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Planned Revenue Analysis

In Planned Revenue analysis there were different filters for selection to look for the data.

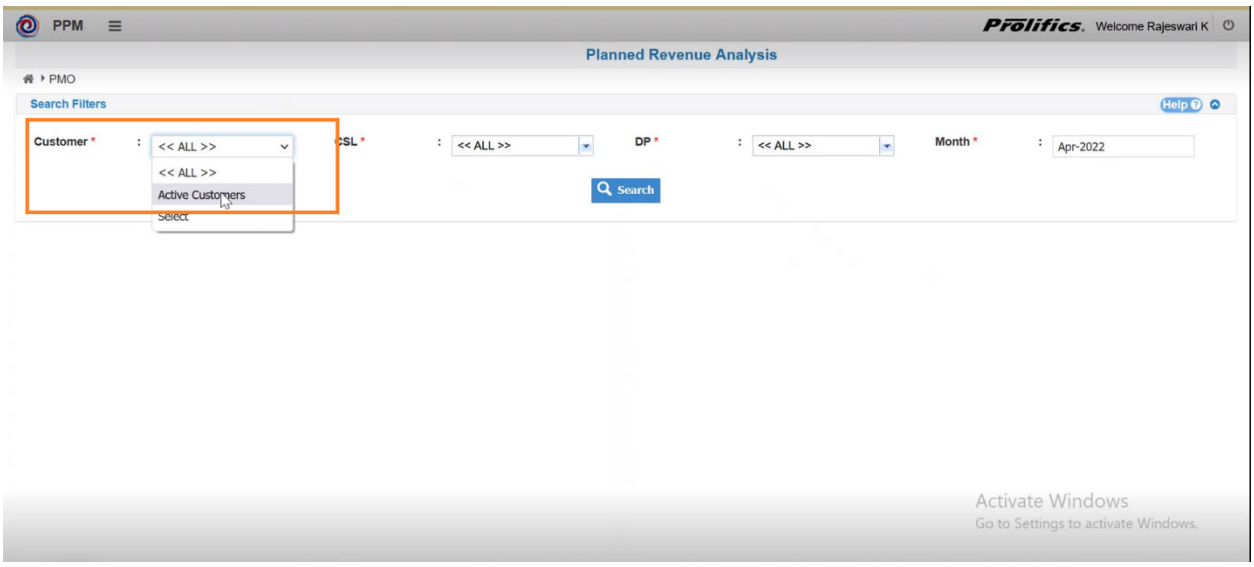
1. Filters

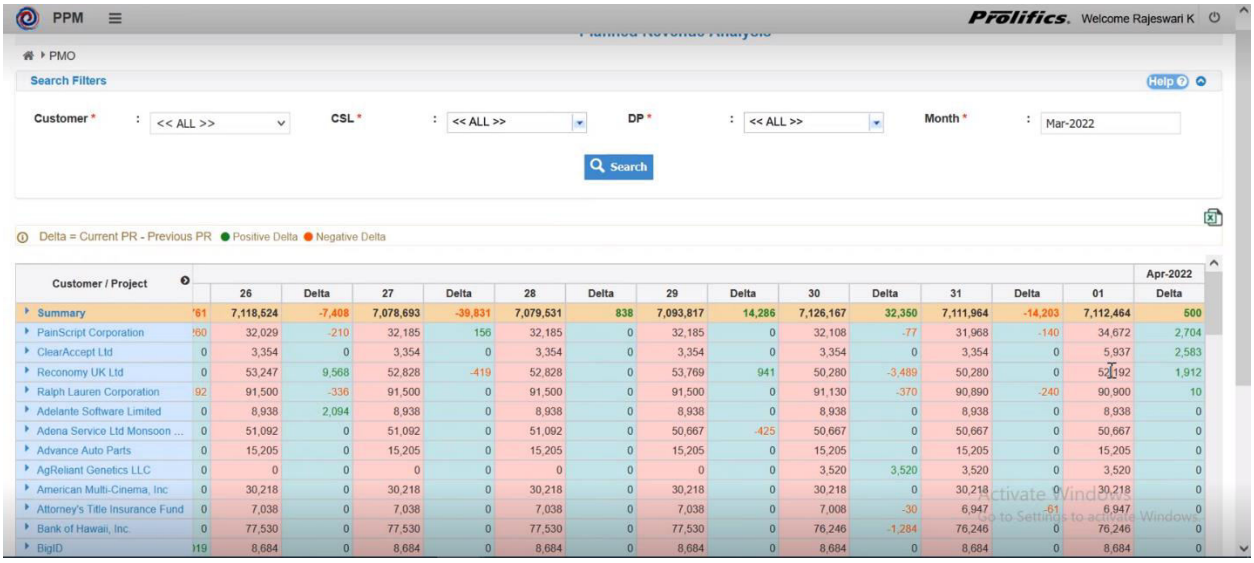
1a. Customer

In filter we have three different options for selecting.

One is “ALL” here by selecting this option all the customers will be selected

Second on is “Active Customers” by selecting this filter the active customer data will only be populated based on the selection in other filters.

