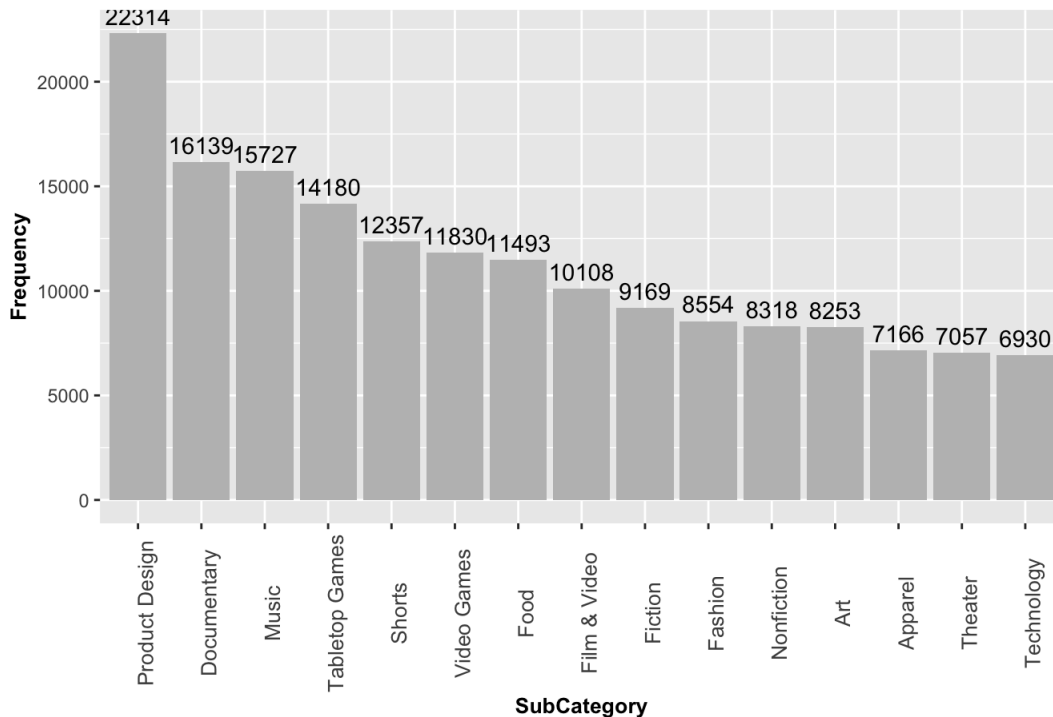


```
subcat.freq <- ksp %>%
  group_by(category) %>%
  summarize(count=n()) %>%
  arrange(desc(count))

subcat.freq$category <- factor(subcat.freq$category, levels=subcat.freq$category)

ggplot(head(subcat.freq, 15), aes(category, count, fill=count)) + geom_bar(stat="identity") +
  ggtitle("Projects by Sub_Category") + xlab("SubCategory") + ylab("Frequency") +
  geom_text(aes(label=count), vjust=-0.5) +
  theme(plot.title=element_text(hjust=0.5), axis.title=element_text(size=10, face="bold"),
        axis.text.x=element_text(size=10, angle=90), legend.position="null") +
  scale_fill_gradient(low="grey", high="grey")
```

Projects by Sub_Category



```
prop.table(table((ksp.new$state[ksp.new$main_category == 'Film & Video'])))
```

```
##  
##      failed successful  
## 0.5820935 0.4179065
```

```
prop.table(table((ksp.new$state[ksp.new$main_category == 'Music'])))
```

```
##  
##      failed successful  
## 0.4733944 0.5266056
```

```
prop.table(table((ksp.new$state[ksp.new$main_category == 'Publishing'])))
```

```
##  
##      failed successful  
## 0.6529835 0.3470165
```

```
#Music industry has a highest success rate at 52% among three categories.
```