

AGAGA JESUSEMEN HARMONY

SALES ASSOCIATE



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PROFESSIONAL SUMMARY

Results-oriented with a passion for building relationships and exceeding sales targets. My experience in sales & marketing, financial operations administration and record keeping demonstrates my capabilities, as well as my strong organizational and communication skills. I am eager to learn, contribute to a dynamic team, and achieve success in a fast-paced environment.

CORE SKILLS

Communication/Collaboration	Sales & Marketing	Organization & Time Management	Computer Skills
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PROFESSIONAL WORK EXPERIENCE

Overview of experience obtained throughout a 10 year career with Multi-national Business Enterprises and Finance Divisions:

Financial Operations Admin - APEXOL GLOBAL TRADING INC, Montreal, Canada(Remote).

2023 - Present

Key Responsibilities

- Managed financial tracking system and reports.
- Supported accounts team in payment processing.
- Organized and maintained financial records.
- Assisted in budget monitoring and variance analysis.
- Collaborated on implementing solutions for process inefficiencies, reducing processing time by **80%**.

Sales and Marketing Intern- T & D SUPERCHIPS, NIGERIA.

2013 - 2014

Key Responsibilities

- Worked with the sales & marketing team to conduct visits to wholesale outlets and customers, actively participating in marketing initiatives and product promotion strategies.
- Actively participated in training sessions to enhance product knowledge and sales techniques, continuously improving performance and contributing to team success.
- Assisted in expanding sales and marketing target reach, by **50%**.
- Established strong relationships with customers, understanding their preferences and effectively communicating product features to meet their needs.

VOLUNTEER EXPERIENCE

Record Keeping Officer- DEEPER LIFE BIBLE CHURCH, Nigeria

2015 - 2023

EDUCATION & CERTIFICATIONS

FAITH ACADEMY High School – Nigeria

West African Senior School Certificate – W.A.S.S.C.E