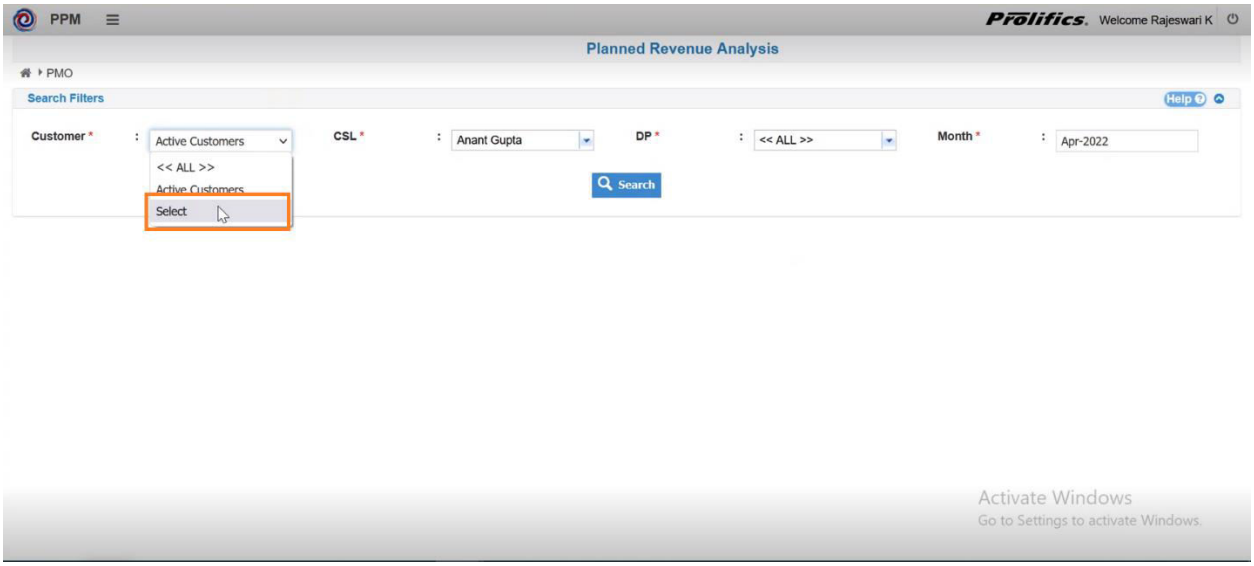


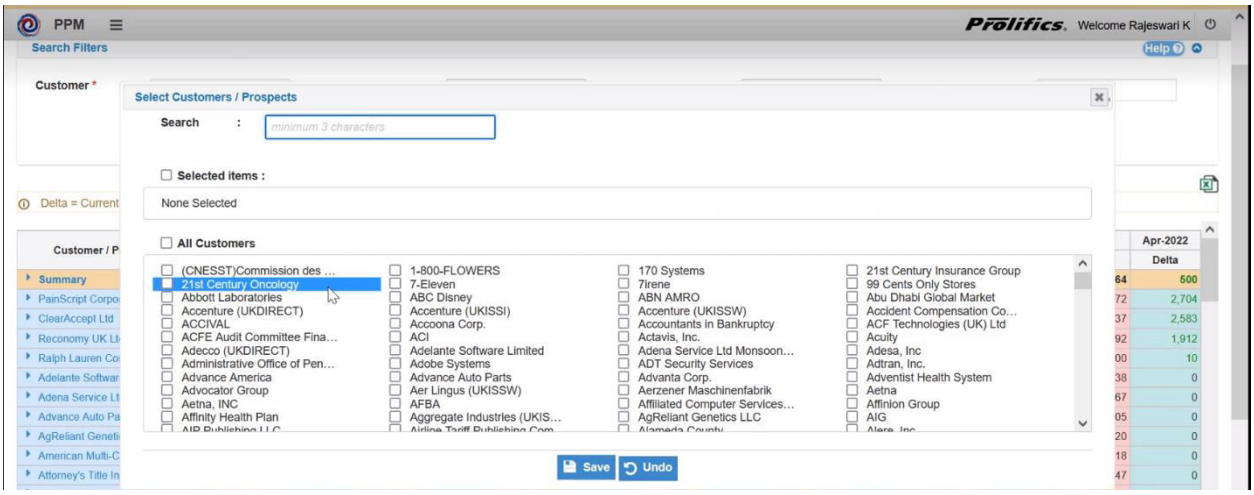


Customer / Project	26	Delta	27	Delta	28	Delta	29	Delta	30	Delta	31	Delta	01	Apr-2022 Delta
Summary	7,118,524	-7,408	7,078,693	-39,831	7,079,531	838	7,093,817	14,286	7,126,167	32,350	7,111,964	-14,203	7,112,464	500
PainScript Corporation	32,029	-210	32,185	156	32,185	0	32,185	0	32,108	-77	31,968	-140	34,672	2,704
ClearAccept Ltd	3,354	0	3,354	0	3,354	0	3,354	0	3,354	0	3,354	0	5,937	2,583
Reconomy UK Ltd	53,247	9,568	52,828	-419	52,828	0	53,769	941	50,280	-3,489	50,280	0	52,192	1,912
Ralph Lauren Corporation	91,500	-336	91,500	0	91,500	0	91,500	0	91,130	-370	90,890	-240	90,900	10
Adelante Software Limited	8,938	2,094	8,938	0	8,938	0	8,938	0	8,938	0	8,938	0	8,938	0
