

Jared Walker

**Chief Executive,
Director, MD**



Curriculum Vitae

Jared Walker

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Skills

**Strategic Thinking
Decision-Making
Communication
Adaptability
Financial Acumen
Risk Management
Problem-Solving
Innovation
Negotiation
Networking
Crisis Management
Global Perspective
Legal and Regulatory
Knowledge
Ethical Leadership
Marketing and Sales
Acumen
Data Analysis
Emotional Intelligence
Public Speaking
Conflict Resolution
Project Management**

Jared Walker is an accomplished Chief Executive Officer with a distinguished track record of including the creation of a tech startup, turning it into a thriving enterprise. His career spans both the tech and legal sectors, showcasing a versatile leadership style centered on fostering growth, innovation, and financial excellence.

Jared's journey to leadership excellence began with early recognition for his commitment to education, earning prestigious awards for excellence in the field. Furthermore, at the remarkable age of 14, Jared was granted a full scholarship by British Aerospace Systems, providing him with a unique opportunity to attend college and embark on a journey of academic and personal growth.

In his most recent role as a tech company CEO, Jared oversaw every facet of the company's journey from concept to a successful market launch. This experience equipped him with the ability to adeptly navigate the complexities of the tech industry, make decisive choices in high-pressure situations, and motivate diverse teams to achieve ambitious objectives.

Prior to his entrepreneurial venture, Jared held senior executive positions within esteemed law firms across the UK, focusing on optimizing financial performance. This background provided him with a deep understanding of legal intricacies, a talent for strategic problem-solving, and a skill for forging collaborative partnerships.

Jared is dedicated to nurturing innovation, cultivating strong company cultures, and delivering exceptional results. His proven ability to guide organizations through dynamic challenges and capitalize on emerging opportunities positions him to continue driving success in the tech sector, all while drawing upon invaluable legal insights.

Experience

o-mee / Chief Executive Officer (CEO) at O-Mee - Web3 Social Network and NFT Marketplace

December 2021 - PRESENT, Ras Al-Khaimah, UAE

A seasoned and accomplished executive, Jared boasts an impressive career as a Chief Executive Officer (CEO) within the Web3 Blockchain and Technology sector. With a wealth of experience and a demonstrated track record of strategic leadership, Jared has consistently driven organizational success and growth. Possessing a passion for emerging markets and technology, Jared is recognized for his ability to envision and execute innovative strategies that have propelled companies to new heights.

- Crafted and communicated a compelling corporate vision, aligning all stakeholders with a clear strategic direction.
- Orchestrated robust financial management, overseeing budgeting, forecasting, and resource allocation to ensure consistent profitability and sustainable growth.
- Spearheaded operational excellence initiatives, optimizing processes and systems to enhance efficiency and overall effectiveness.
- Pioneered business development efforts, identifying and pursuing new opportunities, partnerships, and markets that expanded the company's presence and revenue streams.
- Assembled, nurtured, and retained top-tier talent, fostering a collaborative and values-driven work culture.
- Cultivated and maintained robust relationships with key stakeholders, including clients, investors, vendors, and regulatory bodies.
- Devised and executed risk management strategies, ensuring compliance with legal and regulatory standards while safeguarding the company's stability.
- Championed innovation and continuous improvement, positioning the organization as an industry leader.
- Delivered regular, comprehensive updates to the board of directors and stakeholders, providing insights into the company's performance, challenges, and opportunities.
- Exemplified unwavering ethical leadership, upholding the highest standards of integrity in all organizational activities.

Slater and Gordon / Senior Executive of Operations and Negotiations

January 2018 - December 2021, Manchester, U.K.

A highly accomplished and results-driven Senior Executive of Operations and Negotiations, Jared possesses an exceptional track record in the legal recovery market. With an unwavering commitment to excellence, Jared is renowned for their ability to build and scale organizational departments, hire and train high-performing negotiation teams, and strategically manage complex litigation for high-value accounts. They are adept at setting and tracking departmental KPIs and performance metrics to ensure optimal operational efficiency.

