



## **MEDSYSB PRICING PROPOSAL**



Bosco Soft Technologies Pvt.Ltd

No 231/77, Sacred Heart College Shopping complex

Vaniyambadi Road, Tirupattur, Vellore Dt

Tamil Nadu, INDIA - 635 601

Area	Subscription Model	Fixed Price Model - I	Fixed Price Model - II	Fixed Price Model - III
Software Cost	Rs.5 per Registration with GST 18%	Rs. 2 Lakhs with GST 18%	Rs. 3 Lakhs with GST 18%	Rs. 4 Lakhs with GST 18%
Details	The cost for the software service depends on the number of registrations done per day for both IP and OP registrations utilized in New, Renew, revisit and Non-Registration Patients of Lab and Pharmacy .For example, if there are 25000 registrations done then the hospital has to pay Rs 250000 (No of User License 50000 * Rs 5 = Rs. 250000)	The initial one-time deployment fee for the software	The initial one- time deployment fee for the software	The initial one-time deployment fee for the software
Offered Modules	<ul> <li>OP Registration</li> <li>IP Registration</li> <li>Investigation</li> <li>Pharmacy</li> <li>Billing</li> <li>Operation Theatre</li> <li>Medical Certificate</li> <li>Dietary</li> <li>Admin</li> <li>Report Manager</li> </ul>	<ul> <li>OP Registration</li> <li>IP Registration</li> <li>Investigation</li> <li>Pharmacy</li> <li>Billing</li> <li>Admin</li> <li>Report Manager</li> </ul>	<ul> <li>OP Registration</li> <li>IP Registration</li> <li>Investigation</li> <li>Pharmacy</li> <li>Billing</li> <li>Operation Theatre</li> <li>Medical Certificate</li> <li>Dietary</li> <li>Admin</li> <li>Report Manager</li> </ul>	<ul> <li>OP Registration</li> <li>IP Registration</li> <li>Investigation</li> <li>Pharmacy</li> <li>Billing</li> <li>Operation Theatre</li> <li>Medical Certificate</li> <li>Dietary</li> <li>Staff Attendance</li> <li>Payroll</li> <li>Internal Message Service</li> <li>Admin</li> <li>Report Manager</li> </ul>

Area	Subscription Model	Fixed Price Model - I	Fixed Price Model - II	Fixed Price Model - III
Add on Modules with additional cost	<ul> <li>Staff Attendance (Rs. 50000)</li> <li>Payroll (Rs. 100000)</li> <li>Internal Message Service (Rs. 25000)</li> </ul>	<ul> <li>Operation Theatre (Rs. 50000)</li> <li>Medical Certificate (Rs. 25000)</li> <li>Dietary (Rs. 25000)</li> <li>Staff Attendance (Rs. 50000)</li> <li>Payroll (Rs. 100000)</li> <li>Internal Message Service (Rs. 25000)</li> </ul>	<ul> <li>Staff Attendance (Rs. 50000)</li> <li>Payroll (Rs. 100000)</li> <li>Internal Message Service (Rs. 25000)</li> </ul>	
AMC	No AMC	20% of Total Price	20 % of Total Price	20 % of Total Price

Area	Subscription Model	Fixed Price Model - I	Fixed Price Model - II	Fixed Price Model - III
Support and Service	<ul> <li>No Support Cost (for support via online or phone)</li> <li>On-site and Online support Round the Clock</li> <li>Training for 7 days</li> <li>Customization</li> <li>Onsite support</li> <li>Data Conversion of Patient's Records &amp; Pharmacy Stock</li> <li>Guidance for Hardware Environment Support</li> </ul>	<ul> <li>online or phone)</li> <li>On-site and Online support Round the Clock</li> <li>Training for 4 days</li> </ul>	<ul> <li>No Support Cost         (for support via         online or phone)</li> <li>On-site and Online         support Round the         Clock</li> <li>Training for 7 days</li> <li>Customization</li> <li>Onsite support</li> <li>Data Conversion of         Patient's Records &amp;         Pharmacy Stock</li> <li>Guidance for         Hardware         Environment         Support</li> </ul>	
Implementation Process	<ul> <li>System Study</li> <li>Requirements Gathering</li> <li>Guidance for Environment Setup</li> <li>Training</li> <li>Installation of Software</li> <li>Maintenance &amp; Support</li> <li>On-site and Online Support</li> </ul>	<ul> <li>System Study</li> <li>Requirements         Gathering</li> <li>Guidance for         Environment Setup</li> <li>Training</li> <li>Installation of         Software</li> <li>Maintenance &amp;         Support</li> <li>On-site and Online         Support</li> </ul>	<ul> <li>System Study</li> <li>Requirements         Gathering</li> <li>Guidance for         Environment Setup</li> <li>Training</li> <li>Installation of         Software</li> <li>Maintenance &amp;         Support</li> <li>On-site and Online         Support</li> </ul>	<ul> <li>System Study</li> <li>Requirements         Gathering</li> <li>Guidance for         Environment Setup</li> <li>Training</li> <li>Installation of         Software</li> <li>Maintenance &amp;         Support</li> <li>On-site and Online         Support</li> </ul>

Area	Subscription Model	Fixed Price Model - I	Fixed Price Model - II	Fixed Price Model - III
Payment Terms	<ul> <li>The minimal user license of 50,000 has to be purchased in advance</li> <li>At the time of contract signing as initial cost of Rs.1,25,000 must be paid, licenses will be granted for this Rs.1,25,000</li> <li>After the deployment, the hospital can purchase the licenses as required</li> </ul>	<ul> <li>At the time of contract signing - 50 %</li> <li>After the deployment of the system - 50 %</li> </ul>	<ul> <li>At the time of contract signing - 50 %</li> <li>After the deployment of the system - 50 %</li> </ul>	<ul> <li>At the time of contract signing - 50 %</li> <li>After the deployment of the system - 50%</li> </ul>
Service Policy	Licenses have to be purchased if it reaches minimum reorder level of 1,000. Grace licenses 1,000 are given after the licenses reach the minimum reorder level. If licenses are not purchased before the end of grace licenses the service is terminated.	No service or support will be provided, if AMC is not renewed.	No service or support will be provided, if AMC is not renewed.	No service or support will be provided, if AMC is not renewed.