Adena Service Ltd Monsoon ...	51,092	0	51,092	0	51,092	0	50,667	-425	50,667	0	50,667	0	50,667	0
Advance Auto Parts	15,205	0	15,205	0	15,205	0	15,205	0	15,205	0	15,205	0	15,205	0
AgReliant Genetics LLC	0	0	0	0	0	0	0	0	3,520	3,520	3,520	0	3,520	0
American Multi-Cinema, Inc	30,218	0	30,218	0	30,218	0	30,218	0	30,218	0	30,218	0	30,218	0
Attorney's Title Insurance Fund	7,038	0	7,038	0	7,038	0	7,038	0	7,008	-30	6,947	-61	6,947	0
Bank of Hawaii, Inc.	77,530	0	77,530	0	77,530	0	77,530	0	76,246	-1,284	76,246	0	76,246	0
BigID	8,684	0	8,684	0	8,684	0	8,684	0	8,684	0	8,684	0	8,684	0

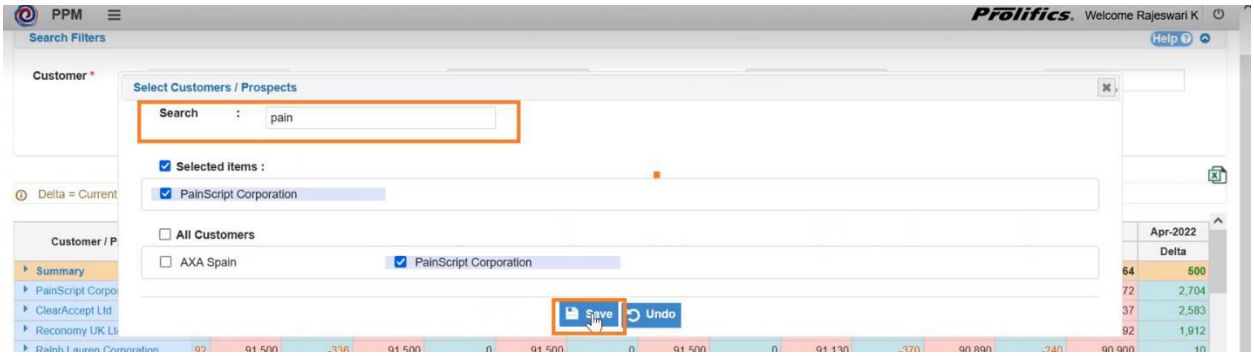
Third Selection is by selecting the particular customer data and viewing those details.

