

Shubham Jain

Incoming PGP IIM Bangalore 2020-22 | Portfolio - <https://shubhamjain.in>

EDUCATION				
B.Tech	ECE, IIT Roorkee	85.00%	A+ in B.Tech Project	2017
Class XII	Jankidas Kapur Public School, CBSE	94.20%	100 in Mathematics, 90+ in 3/4 subjects	2013
Class X	Jankidas Kapur Public School, CBSE	9.8/10	100% Attendance, 10 GP in 4/5 subjects	2011
WORK EXPERIENCE (38 Months)				
Rivigo	Software Development Engineer 2 June 2017 - July 2020			
Leadership & Accolades	<ul style="list-style-type: none">Fast track promotion to SDE 2 in 18 months, awarded retention ESOPS for 2 consecutive cyclesAwarded Say/Do=100% at I Am Rivigo Awards, 2019 for leading the launch of India's first one-stop App Solution for all shipping related needsMentored 2 six month interns and 4 full-time engineers w.r.t software development processes & practicesScrum master for 6 months in team of 10, drove 15% rise in efficiency through sprint retrospection			
Innovation & Excellence	<ul style="list-style-type: none">Led a team of 3 to conceptualise and develop a scan based Dimension Quality Check product, consisting of dynamic task allocator, deviance identification and automated billing. Plugged revenue leakages to the tune of ₹2CR per month, helped improve vehicle utilization by 10% and increased CPM (Customer Promise Met) by 10% with product adoption pegged at 95%+10% increase in Business Yield by identifying the inadvertent costs incurred and building the mechanisms for levying them as Value Added Service Charges to Part Truck Load customers			
Product Development	<ul style="list-style-type: none">Designed and developed in-house end to end finance product suite to automate the entire Order to Cash and Procure to pay cycles. Enabled 1-click Invoicing, real time AR recognition & knock-off, cut Unbilled Days by 50% & DSO by 20%. Generated Unit level Profitability metrics and Reduced TAT for Account Payable processing by 83%Spearheaded team of 2 to develop a conversational WhatsApp Chatbot to facilitate seamless tracking, serviceability and other day-to-day queries. Got 10k+ users in the first 15 days, Reduced service issues by 20% with an increment in Retail Customer NPSSole owner of transition of ₹2.5CR monthly Postpaid revenue from PTL Franchises to Prepaid Wallet, managing user story from wallet recharge to redemptions			
Reliance Jio	Cloud Computing Intern May 2016 - Jul 2016			
Achievements	<ul style="list-style-type: none">Laid the foundation of internal Monitoring and Alerting SystemInstrumental in cost saving and reducing application downtimes to 25% by proactive detection			
AWARDS & RECOGNITIONS				
Scholarships	<ul style="list-style-type: none">Awarded ₹4L MCM based MHRD scholarship at IIT Roorkee for being in the top 25% of the class for 4 years 2013-17KVPY Scholarship, AIR 517 of 35K+ applicants, funded by Dept. of Science & technology, GOI 2012			
Contests	<ul style="list-style-type: none">99.20%ile in CAT amongst ~2.09 lakh candidates 2019AIR 878 in JEE-Advanced (1.15 lakh candidates) and 99.61%ile in JEE-Main (11.7 lakh candidates) 2013International Rank 429 in International Mathematics Olympiad conducted by Science Olympiad Foundation 20111st of 50+ teams, for converting Projected laptop screen into a touch screen ♂ in Srishti, Annual Exhibition, IITR 2015AIR 401 (1 lakh+ candidates) in Fiitjee Talent Reward Exam 2011			
Certificate of Merit	<ul style="list-style-type: none">For being among top 0.1% candidates in India for All India Senior School Certificate Mathematics Exam by CBSE 2013For being placed in top 1% candidates in Delhi for National Standard Examination in Astronomy by IAPT 2012			
Personal	<ul style="list-style-type: none">Lost 15Kg weight in 3 months by following a strict diet and exercise routine 2020			
POSITIONS OF RESPONSIBILITY				
Event Coordinator	<ul style="list-style-type: none">Organized Industrial trip for 75 students, managed ₹80K+ budget, Semiconductor Laboratories, Mohali 2016Managed ₹75K budget for 3-day event; Achieved 4k+ registrations; Organized 5 core Departmental events 2014			
B Plan	<ul style="list-style-type: none">Led a team of 8 to Prototype and Present in Crowd Pitch B-Plan Competition, for IOT table for Restaurants ♂, IITR 2016			
EXTRA CURRICULAR ACTIVITIES				
Hackathons	<ul style="list-style-type: none">Finalist at Pune Smart City Hackathon for Solid Waste Management organised by Niti Aayog at Pune 2018Finalist at Hackfest for Elevating human performance at Work organised by Accenture and Linkedin at Bangalore 2016Finalist at 24 hour Climathon for Plastic Waste Challenge organised by Climate-KIC at New Delhi 2018Selected for hacking phase at Travel Hackathon ♂ organised by Booking.com 2019Participated in Microsoft Hackathon with 60+ teams, developed applications, 3 years, IITR 2014-17			
NCC	<ul style="list-style-type: none">Cadet, National Cadet Corps, excelled in two 10 day Annual Training Camps 2008 & 2013Passed the Certificate A Examination as a NCC Cadet organised by Ministry of Defence, Government of India 2010			
Interests	<ul style="list-style-type: none">Published Author on InsideIIM.com ♂ 2020Voluntary Blood Donation at IMA Blood Bank and Himalyan Hospital Blood Bank 2014 & 2017Volunteer for HelpAge India NGO for raising funds for the care of the elderly 2004-08			