FY	2019				
GM % Sub Zone	Quartes Q1	Q2	Q3	Q4	Grand Total
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%
FY	2020				'
GM %	Quartes				
	Q1	Q2	Q3	Q4	Grand Total
Sub Zone					
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
NE ROA	37.6% 38.4%	37.8% 38.3%	38.5% 38.8%	37.7% 37.7%	37.8% 38.2%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
ROA SE	38.4% 38.5%	38.3%	38.8%	37.7%	38.2%
ROA SE FY	38.4% 38.5% 2021 Quartes	38.3% 37.3%	38.8% 38.2%	37.7% 37.8%	38.2% 37.9%
ROA SE FY GM %	38.4% 38.5% 2021 Quartes	38.3% 37.3%	38.8% 38.2%	37.7% 37.8%	38.2% 37.9%
ROA SE FY GM % Sub Zone	38.4% 38.5% 2021 Quartes Q1	38.3% 37.3% Q2	38.8% 38.2% Q3	37.7% 37.8% Q4	38.2% 37.9% Grand Total
ROA SE FY GM % Sub Zone ANZ	38.4% 38.5% 2021 Quartes Q1 39.0%	38.3% 37.3% Q2 37.8%	38.8% 38.2% Q3 38.3%	37.7% 37.8% Q4 38.0%	38.2% 37.9% Grand Total 38.3%
ROA SE FY GM % Sub Zone ANZ India	38.4% 38.5% 2021 Quartes Q1 39.0% 32.3%	38.3% 37.3% Q2 37.8% 31.8%	38.8% 38.2% Q3 38.3% 31.9%	37.7% 37.8% Q4 38.0%	38.2% 37.9% Grand Total 38.3% 32.0%
ROA SE FY GM % Sub Zone ANZ India NA	38.4% 38.5% 2021 Quartes Q1 39.0% 32.3% 37.1%	38.3% 37.3% Q2 37.8% 31.8% 37.4%	38.8% 38.2% Q3 38.3% 31.9% 37.5%	37.7% 37.8% Q4 38.0% 32.0% 37.4%	38.2% 37.9% Grand Total 38.3% 32.0% 37.3%