By Clicking on “Select” a new window populates to select the Customers,

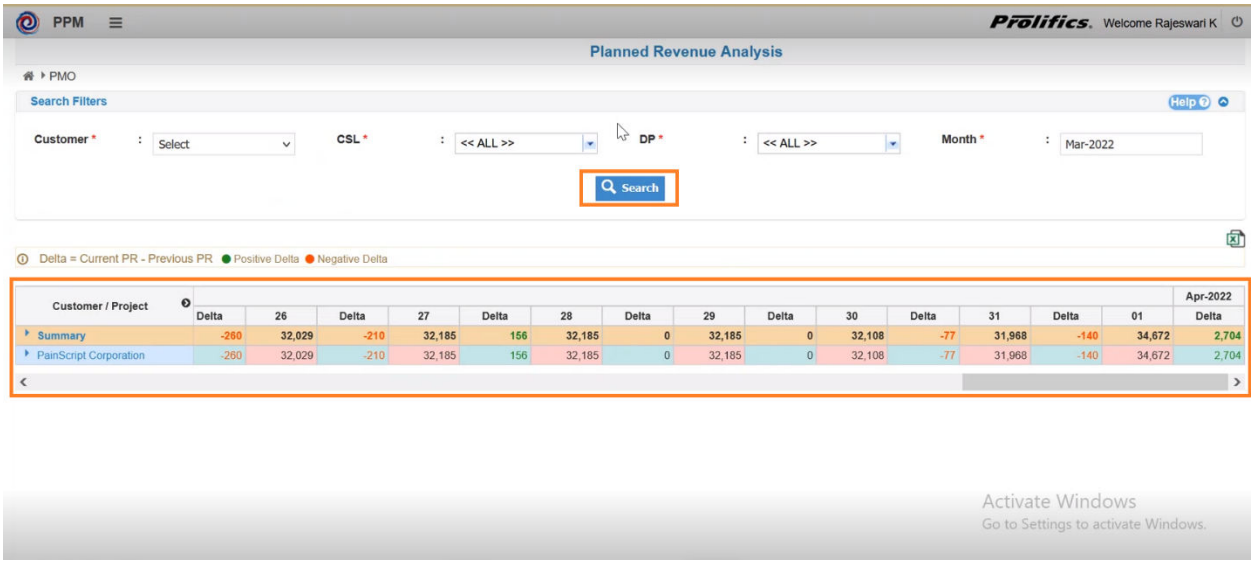




Here we can search the Customer based on Name or can select from the list available and here we can select either single customer or Multiple customers and then click on Save.

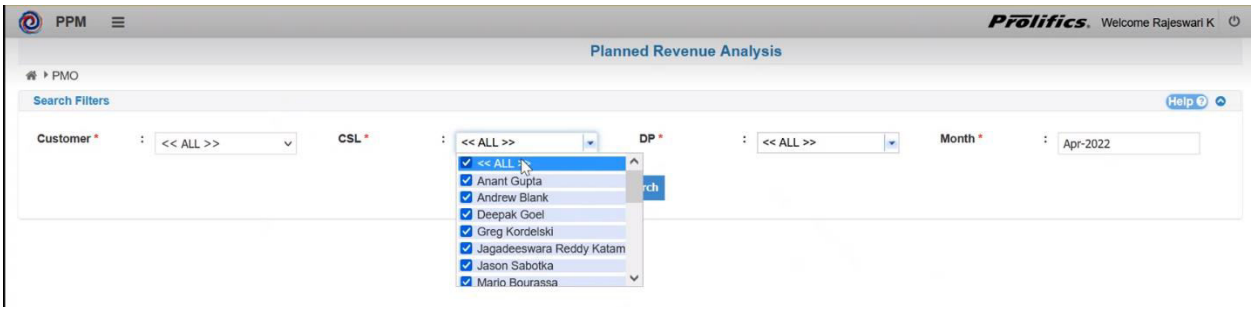


Now by clicking on search the data related to that selected Customer will be populated.



