

# Junaid Mohammed

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## **Professional Summary**

I am an enthusiastic, flexible, goal-orientated individual with the ability to work and deliver successful strategies. I am a motivated person who can work on my own initiative as well as within a team, allowing me to achieve the highest of standards. I am an individual who is capable to thrive under pressure and adhere to strict deadlines and targets. Results-driven owner/manager with a proven track record of 13 years in management, hospitality and catering. I have consistently delivered impactful results, initially serving as a cashier and subsequently acquiring ownership of the business. Dedicated with a diverse background, showcasing proficiency as a chef, sales executive and ultimately, a business owner. Possessing a proven track record of ensuring seamless and efficient operations, I excel in management, customer service, order processing, and sales expertise.

## **Skills**

- Ability to use Microsoft Office packages, Photoshop and Salesforce.
- Lead development through continuous improvements.
- Communication and teamwork techniques.
- Fluent in English, Gujarati, Urdu, Arabic.
- Good at balancing work-study commitments and healthy social life.
- Negotiation, problem solving, time management, project management skills.

## **Education**

### **JAMIATUL ILM WAL HUDA | BLACKBURN | GCSE**

<b><u>GCSE</u></b>		<b><u>Grade</u></b>
Maths	<b>Achieved</b>	C
Combined Sciences	<b>Achieved</b>	C
English Language / Literature	<b>Achieved</b>	C
IT	<b>Achieved</b>	C
RE	<b>Achieved</b>	C
Urdu	<b>Achieved</b>	C

### **AL JAAMIA TUL ISLAAMIYAH | BOLTON | ISLAMIC STUDIES**

### **MASJID TAUHEEDUL ISLAM / JAMIATUL ILM WAL HUDA | BLACKBURN | ISLAMIC STUDIES**

- Memorised Holy Quran (30 chapters)

### **LEVEL 2 FOOD HYGINE AND SAFETY CERTIFICATE**

## **Work Experience**

### **Director/Owner | Kebabish | Bolton**

- Hands-on leadership to cultivate a successful and dynamic dining establishment.
- Overseeing all aspects of business operations.

- Implemented strategic initiatives that enhanced efficiency, profitability, and customer satisfaction.
- Staff recruitment, training, and development.
- Optimizing inventory control and procurement processes.
- Financial management; budgetary constraints & cost-effective measures without compromising quality.
- Fostering a positive and collaborative work culture contributing to a motivated team and customer experience.
- Problem-solving and a focus on continuous improvement.

### **Sales Executive | Kebabish | Bolton**

- Handled payments showing reliability.
- Always provided professional and courteous service.
- Prepared and submitted end-of-shift reports using Excel.
- Created strong and ongoing relationships with various customers.
- Worked closely with Manager to solve problems and handle customer concerns.
- Trained as a sales executive and provided back-up coverage to provide customers with optimal support.

### **Chef | Kebabish | Bolton**

- Culinary expertise, creativity and innovation in the kitchen to deliver a high quality menu.
- Attention to detail and a commitment to quality.
- Working effectively with the kitchen team, I have ensured a smooth and efficient workflow.
- Adhering to food safety and sanitation standards upholding a hygienic and well-organized kitchen environment.

### **Sales Cashier | Kebabish | Bolton**

- Sales cashier at a busy takeaway establishment ensuring seamless and efficient transactions for customers.
- Responsible for handling cash and card transactions accurately, cash reconciliation and end-of-day reports.
- Excellent customer service skills creating a positive and welcoming atmosphere, contributing to customer satisfaction and repeat business
- Working well under pressure and collaborate effectively with the team.
- Consistently surpassing sales targets in a fast-paced takeaway environment.
- Effectively engaging customers and maximizing revenue opportunities.

### **Volunteer Youth Worker |Blackburn Royal Hospital| Blackburn**

- Directed activities that promoted growth in mental, emotional, and educational areas.
- Led programs such as interfaith activities, study, fellowship, and service opportunities.
- Met with individuals, discussed issues compassionately and determined appropriate type of involvement to meet spiritual needs.

### **Interests/Hobbies**

- Sports
- Travelling
- Reading
- Hiking
- Cooking

### **REFERENCES – AVAILABLE ON REQUEST**