**Net Income for Q2(FY23)** 

16.43K

Goal: 18.77K (-12.47%)

**Operating Income for Q2(FY23)** 

20.40K

Goal: 22.25K (-8.31%)

**Total Revenue for Q2(FY23)** 

52.75K

Goal: 51.73K (+1.97%)

In-	dex	Descriptions	Q2-23	Q2-22	Q2-21
	1	Revenue:			
	2	Product	16,517.00	20,779.00	19,460.00
	3	Service and other	36,230.00	30,949.00	23,616.00
	4	Total revenue	52,747.00	51,728.00	43,076.00
	5	Cost of revenue:			
	6	Product	5,690.00	6,331.00	6,058.00
	7	Service and other	11,798.00	10,629.00	8,136.00
	8	Total cost of revenue	17,488.00	16,960.00	14,194.00
	9	Gross margin	35,259.00	34,768.00	28,882.00
	10	Research and development	6,844.00	5,758.00	4,899.00
	11	Sales and marketing	5,679.00	5,379.00	4,947.00
	12	General and administrative	2,337.00	1,384.00	1,139.00
	13	Impairment and restructuring	0.00	0.00	0.00
	14	Operating income	20,399.00	22,247.00	17,897.00
	15	Other income (expense), net	-60.00	268.00	440.00
	16	Income before income taxes	20,339.00	22,515.00	18,337.00
	17	Provision for (benefit from) income taxes	3,914.00	3,750.00	2,874.00
	18	Net income	16,425.00	18,765.00	15,463.00
	19	Earnings (loss) per share:			
	20	Basic	2.20	2.50	2.05
	21	Diluted	2.20	2.48	2.03