1b. CSL

This is a filter where we can select “All” or can select the Particular customer service lead to populate date related to that CSL Customers.



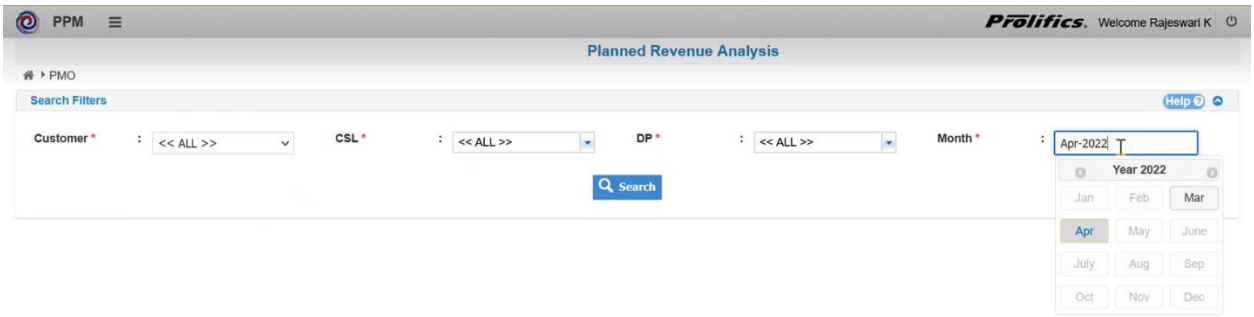
1c. DP

This is a filter where we can select “All” or can select the Particular Delivery Partner to populate date related to that DP Customers.

1d. Month

In this filter we can select the Month for which the data needs to be populated.

a. Before the 10th of the current Month user can view the Present Month and Previous Month Data.
b. After 10th of the Current Month the Users can view only Present Month and Next coming month data. The data for previous month is not available and selection is also disabled in the filter.



2. Data Table

In this table can see the data of the customers based on the filters selected.

Here in this table can see the Planned revenue projected by Project Manager on that particular day.

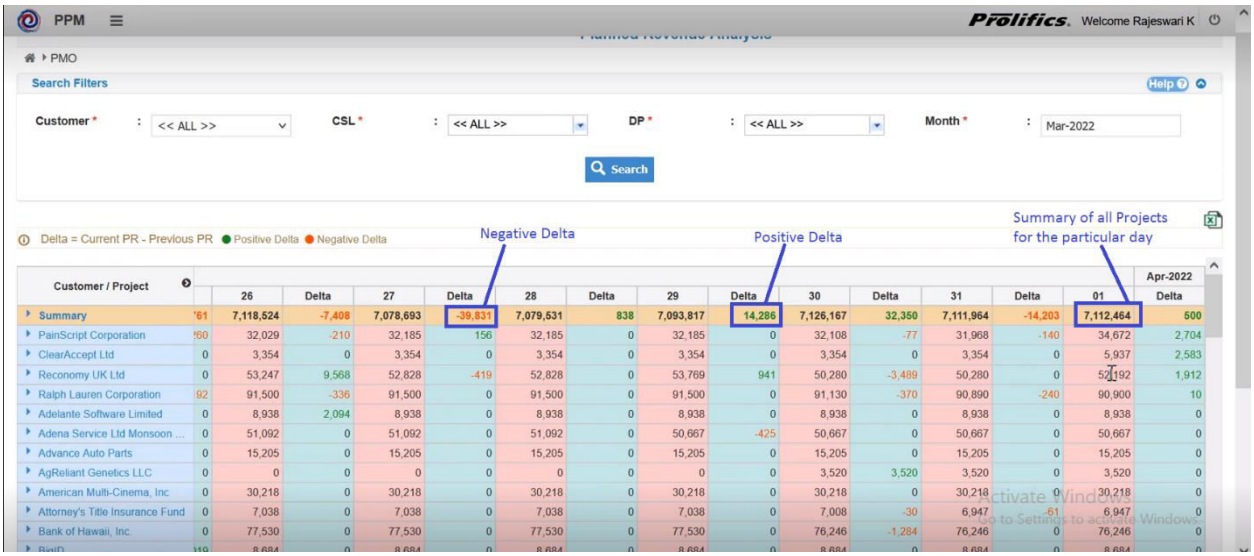
This planned revenue is calculated from the resource assigning and some other Factors.

