## **AtliQ Hardware**



**FILTERS** 

region All division All

Market

**Performance Vs Target** 

All values are in USD

Row Labels	Sales19	Sales20	Sales21	Target21	21-Target	%age
Australia	\$ 3.9 M	\$ 10.7 M	\$ 21.0 M	\$ 23.2 M	-\$ 2.2 M	-9.54 <mark>%</mark>
Austria		\$ 0.1 M	\$ 2.8 M	\$ 3.2 M	-\$ 0.3 M	-1 <mark>0.50%</mark>
Bangladesh	\$ 0.5 M	\$ 2.3 M	\$ 7.0 M	\$ 7.7 M	-\$ 0.7 M	-9 <mark>.35%</mark>
Canada	\$ 4.8 M	\$ 12.2 M	\$ 35.1 M	\$ 40.1 M	-\$ 5.1 M	- <mark>12.63%</mark>
China	\$ 1.4 M	\$ 5.4 M	\$ 22.9 M	\$ 25.0 M	-\$ 2.1 M	-8 <mark>.28%</mark>
France	\$ 4.0 M	\$ 7.5 M	\$ 25.9 M	\$ 28.1 M	-\$ 2.2 M	-7. <mark>78%</mark>
Germany	\$ 2.6 M	\$ 4.7 M	\$ 12.0 M	\$ 13.5 M	-\$ 1.5 M	-11.29%
India	\$ 30.8 M	\$ 49.8 M	\$ 161.3 M	\$ 170.8 M	-\$ 9.6 M	-5.5 <mark>9%</mark>
Indonesia	\$ 2.5 M	\$ 6.2 M	\$ 18.4 M	\$ 20.8 M	-\$ 2.4 M	-11.45%
Italy	\$ 2.9 M	\$ 4.5 M	\$ 11.7 M	\$ 12.8 M	-\$ 1.0 M	-8 <mark>.22%</mark>
Japan		\$ 1.9 M	\$ 7.9 M	\$ 8.2 M	-\$ 0.3 M	-3.96 <mark>%</mark>
Netherlands	\$ 0.2 M	\$ 3.4 M	\$ 8.0 M	\$ 8.6 M	-\$ 0.7 M	-7. <mark>59%</mark>
Newzealand		\$ 2.0 M	\$ 11.4 M	\$ 12.8 M	-\$ 1.4 M	-1 <mark>0.95%</mark>
Norway		\$ 2.5 M	\$ 13.7 M	\$ 15.1 M	-\$ 1.4 M	-9.50 <mark>%</mark>
Pakistan	\$ 0.6 M	\$ 4.7 M	\$ 5.7 M	\$ 6.2 M	-\$ 0.5 M	-8 <mark>.48%</mark>
Philiphines	\$ 5.7 M	\$ 13.4 M	\$ 31.9 M	\$ 34.4 M	-\$ 2.5 M	-7. <mark>27%</mark>
Poland	\$ 0.4 M	\$ 2.8 M	\$ 5.2 M	\$ 6.1 M	-\$ 0.9 M	-15.35%
Portugal	\$ 0.7 M	\$ 3.6 M	\$ 11.8 M	\$ 12.3 M	-\$ 0.5 M	-4.12 <mark>%</mark>
South Korea	\$ 12.8 M	\$ 17.3 M	\$ 49.0 M	\$ 53.3 M	-\$ 4.4 M	-8 <mark>.18%</mark>
Spain		\$ 1.8 M	\$ 12.6 M	\$ 14.4 M	-\$ 1.8 M	-12.39%
Sweden	\$ 0.1 M	\$ 0.2 M	\$ 1.8 M	\$ 2.0 M	-\$ 0.2 M	-1 <mark>0.00%</mark>
<b>United Kingdom</b>	\$ 2.0 M	\$ 8.1 M	\$ 34.2 M	\$ 37.1 M	-\$ 3.0 M	-8 <mark>.02%</mark>
USA	\$ 11.5 M	\$ 31.9 M	\$ 87.8 M	\$ 98.0 M	-\$ 10.2 M	-1 <mark>0.44%</mark>
<b>Grand Total</b>	\$ 87.5 M	\$ 196.7 M	\$ 598.9 M	\$ 653.8 M	-\$ 54.9 M	-8.40%