

Niall Goulding
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Education and Qualifications

FCA: Chartered Accountant - All first time passes
Birmingham University – Bcom (Acc) (Hons) 2:2
Trent College – 4 A levels, 9 O levels

Summary:

PwC trained 3 years to qualification 2 years as assistant manager, 5 years as audit manager
Romo Fabrics Ltd Group Financial Controller 4 years
Broughton Brothers Limited Group Financial Controller then Group Finance Director 6 years

Relocation to Yorkshire consisted of a variety of permanent, contract and interim roles

Employment History

February 2023-September 2023 **Head of Finance**
 Craven College

Responsibilities include managing a small team including a management accountant, sales ledger/credit control clerk and a purchase ledger clerk.

Day to day responsibilities included management accounts, improving the presentation of the monthly accounts on a more commercial basis and cash flow reviews, queries on purchase ledger and reviewing the weekly payment run to send out for authorisation. Sales ledger reviews and advising on whether to send debts to debt collection or locating where the debtor had moved to and sending letters there.

Other tasks included looking after and being point of contact for the College insurances, managing public money returns, rewriting certain elements of the financial regulations per changes through ONS then updating and managing financial regulations as and when required, assisting with the budget process, liaising with the internal auditors to set the process for following year as well as the year end audit process with the external auditors.

June 2022-August 2022 **Gilbert, Gilkes and Gordon**
 Group Financial Controller

Permanent role ended due to contracting covid

September 2021 – May 2022 **Standfast and Barracks**
 Management accountant/Financial Controller

Solely responsible for monthly management accounts, weekly accounts, balance sheet reviews including stock provisions, bad debt provisions, accruals and prepayments and posting of numerous journals.

Presentation of monthly performance to group and internal review to local directors.

Management of 2 staff – purchase ledger clerk and accounts assistant.

Sole responsibility for year end audit process including liason with external auditors and group ensuring clean sign off.

Provided technical accounting assistance to group re capitalisation and amortisation of intangible assets.

Role came to an end due to implementation of new ERP system and transfer of senior accounting role to Group.

August 2019 – July 2021

Interim Roles

July 2018-July 2019

**SIL Holdings Limited
Group Financial controller**

SIL Holdings is a family owned group of businesses, turnover £35m. My role was based at head office with responsibility for 9 divisions (non manufacturing) and 3 manufacturing divisions

Achievements

- Introduction of a cycle stock counting system rather than a full year end count which took most staff members 2 weeks to complete. Cycles counts were carried out daily and covered all stock three times a year. Also improved efficiency in lost stock and inaccurate stock.
- Implemented and managed a stock optimisation policy due to excess stock being held
- Introduced systems notes for reporting to asset based finance lender site in relation to weekly stock reporting

Responsibilities

- Management and staff development for a team of 3 staff
- To deliver monthly management accounts, weekly sales and gross profit reports for 9 divisions and 3 manufacturing divisions
- Invoices uploads and stock reporting for asset based lending facility
- Daily cash management around the group
- Management of group intercompany balances
- Year end pack reporting to the auditors
- Bank transfers between group companies to enhance liquidity

January 2018-July 2018

Interim roles

February 2017 – November 2017

**Yorkshire Dales National Park
Head in Finance and Resources**

YDNP is a mainly a DEFRA funded government organisation and part funded commercial organisation through running national park centres/retail outlets, car parks and grant income from external organisations

Achievements

- To complete the year and statutory accounts to CIPFA guidance, got the draft accounts through the audit with no audit adjustments as the draft is then report on by the auditors to the audit committee and then the accounts are finalised for the full committee. This involved conversion of monthly management accounts accounted for on a cash basis into an accruals basis involving 1-2-1 year end meetings with circa 20 budget holders

Responsibilities

- Preparing monthly management accounts for presentation to the SLT
- Full responsibility for the preparation of the year end statutory accounts with 3 members of staff
- Responsible for all government returns and whole of government accounts submissions
- Responsible to the IT manager and estates manager

February 2016-October 2016

J&C Joel Limited

Group Financial Controller

Family owned business operating the textile sector (manufacturing and roll stock) and also a projects division mainly focussed in the theatrical sector. Turnover approx £25m.

Achievements

- Outsourced both weekly and monthly payroll when in house payroll provision no longer available within a 2 week deadline
- Reconciled DC pension payments with B&CE as contributions were months in arrears when I started the role and liased with the pension regulator to get up to date

Responsibilities

- Managing a team of 8, 6 in the UK, 1 in Dubia, 1 in Hong Kong
- Full responsibility for the preparation of monthly management accounts and group consolidation
- Responsible for statutory accounts and disclosures for year end audit
- Member of the SMT for weekly and ad hoc meetings
- Overseeing payroll, credit control, purchase ledger, projects accountant, company pension schemes.

October 2013-July 2015

Interim roles

April 2013-September 2013

Relocation to the Yorkshire Dales

October 2007-March 2013

**Broughton Brothers Limited
Group Finance Director**

Family owned business in high street retail with a small ecommerce offering selling footwear and accessories trading as Jonathan James and Broughton Shoe with approx 60 outlets turnover circa £15-£20m depending on shop opening and closures.

Achievements

- Restructured the main trading business in preparation for a pre pack administration through cost reduction (reduced H/O overheads from £3.2m to £1.8m), implementation of legal agreements for trading between group entities, reviewed and amended stock holding levels to free liquidity, set up an internal audit department to report on and control stock and cash losses, managed the sale and purchase agreements
- Designed, implemented and managed 3 year plan to turn around the business
- Designed and implement an exit strategy for the family shareholders via a members voluntary liquidation to return circa £2m to shareholders

Responsibilities

- Managing a team of 5 to produce management and statutory accounts
- Annual budgets
- Cash management including fx and hedging, spot purchase and letters of credit
- Point of contact for auditors, bankers, insurance brokers, pension advisors, company lawyers, HMRC
- Some HR and H&S responsibilities
- Negotiating new leases and licences

April 2003-July 2007

**Romo Fabrics Limited
Group Financial Controller
Newly created role**

Family owned business involved in the design of high end soft furnishing fabrics, the manufacturing of fabric was outsourced and the resultant 50m rolls were then cut to customer length and distributed. Turnover £55m. Pattern books and swatches were manufactured in house.

Achievements

- Cost reduction by streamlining day to day processes, cash management, bringing in house group consolidation and pension scheme accounts
- Newly created role so took on the majority of day to day responsibilities from the FD to free his time to concentrate on expansion into new locations with the owners

Responsibilities

- Managing a team of 5 to produce management and statutory accounts and a credit control team and a stock control team
- Annual budgets
- Responsible for 10 European subsidiaries

- Point of contact for auditors, bankers, insurance brokers, pension advisors, company lawyers, HMRC and subsequent management of these areas

July 2002-March 2003

**JCB Excavators Limited
Group Financial Accountant**

September 1992-July 2002

**PricewaterhouseCoopers
Nottingham
Audit manager (1997-2002)**

Client base included:

Wolverhampton and Dudley Breweries PLC
AIM listed PLC
Owner managed business including Romo Fabrics
Professional Golfers Association
Arthritis Research Campaign
Various subsidiaries of PLC's