A Job is being run on Background daily to calculate the Planned Revenue of that day.

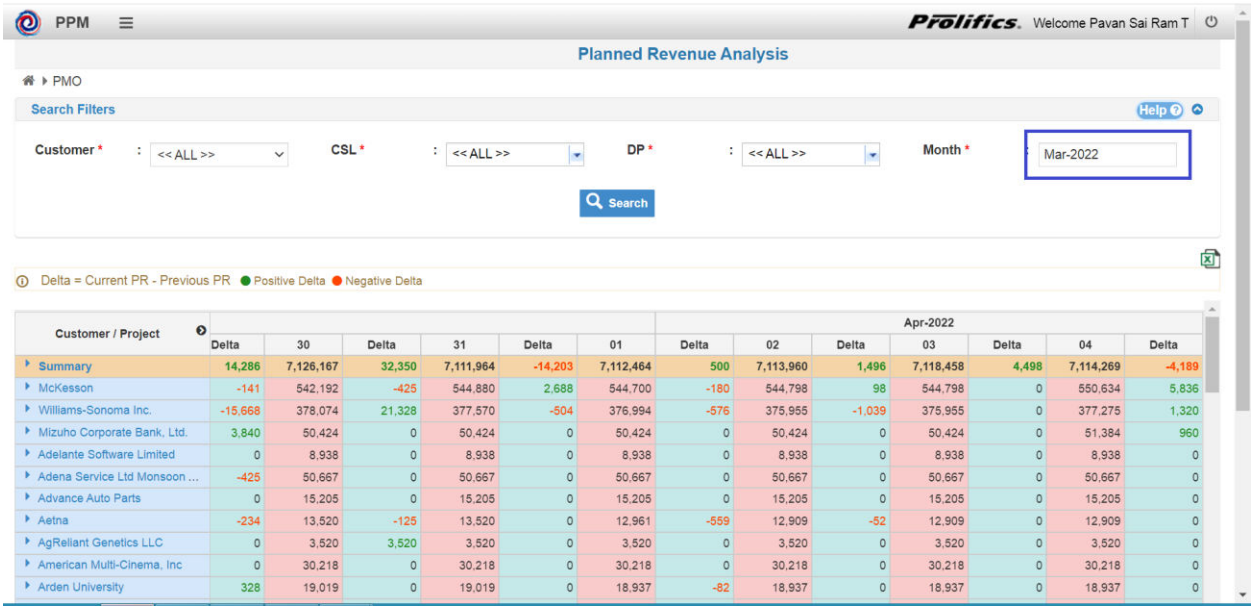
Can Also see the delta in the Planned revenue from previous days Planned Revenue.
Delta of the day = Current day Planned Revenue - Previous day Planned Revenue

Positive Delta - Displayed in Colour Green.

Negative Delta – Displayed in Colour Red.

