



Salah Saleh

16B Ribble Drive, Whitefield, Bury, Manchester, United Kingdom. PO Box M45 8WJ

Nationality: Jordanian

☎ +44 7868665567

✉ Salah.saleh14@yahoo.com

🌐 [linkedin.com/in/salahsaleh114/](https://www.linkedin.com/in/salahsaleh114/)

Summary

10 years of experience in world leading multinational FMCG and almost 2 years of External auditing. Recently I have rolled out three main projects to enhance and optimize the Internal control processes across 19 countries in EMENA region:

- Balance sheet GL's cleanliness line items tool using Power BI.
- Improving On Time Payment % by creating an SOP for end-to-end AP cycle.
- Comprehensive tracking tool for aged items in Other Payable/Receivable GL's using Power BI.

Main Achievements

- Maintain almost **0.2%** of aged customers disputes for business size **£ 65 Mio** for the past 5 years.
- Sales tax saving project with total value **£ 40K**.
- Consistently for the past 5 years, I managed to maintain **zero open** items/reconciled items aged more than 7 days in all bank GL's.
- Achieving on average for the past 5 years **98% for On Time Payment & 97% for One Time Collection**.
- Increasing the **accuracy** of monthly, quarterly & yearly closing reporting from **78% to 98%** in the past 5 years.

EMPLOYMENT HISTORY

Designation: Management Accountant at **ITS Cloud**

Location: Manchester - England, Jun.2023 – Present (2 Months)

- Fully responsible for producing Management Accounts.
- Support the financial planning and analysis function, providing ad-hoc reports and analysis as required.
- Perform month-end closing activities, including journal entries, accruals, and balance sheet reconciliations.
- Assist in the budgeting and forecasting process, providing insightful analysis and recommendations.
- Collaborate with department heads to develop and monitor financial targets.

Designation: Finance & Control Supervisor at **Nestlé**

Location: Muscat – Oman, Sep.2018 – May.2023 (5 years)

- Ensure rock solid and timely reporting for the OPC, prepare monthly/quarterly and yearly statutory reports.
- Support and provide a monthly analysis for the management for areas related to accounting activities (including TTS with sales, COD with supply chain, GLOB with IT, COGS and MOGE monitoring to support ICP process).
- Handling E2E process of local taxation activities such as: VAT, Excise Tax & Income Tax and ensuring correct and accurate filing and submission are done.
- Handle E2E PEC (Period end closing) related cycles, processes, and accruals.
- Full coordination with internal and external auditors and ensure that Audited Statutory Financial Statements are prepared on time and properly reconciled with the group reporting.
- Handling pricing maintenance in SAP and sharing a monthly pricing detailed list with related departments.
- Review key business processes and ensure adequate controls are in place and best practices are followed.
- Control purchasing activities (general expenses, services & fixed assets) along with procurement/supply chain.
- Design and develop ADHOC reports for HO and local departments.
- Perform cost analysis and recommend process improvements for cost-effectiveness.

Designation: Senior Finance & Control Accountant at Nestlé

Location: Amman – Jordan, Aug.2013 – Aug.2018 (5 years)

- Internal audit over whole operation processes for IT, Sales, Marketing, Supply chain and Sales support.
- Control over end-to-end cycles including P2P, O2C, R2R & account operations.
- Full monthly, quarterly & yearly closing reporting using magnitude tool.
- Controlling over expenditure, accruals, provisions & dynamic forecast for marketing and other general expenses.
- Supervising over daily collections/payments forecast, and collection/allocation processes.
- Facilitation of the daily/Monthly operational review with finance team.

Designation: External Auditor at IEC Net

Location: Amman – Jordan, Jan.2012 – Jul.2013 (1.8 years)

- Initiate audit file and deal with all components, through covering assets, liabilities, and owner's equity.
- Examine accounting records to determine financial status of establishment and prepares financial reports.
- Inspect items in books of original entry to determine if accepted accounting procedure was followed.
- Inspecting financial statements to catch errors, misstatements, and fraud.
- Reporting audit findings and recommending improvements.

Main Assignments & Projects

- **Procurement to Pay** full cycle training for all finance users in Nestlé Waters – Jeddah/KSA Apr.2022
- Internal Audit mission at **Nestle water factory** – Jeddah/KSA Nov.2017
- Internal Audit mission for **Coffee business unit** – Dubai/UAE Aug.2015

Skills & Competences

- Internal Control experience.
- SAP Super user.
- Advance skills in MS office (Excel, power point & word).
- Advance Power BI user.
- Good team Player



Education

Philadelphia University, Jordan

Bachelor's degree, Accounting, GPA: 3.4

2007 – 2011

Language

- ✓ **Arabic:** Mother tongue
- ✓ **English:** Full professional proficiency