

# Sudan Pathmanathan Yoga

## Contact

**Address**  
Bolton , BL1 8UX

**Phone**  
+44 7955 875915

**E-mail**  
Yogasudhan@yahoo.com

**LinkedIn**  
www.linkedin.com/in/sudan-yoga

## Skills



## Software



Goal-oriented Store Leader with a proven record of success in exceeding sales and customer satisfaction ratings. Manages and empowers employees to deliver exceptional service and handle high-volume workloads. Ambitious in driving revenue growth and brand awareness.

## Work History

2018-02 -  
2024-04

### Store Leader

*Travelex Worldwide Money, Manama*

- Coached staff to leverage upselling and cross-selling opportunities, driving consistent sales by cultivating competitive and results-driven culture.
- Set example for customer service by expertly handling challenging situations and modelling positive behaviors to team members.
- Elevated team performance with motivational approach and excellent training abilities.
- Merchandised products beautifully with attractive displays to quickly move stock.
- Deliver store targets & Team KPIs in relation to P&L requirements.
- Drive product launches and promotions/campaigns
- Increased sales by 20%
- Undertake Company training within required timescales & train Team members.
- Capture and communicate local competitor insight.
- Handling of day to day queries of Sales Consultants and assisting & coaching them where possible
- Built loyal customer base by consistently delivering quality products, top-notch service and efficient check-out procedures.

2016-11 -  
2018-05

### Support Trainer

*Travelex Worldwide Money, Manama*

- Delivered in-depth training to workers in Company policies and Procedures and customer-facing roles to promote strong team performance.
- Applied knowledge of previous supply needs and forecasted business levels to estimate required supplies.
- Created and deployed successful strategies to boost store performance
- Taught new team members correct procedures for all areas of operations.
- Maintaining very high merchandising standards. Analyzing sales statistics and determining sales potential & inventory requirements.
- Trained and mentored 15 new personnel hired to fulfill various roles

2013-05 -  
2016-10

### Sales Consultant

*Travelex Worldwide Money, Manama*

- Coached staff to leverage upselling and cross-selling opportunities, driving consistent sales by cultivating competitive and results-driven culture.
- Set example for customer service by expertly handling challenging situations and modelling positive working to

	Very Good
Linux	
	Very Good
Photoshop	
	Very Good
Tableau	
	Very Good

## Languages

English	
	Excellent
Tamil	
	Very Good
Malayalam	
	Very Good
Hindi	
	Very Good
Urdu	
	Very Good
Arabic	
	Good

2012-04 -  
2013-04

team members.

- Elevated team performance with motivational approach and excellent training abilities.
- Merchandised products beautifully with attractive displays to quickly move stock.
- Deliver store targets & Team KPIs concerning P&L requirements.
- Drive product launches and promotions/campaigns
- Undertake Company training within required timescales & train Team members.
- Capture and communicate local competitor insight.
- Handling of day to day queries of Sales Consultants and assisting & coaching them where possible
- Managed over 120 customer per day.

## Sales Representative

*Batelco(Bahrain Telecommination Company) , Manama*

- Developed and delivered engaging sales presentations to convey product benefits.
- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Created professional sales presentations and seminars to effectively demonstrate product features and competitive advantages.
- Constantly developing existing sales processes which will generate sustainable growth. Responsible for developing own portfolio of customers.
- Working part of sales team to develop both new and existing markets. Involved in developing sales & pricing strategic
- Liaising with customers & dealer network to answer and resolve their queries.
- Increased sales by 10%

## Education

2022-10 -  
Current

### Masters in Data Science By College De Paris: Data Science

*Careerera - Singapore*

2022-01 -  
2021-02

### Post Graduate Program in Data Science : Data Science

*Careerera - Singapore*

2012-05 -  
2013-07

### Diploma In Information Technology: Technology Education

*Sikkim Manipal University - Manama , Bahrain*

1998-04 -  
2012-04

### High School Diploma

*Ibn Al Hytham Islamic School - Budaiya , Bahrain*