- Conducted comprehensive analysis of the legal recovery market,

identifying key trends, opportunities, and potential risks.

- Spearheaded the creation and development of organizational departments, ensuring seamless integration and alignment with corporate goals and objectives.
- Led the recruitment and training of negotiation teams, cultivating a skilled and dedicated workforce capable of executing department and organizational tasks with precision.
- Managed and oversaw the litigation of high-value accounts, implementing strategic negotiation techniques and legal expertise to achieve successful outcomes.
- Established, monitored, and continuously improved departmental KPIs and performance metrics to drive efficiency, productivity, and accountability.
- Developed and executed strategies for optimizing operational workflows, reducing costs, and enhancing overall departmental performance.
- Cultivated strong relationships with internal and external stakeholders, collaborating closely with legal teams, clients, and regulatory bodies to achieve mutually beneficial outcomes.
- Leveraged data-driven insights and market intelligence to make informed decisions, adapt to changing market conditions, and drive organizational growth.
- Demonstrated a commitment to ethical standards and compliance, ensuring that all operations and negotiations adhered to legal and regulatory guidelines.

Inenco / Executive of Business Development

May 2017 - January 2018, Lytham, U.K.

A seasoned Executive of Business Development specializing in the sale of energy to corporate companies, Jared possesses a proven track record of success in identifying and capitalizing on opportunities within the energy sector. With a strategic vision and deep industry knowledge, Jared excels in client and investor relations, orchestrating the sale of energy to corporate organizations, and streamlining multi-location contracts for trading on the live energy market, ultimately reducing clients' energy overheads.

- Developed and executed a comprehensive business development strategy tailored to the energy market, identifying key prospects and forging strategic partnerships.
- Leveraged industry expertise to establish and nurture strong client and investor relationships, earning trust and confidence in the energy offerings.
- Spearheaded the sale of energy solutions to corporate organizations, tailoring packages to meet their specific energy needs and reduce overhead costs.
- Led negotiations and contract discussions with corporate clients, ensuring agreements align with both parties' objectives and goals.
- Orchestrated the consolidation of multi-location energy contracts, providing clients with a unified and cost-effective solution for trading on the live energy market.

- Collaborated closely with cross-functional teams, including legal, finance, and operations, to ensure the successful execution and delivery of energy contracts.
- Continuously monitored and analyzed energy market trends, making data-driven recommendations to optimize clients' energy portfolios.
- Facilitated the integration of renewable energy sources into clients' portfolios, promoting sustainability and environmental responsibility.
- Successfully met and exceeded sales targets, contributing to the company's revenue growth and market expansion.

Submarine Manufacturing and Productions (SMP) / Engineer and Certification and Inspection Officer

September 2012 - May 2014, Kirkham, U.K.

In Jared's role as a Engineer and certifications inspection officer at Submerine Manufacturing and Production (SMP), he held the crucial responsibility of overseeing vital aspects of submarine manufacturing projects. This encompassed ensuring strict compliance with industry standards and regulations, conducting thorough inspections throughout various production phases, and maintaining close collaboration with design and engineering teams to ensure alignment with design specifications. Jared also played a pivotal role in streamlining manufacturing processes, identifying opportunities for enhanced efficiency and cost reduction. His contributions significantly contributed to upholding the highest standards of quality, safety, and compliance within submarine manufacturing. Throughout his tenure, he diligently documented and reported on all inspection and certification activities to ensure precision and transparency.

- Led certification and inspection efforts for submarine manufacturing projects.
- Ensured compliance with industry standards, regulations, and quality control protocols.
- Conducted comprehensive inspections at various production stages to verify adherence to specifications and safety standards.
- Collaborated with third-party inspectors and regulatory agencies to facilitate certification and approvals.
- Developed and maintained quality control procedures and documentation for submarine production.
- Reviewed and approved quality assurance documents, including inspection reports, test plans, and certifications.
- Identified and resolved quality-related issues and non-conformities in a timely manner.
- Worked closely with submarine design and engineering teams to align manufacturing processes with design specifications.
- Provided technical expertise during design and production phases.
- Participated in design reviews, offering feedback on manufacturability and compliance.
- Identified opportunities for process optimization, efficiency improvements, and cost reduction.
- Implemented best practices and innovative solutions to enhance submarine manufacturing processes.
- Maintained detailed records of inspections, certifications, and quality control activities.
- Prepared comprehensive reports for management and regulatory authorities.

