Task 3: Customer Segmentation / Clustering

1. Import the library

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.preprocessing import StandardScaler
from sklearn.cluster import KMeans
from sklearn.metrics import davies_bouldin_score
```

2. Load the datasets

```
customers = pd.read_csv('Customers.csv')
transactions = pd.read_csv('Transactions.csv')
```

3. Merge datasets for analysis

```
customer_transactions = transactions.merge(customers, on='CustomerID')
```

4. Aggregate data for clustering

```
customer_features = customer_transactions.groupby('CustomerID').agg({
    'Quantity': 'sum',
    'TotalValue': 'sum',
    'Region': 'first'
}).reset_index()
```

5. Encode categorical data (Region)

```
customer_features = pd.get_dummies(customer_features,
columns=['Region'])
```

6. Scale numerical features

```
scaler = StandardScaler()
numerical_cols = ['Quantity', 'TotalValue']
customer_features[numerical_cols] =
scaler.fit_transform(customer_features[numerical_cols])
```

7. Prepare data for clustering

```
feature_matrix = customer_features.drop(columns=['CustomerID']).values
```

8. Perform clustering and evaluate DB Index

```
best_db_index = float('inf')
best_k = None
best_model = None

for k in range(2, 11):
    kmeans = KMeans(n_clusters=k, random_state=42)
    labels = kmeans.fit_predict(feature_matrix)
    db_index = davies_bouldin_score(feature_matrix, labels)
    print(f'Number of Clusters: {k}, DB Index: {db_index:.4f}')

    if db_index < best_db_index:
        best_db_index = db_index
        best_k = k
        best_model = kmeans

print(f'Optimal Number of Clusters: {best_k}, Best DB Index: 
{best_db_index:.4f}')
```

```
Number of Clusters: 2, DB Index: 0.9916
Number of Clusters: 3, DB Index: 1.2912
Number of Clusters: 4, DB Index: 1.4451
Number of Clusters: 5, DB Index: 1.3541
Number of Clusters: 6, DB Index: 1.1732
Number of Clusters: 7, DB Index: 1.1622
Number of Clusters: 8, DB Index: 0.9876
Number of Clusters: 9, DB Index: 1.0214
Number of Clusters: 10, DB Index: 0.9131
Optimal Number of Clusters: 10, Best DB Index: 0.9131

