

Ana Constantinescu

Manchester | +447752655258 | ana.denisa@protonmail.com | UK Settled Status (NO VISA REQUIRED)

WORK EXPERIENCE

InsolvX – Product Lead (Start-up)

Mar 2024 – Present Manchester, UK

- Founded a legal tech startup aimed at streamlining insolvency case management and automating the generation of insolvency documents for UK solicitors.
- Spearheaded product strategy and roadmap of the legal automation by defining and refining product vision and discovery; conducting market research, gathering user insights and analysing data to identify risks and improvements; and collaborate with cross-functional teams to align on product requirements.

PwC – Automation Developer & PM

Jun 2022 – Mar 2024 Manchester, UK

- Analysed and identified inefficiencies in manual processes, leading to the development of automation solutions for multiple teams, resulting in a 30% reduction in time spent on repetitive tasks.
- Analysed and optimised software and subscription licenses based on usage data, resulting in a cost reduction of 15% across multiple teams and services.
- Led the consolidation of unattended virtual machines, decreasing the number from 32 to 10 and organizing them by capability, leading to a 30% decrease in operational costs.
- Facilitated the successful onboarding of new technology graduates within the team, providing mentorship and training to ensure seamless integration into projects.

PwC – PM – Data, Analytics & Automation

Jan 2022 – Jun 2022 Manchester, UK

- Monitored team execution performance, taking corrective action as needed to ensure project deliverables were completed on time and within budget. Implemented Agile methodologies, resulting in a 15% increase in project efficiency and a 10% decrease in delivery timelines.
- Led regular project reporting for the Strategic Change Portfolio (SCP), overseeing budgets and ensuring teams were on track financially, resulting in improved financial accountability with a 20% decrease in budget overages.
- Developed and distributed communications across stakeholder groups using various platforms such as internal messaging boards and email newsletters, facilitating seamless collaboration among different capabilities within the team.
- Onboarded a new territory to the digital platform, identifying and mitigating project risks during weekly planning sessions to ensure successful integration.

PwC – PM – Resource Officer

Jul 2021 – Jan 2022 Manchester, UK

- Coordinated deployment of over 100 employees to various projects within the Tech, Data & Analytics line of service, ensuring optimal utilization and balancing business needs with individual preferences. Managed conflicting priorities and deadlines under pressure, resulting in a seamless allocation process.
- Fostered strong relationships with team members and resourcing staff to enhance collaboration and effectiveness in meeting resourcing demands. Developed rapport with stakeholders to position myself as a trusted advisor on all resourcing matters, leading to improved communication and problem-solving.
- Exercised autonomy in making resourcing decisions related to time and budget constraints for projects, providing recommendations that ensured timely delivery within budget limitations. Led initiatives to streamline the resource allocation process for increased efficiency and project success rates.

EDUCATION

University of Edinburgh

Edinburgh, UK

University of Glasgow

Glasgow, UK

Psychology 2:1 (R Studio)

Jun 2019

(LLB) Common Law 2:1

Jun 2021