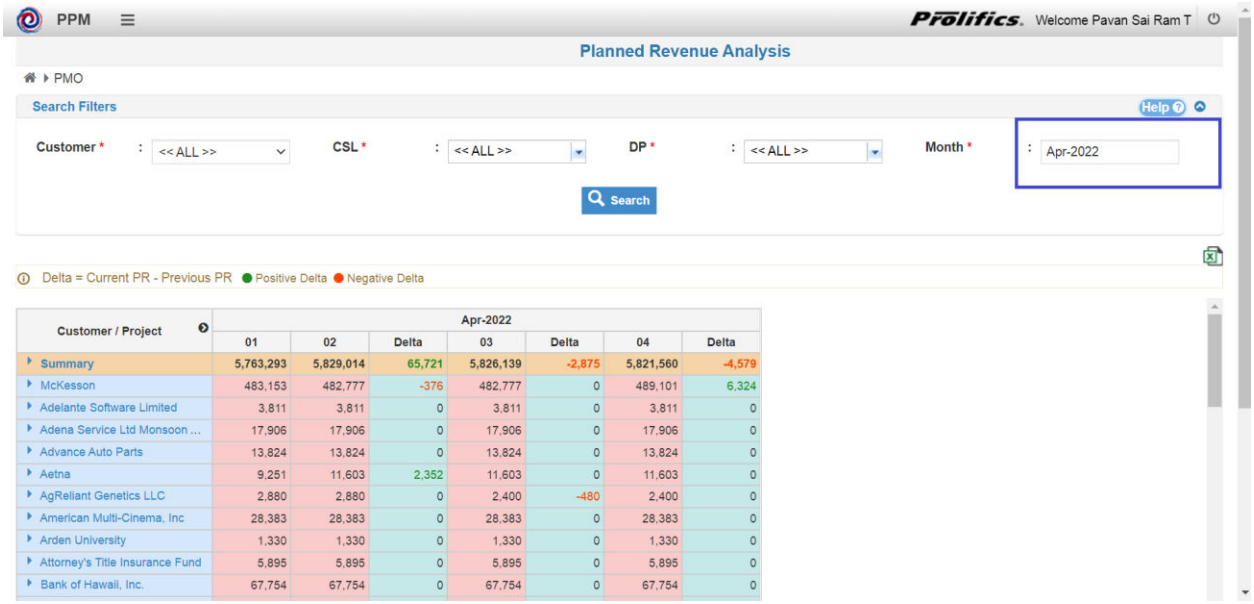


If the Previous Month is selected the data that is populated in table consists of previous month data with the current month data till date.



Customer / Project							Apr-2022						
	Delta	30	Delta	31	Delta	01	Delta	02	Delta	03	Delta	04	Delta
Summary	14,286	7,126,167	32,350	7,111,964	-14,203	7,112,464	500	7,113,960	1,496	7,118,458	4,498	7,114,269	-4,189
McKesson	-141	542,192	-425	544,880	2,688	544,700	-180	544,798	98	544,798	0	550,634	5,836
Williams-Sonoma Inc.	-15,668	378,074	21,328	377,570	-504	376,994	-576	375,955	-1,039	375,955	0	377,275	1,320
Mizuho Corporate Bank, Ltd.	3,840	50,424	0	50,424	0	50,424	0	50,424	0	50,424	0	51,384	960
Adelante Software Limited	0	8,938	0	8,938	0	8,938	0	8,938	0	8,938	0	8,938	0
Adena Service Ltd Monsoon ...	-425	50,667	0	50,667	0	50,667	0	50,667	0	50,667	0	50,667	0
Advance Auto Parts	0	15,205	0	15,205	0	15,205	0	15,205	0	15,205	0	15,205	0
Aetna	-234	13,520	-125	13,520	0	12,961	-559	12,909	-52	12,909	0	12,909	0
AgReliant Genetics LLC	0	3,520	3,520	3,520	0	3,520	0	3,520	0	3,520	0	3,520	0
American Multi-Cinema, Inc	0	30,218	0	30,218	0	30,218	0	30,218	0	30,218	0	30,218	0
Arden University	328	19,019	0	19,019	0	18,937	-82	18,937	0	18,937	0	18,937	0

If the Current month is selected only data related to that Month will only be populated.



Customer / Project	Apr-2022						
	01	02	Delta	03	Delta	04	Delta
Summary	5,763,293	5,829,014	65,721	5,826,139	-2,875	5,821,560	-4,579
McKesson	483,153	482,777	-376	482,777	0	489,101	6,324
Adelante Software Limited	3,811	3,811	0	3,811	0	3,811	0
Adena Service Ltd Monsoon ...	17,906	17,906	0	17,906	0	17,906	0
Advance Auto Parts	13,824	13,824	0	13,824	0	13,824	0
Aetna	9,251	11,603	2,352	11,603	0	11,603	0
AgReliant Genetics LLC	2,880	2,880	0	2,400	-480	2,400	0
American Multi-Cinema, Inc	28,383	28,383	0	28,383	0	28,383	0
Arden University	1,330	1,330	0	1,330	0	1,330	0
Attorney's Title Insurance Fund	5,895	5,895	0	5,895	0	5,895	0
Bank of Hawaii, Inc.	67,754	67,754	0	67,754	0	67,754	0