C:\Users\tanma\anaconda3\lib\site-packages\sklearn\cluster\
_kmeans.py:1429: UserWarning: KMeans is known to have a memory leak on
Windows with MKL, when there are less chunks than available threads.
You can avoid it by setting the environment variable
OMP_NUM_THREADS=1.
  warnings.warn(
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Windows with MKL, when there are less chunks than available threads.
You can avoid it by setting the environment variable
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  warnings.warn(
```

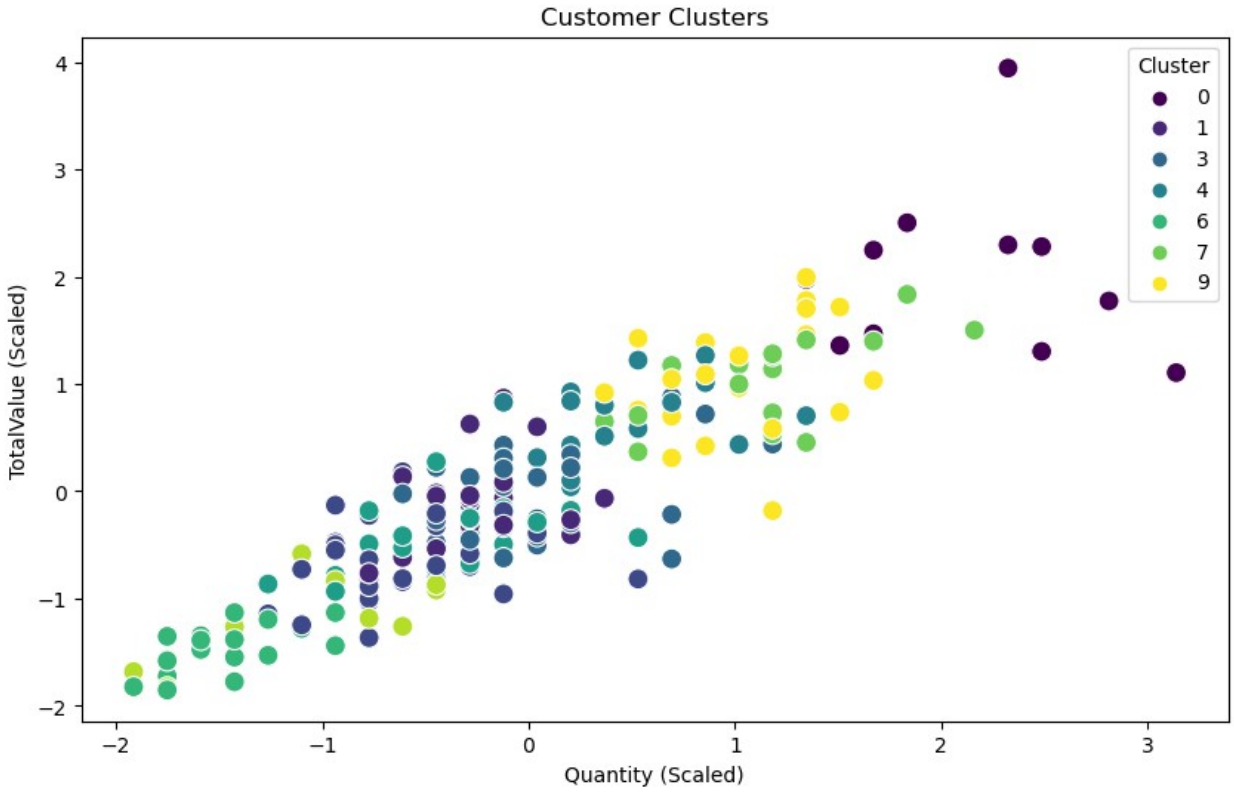
9. Assign cluster labels to customers

```
customer_features['Cluster'] = best_model.labels_
```

10. Visualize clusters

```
plt.figure(figsize=(10, 6))
sns.scatterplot(
    x=customer_features['Quantity'],
    y=customer_features['TotalValue'],
    hue=customer_features['Cluster'],
    palette='viridis',
    s=100
)
```

```
plt.title('Customer Clusters')
plt.xlabel('Quantity (Scaled)')
plt.ylabel('TotalValue (Scaled)')
plt.legend(title='Cluster')
plt.show()
```



11. Save clustering results

```
customer_features[['CustomerID',
'Cluster']].to_csv('Customer_Clusters.csv', index=False)
```

Generate report

```
report = f'''
Clustering Report:

Optimal Number of Clusters: {best_k}
Davies-Bouldin Index: {best_db_index:.4f}

The clustering was performed using KMeans with scaled numerical
features and one-hot encoded categorical data.
Results and visualizations are saved in 'Customer_Clusters.csv' and
```

```
displayed in the scatterplot above.
'''

with open('Clustering_Report.txt', 'w') as f:
    f.write(report)

print("Clustering analysis complete. Results saved to
'Customer_Clusters.csv' and 'Clustering_Report.txt'.")
```

```
Clustering analysis complete. Results saved to 'Customer_Clusters.csv'
and 'Clustering_Report.txt'.
```

```
df = pd.read_csv("Customer_Clusters.csv")

df
```

```
    CustomerID  Cluster
0        C0001        1
1        C0002        5
2        C0003        1
3        C0004        9
4        C0005        5
..         ...      ...
194      C0196        4
195      C0197        2
196      C0198        6
197      C0199        2
198      C0200        7

[199 rows x 2 columns]
```

```
with open('Clustering_Report.txt', 'r') as f:
    print(f.read())
```

```
Clustering Report:

Optimal Number of Clusters: 10
Davies-Bouldin Index: 0.9131

The clustering was performed using KMeans with scaled numerical
features and one-hot encoded categorical data.
Results and visualizations are saved in 'Customer_Clusters.csv' and
displayed in the scatterplot above.
```

```
print(df.head())
```

```
  CustomerID  Cluster
0      C0001        1
1      C0002        5
2      C0003        1
```

```
3       C0004         9
4       C0005         5
```