Atliq Hardware

Total Perform	mance by (Quarter	All Values are in USD
	٨Ш		
region	All		
market	All		
division	All		
customer	All		
FY	2019		

	Quartes				
	Q1	Q2	Q3	Q4	Grand Total
Metrix					
Total Net_Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.5%	41.4%	41.2%	41.6%	41.4%

region	All		
market	All		
division	All		
customer	All		
FY	2020		

*All Values are in USD

	Quartes				
	Q1	Q2	Q3	Q4	Grand Total
Metrix					
Total Net_Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.5%	37.3%	37.5%	36.9%	37.3%

Atliq Hardware

Profit & Loss	by Fiscal	Year 201	9 to 2021		All Values are in USD
region	All				
market	All				
division	All				
customer	All				
FY	2021		*All Values ar	re in USD	
	Quartes				
	Q1	Q2	Q3	Q4	Grand Total
Metrix					
Total Net_Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.5%	36.4%	36.4%	36.4%	36.4%

Net Sales Comparison

2021 vs 2020	161.6%	161.5%	566.0%	170.7%	204.5%
2020 vs 2019	163.2%	162.0%	3.0%	150.3%	124.8%

Note: Do not modify the pivot table.