- Ensured accuracy, completeness, and accessibility of all documentation.

Education

Manchester Metropolitan University / BSc Degree in Business Management, Marketing, and Economics.

September 2014 - May 2017, Manchester, U.K.

Jared holds an BSc Degree in Business Management, Marketing, and Economics, conferred by The Manchester Metropolitan University in 2017. This distinguished program encompassed a comprehensive curriculum that has equipped Jared with a robust foundation in key areas essential for success in the business world.

Key Highlights:

Comprehensive Business Education: Throughout the duration of the program, Jared acquired a well-rounded understanding of business management, marketing strategies, and economic theories. This multifaceted approach facilitated the integration of knowledge across these disciplines, fostering a holistic view of contemporary business operations.

Marketing Proficiency: Jared demonstrated expertise in marketing principles, encompassing consumer behavior analysis, market research methodologies, brand development, and cutting-edge digital marketing strategies. Proficiency in designing effective marketing campaigns, discerning market trends, and crafting compelling brand narratives was a notable achievement.

Strategic Business Acumen: The program emphasized the development of strategic thinking, organizational leadership, project management, and sound decision-making skills. [Your Name] excelled in the application of management concepts to tackle real-world business challenges.

Economic Insight: Jared's education included an exploration of global economic dynamics, encompassing micro and macroeconomic theories, economic policies, and their consequential impact on businesses. This knowledge enabled the formulation of data-driven strategies in a competitive marketplace.

Effective Teamwork and Communication: Jared demonstrated proficiency in collaborative endeavors and adept communication skills. The ability to work harmoniously within diverse teams and convey intricate ideas with clarity was consistently evident.

Analytical Prowess: Jared developed critical thinking and analytical skills through rigorous coursework. The aptitude to dissect data, evaluate complex business issues, and propose innovative resolutions was a distinguishing feature.

Adaptability: The program cultivated Jared's adaptability, a crucial trait in the ever-evolving business landscape. Remaining abreast of industry trends and evolving skillsets were emphasized, ensuring a

continuous pursuit of excellence.

With a BSc Degree in Business Management, Marketing, and Economics, Jared possesses a strong academic foundation, practical competencies, and a strategic mindset. Jared is well-prepared to make significant contributions to any organization by leveraging this diverse and interconnected knowledge base.

Blackpool and the Fylde College / HNC Diploma in Aeronautical Engineering & Higher National Degree in Aeronautical Engineering, computing systems and project management

September 2010 - 2012 / September 2012 - 2014, Blackpool, U.K.

Jared holds a versatile Higher National Degree in Aeronautical Engineering, Computing Systems, Project Management, and Technology. This program honed Jared's problem-solving abilities, nurtured innovation, and developed strong project management skills. It also equipped Jared with a profound understanding of cutting-edge technology, making Jared a valuable asset for dynamic aerospace projects.

Key Highlights:

Problem Solving: Jared excels in tackling complex and challenging issues by merging analysis, computing, and project management perspectives to find innovative and efficient solutions.

Innovation and Research: Committed to staying at the forefront of emerging technologies, Jared actively engages in research and innovation within technology, finance and business sectors.

Project Management: Jared has a proven track record in effectively planning, executing, and overseeing projects, ensuring they meet technical requirements and tight timelines.

Technology Proficiency: Proficient in computing systems, programming languages, and software development, Jared can develop and maintain advanced software solutions.

With a Higher National Degree encompassing problem-solving, innovation, research, project management, and technology, Jared is well-prepared to contribute to and lead groundbreaking aerospace endeavors, driven by a commitment to excellence and cutting-edge solutions.

Awards & Certificates

Neurolinguistic Programming Practitioner Certification

Neurolinguistic Programming Master Practitioner Certification

Scholarship for Excellence awarded by British Aerospace Systems